

Press Release

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Telia signs managed service agreement with Confederation of Swedish Enterprise

– More and more customers are purchasing complete managed “functions” instead of individual services

The Confederation of Swedish Enterprise (Svenskt Näringsliv) has signed a three-year agreement with TeliaSonera Sweden. The agreement, valued at approximately SEK 35 million, is one of several managed services contracts that Telia has signed with customers in recent months.

“This is a new way of purchasing communication services,” says Anders Tillander, Vice President of Sales for the Enterprise Segment at TeliaSonera Sweden. “A growing number of companies want a complete ready-to-use package that they can easily order and implement.”

The Confederation of Swedish Enterprise has signed an agreement for managed services covering both fixed and mobile telephony. Telia is responsible for ensuring that the managed service functions as agreed, that it is developed on the basis of the customer’s needs and requirements, and that technical equipment is maintained. The purpose is to create a structure that enables improvements and savings for the Confederation of Swedish Enterprise and its members. The Confederation intends to implement the managed telephony function at all its regional offices in Sweden.

Facts about Managed Services

The agreement signed with the Confederation of Swedish Enterprise for the provision of a complete managed communications function is part of Telia’s initiative to develop managed services for customers. In managed services agreements, TeliaSonera assumes responsibility for the technology and the customer purchases a complete managed communications function.

For further information journalists can contact:

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TeliaSonera is the leading telecommunications company in the Nordic and Baltic regions. At the end of December 2005 TeliaSonera had 19,146,000 mobile customers (69,887,000 incl. associated companies) and 7,064,000 fixed telephony customers (7,688,000 incl. associated companies) and 2,263,000 Internet customers (2,331,000 incl. associated companies). Outside home markets TeliaSonera has extensive interests in growth markets in Russia, Turkey and Eurasia. TeliaSonera is listed on the Stockholm Stock Exchange and the Helsinki Stock Exchange. Net sales January-December 2005 amounted to SEK 87.7 billion. The number of employees was 28,175.