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## Axis signs global IP-Surveillance partnership agreement with Securitas

**Axis Communications today announced a global partnership with Securitas, one of the largest security companies in the world. Through the partnership, Axis will be a driving force in Securitas' move into the digital video security and surveillance market. The agreement means that Securitas Systems Division will offer Axis' network video products to its global customer base.**

"This agreement is of strategic importance to us in many aspects," said Axis' CEO Ray Mauritsson. "First of all, we are obviously very pleased that Securitas will include our video products in their global customer offering. This could mean significant business opportunities for us. Another important aspect of this partnership is the fact that Securitas, a dominant force within global security and surveillance, now is moving into the IP-Surveillance market. This will definitely help to further speed up the security industry's move from analog to digital solutions."

After an initial education phase, the Securitas IP-Surveillance concept will, as a start, be rolled out this fall in seven European countries (Finland, Germany, Holland, Norway, Portugal, Spain and Sweden).

"We are always very careful in the evaluation of new potential partners. We need to make absolutely sure that our partners live up to our very high demands on quality and reliability," said Juan Vallejo, President of Securitas' Systems Division. "In Axis, we are confident that we have found the best possible partner and product provider for our customers' needs for digital security surveillance solutions."

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**About Axis**

Axis increases the value of network solutions. The company is an innovative market leader in network video and print servers. Axis' products and solutions are focused on applications such as security surveillance, remote monitoring and document management. The products are based on in-house developed chip technology, which is also sold to third parties.

Axis was founded in 1984 and is listed on the Stockholmsbörsen (XSSE:AXIS). Axis operates globally with offices in 14 countries and in cooperation with distributors, system integrators and OEM partners in 70 countries. Markets outside Sweden account for more than 95% of sales. Information about Axis can be found at [www.axis.com](http://www.axis.com)

**About Securitas**

Securitas is a World leader in security providing security solutions comprising guarding services, alarm systems and cash handling services. Securitas has more than 200 000 employees in more than 20 countries in Europe and USA. Securitas Systems division is established in 13 countries and has around 4300 employees. Information about Securitas can be found at [www.securitasgroup.com](http://www.securitasgroup.com).