Press Release



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Nocom's subsidiary Northern signs strategically important collaborative agreement with EMC

Northern, market-leading in software for effective storage management for Microsoft Windows Server System, has entered an agreement with EMC Corporation for development of support for EMC's storage systems. The collaboration enables enhanced support for EMC Corporation's storage platforms in the Northern Storage Suite software.

"EMC is among the world's leading suppliers of storage platforms and we have many common customers around the world", says Thomas Vernersson, Northern's CEO. "With the new agreement, we'll be able to provide enhanced support for EMC's platforms and further centralize information and management for Northern Storage Suite. This gives customers an improved overview and the capability to manage information and data over several platforms. This strengthens Northern Storage Suite's role as a central and essential component in our customers' data storage strategies, while at the same time, Northern continues to grow in the important enterprise sector."

"We're happy that Northern is now a part of EMC's Velocity ISV program," says Mark Greenlaw, Senior Director, NAS Product Marketing at EMC. "We're looking forward to working with Northern to ensure that our common customers receive the best possible support for their information security strategies."

"Through this strategically important collaborative agreement with us as the software vendor and EMC, which is one of the world's largest hardware suppliers, the opportunity is provided to develop optimal storage systems. In this way, Northern is widening its potential customer base and creating new attractive business and marketing opportunities," says Stefan Skarin, Chairman of the Board for Nocom.

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ABOUT EMC

EMC Corporation (NYSE:EMC) is the world's leading supplier of products, services and solutions for storage and management of information that helps organizations to maximize the value of their information at the lowest overall cost throughout the information's life cycle. EMC has had operations in Sweden since 1995, with offices in Stockholm and Göteborg.

Information on EMC's products and services is available at www.sweden.emc.com and www.emc.com.

ABOUT NORTHERN

World-leading software firm that specializes in developing reliable, flexible and easy-to-use storage management solutions for Microsoft Windows server platforms. Thousands of organizations in more than 50 countries now use at least one of Northern's solutions, and more than half of Fortune Global 100 companies choose Northern Storage Suite when they implement complete SRM strategies. Northern Storage Suite is available via dealers in most parts of the world. In Sweden, the solution is sold via Nocom Software, phone: +46 18 65 55 20 or e-mail: info@nocomsoftware.com. Northern is a part of stock market-quoted Nocom AB (publ).

Read more at: www.northern.net.