

## Ericsson introduces IP City Node 3000

**Ericsson demonstrates its IP City Node 3000 live at CeBIT. The new solution efficiently handles all voice, datacom and IP services and decreases the need for operators to predict future demand for each type of service. It allows operators to determine and adjust services after installation and thus reduce initial costs. Finnish-based operator SuperTEL is first to buy the new solution.**

The new solution is a communications platform offering two distinctive advantages to service providers and operators. The first is quick installation of standardized, scalable hardware and software solutions for entering new markets. This makes the solution especially attractive for new market entrants. The second is a rapid return on investment through offering multiple services for the new operator or Internet Service Provider (ISP) markets.

Ericsson's IP City Node solution provides a key step towards full-fledged multi-service networks. The new solutions leverage Ericsson's IP Telephony system and Tigris AXC MultiService Access platforms.

Ericsson has signed a contract with Finnish operator SuperTEL for five IP City Node 3000's, providing them with the technology to build a flexible and cost-effective converged network. Together with Ericsson in Finland, SuperTEL is implementing a network that can be used for established telephony, Voice over IP and other datacom services.

"Ericsson's converged data and voice solution makes it possible for us to grow quickly, and offer diverse services to our customers in a cost-effective way," says Mika Liebkind, Managing Director at SuperTEL.

*Ericsson is the leading provider in the new telecoms world, with communications solutions that combine telecom and datacom technologies with freedom of mobility for the user. With more than 100,000 employees in 140 countries, Ericsson simplifies communications for its customers – network operators, service providers, enterprises and consumers – the world over.*

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**Company Information**

SuperTEL is a new player on the Finnish market. Its first switch was set up in Helsinki a year ago, followed by one in Malmö, Sweden, in September last year. A further three will be installed in London, Copenhagen and Zürich during the spring.