### 16 October 2006

## SCANIA INTERIM REPORT\*

JANUARY-SEPTEMBER 2006



- Scania reports record earnings and cash flow for the third quarter
- Deliveries will total about 65,000 vehicles during 2006
- Operating income 2006 will substantially exceed SEK 8,000 m.
- The production rate will be further increased from the first quarter of 2007

FIRST THREE QUARTERS IN BRIEF	Nine months			Ohanan	Q3		
- Units		2006	2005	Change in %	2006	2005	
Trucks and bus chassis							
<ul> <li>Order bookings</li> </ul>		49,481	44,991	10	13,544	13,455	
– Deliveries		46,783	41,249	13	14,959	12,226	
Revenue and earnings SEK m. (unless otherwise stated)	EUR m.**						
Revenue, Scania Group	5,583	51,731	45,042	15	16,507	14,608	
Operating income, Vehicles and Service	625	5,790	4,305	34	1,883	1,060	
Operating income, Customer Finance	41	374	397	-6	134	146	
Operating income	666	6,164	4,702	31	2,017	1,206	
Income before taxes	649	6,005	4,595	31	1,912	1,155	
Net income	445	4,115	3,141	31	1,281	825	
Operating margin, percent		11.9	10.4		12.2	8.3	
Return on equity, percent***		23.5	20.9				
Return on capital employed, Vehicles and Service, percent		30.1	28.4				
<ul> <li>Earnings per share, SEK***</li> </ul>		20.58	15.71	31	6.41	4.13	
Cash flow, Vehicles and Service	575	5,330	2,132		2,072	1,191	
Number of employees, 30 September		32,211	30,675				

#### Number of shares: 200 million

\* An Interim Report reviewed by the company's auditors will be published on 30 October.

\*\* Translated to euros solely for the convenience of the reader at a balance sheet date exchange rate of SEK 9.27 = EUR 1.00.

\*\*\* Attributable to Scania's shareholders.

Unless otherwise stated, all comparisons in brackets refer to the same period of last year.

#### This report is also available at www.scania.com

### SCANIA, FIRST NINE MONTHS OF 2006 - COMMENTS OF THE PRESIDENT AND CEO

Scania's revenue rose by 15 percent to SEK 51,731 m. in the first nine months of 2006. Operating income increased by 31 percent to SEK 6,164 m., resulting in an operating margin of 11.9 percent. Net income strengthened by 31 percent to SEK 4,115 m., equivalent to earnings per share of SEK 20.58 (15.71). The cash flow for Vehicles and Service amounted to SEK 5,330 m. (2,132). Vehicle order bookings rose by 10 percent, while deliveries increased by 13 percent. Service and Customer Finance operations showed a continued good trend.

In the third quarter, Scania reported record earnings and cash flow. Earnings were favourably affected by substantially higher volume and increased capacity utilisation. The cash flow is an effect of strong earnings development and continued focus on working capital. The lag in deliveries of about 1,000 vehicles that existed at the end of the second quarter has now been delivered.

Order bookings for trucks rose by 12 percent during the first nine months of 2006. In western Europe, order bookings were 2 percent higher. Demand in central and eastern Europe increased by 76 percent. Most countries in the region noted a continued increase in order bookings, with an especially strong upturn in Russia and Poland.

Order bookings from markets in the European Union were affected less than previously anticipated by pre-buy effects in the run-up to the Euro 4 environment regulation that entered into force on 1 October. Order bookings in the EU, which have shifted to Euro 4 and Euro 5 trucks, are thus better than expected. There is a shortage of transport capacity in Europe, and the supply of used vehicles is limited.

In Latin America, order bookings increased by 16 percent. An upturn in Brazil and Peru was partly offset by a downturn in Argentina. In other markets, demand rose by 9 percent; Asia strengthened while order bookings in Africa were unchanged.

After weak demand early in the year, demand for buses and coaches improved following the launch of the new bus and coach range. Virtually all regions showed a positive trend at the end of the period.

Scania's concentration of European axle and gearbox production in Södertälje and of parts management in Belgium is expected to lead to savings of more than SEK 300 m. per year starting in 2007 and with full effect from 2009 onward.

Scania will continue to develop its sales and service business in the new structure. The service offering will be expanded and introduced in new markets. Within the next few years, the potential for savings in the sales and service organisation amounts to more than SEK 500 m. annually.

Customer Finance is continuing to perform well. Scania maintains its market penetration of more than one third of new vehicle sales in markets with captive customer finance operations, despite increased competition from banks and finance companies. The credit portfolio is growing, with well-balanced risk and with low provisions for bad debts. At the end of September, the portfolio amounted to about SEK 30,700 m., which was more than SEK 2,000 m. more than on the same date last year. During 2006, new operations have been established in Turkey and in Chile. A new rental concept is about to be introduced in the European market, starting in the Benelux countries.

Scania's strategic alliances with Cummins and Hino are performing well. Through its partnership with Cummins, Scania has secured the technology required to meet the Euro 6 environmental regulation. In South Korea, Scania will during 2007 begin to distribute Hino's medium-duty trucks. In India, Scania has established a partnership with Larsen & Toubro, the leading supplier of construction equipment in India. Larsen & Toubro will distribute Scania's multi-wheeler construction trucks to its customers in the construction and mining segments.

Strong economic growth is contributing to higher demand for transport equipment. Scania's deliveries will total about 65,000 vehicles during 2006 and operating income will substantially exceed SEK 8,000 m. Based on current order bookings and sizeable order backlog, Scania has decided to further increase its rate of production starting in the first quarter of 2007. Due to expectations of higher future growth in transport demand, within the next several years Scania intends to expand production capacity to 100,000 vehicles, which it can achieve with limited capital spending.

On 18 September, MAN AG presented a public offer for Scania, which was unanimously rejected by the Board of Directors. On 4 October Volkswagen announced its acquisition of 15 percent of the shares in MAN. Because of this, a conflict of interest has occurred, which means that the representatives of Volkswagen on Scania's Board do not participate in any decisions regarding MAN. On 12 October MAN modified the terms of the offer to SEK 475. Scania's Board of Directors subsequently rejected MAN's modified offer as it substantially underestimates the value of Scania.

Following the completion of the previously announced capital structure review, management has concluded that the company has the ability to make a special distribution of up to SEK 7,000 m., equivalent to SEK 35 per share, before the end of 2006. Given the current circumstances, the Board will review the timing of such distribution before the year end.

#### MARKET OVERVIEW

#### Trucks

Scania's order bookings in the first nine months of 2006 amounted to 45,205 (40,200) trucks, an increase of 12 percent.

In western Europe, order bookings rose by 2 percent to 25,205 units. Order bookings increased in most markets of western Europe, offset somewhat by a downturn in the Nordic countries and Great Britain.

During the third quarter, order bookings slowed somewhat after the gradual transition to Euro 4 and Euro 5. The quarter's order bookings amounted to 6,447 units, equivalent to a decline of 16 percent compared to the corresponding quarter of last year.

The total market for heavy trucks in western Europe rose by 8.2 percent during the first nine months of 2006 and amounted to about 201,200 units, according to preliminary data. Scania truck registrations totalled about 25,700 units, equivalent to a market share of about 12.8 (13.0) percent.

In central and eastern Europe, the strong trend continued. During the nine-month period, order bookings increased by 76 percent to 7,093 (4,024) trucks. In the third quarter, order bookings were 41 percent higher than in the year-earlier period, totalling 2,156 (1,527) trucks. Demand rose in most markets, especially in Russia and Poland.

In Latin America, order bookings rose by 16 percent during the first nine months. In the third quarter, order bookings increased by 6 percent. An increase in

Brazil and Peru was somewhat offset by a decrease in Argentina during the third quarter.

Order bookings in Asia rose by 14 percent during the first nine months. In the third quarter, order bookings rose by 48 percent, mainly attributable to Taiwan and the United Arab Emirates.

#### **Buses and coaches**

During the first three quarters, Scania's order bookings for buses and coaches declined by 11 percent to 4,276 (4,791) units. In Europe, demand fell by 22 percent compared to the corresponding period of 2005. Last year there were a number of major orders. In Latin America, order bookings fell by 13 percent, while "Other markets" rose by 12 percent.

During the third quarter, order bookings rose by 36 percent to 1,342 (989) buses and coaches. In Europe, order bookings were up 60 percent, mainly attributable to Russia and Great Britain. In Latin America, order bookings rose by 17 percent. Developments were especially good in Brazil. In "Other markets", Scania's order bookings rose by 26 percent.

#### Industrial and marine engines

Scania's deliveries of industrial and marine engines during the first three quarters rose by 20 percent to 4,576 (3,801) units. Order bookings rose by 10 percent to 4,602 (4,179) units. During the third quarter, deliveries rose by 7 percent, while order bookings increased by 1 percent.

#### Number of Scania truck registrations, Scania's 10 largest markets, January-September (preliminary)

		• •	Change
	2006	2005	in %
Great Britain	4,724	4,091	16
Brazil	3,782	3,945	-4
Germany	3,494	3,151	11
France	2,850	2,997	-5
Spain	2,328	2,297	1
Italy	2,304	2,184	6
The Netherlands	2,199	1,668	32
Russia *	1,839	1,026	79
Sweden	1,669	1,622	3
Turkey	1,523	1,305	17

\* deliveries

#### Scania's market share, heavy trucks, Scania's 10 largest markets, January-September, percent (preliminary)

	2006	2005
Great Britain	16.5	15.4
Brazil	25.7	24.0
Germany	7.1	7.4
France	8.2	8.9
Spain	9.8	10.3
Italy	12.8	13.0
The Netherlands	19.1	18.3
Russia	not available	n/a
Sweden	44.6	46.6
Turkey	6.4	5.9

#### REVENUE

During the first nine months of 2006, Scania **delivered** 42,452 (36,894) trucks, an increase of 15 percent. In the third quarter, deliveries rose by 26 percent to 13,531 (10,778) trucks. During the third quarter, Scania caught up with the lag in deliveries at the end of the previous quarter.

Deliveries of bus chassis totalled 4,331 (4,355) units during the first nine months. In the third quarter, deliveries amounted to 1,428 (1,448) bus chassis.

**Revenue** rose by 15 percent to SEK 51,731 m. (45,042) during the first nine months of 2006. Positive currency rate effects influenced revenue by about SEK 800 m. During the third quarter, revenue rose by 13 percent to SEK 16,507 m. (14,608). Currency rate effects amounted to about SEK -150 m.

**New vehicle sales revenue** rose by 17 percent during the first nine months of 2006, and by 15 percent in the third quarter.

**Service revenue** during the first nine months increased by 11 percent in Swedish kronor, equivalent to 9 percent in local currencies, reaching SEK 10,080 m. (9,121). During the third quarter, service revenue was SEK 3,250 m. (3,076), an upturn of 6 percent, equivalent to 9 percent in local currencies.

#### EARNINGS

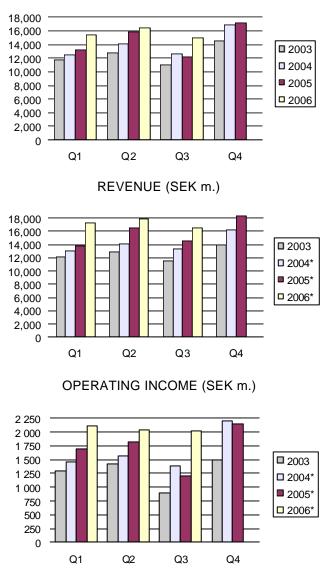
**Scania's operating income** rose by 31 percent to SEK 6,164 m. (4,702) during the first nine months of 2006. In the third quarter, operating income rose by 67 percent to SEK 2,017 m. (1,206).

#### **Operating income in Vehicles and Service**

increased by 34 percent to SEK 5,790 m. (4,305) during the first nine months. Increased vehicle volume and better capacity utilisation were the main contributors to the earnings improvement. Increased service-related sales also contributed favourably. These effects were offset primarily by increased research and development expenses.

#### Revenue by market (SEK m.), Scania's 10 largest markets, January-September

	2006	2005	Change in %
Great Britain	6 547	5 846	12
Brazil	4 021	3 644	10
Sweden	3 330	2 976	12
Germany	3 180	2 682	19
The Netherlands	2 955	2 457	20
France	2 931	2 687	9
Spain	2 532	2 274	11
Italy	2 442	2 354	4
Norway	2 235	2 131	5
Finland	2 146	2 148	0





### VEHICLES DELIVERED (units)

Scania's research and development expenditures amounted to SEK 2,046 m. (1,810). After adjusting for SEK 91 m. (239) in capitalised expenditures and depreciation of SEK 270 m. (208) on previously capitalised expenditures, recognised expenses increased to SEK 2,225 m. (1,779).

Compared to the first nine months of 2005, currency spot rate effects totalled about SEK -375 m. Currency hedging income amounted to SEK +25 m. During the first nine months of 2005, the impact of currency hedgings on earnings was SEK -215 m. Compared to the first nine months of 2005, the total currency rate effect was thus SEK -135 m.

In the third quarter, operating income in Vehicles and Service increased by SEK 823 m. to SEK 1,883 m. (1,060). Higher volume together with better capacity utilisation contributed to the improved earnings. Research and development expenses increased by SEK 124 m. compared to the corresponding quarter of last year. Compared to the third quarter of 2005, currency spot rate effects totalled about SEK -145 m. Currency hedging income amounted to SEK +60 m. During the third quarter of 2005, the impact of currency hedgings on earnings was SEK -45 m. The total currency rate effect was thus SEK -40 m.

**Operating income in Customer Finance** amounted to SEK 374 m. (397) during the first nine months. During the third quarter, operating income was SEK 134 m. (146). The positive effect of increased financing volume was offset by lower interest margins. Operating expenses increased due to continued expansion in growth markets. At the end of September, the size of the portfolio amounted to about SEK 30,700 m., which represented an increase of about SEK 1,000 m. since the end of 2005. In local currencies, the portfolio increased by about SEK 1,400 m.

**Scania's net financial items** amounted to SEK -159 m. (-107). Net interest items amounted to SEK -173 m. (-151). Higher interest expenses were partly offset by improved net debt. Other financial income and expenses amounted to SEK 14 m. (44). This included SEK 37 m. (20) in positive valuation effects related to financial instruments where hedge accounting was not applied. In addition, the acquisition of Ainax had a positive effect of SEK 50 m. on financial income during 2005. Other financial income and expenses also included bank-related expenses.

The Scania Group's **tax expenses** in the first nine months of 2006 were equivalent to 31.5 (31.6) percent of income after financial items.

**Net income** increased by 31 percent during the first nine months and amounted to SEK 4,115 m. (3,141). During the third quarter, net income rose by 55 percent to SEK 1,281 m. (825).

## CASH FLOW

**Scania's cash flow** in Vehicles and Service amounted to SEK 5,330 m. (2,132) in the first nine months of 2006. During the third quarter, cash flow in Vehicles and Service amounted to SEK 2,072 m. (1,191).

**Tied-up working capital** during the first nine months of 2006 decreased by SEK 1,816 m., despite higher volume. This was mainly due to increased liabilities and reduced receivables, which were partly offset by increased inventory. During the third quarter the tied-up working capital decreased by SEK 916 m. due to decreased inventories and receivables.

Net investments including acquisitions amounted to SEK 2,668 m. (2,819), including SEK 91 m. (239) in capitalisation of development expenditures.

## PARENT COMPANY

The assets of the **Parent Company**, Scania AB, consist of shares in Scania CV AB and Ainax AB. Scania CV AB is the parent company of the Group that comprises all production and sales and service companies as well as other companies. The income of Scania AB after financial items amounted to SEK 478 m. (434) during the first nine months. According to a resolution approved by the Annual General Meeting and implemented through a decision of the Swedish Companies Registration Office, during the third quarter of 2006 Scania's share capital was reduced by SEK 262,965,080 through a withdrawal of 26,296,508 Series A shares in Scania that are owned by Scania. Scania's share capital has thus been restored to what it was before the offer for Ainax was completed. Liquidation of Ainax AB is expected to be concluded during 2006.

## MISCELLANEOUS

### Number of employees

The number of employees at the end of September 2006 was 32,211, compared to 30,765 at the end of 2005. The number of employees increased mainly in production, in bus bodybuilding and in research and development. In the sales network, the number of employees increased primarily outside western Europe.

### Accounting principles

Scania applies International Financial Reporting Standards (IFRS) as approved by the European Commission for application in the EU. Scania's interim reporting is designed in accordance with IAS 34, "Interim Financial Reporting", and RR 31, "Interim Reporting for Groups". Accounting principles and calculation methods are unchanged from those applied in the Annual report for 2005. New IFRS accounting principles during 2006 have not had an impact on Scania's financial reporting.

### Annual General Meeting

The AGM will be held on Thursday, 3 May 2007 in Södertälje, Sweden.

Södertälje, 16 October 2006

LEIF ÖSTLING President and CEO

This report has not been subjected to review by the company's auditors.

## **Financial information from Scania**

#### Scania's Year-end Report for 2006 will be published on 8 February 2007.

This report contains forward-looking statements that reflect management's current views with respect to certain future events and potential financial performance. Such forward-looking statements involve risks and uncertainties that could significantly alter potential results. These statements are based on certain assumptions, including assumptions related to general economic and financial conditions in the company's markets and the level of demand for the company's products.

This report does not imply that the company has undertaken to revise these forward-looking statements, beyond what is required under the company's registration contract with the Stockholm Stock Exchange, if and when circumstances arise that will lead to changed compared to the date when these statements were issued.

In the Interim Report for the first half of 2006, the following was stated by Leif Östling, President and CEO:

"Scania is now reviewing its capital structure and will present a proposal to the AGM 2007. Given current order books and production rates, Scania's deliveries will be substantially higher during 2006 than during 2005. Within the next few years, the potential for cost savings in the sales and service organisation will amount to at least SEK 500 m. annually. Due to disruptions in production, some 1,000 vehicles that would have been invoiced in the second quarter will instead be invoiced during the third quarter. This adversely affected earnings in the second quarter by about SEK 250 m. in the form of lower invoicing and additional production-related expenses."

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## Income statement

Amounts in SEK m.	Nine months		Change-	Q:	3	Full year	Oct 05 -	
unless otherwise stated	EUR m.*	2006	2005	in %	2006	2005	2005	Sep 06
Vakialaa and Camrica								
Vehicles and Service Sales revenue	5,583	51,731	45,042	15	16,507	14,608	63,328	70,017
Cost of goods sold	-4,155	-38,503	-34,199	13	-12,128	-11,257	-47,835	-52,139
Gross income	1,428	13,228	10,843	22	4,379	3,351	15,493	17,878
Research and development expenses	-240	-2,225	-1,779	25	4,379 -705	-581	-2,484	-2,930
Selling expenses	-476	-4,408	-4,103	23 7	-1,466	-1,473	-5,829	-6,134
Administrative expenses	-87	-808	-662	22	-322	-239	-858	-1,004
Share of income in associated	07	000	002		ULL	200	000	1,004
companies	0	3	6	-50	-3	2	8	5
Operating income,	Ű	•				-		
Vehicles and Service	625	5,790	4,305	34	1,883	1,060	6,330	7,815
		-,	.,	•	.,	.,	-,	.,
Customer Finance								
Interest and lease income	281	2,602	2,597	0	875	884	3,518	3,523
Interest and depreciation expenses	-207	-1,918	-1,900	1	-656	-636	-2,575	-2,593
Interest surplus	74	684	697	-2	219	248	943	930
Other income and expenses	4	36	34	3	16	19	40	42
Gross income	78	720	731	-2	235	267	983	972
Selling and administrative expenses	-32	-297	-266	12	-98	-89	-374	-405
Bad debt expenses Operating income,	-5	-49	-68	-28	-3	-32	-80	-61
Customer Finance	41	374	397	-6	134	146	529	506
Customer Finance	41	3/4	397	-0	134	140	529	500
Operating income	666	6,164	4,702	31	2,017	1,206	6,859	8,321
Net interest items	-19	-173	-151	15	-66	-61	-187	-209
Other financial revenues and expenses	s 2	14	44	-68	-39	10	93	63
Net financial items	-17	-159	-107	49	-105	-51	-94	-146
Income after financial items	649	6,005	4,595	31	1,912	1,155	6,765	8,175
Taxes	-204	-1,890	-1,454	30	-631	-330	-2,100	-2,536
Net income	445	4,115	3,141	31	1,281	825	4,665	5,639
Attributable to:								
Scania shareholders	445	4,115	3,141		1,281	825	4,665	5,639
Minority interest	0	4,110 0	0,141		0	020	4,000 0	0,000
	Ū	Ū	Ŭ		Ŭ	U	Ũ	Ū
Includes depreciation of <sup>1</sup>	-247	-2,286	-1,978		-769	-653	-2,707	-3,015
Number of shares: 200 million								
Earnings per share, SEK, (no dilution)	**	20.58	15.71		6.41	4.13	23.33	28.20
Return on equity, in percent <sup>2</sup> **		23.5	20.9				20.8	
Operating margin, in percent		11.9	10.4		12.2	8.3	10.8	11.9

Acquired companies have the following accumulated effect in 2006:

"Sales revenue", SEK +155 m.; "Gross income", SEK +56 m., "Expenses", SEK -30 m.; "Operating income", SEK +26 m.; and "Income after financial items", SEK +23 m.

<sup>1</sup> Refers to Vehicles and Service, of which short-term rental in nine months amounted to -173 (-145).

<sup>2</sup> Calculations are based on rolling 12-month income.

\* Translated solely for the convenience of the reader at a closing exchange rate of SEK 9.27 = EUR 1.00.

\*\* Attributable to Scania shareholders' part of earnings

# Revenue and deliveries, Vehicles and Service

	N	ine months		Change in	Full year	Oct 05 -
Amounts in SEK m. unless otherwise stated	EUR m.	2006	2005	%	2005	Sep 06
Revenue						
Trucks	3,312	30,687	26,292	17	37,778	42,173
Buses *	553	5,127	4,447	15	6,256	6,936
Engines	76	707	526	34	803	984
Service-related products	1,088	10,080	9,121	11	12,591	13,550
Used vehicles	407	3,768	3,575	5	4,897	5,090
Miscellaneous	229	2,124	2,170	-2	2,773	2,727
Revenue deferral <sup>3</sup>	-82	-762	-1,089		-1,770	-1,443
Total	5,583	51,731	45,042	15	63,328	70,017
Revenue <sup>4</sup>						
Western Europe	3,629	33,627	30,357	11	42,027	45,297
Central and eastern Europe	588	5,445	3,686	48	5,586	7,345
Latin America	688	6,371	5,375	19	7,575	8,571
Asia	359	3,327	2,945	13	4,138	4,520
Other markets	319	2,961	2,679	11	4,002	4,284
Total	5,583	51,731	45,042	15	63,328	70,017
Total delivery volume, u	nits					
Trucks		42,452	36,894	15	52,567	58,125

4,331

4,576

4,355

3,801

5,816

5,704

5,792

6,479

-1

20

<sup>3</sup> Refers to the difference between sales recognised as revenues and sales value based on deliveries.

<sup>4</sup> Revenues from external customers by location of customers.

\* Including body-built buses and coaches.

Buses\*

Engines

## Quarterly data, earnings

		2006	;		2005			
Amounts in SEK m. unless otherwise stated	EUR m.	Q3	Q2	Q1	Q4	Q3	Q2	Q
Vehicles and Service								
Sales revenue	1,781	16,507	17,978	17,246	18,286	14,608	16,561	13,873
Cost of goods sold	-1,309	-12,128	-13,521	-12,854	-13,636	-11,257	-12,624	-10,318
Gross income	472	4,379	4,457	4,392	4,650	3,351	3,937	3,555
Research and development expenses	-76	-705	-791	-729	-705	-581	-631	-567
Selling expenses	-158	-1,466	-1,514	-1,428	-1,726	-1,473	-1,398	-1,232
Administrative expenses	-35	-322	-251	-235	-196	-239	-217	-206
Share of income in associated companies	0	-3	6	0	2	2	1	3
Operating income, Vehicles and Service	203	1,883	1,907	2,000	2,025	1,060	1,692	1,553
Customer Finance								
Interest and lease income	95	875	866	861	921	884	858	855
Interest and depreciation expenses	-71	-656	-631	-631	-675	-636	-631	-633
Interest surplus	24	219	235	230	246	248	227	222
Other income and expenses	2	16	8	12	6	19	2	13
Gross income	26	235	243	242	252	267	229	235
Selling and administrative expenses	-11	-98	-101	-98	-108	-89	-91	-86
Bad debt expenses	0	-3	-16	-30	-12	-32	-13	-23
Operating income, Customer Finance	15	134	126	114	132	146	125	126
Operating income	218	2,017	2,033	2,114	2,157	1,206	1,817	1,679
Net interest items	-7	-66	-62	-45	-36	-61	-41	-49
Other financial revenues and expenses	-4	-39	13	40	49	10	-34	68
Net financial items	-11	-105	-49	-5	13	-51	-75	19
Income before taxes	207	1,912	1,984	2,109	2,170	1,155	1,742	1,698
Taxes	-68	-631	-597	-662	-646	-330	-581	-543
Net income	139	1,281	1,387	1,447	1,524	825	1,161	1,155
Attributable to: Scania shareholders	139	1,281	1,387	1,447	1,524	825	1,161	1,155
Minority interest	0	0	0	0	0	0	0	C
Earnings per share, SEK *		6.41	6.94	7.24	7.62	4.13	5.81	5.78
Operating margin, in percent		12.2	11.3	12.3	11.8	8.3	11.0	12.1

\* Attributable to Scania shareholders' part of earnings

# Balance sheet by business segment

Amounts in SEK m.	2006				2005				
unless otherwise stated	EUR m.	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	
Vehicles and Service									
ASSETS									
Non-current assets									
Intangible non-current assets	268	2,486	2,568	2,647	2,685	2,699	2,819	2,667	
Tangible non-current assets	1,829	16,950	16,660	16,872	16,692	16,305	16,030	14,959	
Rental assets	448	4,149	3,881	3,875	3,981	3,769	3,677	3,561	
Shares and participations	16	150	136	129	96	116	121	96	
Interest-bearing receivables	31	285	269	303	531	562	604	534	
Other receivables	176	1,627	1,554	1,543	1,202	704	790	810	
Current assets									
Inventories	1,087	10,073	10,461	10,748	9,949	11,071	11,470	10,957	
Interest-bearing receivables	93	860	461	531	494	474	531	476	
Other receivables <sup>5</sup>	1,219	11,291	11,996	11,831	11,582	11,768	12,191	10,448	
Short-term investments	119	1,105	368	791	1,194	1,444	1,307	716	
Liquid assets	911	8,444	1,970	5,389	1,422	1,043	1,267	1,963	
Total assets	6,197	57,420	50,324	54,659	49,828	49,955	50,807	47,187	
EQUITY AND LIABILITIES									
Equity									
Scania shareholders	2,306	21,373	20,211	22,147	20,673	19,407	18,289	19,410	
Minority interest	1	8	8	8	9	6	6	8	
Total equity	2,307	21,381	20,219	22,155	20,682	19,413	18,295	19,418	
Interest-bearing liabilities Non-current liabilities	798	7,391	2,263	5,174	3,290	5,470	6,942	4,168	
Provisions for pensions	386	3,575	3,522	3,487	3,445	2,634	2,644	2,557	
Other provisions	367	3,400	3,357	3,230	2,872	3,048	3,183	3,225	
Other liabilities	286	2,648	2,449	2,668	2,664	2,398	2,367	2,346	
Current liabilities									
Provisions	118	1,097	1,038	1,071	962	1,368	1,536	1,230	
Other liabilities <sup>6</sup>	1,935	17,928	17,476	16,874	15,913	15,624	15,840	14,243	
Total equity and liabilities	6,197	57,420	50,324	54,659	49,828	49,955	50,807	47,187	
<sup>5</sup> Including derivatives with positive value for hedging of borrowings	65	602	541	469	788	1,058	801	547	
<ul> <li><sup>6</sup> Including derivatives with negative value for hedging of borrowings</li> <li>Net cash (-) / Net debt (+) excl.</li> </ul>	42	389	443	485	383	464	0	0	
provisions for pensions, incl. derivatives as above	-255	-2,371	-173	-990	269	2,389	3,567	942	

# Balance sheet by business segment

Amounts in SEK m.		20	06		2005			
unless otherwise stated	EUR m.	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
Customer Finance								
ASSETS								
Non-current assets								
Intangible non-current assets	1	13	13	12	13	12	13	12
Other tangible non-current assets	3	24	23	23	23	24	23	22
Operating lease assets	748	6,933	6,803	7,073	7,269	7,083	7,279	7,075
Financial receivables	1,748	16,197	15,587	15,171	15,012	13,250	13,485	12,805
Other receivables	18	165	206	202	116	180	183	218
Current assets								
Inventories	0	0	0	0	0	9	9	42
Financial receivables	813	7,531	7,494	7,463	7,353	8,214	8,395	7,740
Other receivables	63	592	586	460	496	368	379	367
Short-term investments	0	0	0	0	0	0	0	13
Liquid assets	20	185	148	260	177	143	214	198
Total assets	3,414	31,640	30,860	30,664	30,459	29,283	29,980	28,492
EQUITY AND LIABILITIES								
Equity								
Scania shareholders	352	3,265	3,139	3,156	3,054	3,289	3,393	3,392
Total equity	352	3,265	3,139	3,156	3,054	3,289	3,393	3,392
Interest-bearing liabilities Non-current liabilities	2,874	26,636	25,738	25,692	25,384	24,271	24,762	23,378
Provisions for pensions	2	14	13	14	13	10	10	9
Other provisions	64	591	582	594	578	695	660	619
Other liabilities	2	20	14	11	2	22	21	19
Current liabilities								
Provisions	0	1	1	1	0	0	0	0
Other liabilities	120	1,113	1,373	1,196	1,428	996	1,134	1,075
Total equity and liabilities	3,414	31,640	30,860	30,664	30,459	29,283	29,980	28,492

## Balance sheet by business segment

Amounts in SEK m.	2006				2005			
unless otherwise stated	EUR m.	30 Sep		31 Mar	31 Dec	30 Sept	30 Jun	31 Mar
Eliminations								
ASSETS	150	1 100	1 274	1 252	1 267	1 217	1 262	1 206
Operating lease assets Other current receivables	-152 -48	-1,408 -447	-1,374 -703	-1,352 -589	-1,367 -702	-1,317 -387	-1,362 -449	-1,296 -397
Total assets	-40	-447	-2,077	-1,941	-2,069	-1,704	-449	-1,693
	200	1,000	2,011	1,011	2,000	1,101	1,011	1,000
EQUITY AND LIABILITIES								
Other current liabilities	-200	-1,855	-2,077	-1,941	-2,069	-1,704	-1,811	-1,693
Total equity and liabilities	-200	-1,855	-2,077	-1,941	-2,069	-1,704	-1,811	-1,693
Scania Group								
ASSETS								
Non-current assets								
Intangible non-current assets	269	2,499	2,581	2,659	2,698	2,711	2,832	2,679
Tangible non-current assets	1,832	16,974	16,683	16,895	16,715	16,329	16,053	14,981
Rental and operating lease assets	1,044	9,674	9,310	9,596	9,883	9,535	9,594	9,340
Shares and participations	16	150	136	129	96	116	121	96
Interest-bearing receivables	1,779	16,482	15,856	15,474	15,543	13,812	14,089	13,339
Other receivables	194	1,792	1,760	1,745	1,318	884	973	1,028
Current assets								
Inventories	1,087	10,073	10,461	10,748	9,949	11,080	11,479	10,999
Interest-bearing receivables	906	8,391	7,955	7,994	7,847	8,688	8,926	8,216
Other receivables <sup>7</sup>	1,234	11,436	11,879	11,702	11,376	11,749	12,121	10,418
Short-term investments	119	1,105	368	791	1,194	1,444	1,307	729
Liquid assets Total assets	931 9,411	8,629 87,205	2,118 79,107	5,649 83,382	1,599 78,218	1,186 77,534	1,481 78,976	2,161 73,986
I Otal assets	9,411	07,205	79,107	03,302	70,210	11,554	70,970	73,900
TOTAL EQUITY AND LIABILITIES								
Equity								
Scania shareholders	2,658	24,638	23,350	25,303	23,727	22,696	21,682	22,802
Minority interest	1	8	8	8	9		6	
Total equity	2,659	24,646	23,358	25,311	23,736	22,702	21,688	22,810
Non-current liabilities	0 (00	40 500	10.050	00.045	40.000	00.040	00 7 40	40.400
Interest-bearing liabilities	2,108	19,536	18,652	20,345	19,323	20,946	22,743	19,493
Provisions for pensions	388	3,589	3,535	3,501	3,458	2,644	2,654	2,566
Other provisions Other liabilities	431 288	3,991 2,668	3,939 2,463	3,824 2,679	3,450 2,666	3,743 2,420	3,843 2,388	3,844 2,365
Current liabilities	200	2,000	2,403	2,079	2,000	2,420	2,300	2,305
Interest-bearing liabilities	1,564	14,491	9,349	10,521	9,351	8,795	8,961	8,053
Provisions	118	1,098	1,039	1,072	962	1,368	1,536	1,230
Other liabilities <sup>8</sup>	1,855	17,186	16,772	16,129	15,272	14,916	15,163	13,625
Total equity and liabilities	9,411	87,205	79,107	83,382	78,218	77,534	78,976	73,986
7 Including downstrees with an attention of								
<sup>7</sup> Including derivatives with positive value for hedging of borrowings	65	602	541	469	788	1,058	801	547
<sup>8</sup> Including derivatives with negative value	00	002	J-+ I	703	700	1,000	001	547
for hedging of borrowings	42	389	443	485	383	464	0	0
Equity/assets ratio, in percent		28.3	29.5	30.4	30.3	29.3	27.5	30.8

## SCANIA INTERIM REPORT - JANUARY-SEPTEMBER 2006

## Statement of recognised income and expenses and changes in equity

	_	Nine mo	nths	Full year
Amounts in SEK m. unless otherwise stated	EUR m.	2006	2005	2005
Exchange rate difference for the period	-38	-353	1,302	1,307
Hedge reserve				
Fair value changes on cash flow hedging recognised directly in				
equity	24	222	-520	-607
Cash flow hedge reserve transferred to sales revenue in income				
statement	-2	-20	248	415
Actuarial gains and losses related to				
pension liabilities recognised directly in equity	0	0	0	-770
Tax attributable to items recognised directly in equity	-6	-54	76	271
Total income and expenses recognised directly in equity	-22	-205	1,106	616
Net income for the period	444	4,115	3,141	4,665
Total recognised income and expenses for the period	422	3,910	4,247	5,281
Of which, attributable to:				
Scania AB shareholders	422	3,911	4,246	5,277
Minority interest		-1	4,240 1	5,217
Equity, 1 January	2,561	23,736	21,433	21,433
Change in accounting principles	-	-	22	22
Adjusted opening balance	2,561	23,736	21,455	21,455
Total recognised income and expenses for the period	422	3,910	4,247	5,281
Dividend	-324	-3,000	-3,000	-3,000
Equity at the end of the period	2,659	24,646	22,702	23,736
Of which, attributable to:				
Scania AB shareholders	2,658	24,638	22,696	23,727
Minority interest	2,000	21,000	6	20,727
	,		5	Ū

## Cash flow statement

	Nine months						
Amounts in SEK m. unless otherwise stated	EUR m.	2006	2005	Q3	Q2	Q1	Q3
OPERATING ACTIVITIES							
Income after financial items	648	6,005	4,595	1,912	1,984	2,109	1,155
Items not affecting cash flow	260	2,409	2,128	806	835	768	760
Taxes paid	-203	-1,885	-2,110	-521	-755	-609	-469
Cash flow from operating activities							
before change in working capital	705	6,529	4,613	2,197	2,064	2,268	1,446
of which: Vehicles and Service	667	6,182	4,239	2,071	1,941	2,170	1,288
Customer Finance	38	347	374	126	123	98	158
Change in working capital etc., Vehicles and Service	196	1,816	712	916	924	-24	802
Cash flow from operating activities	901	8,345	5,325	3,113	2,988	2,244	2,248
INVESTING ACTIVITIES							
Net investments, Vehicles and Service	-288	-2,668	-2,819	-915	-797	-956	-899
Net investments in credit portfolio etc., Customer Finance	-214	-1,982	-971	-838	-678	-466	184
Cash flow from investing activities	-502	-4,650	-3,790	-1,753	-1,475	-1,422	-715
Cash flow from Vehicles and Service	575	5,330	2,132	2,072	2,068	1,190	1,191
Cash flow from Customer Finance	-176	-1,635	-597	-712	-555	-368	342
FINANCING ACTIVITIES							
Change in net debt from financing activities	687	6,370	893	5,181	-2,029	3,218	-1,820
Dividend to shareholders	-324	-3,000	-3,000	-	-3,000	-	-
Cash flow from financing activities	363	3,370	-2,107	5,181	-5,029	3,218	-1,820
Cash flow for the year	762	7,065	-572	6,541	-3,516	4,040	-287
Liquid assets at beginning of period	173	1,599	1,589	2,118	5,649	1,599	1,481
Exchange rate differences in liquid assets	-4	-36	169	-31	-15	10	-8
Liquid assets at end of period	931	8,628	1,186	8,628	2,118	5,649	1,186

# Number of employees

	2006				2005		
	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
Production and corporate units	16,106	15,935	15,481	15,174	15,251	15,170	15,308
Research and development	2,161	2,127	2,111	2,058	2,053	2,001	1,956
Sales and service companies	13,510	13,344	13,247	13,128	12,988	12,889	12,589
Vehicles and Service	31,777	31,406	30,839	30,360	30,292	30,060	29,853
Customer Finance	434	429	420	405	383	368	362
Total number of employees	32,211	31,835	31,259	30,765	30,675	30,428	30,215

Quarterly data, units by	/ geographic area
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	2006			2005					
	Q3	2006 Q2	Q1	Full year	Q4	Q3	Q2	Q1	
	40	QL	Q,	i uli you	<b>Q</b> T	30	QL	<u>Q</u>	
Order bookings, trucks									
Western Europe	6,447	8,155	10,603	34,900	10,211	7,630	8,863	8,196	
Central and eastern Europe	2,156	2,686	2,251	6,005	1,981	1,527	1,495	1,002	
Latin America	1,977	2,217	2,087	7,608	2,177	1,863	1,560	2,008	
Asia	1,030	1,642	1,947	5,257	1,199	695	1,862	1,501	
Other markets	592	789	626	2,772	774	751	613	634	
Total	12,202	15,489	17,514	56,542	16,342	12,466	14,393	13,341	
Trucks delivered									
Western Europe	7,295	8,545	8,848	31,392	9,119	6,149	8,689	7,435	
Central and eastern Europe	2,062	2,014	1,577	5,693	1,939	1,229	1,339	1,186	
Latin America	2,196	1,991	1,728	7,776	2,220	1,718	2,078	1,760	
Asia	1,348	1,660	1,179	5,415	1,562	1,212	1,516	1,125	
Other markets	630	661	718	2,291	833	470	491	497	
Total	13,531	14,871	14,050	52,567	15,673	10,778	14,113	12,003	
Order bookings, buses*									
Western Europe	458	390	496	2,568	739	326	673	830	
Central and eastern Europe	126	130	62	348	58	38	121	131	
Latin America	365	509	411	1,785	303	312	388	782	
Asia	185	268	284	628	89	97	237	205	
Other markets	208	136	248	717	66	216	283	152	
Total	1,342	1,433	1,501	6,046	1,255	989	1,702	2,100	
Buses delivered*									
Western Europe	513	641	590	2,271	685	526	573	487	
Central and eastern Europe	100	109	58	394	126	95	89	84	
Latin America	509	470	387	1,727	384	324	633	386	
Asia	121	223	102	616	113	164	183	156	
Other markets	185	133	190	808	153	339	176	140	
Total	1,428	1,576	1,327	5,816	1,461	1,448	1,654	1,253	

\* Including body-built buses and coaches.