



PRESS RELEASE 2 February 2007

Axfood's sales rises by 1.0 percent in December

Consolidated net sales* (excluding VAT) totalled SEK 2,629 m (2,602), an increase of 1.0% compared with the same period a year ago. Net sales for stores in Sweden owned by the Group increased by 1.9% for the month of December, with an 1.9% increase in like-for-like sales.

Sales for the period January-December 2006 rose 4.0%, with a 1.0% rise in like-for-like sales. Consolidated net sales totalled SEK 28,808 m (28,086), an increase of 2.6%. Net sales for Axfood's stores (wholly owned and franchise units) rose 5.3%, with a 1.3% rise in like-for-like sales.

Hemköp's sales decreased by 9.1% during the month, with a 2.3% decrease in like-for-like sales.

Accumulated sales decreased by 6.1%, with a 0.2% decrease in like-for-like sales.

Net sales for Hemköp's stores (wholly owned and franchise units) decreased 4.0% during the month, with an 1.1 % decrease in like-for-like sales. Accumulated sales rose 0.2%, with a 1.1% rise in like-for-like sales.

Willys' sales increased by 8.4% during the month, with a 4.0% rise in like-for-like sales. Accumulated sales increased by 9.9%, with a 1.6% rise in like-for-like sales.

Willys hemma's sales decreased by 8.7% during the month, with a 2.9% decrease in like-for-like sales. Accumulated sales decreased by 5.0%, with a 3.1% decrease in like-for-like sales.

Sales per business operation are broken down as follows:

	Jan-Dec	Jan-Dec	Change
	2006	2005	
	SEK m.	SEK m.	%
Hemköp	5,829	6,198	-6.0%
Willys	13,926	12,675	9.9%
Willys hemma	1,189	1,251	-5.0%
Dagab ¹⁾	20,572	19,487	5.6%
Axfood Närlivs ²⁾	4,570	4,680	-2.4%
Other ³⁾	947	848	11.7%
Internal sales ⁴⁾	-18,225	-17,053	6.9%
Total	28,808	28,086	2.6%
<u>Of which, distributed sales</u>			
1) Dagab	13,428	13,274	1.2%
2) Närlivs	3,798	3,814	-0.4%

³⁾ Includes support companies and joint-Group functions.

⁴⁾ Of which Dagab SEK 17,445 m (16,390).

* Figures will also be presented at www.axfood.se under Financial info.

Preliminary sales figures will be presented on the following dates: 5 February (January), 5 March (February), 18 April (March – Q1), 4 May (April), 5 June (May), 18 July (June), 3 August (July), 5 September (August), 17 October (September – Q3), 5 December (October), and 5 December (December).

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