



PRESS RELEASE 5 February 2007

## Axfood's sales rise by 2.5 percent in January

Consolidated net sales\* (excluding VAT) totalled SEK 2,268 m (2,213), an increase of 2.5% compared with the same period a year ago. Net sales for stores in Sweden owned by the Group increased by 2.3% for the month of January, with an 1.7% increase in like-for-like sales. Net sales for Axfood's stores (wholly owned and franchise units) rose 3.4%, with a 2.0% rise in like-for-like sales.

**Hemköp's** sales decreased by 4.9% during the month, with a 0.7% increase in like-for-like sales. Net sales for Hemköp's stores (wholly owned and franchise units) increased 0.2% during the month, with an 1.8 % increase in like-for-like sales.

**Willys'** sales increased by 5.4% during the month, with a 2.1% rise in like-for-like sales.

Sales per business operation are broken down as follows:

	January	January	Change
	2007	2006	
	SEK m.	SEK m.	%
Hemköp	466	491	-5.0%
Willys	1,234	1,171	5.4%
Dagab <sup>1)</sup>	1,638	1,511	8.4%
Axfood Närlivs <sup>2)**</sup>	371	372	-0.3%
Other <sup>3)</sup>	86	78	10.3%
Internal sales <sup>4)**</sup>	-1,527	-1,410	8.3%
<b>Total</b>	<b>2,268</b>	<b>2,213</b>	<b>2.5%</b>
<u>Of which, distributed sales</u>			
1) Dagab	1,092	995	9.7%
2) Närlivs	310	298	4.0%

<sup>3)</sup> Includes support companies and joint-Group functions.

<sup>4)</sup> Of which Dagab SEK 1,456 m (1,348).

\*\* The figure for 2006 has been adjusted, since starting on 1 January 2007, Axfood Närlivs has taken over customer responsibility for external customers (such as Tempo) from Dagab.

\* Figures are preliminary. Definite figures will also be presented at [www.axfood.se](http://www.axfood.se) under Financial info.

Preliminary sales figures will be presented on the following dates: 5 March (February), 18 April (March – Q1), 4 May (April), 5 June (May), 18 July (June), 3 August (July), 5 September (August), 17 October (September – Q3), 5 November (October) and 5 December (November).

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