

PRESS RELEASE

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Tilgin signs three new distribution agreements to reinforce presence in North America

Tilgin, a leading provider of customer premises equipment for triple play and IMS solutions, today announced three new distribution agreements with CSSA, NetDigital and Nexicom to sell and distribute Tilgin IP residential gateway and IPTV solutions in North America.

"With the addition of our newest distribution partners, we're reinforcing and consolidating our presence in North America.", says Jan Werne, CEO of Tilgin. "Success in this market is all about access to the right customer base through the right channels. Our new distribution partners are well positioned to provide this access to Tilgin."

CSSA (Communications Supply Services Association), a strategic alliance of independent telephone companies (Independent Operating Company - IOC), will market the Tilgin Mood 300-series IPTV set-top boxes (STB) and future Tilgin STBs as they are launched in the US. With presence in 44 states throughout the United States, CSSA will promote the Tilgin products with a dedicated sales and marketing staff.

With NetDigital, one of the largest North American resellers of Voice over IP (VoIP) equipment, Tilgin has signed a distribution agreement for Tilgin's IP residential gateway product line. NetDigital will offer the Tilgin IP residential gateway series Vood 300 and Vood 400 as well as the secure management solution Vood Centre Manager (VCM), to customers in North America. Jumping to a quick start, NetDigital is ready to announce three initial IOC customers with Tilgin's IP residential gateways: Live Unwire, Affinity Broadband and Cornerstone. The reseller has a strong IOC customer base and nationwide US presence. NetDigital has hired a Tilgin-dedicated sales team to promote Tilgin solutions to the North American market.

Nexicom, a leading vendor to the Canadian IOC market as well as an IOC themselves, has signed a distribution agreement with Tilgin. Nexicom's long-standing reputation in the Canadian market provides a large customer base in which to sell Tilgin IP residential gateways and Vood Centre Manager (VCM) solutions to customers in Canada. Through Nexicom, Tilgin will gain access to a growing customer base, faster time-to-market and a functioning sales channel to handle pricing, ordering and support.

"We are very happy about the new agreement with Tilgin since it will allow us to both market the Tilgin residential gateways to our customers in Canada as well as to use them ourselves. We are especially excited about the industry proven management provisioning services as well as the software solutions," says John Downs, General Manager of Nexicom. "With Tilgin products, we are able to create a complete solution offering that allows us to expand our market and open up new market segments."

For more information:

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About Tilgin

Tilgin designs and delivers premier IP customer premises equipment (CPE) for advanced Triple Play and IMS-



based services. Supporting the full convergence of voice, video and data, Tilgin takes a network systems approach to CPE that enables service providers to offer a broad range portfolio of dynamic and differentiated next-generation broadband services. Tilgin's comprehensive product portfolio of IP Residential Gateways, Set-top boxes and related management applications, offers service providers unprecedented return on investment - delivering new service revenues and impressive cost savings over the lifetime of the product. Tilgin was founded in 1997 under the name i3 micro technology and listed on the Stockholm Stock Exchange on the Nordic List as of December 2006. It is headquartered in Kista, Sweden, with southern European sales representation in Paris and a U.S. subsidiary in Seattle. www.tilgin.com