## HOLMEN

## PRESS RELEASE

## INTERIM REPORT JANUARY - JUNE 2000

## Highlights

* Profit after financial items amounted to MSEK 1,809 (corresponding period in 1999: 1,158). The second quarter profit amounted to MSEK 986 compared with MSEK 823 for the first quarter. The second quarter figure includes the refund of surplus funds of MSEK 175 from the SPP pension insurance company.
* Profit after tax for the period amounted to MSEK 1,332 (786), which corresponds to earnings per share of SEK 15.00 (8.80). The return on equity was 16.6 per cent (9.4).
* Net turnover amounted to MSEK 7,365 (7,257 excluding divested activities).
* Demand for newsprint and magazine paper remained very good. Holmen Paper's capacity utilisation was high and the order situation was strong. Prices remained stable in relation to the previous quarter.

Demand for paperboard showed continued strength. Iggesund Paperboard raised its prices by 2-6 per cent and further price increases might be made later during the year. The order intake at the Workington mill rose but it is still less than the increased production capacity.

* The sale of Holmen's shares in Modo Paper AB was completed on August 9. The transaction has generated a capital gain of some MSEK 1,850 , which will be stated in the third quarter accounts.
* On July 12, Holmen acquired Papelera Peninsular from Unipapel, a Spanish company, for some MSEK 2,000 on a debt-free basis. The company will be consolidated in Holmen's accounts with effect from the third quarter.


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## Net turnover and result

Net turnover amounted to MSEK 7,365 (corresponding period in 1999, 11,131). Turnover during the January-June 1999 period amounted to MSEK 7,257 excluding divested activities. Second quarter turnover amounted to MSEK 3,680.

The operating profit increased to MSEK $1,885(1,269)$. The improvement in the result is largely due to higher earnings at Iggesund Paperboard, the interest in the earnings of Modo Paper, and refunded surplus funds of MSEK 175 from the SPP pension insurance company. The operating margin excluding the SPP refund was 15.9 per cent ( 15.8 excluding and 11.4 including divested activities).

The operating profit for the second quarter was MSEK 1,026, which may be compared with MSEK 859 for the first quarter. The improvement in the result during the second quarter is mainly attributable to the inclusion of the surplus funds received from SPP.

The return on operating capital was 18.0 per cent (10.4). The return on operating capital excluding the interest in Modo Paper's earnings, was 16.5 per cent. The return on equity was 16.6 per cent (9.4).

## Holmen Paper

Demand for newsprint and magazine paper remained very good. During the first half of 2000, deliveries of newsprint to Western Europe rose by 5 per cent, of SC paper by 9 per cent and of coated paper by 12 per cent, all in relation to the corresponding period in 1999.

Holmen Paper's total deliveries were 6 per cent higher during the second quarter than in the first quarter. Deliveries within the priority product area - improved newsprint - were 15 per cent higher during the JanuaryJune period than in the corresponding period in 1999. Production capacity was utilised to the full, the order situation remained strong and prices were stable. As prices of newsprint are largely based on annual contracts, more or less unchanged prices can be expected for the remainder of the year.

Holmen Paper's operating profit for the January-June period amounted to MSEK 640 (674). Higher deliveries made a positive contribution to the result, although this was offset by slightly lower prices, mainly due to currency movements and higher costs of recovered paper and pulp. The result for the second quarter improved by MSEK 52 to MSEK 346, partly owing to seasonally lower electricity costs.

| Holmen Paper | Quarter |  | January - June |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 - 0 0}$ | $1-00$ | $\mathbf{2 0 0 0}$ | 1999 |
| Net turnover, MSEK |  |  |  |  |
| Operating profit, MSEK | $\mathbf{1 , 8 0 4}$ | 1,699 | $\mathbf{3 , 5 0 3}$ | 3,346 |
| Operating margin, \% | $\mathbf{3 4 6}$ | 294 | $\mathbf{6 4 0}$ | 674 |
| Return on operating capital, \% | $\mathbf{1 9}$ | 17 | $\mathbf{1 8}$ | 20 |
| Production, 1,000 tonnes | $\mathbf{2 1}$ | 18 | $\mathbf{2 0}$ | 21 |
| Deliveries, 1,000 tonnes | $\mathbf{3 5 8}$ | 362 | $\mathbf{7 2 0}$ | 692 |

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## Iggesund Paperboard

Demand for paperboard remained strong. During the second quarter, the order intake at West European mills increased by 5 per cent in relation to the previous quarter. During the first half year deliveries were 10 per cent higher than during the corresponding period in 1999.

Iggesund Paperboard's deliveries rose by 6 per cent during the second quarter in relation to the first quarter, mainly due to higher deliveries of folding boxboard from Workington. Capacity utilisation was high at Iggesunds Bruk although at Workington it was held down by market conditions. The prices of folding boxboard as well as of solid bleached board were raised by 2-6 per cent and further price increases might be made later this year.

Iggesund Paperboard's operating profit for the January-June period amounted to MSEK 311 (194). Higher sales of solid bleached board and the effect on the profit of changes in stocks during the first quarter, improved the result. Second quarter earnings declined by MSEK 37 in relation to the previous quarter, mainly due to adjustments to the value of stocks. The result was favourably affected by higher prices.

| Iggesund Paperboard | Quarter |  | January - June |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 - 0 0}$ | $1-00$ | $\mathbf{2 0 0 0}$ | 1999 |
| Net turnover, MSEK |  |  |  |  |
| Operating profit, MSEK | $\mathbf{1 , 0 3 6}$ | 991 | $\mathbf{2 , 0 2 7}$ | 1,945 |
| Operating margin, \% | $\mathbf{1 3 7}$ | 174 | $\mathbf{3 1 1}$ | 194 |
| Return on operating capital, \% | $\mathbf{1 3}$ | 18 | $\mathbf{1 5}$ | 10 |
| Production, paperboard, 1,000 tonnes | $\mathbf{1 1}$ | 15 | $\mathbf{1 3}$ | 9 |
| Deliveries, paperboard, 1,000 tonnes | $\mathbf{1 0 6}$ | 115 | $\mathbf{2 2 1}$ | 205 |

## Iggesund Timber

As sawn timber remained in ample supply in Europe, prices continued at low levels, despite the firm demand.
For the January-June period Iggesund Timber incurred an operating loss of MSEK 24 (loss 36). Capacity utilisation was high.

| Iggesund Timber | Quarter |  | January - June |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 - 0 0}$ | $1-00$ | $\mathbf{2 0 0 0}$ | 1999 |
| Net turnover, MSEK |  |  |  |  |
| Operating loss, MSEK | $\mathbf{2 0 0}$ | 193 | $\mathbf{3 9 3}$ | 401 |
| Operating margin, \% | $\mathbf{- 1 2}$ | -12 | $\mathbf{- 2 4}$ | -36 |
| Return on operating capital, \% | $\mathbf{- 6}$ | -6 | $-\mathbf{6}$ | -9 |
| Production, $1,000 \mathrm{~m}^{3}$ | $\mathbf{- 1 0}$ | -11 | $\mathbf{- 1 1}$ | -17 |
| Deliveries own sawmills, $1,000 \mathrm{~m}^{3}$ | $\mathbf{9 3}$ | 95 | $\mathbf{1 8 8}$ | 178 |

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## Holmen Skog

The Group's wood consumption was running at a high level, although during the second quarter it declined by 2 per cent in relation to the first quarter. The cost to the mills of pulpwood was more or less unchanged during the second quarter, whereas the cost of saw logs rose by 4 per cent.

Holmen Skog's operating profit for the January-June period amounted to MSEK 261 (236). The result declined by MSEK 11 in relation to the first quarter, due to seasonally higher silviculture costs.

| Holmen Skog | Quarter |  | January - June |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 - 0 0}$ | $1-00$ | $\mathbf{2 0 0 0}$ | 1999 |
|  |  |  |  |  |
| Operating loss, MSEK | $\mathbf{1 , 0 6 4}$ | 1,191 | $\mathbf{2 , 2 5 5}$ | 2,304 |

## Holmen Kraft

The Group's consumption of electric power increased by 2 per cent during the second quarter. The price of electricity at the mills was 45 per cent lower than during the first quarter for seasonal reasons.

Holmen Kraft's operating profit for the January-June period amounted to MSEK 59 (68). The result for the second quarter was low on account of a seasonal reduction in company production and lower prices. The company's own production of hydroelectric power is highest during the November-March period when prices are higher. Most of the year's profit is therefore earned during that period.

| Holmen Kraft | Quarter |  | January - June |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 - 0 0}$ | $1-00$ | $\mathbf{2 0 0 0}$ | 1999 |
|  |  |  |  |  |
| Operating loss, MSEK | $\mathbf{1 9 5}$ | 351 | $\mathbf{5 4 6}$ | 521 |

## Associate company Modo Paper AB

The Group's interest in the earnings of Modo Paper for the January-June period amounted to MSEK 524 (first quarter of 2000: 218).

## Financing

The cash flow for the January-June period was a negative MSEK 939. Cash flow includes dividends paid amounting to MSEK 977. The Group's net financial liability at the end of June amounted to MSEK 2,929 (December 31, 1999: 2,054).

The debt/equity ratio was 0.18 (December 31, 1999: 0.13). The equity ratio was 64.9 per cent (December 31, 1999: 54.4).

Capital expenditure

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The Group's capital expenditure amounted to MSEK 606 (835). Depreciation according to plan amounted to MSEK 496 (764).

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## Employees

The average number of employees in the Group was 5,210 (1999 as a whole: 5,336 excluding employees of divested activities).

## Important events during the April-August period

- On July 12, Holmen acquired Papelera Peninsular from Unipapel, a Spanish company, for some MSEK 2,000 on a debt-free basis. The company will be consolidated in Holmen's accounts with effect from the third quarter.
- On August 9, Holmen finalised the sale to Metsä-Serla of its 50 per cent holding in associate company Modo Paper AB for MSEK 6,500. The book value was approximately MSEK 4,600. The sale generated a net capital gain of some MSEK 1,850, or some SEK 21 per share. Modo Paper is stated as an associate company until and including the second quarter.
- Holmen's Board decided on June 15, to convene an Extraordinary General Meeting on August 15. The Board proposes that the Extraordinary General Meeting shall authorise the Board to buy back up to 10 per cent of the company's shares.

Stockholm, August 15, 2000

Per Ericson
President and CEO

This interim report has not been subject to a general examination by the company's auditors.
The interim report for the January-September 2000 period will be published on October 27.

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## PROFIT AND LOSS ACCOUNT, MSEK

|  |  | January - June |  | $\begin{gathered} \hline \text { Full Year } \\ 1999 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2000 | 1999 |  |
| Net turnover |  | 7,365 | 11,131 | 20,508 |
| Operating costs |  | -5,696 | -9,100 | -16,669 |
| Depreciation according to plan |  | -496 | -764 | -1,387 |
| Item affecting comparability |  | 175 | - | - |
| Interest in earnings of associate companies |  | 537 | 2 | 163 |
| Operating profit |  | 1,885 | 1,269 | 2,615 |
| Net financial items |  | -76 | -111 | -206 |
| Profit after financial items |  | 1,809 | 1,158 | 2,409 |
| Tax |  | -477 | -372 | -595 |
| Profit for the period |  | 1,332 | 786 | 1,814 |
| Operating margin | \% | 15.9 | 11.4 | 12.0 |
| Return on operating capital | \% | 18.0 | 10.4 | 11.7 |
| Return on equity | \% | 16.6 | 9.4 | 10.6 |
| Earnings per share after tax* | SEK | 15.00 | 8.80 | 20.40 |

* Calculated before dilution as a result of outstanding convertibles and warrants.


## NET TURNOVER AND OPERATING PROFIT, MSEK

|  | Net turnover <br> January - June |  | Operating profit/loss <br> January - June |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 0}$ | 1999 | $\mathbf{2 0 0 0}$ | 1999 |
|  | $\mathbf{3 , 5 0 3}$ | 3,346 | $\mathbf{6 4 0}$ | 674 |
|  | $\mathbf{2 , 0 2 7}$ | 1,945 | $\mathbf{3 1 1}$ | 194 |
|  | $\mathbf{3 9 3}$ | 401 | $-\mathbf{2 4}$ | -36 |
| Holmen Skog | $\mathbf{2 , 2 5 5}$ | 2,304 | $\mathbf{2 6 1}$ | 236 |
| Holmen Kraft | $\mathbf{5 4 6}$ | 521 | $\mathbf{5 9}$ | 68 |
| Group adjustments and other | - | - | $\mathbf{- 6 1}$ | 16 |
|  | $\mathbf{8 , 7 2 4}$ | 8,517 | $\mathbf{1 , 1 8 6}$ | 1,152 |
| Item affecting comparability | - | - | $\mathbf{1 7 5}$ | - |
| Share in earnings Modo Paper | $\mathbf{-}$ | - | $\mathbf{5 2 4}$ | - |
| Divested activities | $\mathbf{-}$ | 5,539 | $\mathbf{-}$ | 117 |
| Intra-group sales | $\mathbf{- 1 , 3 5 9}$ | $-2,925$ | $\mathbf{-}$ | - |
|  | $\mathbf{7 , 3 6 5}$ | 11,131 | $\mathbf{1 , 8 8 5}$ | 1,269 |

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## BALANCE SHEET, MSEK

|  |  | $\begin{array}{\|r\|} \hline 2000 \\ \text { June } 30 \\ \hline \end{array}$ | $\begin{gathered} 1999 \\ \text { Dec } 31 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Fixed assets |  | 15,049 | 14,996 |
| Shares in Modo Paper |  | 4,608 | 4,257 |
| Current assets |  | 5,120 | 5,068 |
| Financial receivables |  | 15 | 3,395 |
| Liquid funds |  | 183 | 1,456 |
|  |  | 24,975 | 29,172 |
| EQUITY AND LIABILITIES |  |  |  |
| Equity |  | 16,199 | 15,883 |
| Deferred tax liability |  | 2,472 | 2,408 |
| Financial liabilities |  | 3,127 | 6,905 |
| Operating liabilities |  | 3,177 | 3,976 |
|  |  | 24,975 | 29,172 |
| Debt/equity ratio |  | 0.18 | 0.13 |
| Equity ratio | \% | 64.9 | 54.4 |

## CASH FLOW ANALYSIS, MSEK

|  | $2000$ <br> Jan-June | $\begin{gathered} 1999 \\ \text { Full year } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Operating profit | 1,885 | 2,615 |
| Adjustments for items not included in cash flow* | -40 | 1,551 |
| Change in working capital | -563 | -3 |
| Net financial items | -76 | -206 |
| Paid tax | -562 | -122 |
| Cash flow before capital expenditure | 644 | 3,835 |
| Capital expenditure | -606 | -1,988 |
| Cash flow after capital expenditure | 38 | 1,847 |
| Effects from divested activities | - | 3,258 |
| Cash flow before dividend | 38 | 5,105 |
| Ordinary dividend | -977 | -889 |
| Extra dividend | - | -3,110 |
| Cash flow | -939 | 1,106 |
| Currency effects | 64 | -17 |
| Change in net financial liability | -875 | 1,089 |
| Liquid funds | 183 | 1,456 |
| Financial receivables | 15 | 3,395 |
| Financial liabilities | -3,127 | -6,905 |
| Net financial liability | -2,929 | -2,054 |
| Opening liquid funds | 1,456 | 1,241 |
| Change in liquid funds | -1,270 | 235 |
| Currency effects | -3 | -20 |
| Closing liquid funds | 183 | 1,456 |

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* The adjustments consist primarily of depreciation according to plan and the interest of the earnings of associate companies.


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## QUARTERLY FIGURES, MSEK

|  |  |  | 1999 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | II | I | Full year | IV | III | II | I |
| Net turnover |  |  |  |  |  |  |  |
| Holmen Paper | 1,804 | 1,699 | 6,944 | 1,855 | 1,743 | 1,644 | 1,702 |
| Iggesund Paperboard | 1,036 | 991 | 3,913 | 963 | 1,005 | 972 | 973 |
| Iggesund Timber | 200 | 193 | 767 | 198 | 168 | 200 | 201 |
| Holmen Skog | 1,064 | 1,191 | 4,397 | 1,128 | 965 | 1,119 | 1,185 |
| Holmen Kraft | 195 | 351 | 1,019 | 313 | 185 | 181 | 340 |
|  | 4,299 | 4,425 | 17,040 | 4,457 | 4,066 | 4,116 | 4,401 |
| Divested activities | - | - | 8,345 | 276 | 2,530 | 2,739 | 2,800 |
|  | 4,299 | 4,425 | 25,385 | 4,733 | 6,596 | 6,855 | 7,201 |
| Intra-group sales | -619 | -740 | -4,877 | -759 | -1,193 | -1,377 | -1,548 |
|  | 3,680 | 3,685 | 20,508 | 3,974 | 5,403 | 5,478 | 5,653 |
| Profit/loss |  |  |  |  |  |  |  |
| Holmen Paper | 346 | 294 | 1,418 | 310 | 434 | 367 | 307 |
| Iggesund Paperboard | 137 | 174 | 318 | -14 | 138 | 106 | 88 |
| Iggesund Timber | -12 | -12 | -66 | -13 | -17 | -24 | -12 |
| Holmen Skog | 125 | 136 | 521 | 176 | 109 | 124 | 112 |
| Holmen Kraft | -22 | 81 | 76 | 38 | -30 | -14 | 82 |
| Group adjustments and other | -29 | -32 | -20 | -22 | -14 | -44 | 60 |
|  | 545 | 641 | 2,247 | 475 | 620 | 515 | 637 |
| Item affecting comparability | 175 | - | - | - | - | - | - |
| Share in earnings Modo Paper | 306 | 218 | 136 | 136 | - | - | - |
| Divested activities | - | - | 232 | 43 | 72 | 106 | 11 |
| Operating profit | 1,026 | 859 | 2,615 | 654 | 692 | 621 | 648 |
| Net financial items | -40 | -36 | -206 | -23 | -72 | -78 | -33 |
| Profit after financial items | 986 | 823 | 2,409 | 631 | 620 | 543 | 615 |
| Tax | -261 | -216 | -595 | -22 | -201 | -175 | -197 |
| Profit for the period | 725 | 607 | 1,814 | 609 | 419 | 368 | 418 |


| Operating margin, \% |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Holmen Paper | $\mathbf{1 9}$ | 17 | 20 | 17 | 25 | 22 | 18 |
| Iggesund Paperboard | $\mathbf{1 3}$ | 18 | 8 | -1 | 14 | 11 | 9 |
| Iggesund Timber | $\mathbf{- 6}$ | -6 | -9 | -6 | -11 | -12 | -6 |
| Group | $\mathbf{1 5}$ | 17 | 12 | 12 | 13 | 11 | 11 |


| Deliveries <br> Newsprint and magazine paper, 1,000 <br> tonnes | $\mathbf{3 7 1}$ | 349 | 1,413 | 380 | 359 | 335 | 339 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Paperboard, 1,000 tonnes | $\mathbf{1 0 3}$ | 97 | 403 | 100 | 105 | 101 | 97 |
| Sawn timber, $1,000 \mathrm{~m}^{3}$ | $\mathbf{9 5}$ | 89 | 366 | 99 | 80 | 94 | 93 |

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## SHARE STRUCTURE

| Share | Votes | No. of shares | No. of votes |
| :--- | :---: | :---: | :---: |
|  |  |  | $22,623,234$ |
| A | 10 | $66,235,044$ | $226,232,340$ |
| B |  | $86,235,044$ |  |
|  |  | $88,858,278$ | $292,467,384$ |
| Shares in total | 1 | $2,436,191$ | 736,191 |
| Convertibles, B* | 1 | 773,500 | 773,500 |
| Warrants, B* | $92,067,969$ | $295,677,075$ |  |
| Total number of shares after dilution |  |  |  |

* After full conversion and subscription.

