

FEBRUARY 6 2007 PRESS RELEASE

# GREATLY IMPROVED PROFITABILITY FOR CARDO 2006

Inflow of orders: SEK 8,840 million (7.990)

Net sales: SEK 8,556 (7.880)

Net earnings: SEK 401 million (147), equivalent to earnings per share of SEK 13.38 (4.91)

The positive trend is continuing for the Cardo group. The fourth quarter saw a growth in orders of 14% adjusted for the effects of exchange rate movements, with a strong trend in Germany and in emerging markets outside Europe. Organic growth was 9%.

Full-year earnings show good growth and greatly improved profitability. The Door & Logistics Solutions, Wastewater Technology Solutions and Residential Garage Doors divisions enjoyed a strong sales trend with improvements in earnings, despite the effect of increased raw material prices during the year. Earnings for Pulp & Paper Solutions were somewhat lower than the previous year.

The effects of the restructuring program exceeded those planned, and the group's cost level is continuing to decrease.

## **RESULTS IN BRIEF**

	QUARTER 4			FULL YEAR		
	2006	2005	%	2006	2005	%
INFLOW OF ORDERS, SEKM	2,306	2,109	+141)	8,840	7,990	+11 <sup>1)</sup>
NET SALES, SEK M	2,551	2,404	+9 <sup>1)</sup>	8,556	7,880	+91)
OPERATING EARNINGS, SEK M	270	53 <sup>2)</sup>		598	239 <sup>2</sup>	
OPERATING MARGIN 3)	10.6%	10.6%		7.0%	5.6%	
OPERATING MARGIN, CARDO B2B 3) 4)	11.1%	11.4%		8.0%	6.8%	
NET EARNINGS, SEK M	187	34		401	147	
EARNINGS PER SHARE, SEK	6.23	1.13		13.38	4.91	

Adjusted for the effects of exchange rate movements.

## SIGNIFICANT EVENTS

- Positive sales trend for all divisions during 2006
- Strong order trend in markets outside Europe, and good order growth in Germany during second half-year
- Increased prices of raw materials partly compensated for by price rises
- New production unit in Romania opening during 2007 in Door & Logistics Solutions

<sup>2)</sup> Including restructuring costs of SEK 201 million.

<sup>3)</sup> Excluding restructuring costs of SEK 201 million.

<sup>4)</sup> Cardo B2B refers to Cardo's divisions that target industrial customers, i.e. the Residential Garage Doors division is not included in these key figures.



## THE GROUP

#### **INCOME STATEMENT IN BRIEF**

	QUARTER 4		FULL	YEAR
SEK M	2006	2005	2006	2005
NET SALES	2,551	2,404	8,556	7,880
COST OF GOODS SOLD	-1,707	-1,611	-5,791	-5,247
GROSS EARNINGS	844	793	2,765	2,633
SELLING AND ADMINISTRATIVE EXPENSES	-575	-741	-2,169	-2,396 <sup>1)</sup>
OTHER OPERATING INCOME AND EXPENSES - NET	1	1	2	2
OPERATING EARNINGS 2)	270	53 <sup>3)</sup>	598	239 <sup>3)</sup>
REVALUATION FINANCIAL INSTRUMENTS	3	6	3	-5
FINANCIAL ITEMS	-13	-6	-43	-24
EARNINGS AFTER FINANCIAL ITEMS	260	53	558	210
TAX	-73	-19	-157	-63
NET EARNINGS FOR THE PERIOD	187	34	401	147
EARNINGS PER SHARE, SEK	6.23	1.13	13.38	4.91
EARNINGS PER SHARE EXCL. RESTRUCTURING COSTS, SEK <sup>3))</sup>	6.23	5.82	13.38	9.60
NUMBER OF SHARES, THOUSANDS	30,000	30,000	30,000	30,000
Selling and administrative expenses include termination costs of SEK 26 mil relating to changes in group management during the period April-June 2005.				
<ol><li>Operating earnings have been charged with depreciation and amortization amounting to:</li></ol>	57	53	220	211
<ol> <li>Costs of SEK 201 million for reorganization in Cardo are included in operat earnings for 2005. Restructuring costs are included in cost of goods sold in the of SEK 47 million and in selling and administrative expenses in the sum of s</li> </ol>	sum			

## INFLOW OF ORDERS, NET SALES AND EARNINGS

#### Fourth quarter 2006

During the fourth quarter, the inflow of orders amounted to SEK 2,306 million (2,109), up 14% after adjustment for the effects of exchange rate movements. Organic growth was 9%. Virtually all geographical markets enjoyed a strong order trend, with the greatest growth in Germany, North and Latin America and Asia. The inflow of orders in Germany was particularly strong during the period in Residential Garage Doors and Door & Logistics Solutions.

Net sales amounted to SEK 2,551 million (2,404), up 9% after adjustment for the effects of exchange rate movements. Organic growth was 6%.

Operating earnings improved to SEK 270 million (53, including restructuring costs of SEK 201 million). The positive earnings trend applies to all divisions except Pulp & Paper Solutions, whose earnings decreased as a result of a lower sales volume and a changed product mix compared with the previous year. To a certain extent, it was possible to compensate for the effects of high raw material prices by raising prices.

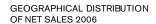
## Full year 2006

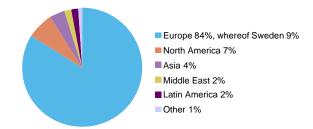
The inflow of orders amounted to SEK 8,840 million (7,990), up 11% after adjustment for the effects of exchange rate movements. Organic growth was 8%. The greatest growth during the year was seen in countries outside the EU, with the strongest trend in Latin America and Asia. This is in line with Cardo's stated strategy of investing in emerging markets. With regard to the largest regions, the inflow of orders was up on the previous year by 7% in Europe, 20%, in Asia, 14% in North America and 26% in Latin America.

Net sales amounted to SEK 8,556 (7.880), up by 9% after adjustment for the effects of exchange rate movements. Organic growth was 6%. The various divisions' shares of the group's total sales are unchanged compared with the previous year, i.e. Door & Logistics Solutions accounts for 48% of sales, Wastewater Technology Solutions for 29%, Pulp & Paper Solutions for 8% and Residential Garage Doors for 15%. The geographical distribution of sales was as follows:

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Operating earnings amounted to SEK 598 million (239, including restructuring costs of SEK 201 million). The improvement in earnings is a result of increased sales and of efficiency measures, both those on a running basis and as a consequence of the restructuring program that was initiated in 2005. Group earnings were adversely affected by increased prices of raw materials during 2006 to an extent of SEK 40-45 million. The effect of exchange rate movements on operating earnings was only marginal.

Net earnings amounted to SEK 401 million (147), which is equivalent to SEK 13.38 (4.91) per share. The comparative figures for 2005 include restructuring costs of SEK 201 million.

Cash from operating activities was SEK 184 million (214) after tax, which is equivalent to SEK 6.13 (7.13) per share.

## LIQUIDITY AND FINANCING

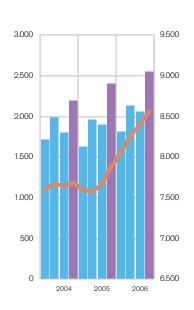
At year-end, the group's liquid assets amounted to SEK 179 million (168). In addition, there are unutilized credit facilities of approximately SEK 1.6 billion (approximately 2.0).

The group's gross investments, exclusive of company acquisitions, stood at SEK 164 million (250). Net interest bearing debt at year-end amounted to SEK 1,023 million (554).

Equity amounted to SEK 2,986 million (2,935), which is equivalent to SEK 99.53 (97.83) per share. At year-end, the group's equity ratio was 48.9 percent (53.0).

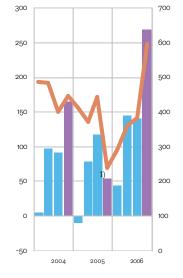
#### KEY FIGURES PER QUARTER

NET SALES/QUARTER, SEK M

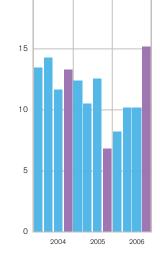


The graph relates to values calculated on a moving 12-month basis.

## OP. EARNINGS/QUARTER, SEK M



The graph relates to values calculated on a moving 12-month basis. 1) Including restructuring costs of SEK 201 million.



RETURN ON CAPITAL

20

EMPLOYED, QUARTER, %

The values relate to moving 12-month totals and include

any non-recurring costs.

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#### OTHER MATTERS

#### **ACQUISITIONS 2006**

Late March saw finalization of the acquisition of Combursa, Spain's leading supplier of docking systems and industrial doors with annual sales of approximately SEK 275 million and employing about 150 people. The results of the Door & Logistics Solutions division include Combursa from April 1.

Early July saw the acquisition of the operations of the Australian company Style Industries, which has annual sales of approximately SEK 45 million and employs a little less than 30 people. The company pursues sales and service of pumps and peripheral equipment for water treatment and wastewater applications. The results of the Wastewater Technology Solutions division include this operation from July 1.

#### RESTRUCTURING PROCESS GOING FASTER THAN PLANNED

During 2005, great changes were initiated as far as the group's strategy and organization are concerned. As part of the rationalization of the operation, a restructuring cost of SEK 201 million was incurred during the fourth quarter of 2005 with the objective of reducing the group's cost level by at least SEK 200 million annually with full effect from 2008.

The restructuring was expected to result in slightly more than SEK 100 million in lower costs during 2006. The effect was higher than expected and amounts to a total of SEK 125 million. Its distribution by division was as follows: Door & Logistics Solutions SEK 95 million, Wastewater Technology Solutions SEK 20 million and Residential Garage Doors SEK 10 million.

#### SIGNIFICANT EVENTS AFTER THE END OF THE PERIOD

## NEW PRODUCTION STRUCTURE IN DOOR & LOGISTICS SOLUTIONS - NEW UNIT OPENING IN ROMANIA 2007

With the aim of further strengthening the competitiveness of the Door & Logistics Solutions division, a decision has been taken to invest in a new production unit in Romania. The investment in Romania amounts to SEK 30 million and the production unit is expected to be in full operation from the end of 2007.

As part of an optimization of the production structure, a decision has also been taken to close Crawford's production unit for docking equipment in Wennigsen, Germany. This means that approximately 80 people will be affected. The cost of closing the unit in Germany is estimated at approximately SEK 85 million, whereof approximately SEK 55 million relates to write-downs of fixed assets. The cost will be charged to the first quarter of 2007.

The closedown in Germany in combination with the investment in Romania is expected to give a positive annual effect of approximately SEK 45 million on the earnings of Door & Logistics Solutions as of 2008. The effect on earnings for 2007, excluding the above-mentioned cost of closure, is expected to be marginal.

#### **PERSONNEL**

The average number of employees in the group was 5,931 (5,845).

#### REPURCHASE OF SHARES

At the Annual General Meeting of Cardo AB in 2006, a resolution was passed authorizing the Board of Directors to acquire up to so many own shares before the next Annual General Meeting that the Company's holding at no time exceeds 10% of all shares in the Company. Acquisition is to be made on the Stockholm Stock Exchange at the market value applying on the occasion of acquisition. The purpose of the repurchase is to give the Board the opportunity to adjust the capital structure of the Company during the period until the next Annual General Meeting. The Board has yet to resolve to utilize the authorization and thus no repurchase has been made.

The Board has resolved to propose that the Annual General Meeting on April 2 2007 authorize the Board of Directors to acquire up to so many own shares before the next Annual General Meeting that the Company's holding at no time exceeds 10% of all shares in the Company. Acquisition is to be made on the Stockholm Stock Exchange at the market value applying on the occasion of acquisition. The purpose of the repurchase is to give the Board the opportunity to adjust the capital structure of the Company during the period until the next Annual General Meeting.

#### **ACCOUNTING PRINCIPLES**

This interim report has been drawn up in accordance with IAS 34, Interim Financial Reporting, which accords with the requirements of recommendation RR 31 of the Swedish Financial Accounting Standards Council concerning interim reports for groups. The same accounting principles have been applied in the interim report as in the latest annual report.

## PARENT COMPANY

The parent company's earnings after financial items amounted to SEK 432 million (440), gross investments to SEK 2 million (1) and cash and cash equivalents to SEK 0 million (10) as against SEK 10 million at the beginning of the year.

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#### DIVIDEND

The Board of Directors and President propose a dividend of SEK 9.00 (8.00) per share for the financial year 2006, which requires SEK 270 million (240).

#### ANNUAL GENERAL MEETING

The Annual General Meeting will be held on Monday, April 2 2007 at 5.00 pm at Malmö Opera, Östra Rönneholmsvägen 20, Malmö, Sweden.

#### **OUTLOOK**

Outlook from the interim report for January-September 2006:

We assess that the market trend for industrial products will be generally relatively favorable during the remainder of 2006 and the beginning of 2007, even if there are differences between different geographical regions. There is still uncertainty in the garage door division owing to the large excess capacity within the industry.

#### New outlook:

We assess that the market trend for Cardo's products and services will be generally relatively favorable during 2007, thereby providing conditions for continued organic growth for the group as a whole. We expect the prices of raw materials to remain high and that there will be continuing difficulties in passing on price rises to the customers for the Door & Logistics Solutions and Residential Garage Doors divisions.

Malmö, Sweden, February 6 2007

Cardo AB (publ) Board of Directors

This report has not been subjected to special examination by the Company's auditors.

For further information, please contact: Peter Aru, President and CEO, tel +46 40 35 04 53 Maria Bergving, Senior Vice President Communications and Investor Relations, tel +46 40 35 04 25, +46 70 602 61 81, maria.bergving@cardo.com

#### Invitation to Financial Hearings on February 7 at 10.00 am

Cardo's President and CEO Peter Aru will comment on the report on operations at a conference at Operaterrassen in Stockholm tomorrow February 7 at 10.00 am. Notice of intention to participate can be given at www.financialhearings.com or via e-mail to hearings@financialhearings.com. It will also be possible to take part and ask questions via a conference call, telephone number +46 8 5853 6965 (or from the UK +44 (0)20 7365 1851). The conference may also be followed via a webcast at www.cardo.com or www.financialhearings.com. The conference will be held in Swedish, but slides will be in English.

## Calendar 2007

Annual Report 2006 Early March 2007
Annual General Meeting, Malmö April 2 2007
Interim Report 3m May 3 2007
Interim Report 6m August 15 2007
Interim Report 9m November 8 2007

Cardo is an international industrial group with leading brands, offering solutions with quality products, a high level of service and great applications know-how to industrial customers. Operations are pursued in the group's divisions: Door & Logistics Solutions, Wastewater Technology Solutions, Pulp & Paper Solutions and Residential Garage Doors, which all enjoy strong positions in their respective markets. The group has approximately 5,900 employees in more than 30 countries and sales of approximately SEK 8.6 billion. The head office is situated in Malmö, Sweden.

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## **DOOR & LOGISTICS SOLUTIONS**

## Fourth quarter 2006

For Cardo's Door & Logistics Solutions division with its corporate brand Crawford, the inflow of orders and net sales, adjusted for the effects of exchange rate movements, increased by 16 and 14% respectively. The acquisition of Combursa accounted for 8 and 7 percentage points respectively of these increases.

Crawford's operation in Europe enjoyed a positive growth in orders during the period, with the strongest trend in Germany, the UK and France. North America, where Door & Logistics Solutions focuses on hangar doors for the aviation industry, had a very positive quarter, as did Asia with China as the dominant market.

Operating earnings improved to SEK 139 million (116). Selective price rises that were implemented during the third and fourth quarters could to some extent compensate for the effects of higher raw material prices.

#### Full year 2006

For the full year, the inflow of orders amounted to SEK 4,273 million (3,783), up 14% on the corresponding period the previous year adjusted for the effects of exchange rate movements. Organic growth was 8%. Virtually all the markets in Europe enjoyed a positive trend during the year, with greatest growth in the UK and France. Germany enjoyed a strong trend during the second half-year 2006. The changes that were initiated late in 2005 in the marketing organizations of these three countries created a strong platform for the positive trend during 2006.

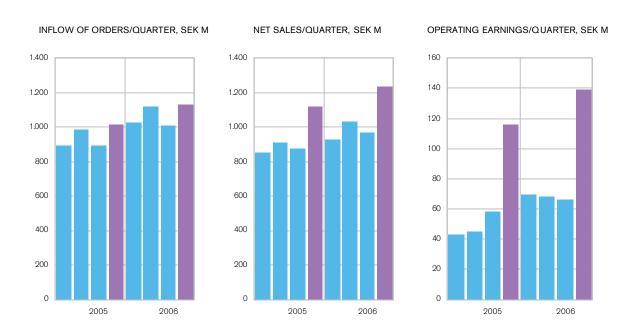
Net sales amounted to SEK 4,152 million (3,748), up 11% adjusted for the effects of exchange rate movements. Organic growth was 5%. Organic growth occurred in both new sales and service. The service share within Door & Logistics Solutions amounted to 40% during 2006.

Operating earnings for the full year amounted to SEK 342 million (261). On an annual basis, earnings were adversely affected by rises in the prices of raw materials to an extent of SEK 30–35 million.

## **SUMMARY**

	QUARTER 4			FULL YEAR		
	2006	2005	%	2006	2005	%
INFLOW OF ORDERS, SEKM	1,128	1,013	+ 16 <sup>1)</sup>	4,273	3,783	+ 141)
NET SALES, SEK M	1,233	1,119	+ 141)	4,152	3,748	+ 11 <sup>1)</sup>
OPERATING EARNINGS, SEK M	139	116		342	261	
OPERATING MARGIN	11.3%	10.4%		8.2%	7.0%	

<sup>1)</sup> Adjusted for the effects of exchange rate movements.



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## WASTEWATER TECHNOLOGY SOLUTIONS

#### Fourth quarter 2006

For Cardo's Wastewater Technology Solutions division with its corporate brand ABS, the inflow of orders and net sales, adjusted for the effects of exchange rate movements, increased by 15 and 6% respectively. The acquisition of the operations of Style Industries accounted for 4 and 1 percentage points respectively of these increases.

ABS enjoyed good order growth in Europe, with a particularly strong trend in the eastern parts. Asia continued to enjoy a positive trend during the quarter, as did the operation in Latin America. The North American market also experienced a positive trend, but somewhat lower growth than other non-European markets.

Operating earnings improved to SEK 93 million (86).

## Full year 2006

For the full year, the inflow of orders amounted to SEK 2,567 million (2,362), up 9% on the corresponding period the previous year adjusted for the effects of exchange rate movements. Organic growth was 8%. On an annual basis, eastern Europe, Latin America and Asia show the highest growth figures, which is in line with the strategy of growing outside the well established European markets. The operation in Brazil showed a very good volume trend, and positive growth was generated by the efforts in Asia using own sales organizations.

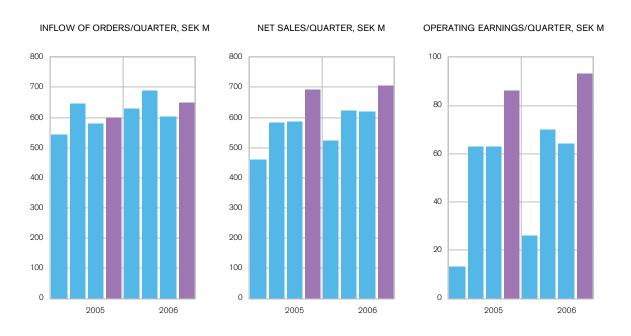
Net sales amounted to SEK 2,466 (2,317), up 7% adjusted for the effects of exchange rate movements. Organic growth was 6%. The activities of ABS in wastewater treatment projects continued to show a good trend during 2006, with expansion in Asia in particular. Sales of wastewater pumps and pumping stations also enjoyed a positive trend, especially in the USA and Asia.

Operating earnings for the full year amounted to SEK 253 million (225).

#### **SUMMARY**

	QUARTER 4			FULL YEAR		
	2006	2005	%	2006	2005	%
INFLOW OF ORDERS, SEKM	649	597	+ 15 <sup>1)</sup>	2,567	2,362	+ 91)
NET SALES, SEK M	703	692	+ 6 <sup>1)</sup>	2,466	2,317	+ 71)
OPERATING EARNINGS, SEK M	93	86		253	225	
OPERATING MARGIN	13.2%	12.4%		10.3%	9.7%	

<sup>1)</sup> Adjusted for the effects of exchange rate movements.



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## **PULP & PAPER SOLUTIONS**

#### Fourth quarter 2006

For Cardo's Pulp & Paper Solutions division with its Scanpump and Lorentzen & Wettre operations, the inflow of orders, adjusted for the effects of exchange rate movements, increased by 4%. Net sales for the fourth quarter decreased by 3% adjusted for the effects of exchange rate movements.

Scanpump continued to enjoy a good trend in Europe and in Latin America, based on a well established operation with sales, service and production in Brazil.

Operating earnings amounted to SEK 25 million (46). The lower earnings compared with the previous year are a result of a changed Scanpump and Lorentzen & Wettre mix. Lorentzen & Wettre, which generally has a higher operating margin, did not reach the sales level of the previous year. In addition, the share of large projects within Scanpump was high, adversely affecting margins.

#### Full year 2006

For the full year, the inflow of orders amounted to SEK 720 million (679), up 5% on the corresponding period the previous year adjusted for the effects of exchange rate movements. Net sales amounted to SEK 686 million (658), up 4% adjusted for the effects of exchange rate movements.

The market trend in the pulp and paper industry during the year affected the two operations within Pulp & Paper Solutions in different ways. The need for measuring instruments, which are supplied by Lorentzen & Wettre, usually comes later in the investment cycle than the need for the process solutions that Scanpump offers in the form of pumps and agitators.

In some geographical regions, the sector is affected by high prices of energy and raw materials, resulting in mills having been closed down in, for example, North America and Europe. Lorentzen & Wettre was affected by the weak level of investment activity, but our assessment is that we are retaining our market shares.

In other regions, such as Latin America, with greater domestic demand for paper, new investments are being made in pulp and paper mills.

Operating earnings for the full year amounted to SEK 54 million (59). The lower sales volumes for Lorentzen & Wettre compared with the previous year had negative consequences for the earnings of the division during 2006.

#### **SUMMARY**

250

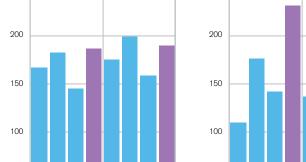
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	QUARTER 4			FULL YEAR		
	2006	2005	%	2006	2005	%
INFLOW OF ORDERS, SEKM	189	186	+ 41)	720	679	+ 5 <sup>1)</sup>
NET SALES, SEK M	217	231	- 3 <sup>1)</sup>	686	658	+ 41)
OPERATING EARNINGS, SEK M	25	46		54	59	
OPERATING MARGIN	11.5%	19.9%		7.9%	9.0%	

NET SALES/QUARTER, SEK M

INFLOW OF ORDERS/QUARTER, SEK M

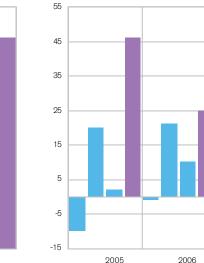
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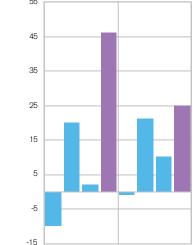


2006

250

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OPERATING EARNINGS/QUARTER, SEK M

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2006

2005

<sup>1)</sup> Adjusted for the effects of exchange rate movements.



## RESIDENTIAL GARAGE DOORS

#### Fourth quarter 2006

For Cardo's Residential Garage Doors division with its brands Crawford, Normstahl and Henderson, the inflow of orders and net sales, adjusted for the effects of exchange rate movements, increased by 11 and 12% respectively.

Growth in Germany was very good during the fourth quarter.

Operating earnings improved to SEK 31 million (21). The effects of high raw material prices remained negative during the quarter and there were continuing difficulties in passing on price rises to the customers.

#### Full year 2006

For the full year, the inflow of orders amounted to SEK 1,303 million (1,187), up 10% on the corresponding period the previous year adjusted for the effects of exchange rate movements. All markets enjoyed a positive trend during the year, with greatest growth in Germany.

Net sales amounted to SEK 1,276 million (1,178), up 8% adjusted for the effects of exchange rate movements.

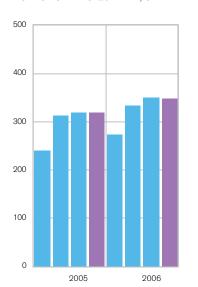
Operating earnings for the full year amounted to SEK 16 million (-19). In combination with the increased sales, the many changes that have been made in the division relating to efficiency measures in sales, administration and production contributed to the strong improvement in earnings. On an annual basis, earnings were adversely affected by increased prices of raw materials to an extent of approximately SEK 10 million.

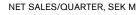
#### **SUMMARY**

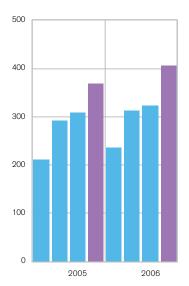
	QUARTER 4			FULL YEAR		
	2006	2005	%	2006	2005	%
INLFOW OF ORDERS, SEKM	347	319	+ 1111)	1,303	1,187	+ 101)
NET SALES, SEK M	405	369	+ 121)	1,276	1,178	+ 81)
OPERATING EARNINGS, SEK M	31	21		16	- 19	
OPERATING MARGIN	7.7%	5.7%		1.3%	- 1.6%	

<sup>1)</sup> Adjusted for the effects of exchange rate movements.

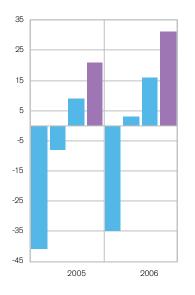
#### INFLOW OF ORDERS/QUARTER, SEK M







## OPERATING EARNINGS/QUARTER, SEK M



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## INFLOW OF ORDERS, NET SALES, OPERATING EARNINGS AND OPERATING MARGIN BY DIVISION

	4th QUAR	ΓER	WHOLE Y	EAR
SEK MILLION	2006	2005	2006	2005
INFLOW OF ORDERS				
DOOR & LOGISTICS SOLUTIONS	1,128	1,013	4,273	3,783
WASTEWATER TECHNOLOGY SOLUTIONS	649	597	2,567	2,362
PULP & PAPER SOLUTIONS	189	186	720	679
RESIDENTIAL GARAGE DOORS	347	319	1,303	1,187
ELIMINATION OF INTERNAL ORDERS	-7	-6	-23	-21
GROUP	2,306	2,109	8,840	7,990
NET SALES				
DOOR & LOGISTICS SOLUTIONS	1,233	1,119	4,152	3,748
WASTEWATER TECHNOLOGY SOLUTIONS	703	692	2,466	2,317
PULP & PAPER SOLUTIONS	217	231	686	658
RESIDENTIAL GARAGE DOORS	405	369	1,276	1,178
ELIMINATION OF INTERNAL SALES	-7	-7	-24	-21
GROUP	2,551	2,404	8,556	7,880
OPERATING EARNINGS				
DOOR & LOGISTICS SOLUTIONS	139	116	342	261
WASTEWATER TECHNOLOGY SOLUTIONS	93	86	253	225
PULP & PAPER SOLUTIONS	25	46	54	59
RESIDENTIAL GARAGE DOORS	31	21	16	-19
OTHER ITEMS 1)	-18	-15	-67	-86 <sup>2)</sup>
NON-RECURRING ITEMS	-	-201 <sup>3)</sup>	-	-201 <sup>3)</sup>
GROUP	270	53	598	239
OPERATING MARGIN				
DOOR & LOGISTICS SOLUTIONS	11.3%	10.4%	8.2%	7.0%
WASTEWATER TECHNOLOGY SOLUTIONS	13.2%	12.4%	10.3%	9.7%
PULP & PAPER SOLUTIONS	11.5%	19.9%	7.9%	9.0%
RESIDENTIAL GARAGE DOORS	7.7%	5.7%	1.3%	-1.6%
GROUP EXCL NON-RECURRING ITEMS	10.6%	10.6%	7.0%	5.6%
GROUP INCL NON-RECURRING ITEMS	10.6%	2.2%	7.0%	3.0%

<sup>1)</sup> Made up of the parent company, other central units and group adjustments

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<sup>&</sup>lt;sup>2)</sup> Including termination costs of SEK 26 million relating to the changes in group management during the period April-June 2005.

<sup>3)</sup> Provision of SEK 201 million for restructuring in Cardo.



## GEOGRAPHICAL DISTRIBUTION OF NET SALES

	WHOLE YEAR				
SEK MILLION	2006	%	2005	%	
GERMANY	969	11.3	947	12.0	
SWEDEN	812	9.5	730	9.3	
FRANCE	778	9.1	739	9.4	
NETHERLANDS	649	7.6	647	8.2	
UK	612	7.2	622	7.9	
SPAIN	576	6.7	403	5.1	
EUROPE, OTHER	2,758	32.2	2,514	31.9	
TOTAL EUROPE	7,154	83.6	6,602	83.8	
NORTH AMERICA	566	6.6	543	6.9	
ASIA	369	4.3	294	3.7	
MIDDLE EAST	209	2.4	215	2.7	
LATIN AMERICA	164	1.9	132	1.7	
OCEANIA	49	0.6	55	0.7	
AFRICA	45	0.5	39	0.5	
TOTAL	8,556	100.0	7,880	100.0	

## CONSOLIDATED BALANCE SHEET IN BRIEF

	END OF THE YEAR	
SEK MILLION	31/12/06	31/12/05
ASSETS		
INTANGIBLE FIXED ASSETS	1,131	1,007
TANGIBLE FIXED ASSETS	1,012	1,118
FINANCIAL FIXED ASSETS	296	206
INVENTORIES	1,102	933
CURRENT RECEIVABLES	2,387	2,110
SHORT-TERM INVESTMENTS, CASH AND BANK BALANCES	179	168
TOTAL ASSETS	6,107	5,542
EQUITY AND LIABILITIES		
EQUITY	2,986	2,935
LONG-TERM INTEREST BEARING LIABILITIES AND PROVISIONS	173	198
LONG-TERM NON INTEREST BEARING PROVISIONS	88	69
CURRENT INTEREST BEARING LIABILITIES	1,050	533
CURRENT INTEREST BEARING LIABILITIES AND PROVISIONS	1,810	1,807
TOTAL EQUITY AND LIABILITIES	6,107	5,542
CONTINGENT LIABILITIES	38	43

## **EQUITY**

	CHANGE	
SEK MILLION	31/12/06	31/12/05
OPENING BALANCE AS AT JANUARY 1	2,935	2,880
DIVIDEND TO SHAREHOLDERS	-240	-240
TRANSLATION DIFFERENCES	-110	148
NET EARNINGS FOR THE PERIOD	401	147
CLOSING BALANCE AS AT DECEMBER 31	2,986	2,935

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## CONSOLIDATED CASH FLOW STATEMENT IN BRIEF

	WHOLE	E YEAR
SEK MILLION	2006	2005
EARNINGS AFTER FINANCIAL ITEMS	558	210
DEPRECIATION, AMORTIZATION, OTHER ITEMS WITHOUT EFFECT ON CASH		
FLOW AND CHANGE IN NON-INTEREST BEARING PROVISIONS	94	354
CASH FLOW FROM OPERATING ACTIVITIES BEFORE CHANGE IN		
WORKING CAPITAL	652	564
CHANGE IN WORKING CAPITAL	-339	-228
CASH FLOW FROM OPERATING ACTIVITIES BEFORE TAX	313	336
TAX PAID	-129	-122
CASH FLOW FROM OPERATING ACTIVITIES AFTER TAX	184	214
INVESTMENTS IN INTANGIBLE AND TANGIBLE FIXED ASSETS	-164	-250
DISPOSAL OF INTANGIBLE AND TANGIBLE FIXED ASSETS	28	36
ACQUISITION OF COMPANIES	-32	-15
CASH FLOW FROM INVESTING ACTIVITIES	-168	-229
CHANGE IN INTEREST BEARING PROVISIONS AND LIABILITIES	248	194
DIVIDEND TO SHAREHOLDERS	-240	-240
CASH FLOW FROM FINANCING ACTIVITIES	8	-46
NET CASH FLOW EFFECT ON CASH AND CASH EQUIVALENTS	24	-61

## CHANGE IN NET INTEREST BEARING DEBT

OTIVITAL INTEREST BEAUTING BEBT			
		INTEREST BEARING	
		RECEIVABLES,	
	CASH AND	PROVISIONS AND	NET INTEREST
SEK MILLION	CASH EQUIVALENTS	LIABILITIES, NET	BEARING DEBT
OPENING BALANCE AS AT JANUARY 1	168	-722	-554
CASH FLOW FOR THE PERIOD	24	-248	-224
INTEREST BEARING RECEIVABLES AND LIABILITIES IN			
ACQUIRED COMPANIES	-	-317	-317
TRANSLATION DIFFERENCES	-13	85	72
CLOSING BALANCE AS AT DECEMBER 31	179	-1,202	-1,023

## NET ASSETS IN ACQUIRED COMPANIES DURING JANUARY 1 - DECEMBER 31 2006

SEK MILLION	
FIXED ASSETS	263
WORKING CAPITAL, NET	130
INTEREST BEARING RECEIVABLES AND LIABLITIES	-317
OTHER ASSETS/LIABILITIES, NET	-39
PURCHASE PRICE INCL ACQUISITION COSTS	37
CASH AND CASH EQUIVALENTS IN ACQUIRED COMPANIES	-5
EFFECT ON GROUP'S CASH AND CASH EQUIVALENTS	32

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## **GROUP FINANCIAL SUMMARY - 5 YEARS**

Amounts in SEK unless otherwise stated	WHOLE YEAR				
	2006	2005	2004	2003 *	2002 *
NET SALES	8,556	7,880	7,686	7,687	10,376
OPERATING EARNINGS	598	239	448	448	930
EARNINGS AFTER FINANCIAL ITEMS	558	210	419	428	856
OPERATING MARGIN, %	7.0	3.0	5.8	5.8	9.0
PROFIT MARGIN, %	6.5	2.7	5.5	5.6	8.3
INTEREST COVER, TIMES	12.6	7.9	16.7	13.9	9.7
INVESTMENTS, GROSS	164	250	294	270	309
CASH FLOW FROM OPERATING ACTIVITIES AFTER TAX	184	214	467	656	839
DEGREE OF SELF-FINANCING, %	112	86	159	243	272
FIXED ASSETS	2,439	2,331	2,201	2,151	2,265
CURRENT ASSETS	3,668	3,211	2,925	2,833	3,846
TOTAL ASSETS	6,107	5,542	5,126	4,984	6,111
EQUITY	2,986	2,935	2,880	2,886	3,875
INTEREST BEARING PROVISIONS AND LIABILITIES	1,223	731	489	353	335
NON-INTEREST BEARING PROVISIONS AND LIABILITIES	1,898	1,876	1,757	1,745	1,901
AVERAGE CAPITAL EMPLOYED	3,986	3,537	3,345	3,665	4,821
NET INTEREST BEARING DEBT	1,023	554	268	179	-593
TURNOVER OF CAPITAL EMPLOYED, TIMES	2.15	2.23	2.30	2.10	2.15
RETURN ON CAPITAL EMPLOYED, %	15.2	6.8	13.3	12.6	19.8
RETURN ON EQUITY, %	13.8	5.1	11.5	9.5	18.7
EQUITY RATIO, %	48.9	53.0	56.2	57.9	63.4
DEBT/EQUITY RATIO, TIMES	0.4	0.2	0.2	0.1	0.1
NET DEBT/EQUITY RATIO, TIMES	0.3	0.2	0.1	0.1	-0.2
AVERAGE NUMBER OF EMPLOYEES	5,931	5,845	5,947	6,203	7,851
PER SHARE DATA					
EARNINGS AFTER TAX EXCLUDING NON REQUIREING ITEMS	13.38	4.91	10.86	10.28	22.50
EARNINGS AFTER TAX EXCLUDING NON-RECURRING ITEMS, SEK	13.38	9.60	11.17	10.28	12.65
DIVIDEND FOR THE FINANCIAL YEAR, SEK	9.00	8.00	8.00	8.00	40.00 <sup>1</sup>
EQUITY, SEK	99.53	97.83	96.00	96.21	129.17
CASH FLOW FROM OPERATING ACTIVITIES AFTER TAX, SEK	6.13	7.13	15.57	21.87	27.97
NUMBER OF SHARES, THOUSANDS	30,000	30,000	30,000	30,000	30,000

<sup>\*</sup> Since 2005, Cardo has applied International Financial Reporting Standards (IFRS) and the figures for 2004 have been recalculated in accordance with IFRS. The figures for 2002-2003 have not been recalculated in accordance with IFRS. For a description of the differences between the accounting principles applied 2002-2003 and IFRS, please refer to the 2005 annual report.

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<sup>1)</sup> Regular dividend SEK 8.00 and extra dividend SEK 32.00.