

# Norse Energy Corp. ASA

**4th Quarter Financials**  
**February 28th 2007**

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# Disclaimer

This presentation does not constitute and offer to buy or sell shares or other financial instruments in Norse Energy Corp. ASA. The discussions in this presentation may contain forward-looking statements, which reflect the Company's current views with respect to certain future events and financial performance. Actual events or results may differ materially from those projected or implied in such forward-looking statements. The words 'believe', 'budget', 'expect', 'anticipate', 'aim', 'intend' and 'plan' and similar expressions identify forward looking statements. Due to such uncertainties and risks, prospective investors are cautioned not to place undue reliance upon such forward-looking statements.

## Conversion factors

### Natural gas and LNG

From

|                                  | To<br>billion<br>cubic<br>metres NG | billion<br>cubic<br>feet NG | million<br>tonnes<br>oil<br>equivalent | million<br>tonnes<br>LNG | trillion<br>British<br>thermal<br>units | million<br>barrels<br>oil<br>equivalent |
|----------------------------------|-------------------------------------|-----------------------------|----------------------------------------|--------------------------|-----------------------------------------|-----------------------------------------|
|                                  | Multiply by                         |                             |                                        |                          |                                         |                                         |
| 1 billion cubic metres NG        | 1                                   | 35.3                        | 0.90                                   | 0.73                     | 36                                      | 6.29                                    |
| 1 billion cubic feet NG          | 0.028                               | 1                           | 0.026                                  | 0.021                    | 1.03                                    | 0.18                                    |
| 1 million tonnes oil equivalent  | 1.111                               | 39.2                        | 1                                      | 0.805                    | 40.4                                    | 7.33                                    |
| 1 million tonnes LNG             | 1.38                                | 48.7                        | 1.23                                   | 1                        | 52.0                                    | 8.68                                    |
| 1 trillion British thermal units | 0.028                               | 0.98                        | 0.025                                  | 0.02                     | 1                                       | 0.17                                    |
| 1 million barrels oil equivalent | 0.16                                | 5.61                        | 0.14                                   | 0.12                     | 5.8                                     | 1                                       |

- **Fourth quarter highlights**
- **Financial review**
- **Operational review**
  - Reserves**
  - Brazil**
  - USA**
- **Manati update**
- **Outlook**

# Highlights

- **Reduced Brazilian production, lower revenues and results**
  - Results affected by non-cash special items
- **New reserve report**
  - 2P reserves increased 42 percent from 2005 to 2006
- **Positive results from Manati drilling program**
  - Well #1 and #2 completed in Q4, further wells in Q1-07

# Key financials

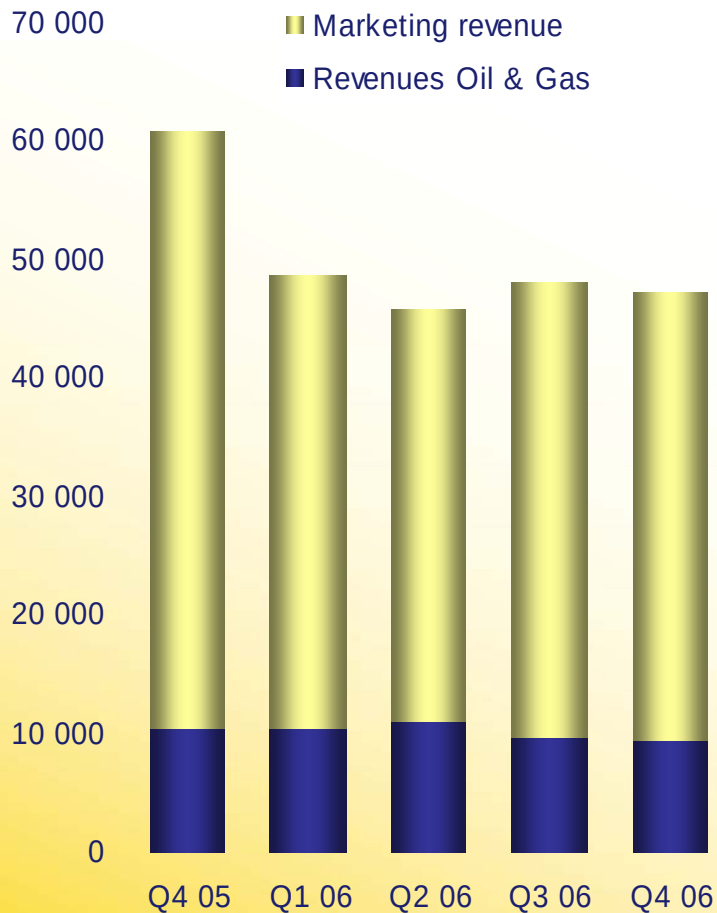
- Lower EBITDA due to reduced Coral production
- Firm development in the US
- Multiple non-cash items affecting P&L

| KEY FINANCIALS          | Q4-06  | Q3-06 | 2006   | 2005  |
|-------------------------|--------|-------|--------|-------|
| EBITDA (MUSD)           | 1.9    | 4.6   | 16.5   | 19.8  |
| EBIT (MUSD)             | (3.7)  | 1.5   | 1.4    | 7.2   |
| NET PROFIT (MUSD)       | (11.9) | 0.7   | (10.7) | 2.2   |
| PRODUCTION<br>(BOE/day) | 1 798  | 2 044 | 2 043  | 2 501 |

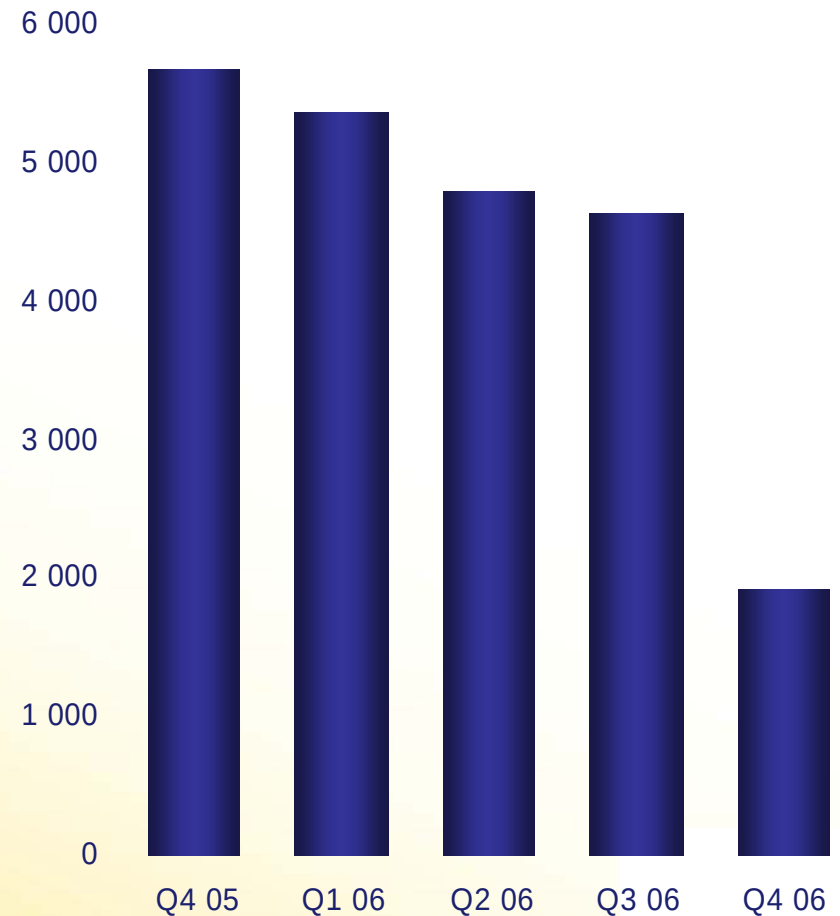
# Key Financial Figures

## Revenues and EBITDA

Revenues (USD '000)

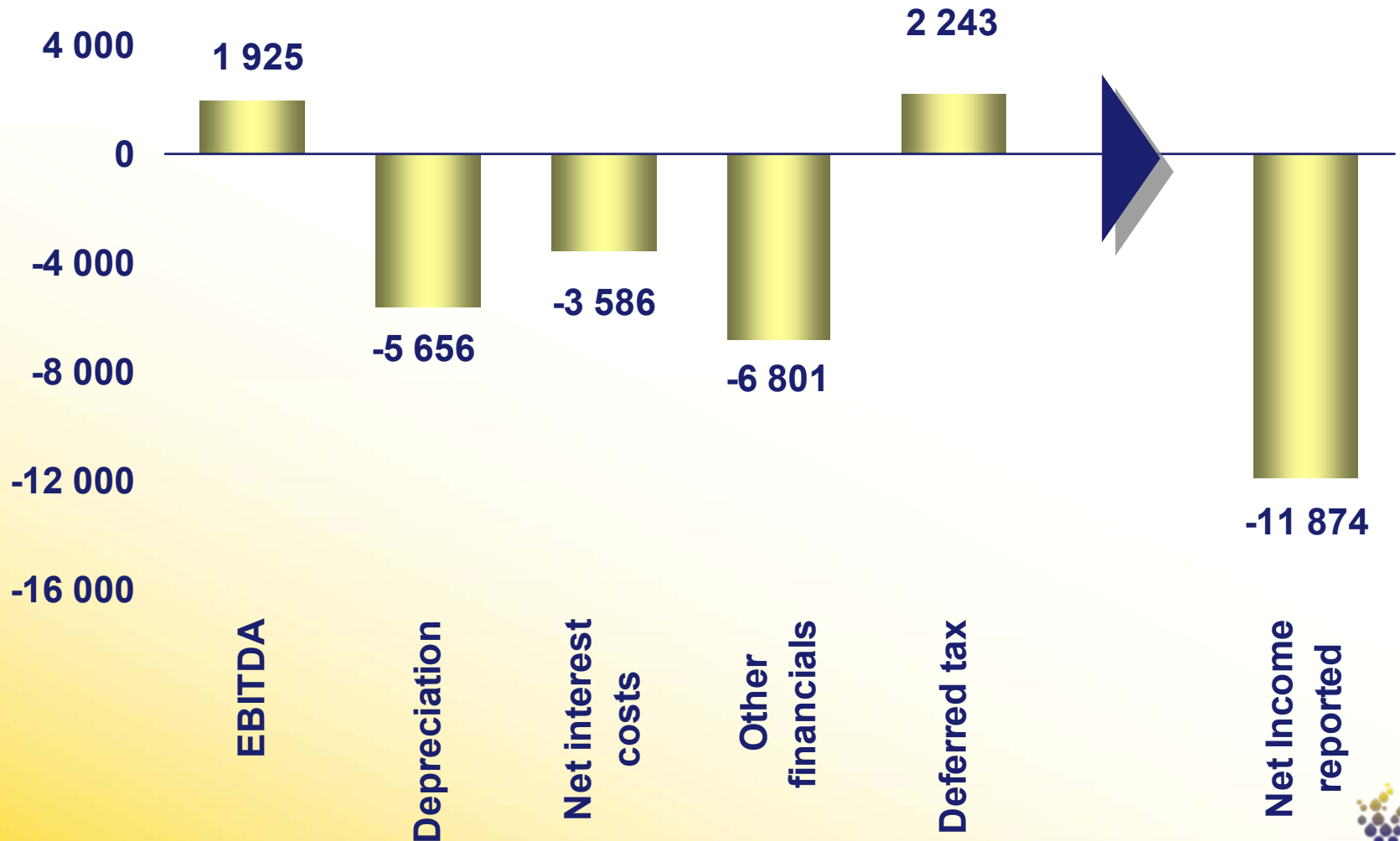


EBITDA (USD '000)



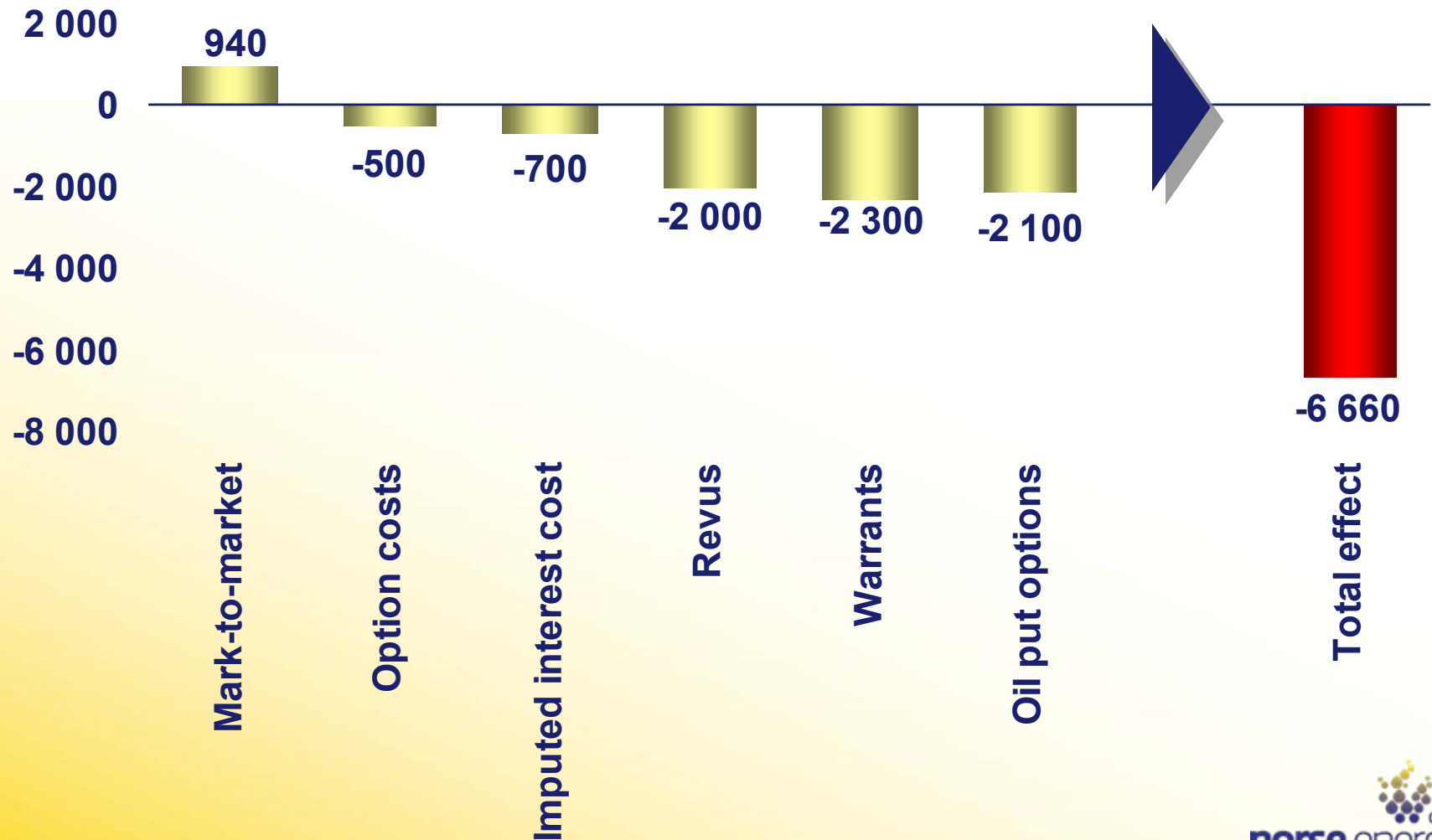
# Financial result

## Q4 Net profit (USD '000)

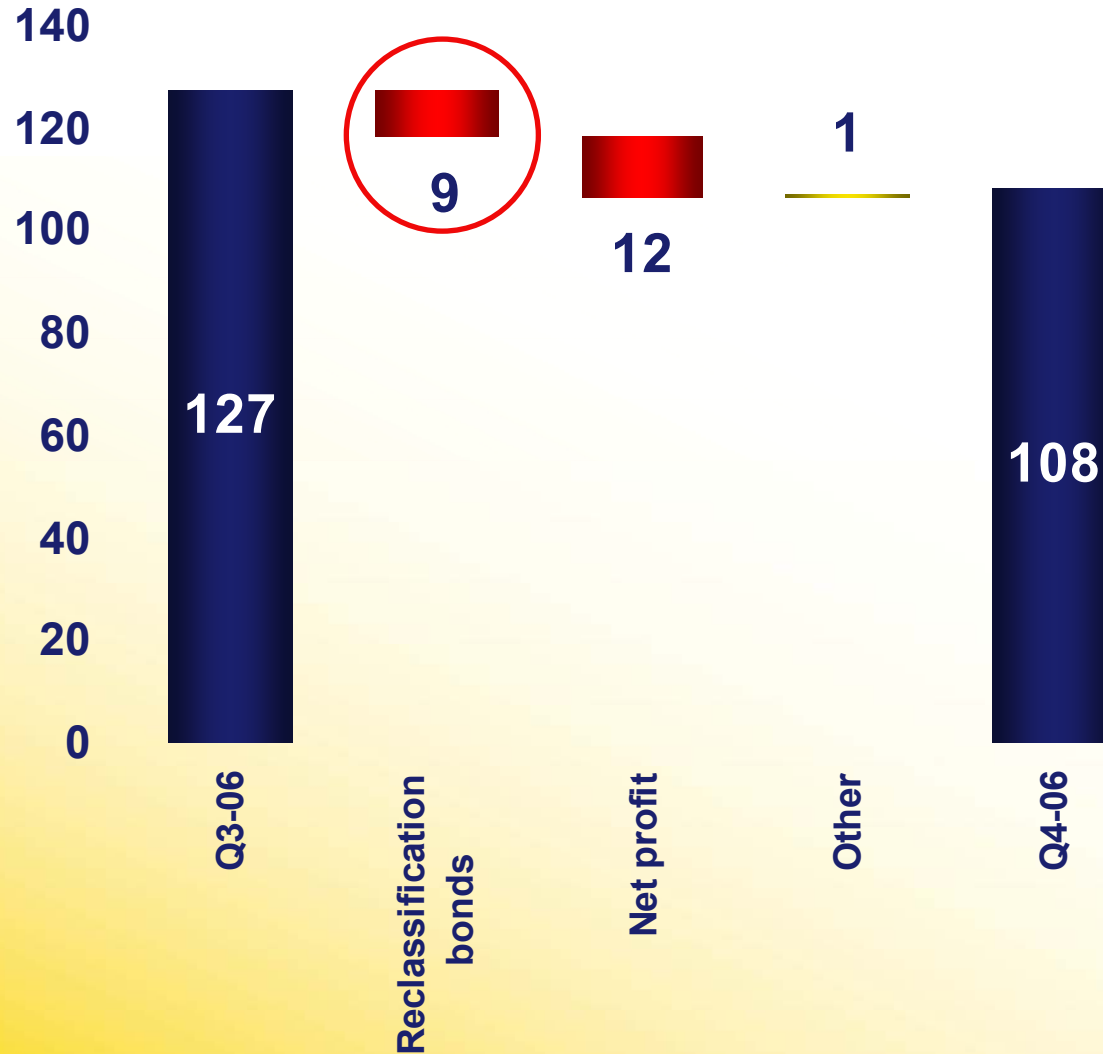




# Non-cash special items Q4 (USD '000)



# Equity development Q3-06 to Q4-06



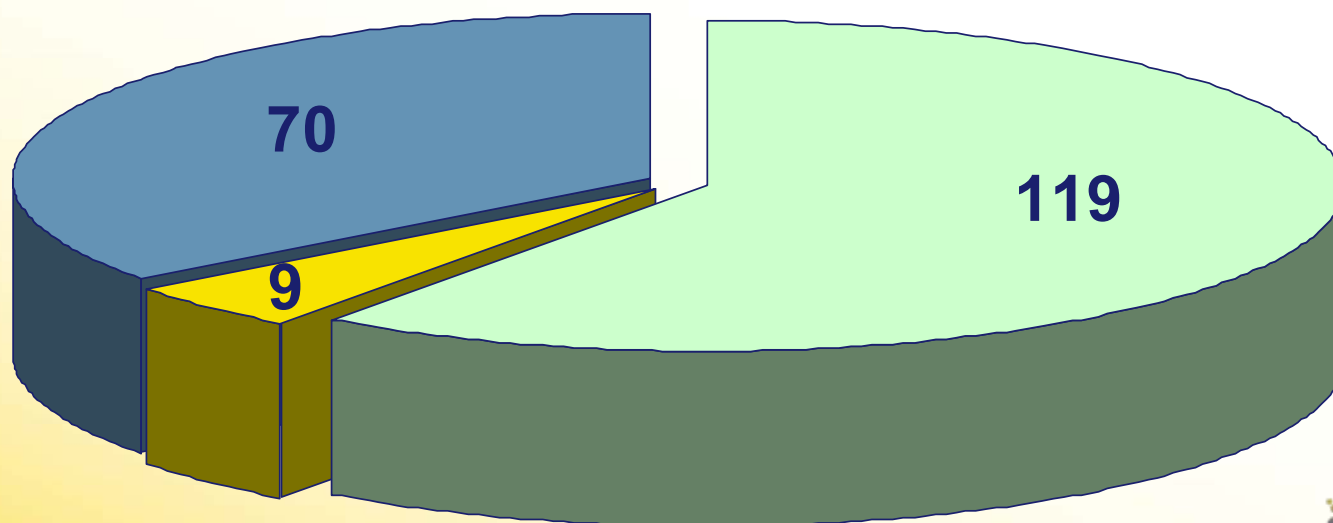
Equity ratio Q3: 37.3 %  
Equity ratio Q4: 27.5 %

# Financials and debt structure

| Q4 2006      | MUSD |
|--------------|------|
| Total Assets | 392  |
| Equity ratio | 27%  |

Total interest bearing debt  
outstanding end 2006:  
MUSD 198

- Bond issues
- US debt
- Brazilian debt

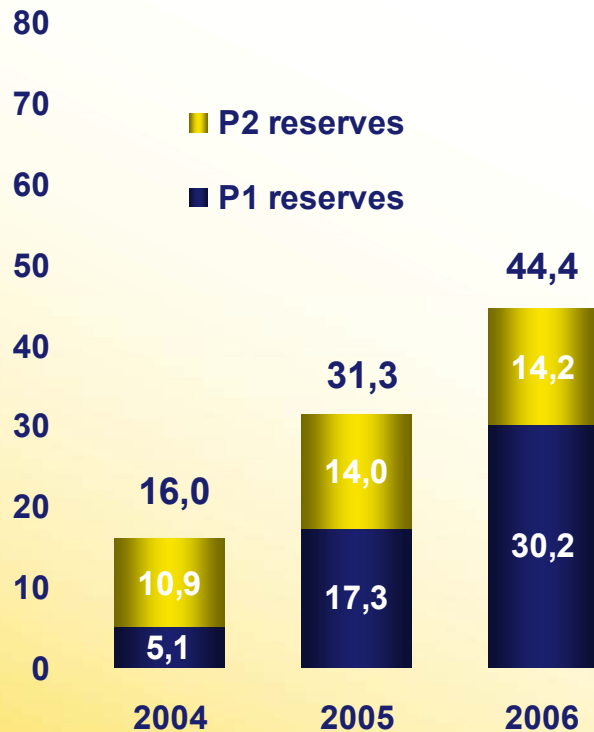


# Operational review

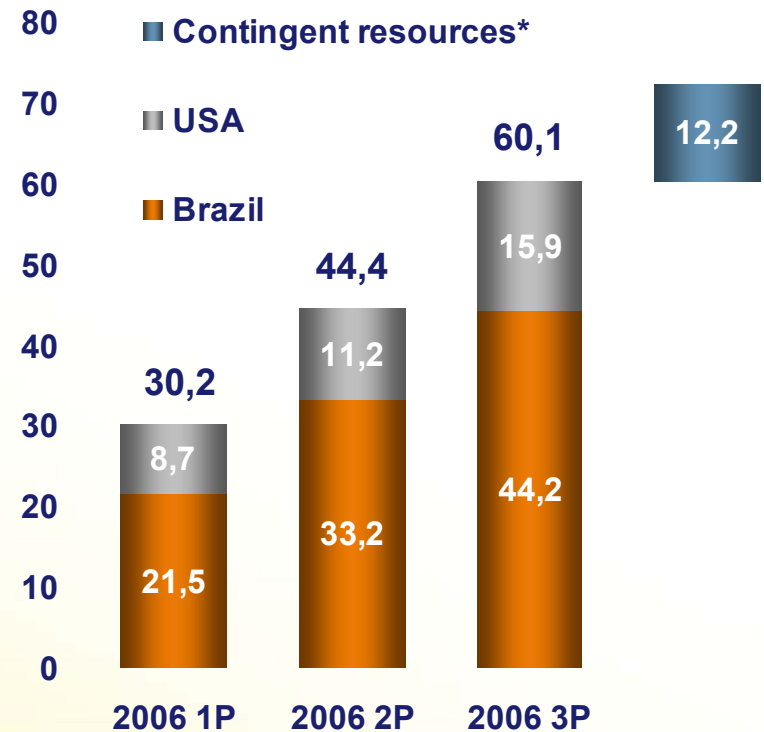
# Reserves development

## Third-party certified

Reserves by category (MMBOE)



Reserves by geography 2006 (MMBOE)



\* Contingent resources for Sardinha, Caravela Sul, BAS131, but excluding USA

# Reserves development

(MMBOE)

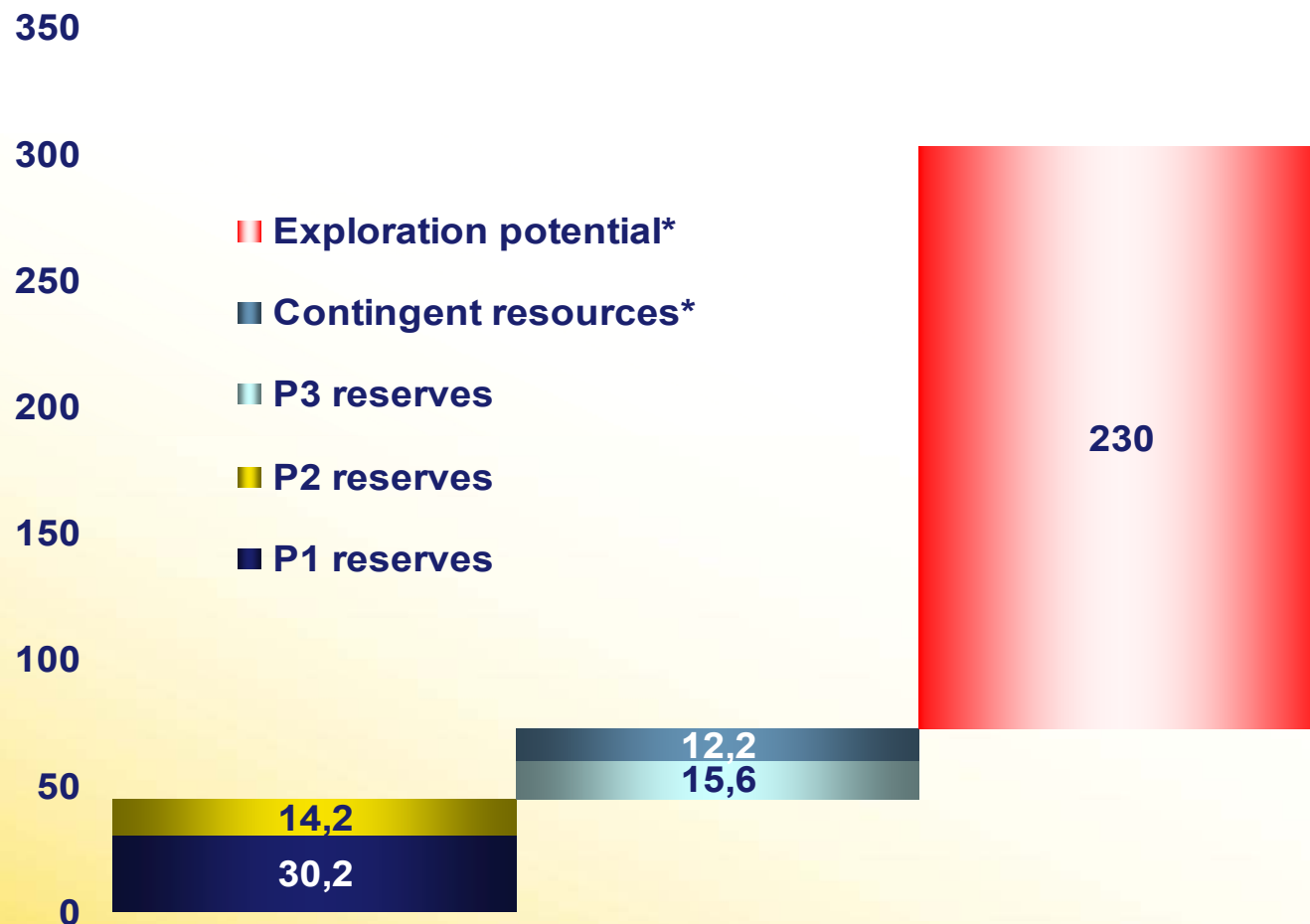
|                                                         |              |
|---------------------------------------------------------|--------------|
| <b>2P RESERVES END 2005</b>                             | <b>31,3</b>  |
| <b>Production 2006</b>                                  | <b>(0,8)</b> |
| <b>Acquisitions/Disposals</b>                           | <b>7,7</b>   |
| <b>New developments</b>                                 | <b>7,5</b>   |
| <b>Revisions</b>                                        | <b>(1,3)</b> |
| <b>2P RESERVES END 2006</b>                             | <b>44,4</b>  |
| <b>P3 reserves</b>                                      | <b>15,6</b>  |
| <b>Contingent resources*</b>                            | <b>12,2</b>  |
| <b>RESERVES &amp; CONTINGENT<br/>RESOURCES END 2006</b> | <b>72,3</b>  |

\* Contingent resources for Sardinha, Caravela Sul, BAS131, but excluding USA



# 2006 Company asset base (MMBOE)

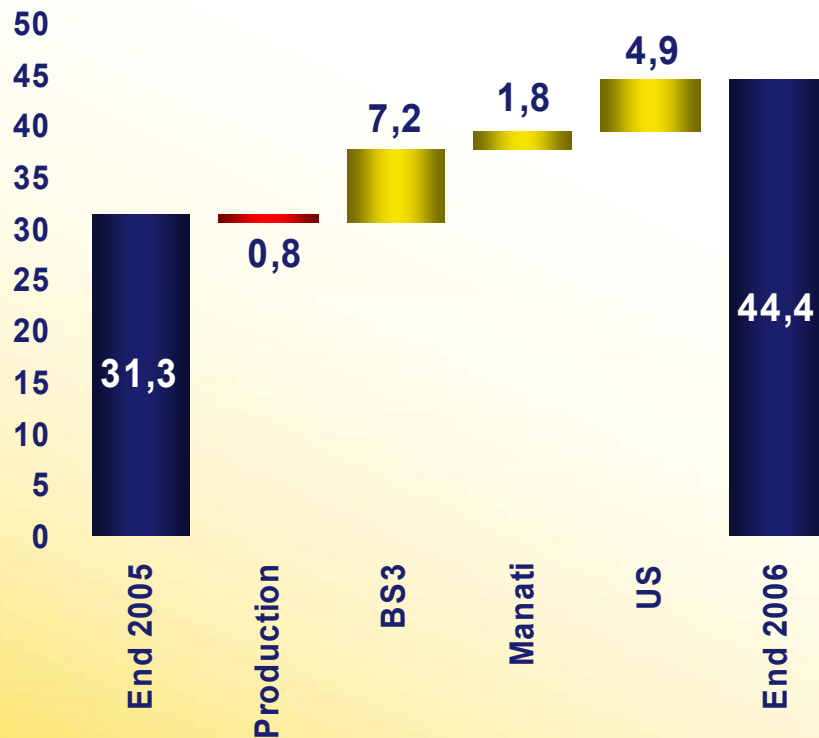
## Reserves, resources and exploration potential



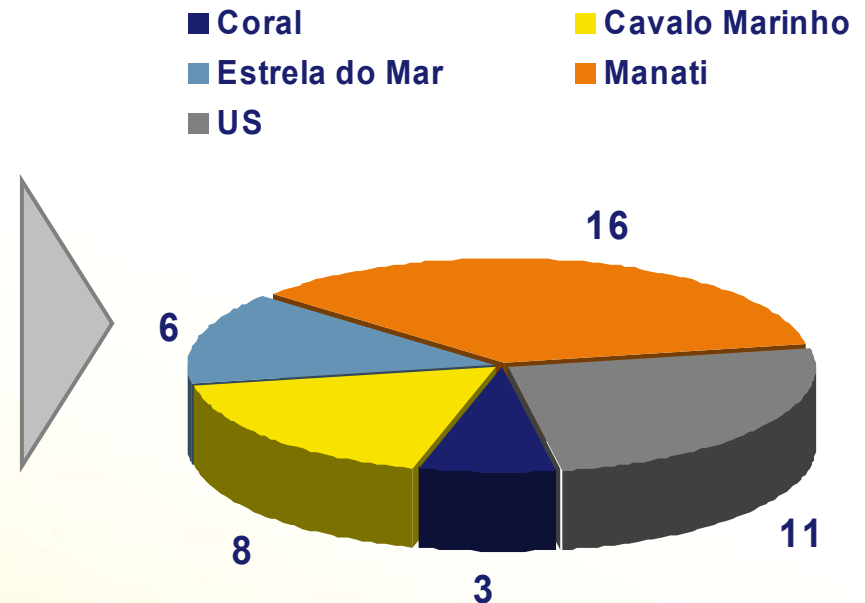
\* Excluding USA, Exploration potential based on in-house evaluation

# Reserve development 2P reserves

2006 Reserve development (MMBOE)



2006 Reserves by field (MMBOE)



# Operational review - Brazil

## Operational review – Manati

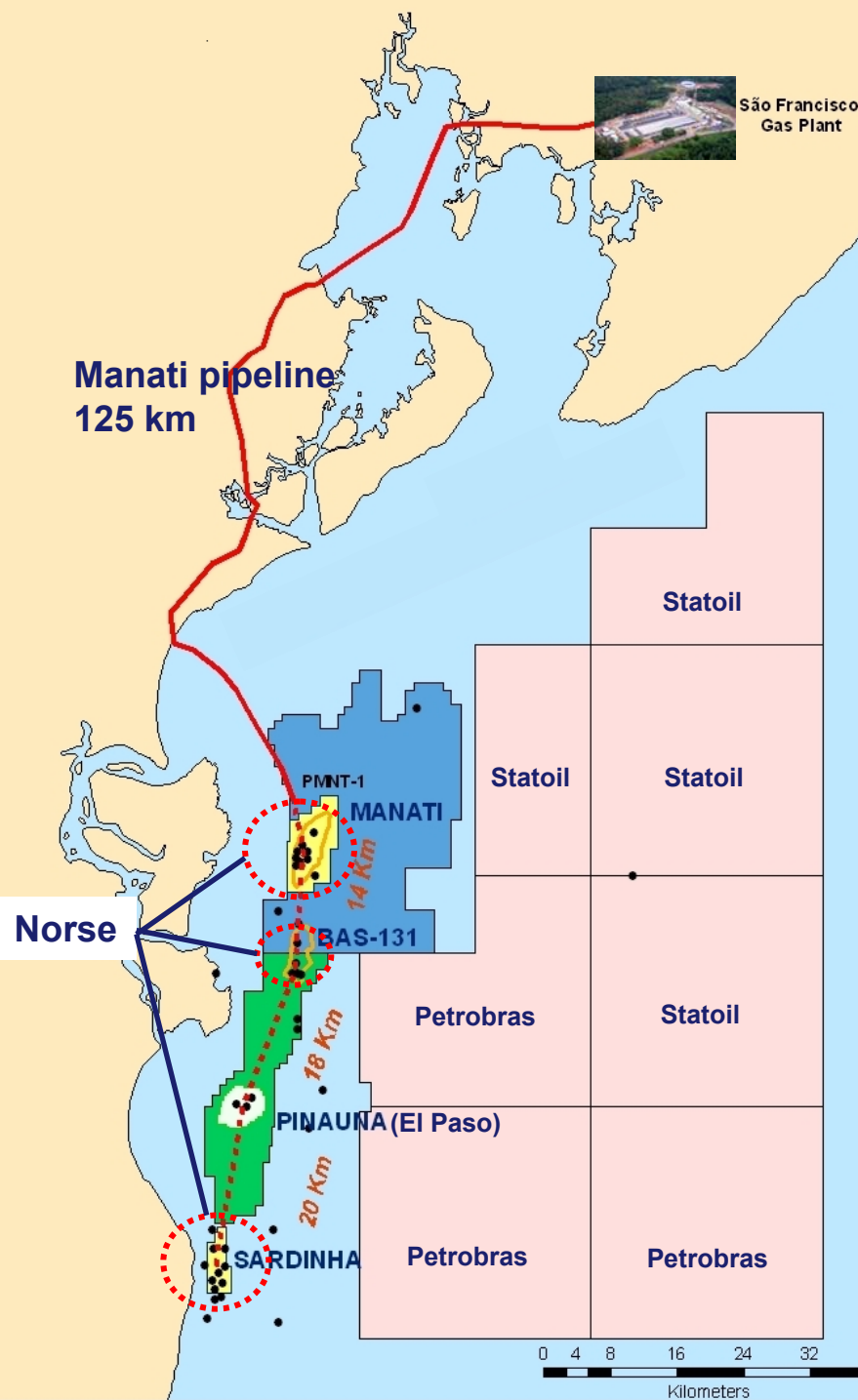
|       | Well | Status             | Gross pay (m) | Net pay (m) | Online | Inclusion in proven reserves |
|-------|------|--------------------|---------------|-------------|--------|------------------------------|
| Q4-06 | # 1  | Completed          | 327           | 262         | Yes    | Revised                      |
|       | # 2  | Completed          | 233           | 186         | Yes    | Revised                      |
| 2007→ | # 3  | Completed          | 266           | 192         | Q1-06  | Old                          |
|       | # 4  | Completed          | 236           | 192         | Q1-06  | Old                          |
|       | # 5  | Under completion   | 345           | 232         | 2007   | Old                          |
|       | # 6  | Scheduled          | N/A           | N/A         | 2007   | N/A                          |
|       | # 7  | Approved to drill* | N/A           | N/A         | N/A    | N/A                          |

\* Field extension

- **Production commenced mid January**
- **January production averaged 1.8 MM<sup>3</sup>/field days**
- **February production down nine days due to pipeline inspection**
- **Current production running at ~2.0 MM<sup>3</sup>/day**
- **Production ramp-up according to market demand**

# Operational review - Brazil

## Manati / Camamu-Almada

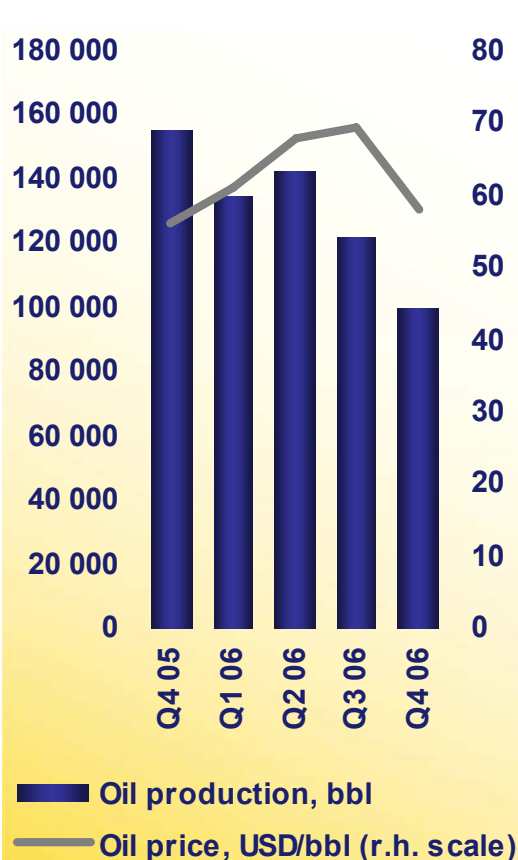


- **Government push to increase local gas supply**
- **BAS131 development**
  - Partners decision to go ahead
  - Unitization meeting with El Paso planned
  - Concept evaluations started
- **Sardinha development**
  - Gas price discussions initiated
  - G&G revision started
  - Concept evaluations started
- **BCAM-40 exploration drilling**
  - Awaiting environmental licenses

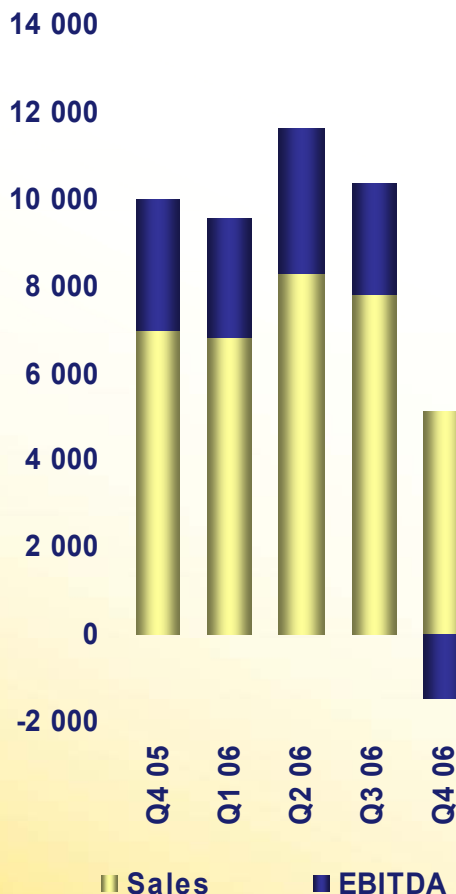
# Operating assets - Brazil

## Coral

### Oil production and price



### Brazil E&P (USD '000)



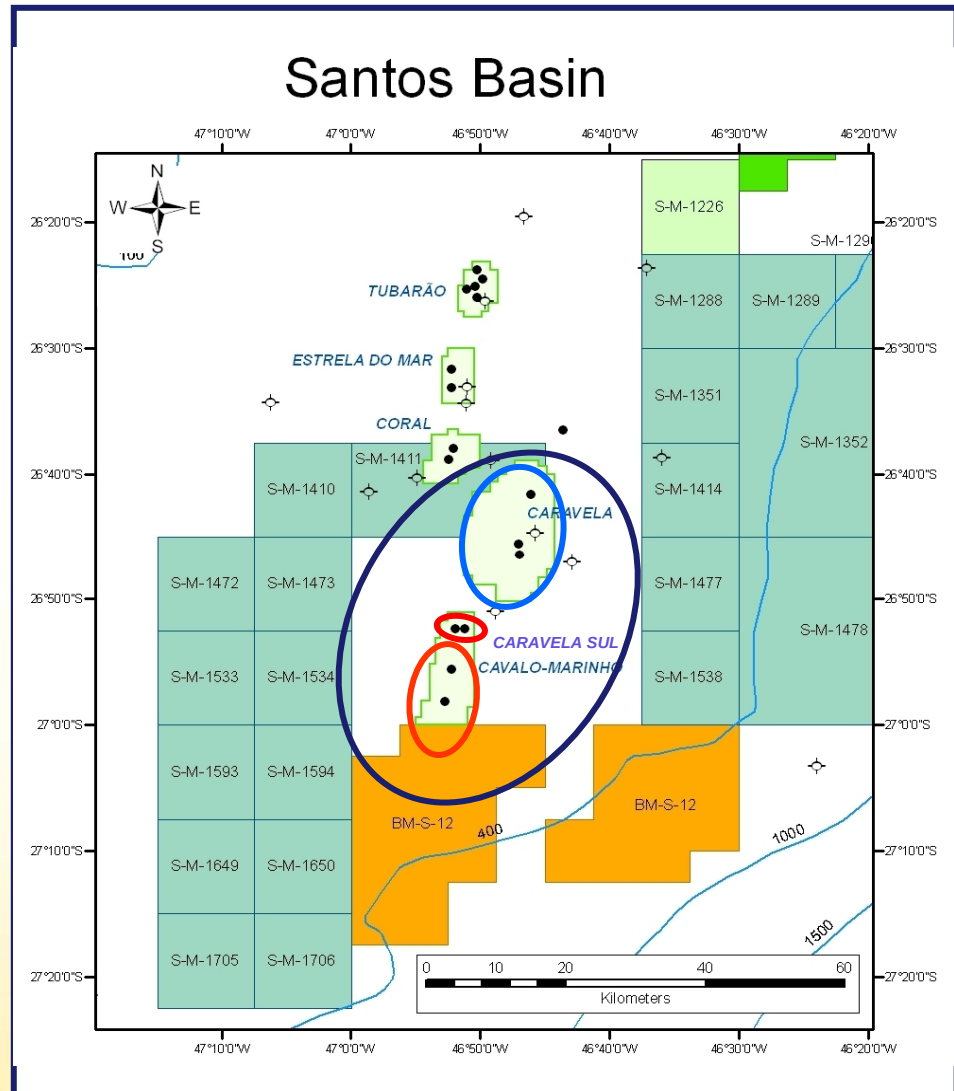
### Coral well update

- Well #3 lost
- Well #4 re-completed successfully, producing ~700 m<sup>3</sup>/day
- Well #5 to be re-completed
- Q4 oil price 58.1 USD/bbl vs. Q3 69.4 USD/bbl
- Q4 production (100% basis) was 3 098 bpd (down from 4 133 in Q3)
- Q1 production to date ~2 500bbls (100%). Current production above 4 500 bbl/day after re-work from #4
- Workover cost on Coral #3 affected Q4 figures

# Operational review - Brazil

## BS3 – integrated development

- **Cavalo Marinho field**
  - Advancements made in integrated BS3 development concept
- **Estrela do Mar field**
  - Development still under evaluation



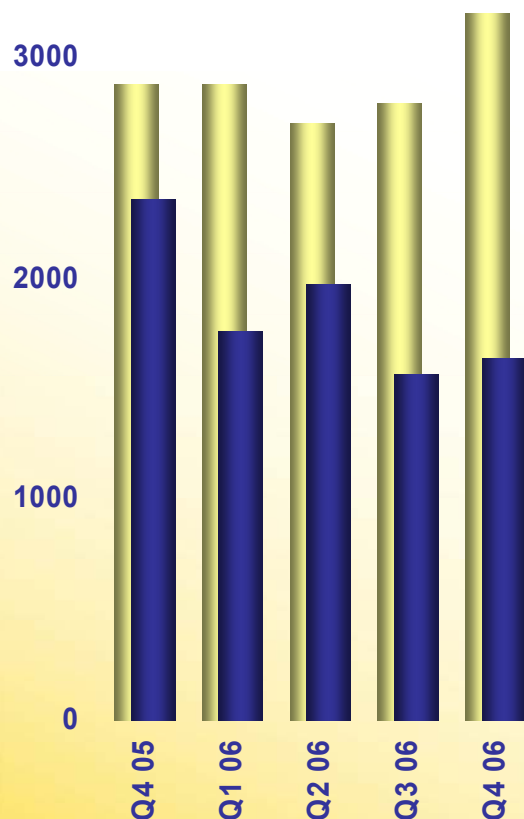
# US Strategic focus – Appalachian basin



# Operational Review - USA

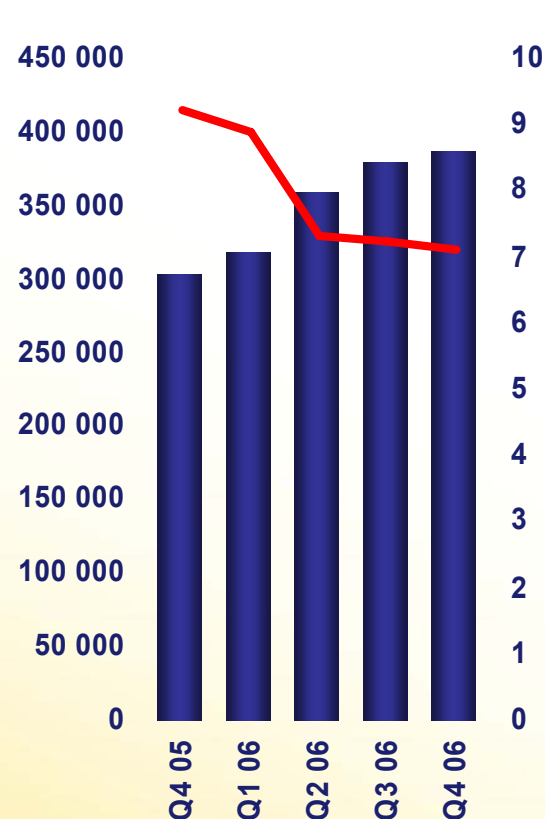
## Exploration & Production

US E&P (USD '000)



■ Sales ■ EBITDA

Gas production and price



■ Production natural gas, Mmbtu  
 — Gas prices, USD/MMbtu (r.h.)

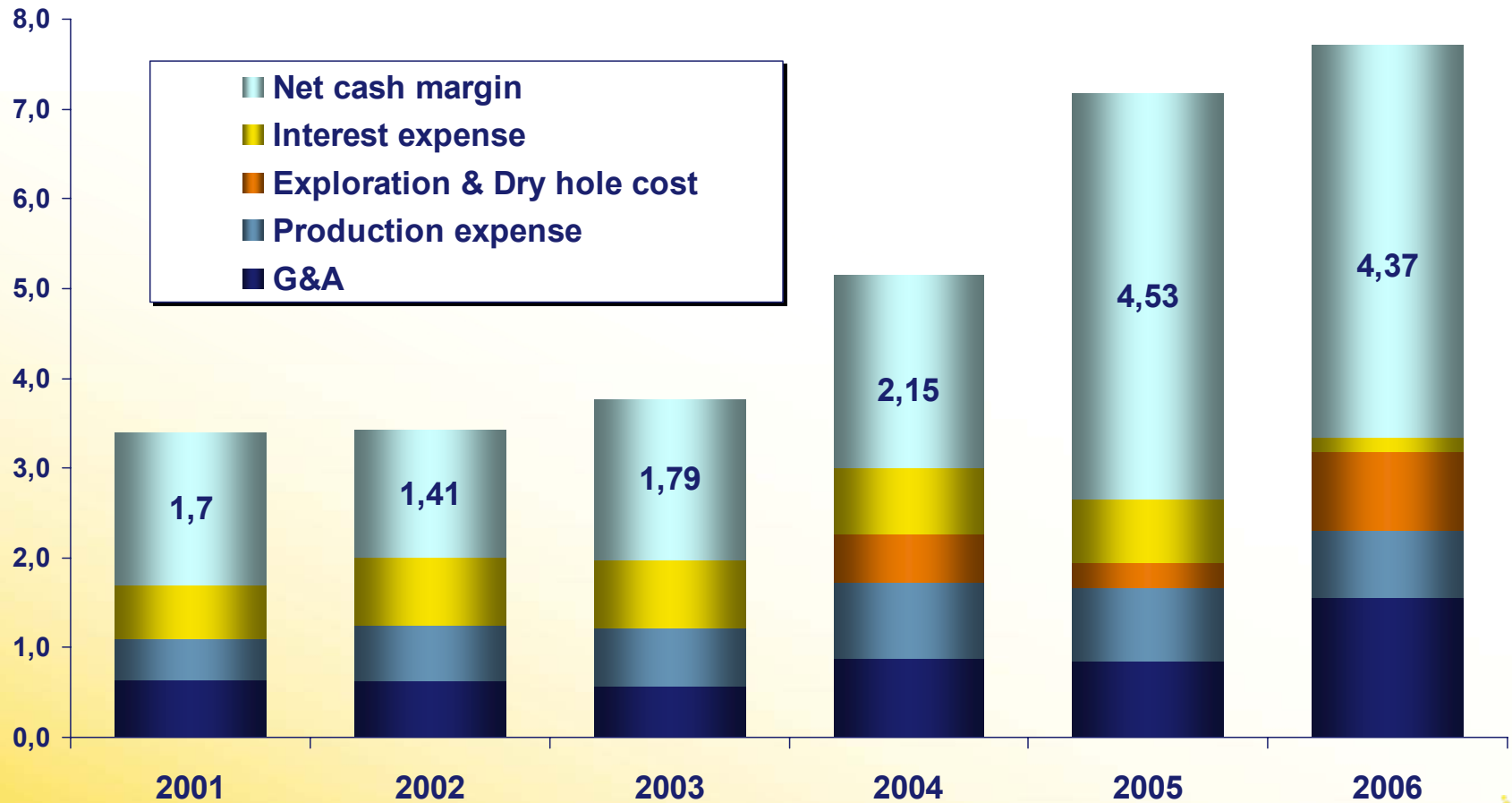
- Gross production of 4,198 MMbtu per day
- 26 wells drilled in Q4
- A total 59 wells drilled in 2006
  - Success rate 97%
  - 39 of the new wells online by end of year



# E&P division

## Costs and net profit per Mcf

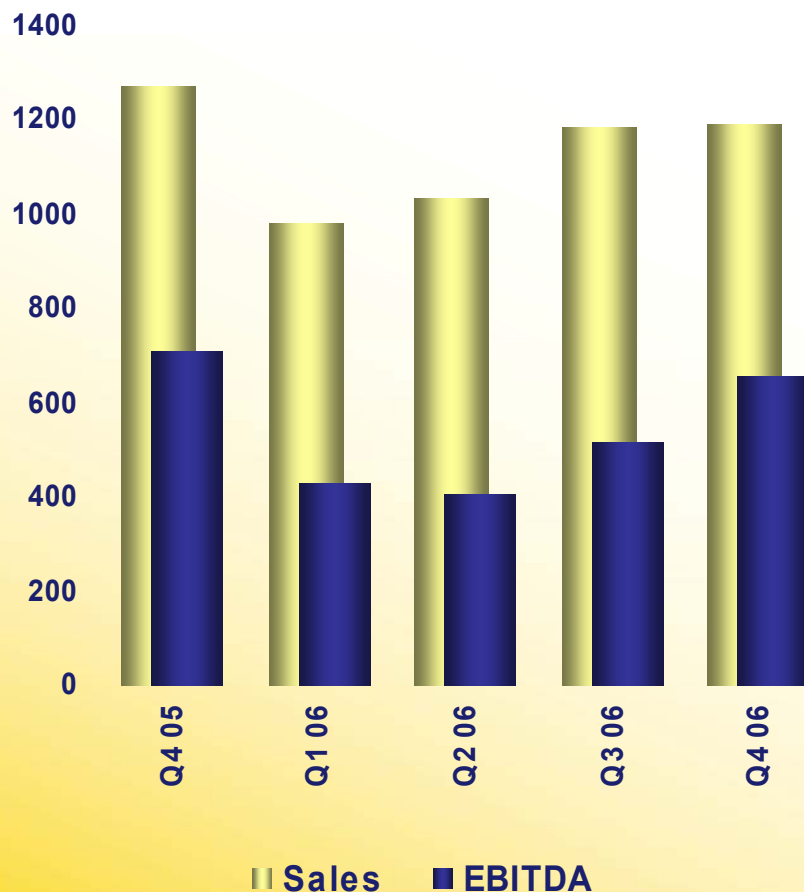
USD/Mcf



# Operational Review - USA

## Gathering & Transmission

US G&T (USD '000)

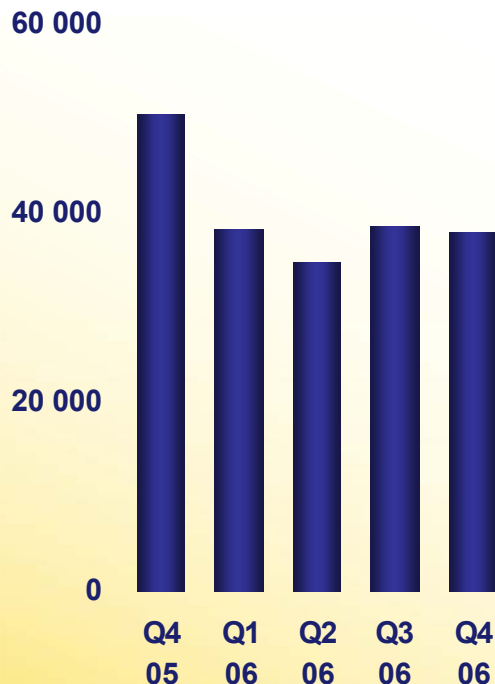


- Continued strong throughput, improved EBITDA
- Throughput increased by 27 percent in 2006
- Evaluating pipeline extension projects and stripping plants

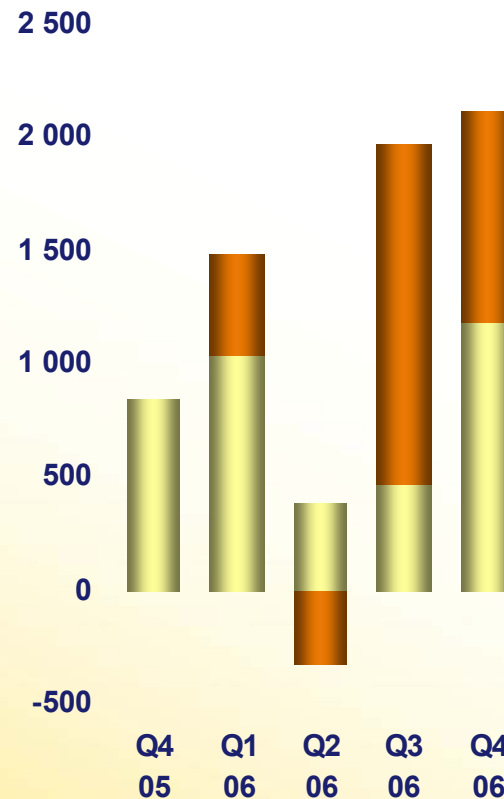
# Operational Review - USA

## Energy Marketing

Energy Marketing Sales  
(USD '000)



Energy Marketing EBITDA  
(USD '000)



■ EBITDA ■ Mark-to-market

### ■ Record EBITDA 2.1 MUSD in Q4

- Positive USD ~940,000 effect of mark-to-market contract accounting

### ■ 2006 EBITDA 5.6 MUSD

- Above expectations
- Positive mark-to-market net effect 2.6 MUSD in 2006

- **Successful completion of Manati field development**
- **Conclude integrated BS3 discussions Norse – Petrobras Joint Venture**
- **Exploration campaign starting**
- **Production profile will change with Manati**
  - Gas will soon account for ~2/3 of production in Brazil
- **Continued drill bit growth onshore USA and first deep exploration well scheduled for later this year**

# Enclosures

**Income Statements**

**Balance Sheets**

**Cash Flow Statements**

**Segment Information**

**Production Figures by Division**

**Key Financials by Division**

# Key Financial Figures

## Income Statement

### Profit and Loss Statement

| (Dollars in thousands)                     | 2006            |              |              |              | 2005         | 2006            | 2005          |
|--------------------------------------------|-----------------|--------------|--------------|--------------|--------------|-----------------|---------------|
|                                            | Q4              | Q3           | Q2           | Q1           | Q4           | Full year       | Full year     |
| Total revenues                             | 43 750          | 48 245       | 45 929       | 48 653       | 60 806       | 186 577         | 124 306       |
| Trading purchase of oil and natural gas    | (30 847)        | (34 012)     | (33 392)     | (36 141)     | (48 466)     | (134 392)       | (82 288)      |
| Production expenses                        | (5 993)         | (5 126)      | (5 325)      | (4 106)      | (4 597)      | (20 550)        | (14 140)      |
| General and administrative expenses        | (4 260)         | (4 070)      | (2 371)      | (2 565)      | (2 083)      | (13 266)        | (7 541)       |
| Exploration costs                          | (724)           | (410)        | (45)         | (481)        | 13           | (1 660)         | (497)         |
| <b>EBITDA</b>                              | <b>1 925</b>    | <b>4 627</b> | <b>4 796</b> | <b>5 360</b> | <b>5 673</b> | <b>16 708</b>   | <b>19 840</b> |
| Depletion and depreciation                 | (5 656)         | (3 110)      | (3 322)      | (3 216)      | (3 565)      | (15 304)        | (12 627)      |
| <b>Operating income (EBIT)</b>             | <b>(3 731)</b>  | <b>1 517</b> | <b>1 474</b> | <b>2 144</b> | <b>2 108</b> | <b>1 404</b>    | <b>7 213</b>  |
| Net interest costs                         | (3 586)         | (1 919)      | (1 239)      | (1 109)      | (1 619)      | (7 853)         | (5 098)       |
| Other financial items (net)                | (6 801)         | 883          | 128          | 340          | 1 028        | (5 450)         | 2 676         |
| <b>Results from continued operations</b>   | <b>(14 117)</b> | <b>481</b>   | <b>363</b>   | <b>1 375</b> | <b>1 517</b> | <b>(11 898)</b> | <b>4 791</b>  |
| Taxes                                      | 2 243           | 181          | (48)         | (1 168)      | (1 258)      | 1 208           | (2 560)       |
| <b>Net profit before minority interest</b> | <b>(11 874)</b> | <b>662</b>   | <b>315</b>   | <b>207</b>   | <b>259</b>   | <b>(10 690)</b> | <b>2 231</b>  |
| Minority interest                          | -               | -            | -            | (56)         | (57)         | (56)            | (282)         |
| <b>Net profit after minority interest</b>  | <b>(11 874)</b> | <b>662</b>   | <b>315</b>   | <b>151</b>   | <b>202</b>   | <b>(10 746)</b> | <b>1 949</b>  |
| Earnings per share (\$)                    | 0,00            | 0,00         | 0,00         | 0,00         | 0,00         | 0,00            | 0,01          |
| Diluted earnings per share (\$)            | 0,00            | 0,00         | 0,00         | 0,00         | 0,00         | 0,00            | 0,01          |

\* Pro forma consolidated figures, as if Northern Oil and NaturGass had been consolidated for the full period

# Key Financial Figures

## Balance Sheets

### Balance Sheet

| (Dollars in thousands)              | As of          |                |                |                | 12.31.05       |
|-------------------------------------|----------------|----------------|----------------|----------------|----------------|
|                                     | 12.31.06       | 09.30.06       | 06.30.06       | 03.31.06       |                |
| Property and equipment              | 219 103        | 196 622        | 170 505        | 158 742        | 97 627         |
| Fields under development            | 69 307         | 50 758         | 46 804         | 45 138         | 45 138         |
| Intangible assets                   | 5 826          | 5 879          | 5 879          | 6 347          | 6 347          |
| Other non-current assets            | 5 901          | 5 200          | 1 136          | 453            | 2 424          |
| Other current assets                | 33 046         | 41 689         | 34 909         | 41 559         | 42 394         |
| Inventory                           | 3 237          | 2 618          | 2 538          | 2 562          | 1 988          |
| Cash and cash equivalents           | 55 740         | 37 232         | 25 972         | 31 802         | 39 387         |
| <b>Total Assets</b>                 | <b>392 160</b> | <b>339 998</b> | <b>287 743</b> | <b>286 603</b> | <b>235 305</b> |
| Equity                              | 107 551        | 126 795        | 115 519        | 116 638        | 96 473         |
| Minority interest                   | -              | -              | -              | 1 631          | 1 575          |
| Other long term liabilities         | 13 501         | 2 679          | 7 890          | 6 677          | 6 673          |
| Deferred tax                        | 29 473         | 18 640         | 17 199         | 17 356         | 17 062         |
| Long term debt                      | 160 606        | 103 982        | 80 144         | 78 491         | 57 795         |
| Short term debt                     | 22 033         | 51 897         | 32 996         | 32 427         | 10 973         |
| Other current liabilities           | 58 995         | 36 005         | 33 995         | 32 930         | 44 754         |
| <b>Total Liabilities and Equity</b> | <b>392 160</b> | <b>339 998</b> | <b>287 743</b> | <b>286 150</b> | <b>235 305</b> |

### Equity reconciliation

(Dollars in thousands)

|                                     |                |
|-------------------------------------|----------------|
| <b>Opening balance, January 1</b>   | <b>96 473</b>  |
| Share issue                         | 17 888         |
| Acquisition minority                | (652)          |
| Result for the period               | (10 746)       |
| Employee share options              | 928            |
| Other comprehensive income          | 3 543          |
| Adjustments to last year equity     | 574            |
| Currency Translation Adjustment     | (457)          |
| <b>Closing balance, December 31</b> | <b>107 551</b> |

\* Pro forma consolidated figures, as if Northern Oil and NaturGass had been consolidated for the full period

# Key Financial Figures

## Cash Flow Statements

### Cash Flow Statements

| (Dollars in thousands)                                   | 2006            |                 |                 |                 | 2005           | 2006             | 2005            |
|----------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|----------------|------------------|-----------------|
|                                                          | Q4              | Q3              | Q2              | Q1              | Q4             | Full year        | Full year       |
| <b>Cash flows from operating activities</b>              |                 |                 |                 |                 |                |                  |                 |
| Net profit for the period                                | (11 875)        | 662             | 316             | 207             | (74)           | (10 690)         | 4 791           |
| Employee options accrual                                 | 439             | 283             | 205             | -               | -              | 927              | -               |
| Depreciation and amortization                            | 5 710           | 3 110           | 3 322           | 3 216           | 3 566          | 15 358           | 12 627          |
| Change in accounts receivable and other current assets   | 7 684           | (4 896)         | 3 953           | 4 983           | (14 553)       | 11 724           | (23 290)        |
| Change in inventory                                      | (1 879)         | 1 179           | 25              | (574)           | (911)          | (1 249)          | (1 005)         |
| Change in accounts payable                               | 21 549          | 4 655           | (578)           | (10 675)        | 10 003         | 14 951           | 2 390           |
| Change in other assets and liabilities                   | 271             | (5 856)         | (1 339)         | 1 231           | 1 448          | (5 693)          | (1 801)         |
| <b>Net cash flows from operating activities</b>          | <b>21 899</b>   | <b>(863)</b>    | <b>5 904</b>    | <b>(1 612)</b>  | <b>(521)</b>   | <b>25 328</b>    | <b>(6 288)</b>  |
| <b>Cash flows from investing activities</b>              |                 |                 |                 |                 |                |                  |                 |
| Acquisition of minority                                  | 1 519           | -               | (1 945)         | -               | -              | (426)            | -               |
| Acquisition of oil put options                           | -               | -               | -               | (1 399)         | -              | (1 399)          | (1 863)         |
| Investment in property, plant and equipment              | (46 686)        | (35 181)        | (15 073)        | (64 009)        | (4 795)        | (160 949)        | (12 598)        |
| <b>Net cash flows from investing activities</b>          | <b>(45 167)</b> | <b>(35 181)</b> | <b>(17 018)</b> | <b>(65 408)</b> | <b>(4 795)</b> | <b>(162 774)</b> | <b>(14 461)</b> |
| <b>Cash flows from financing activities</b>              |                 |                 |                 |                 |                |                  |                 |
| Proceeds from issuance of shares                         | -               | -               | -               | 18 748          | -              | 18 748           | 24 780          |
| Share issue cost                                         | -               | -               | -               | (860)           | -              | (860)            | (2 275)         |
| Sale of treasury shares                                  | -               | -               | -               | -               | -              | -                | 20 530          |
| Proceeds from loans obtained                             | 33 046          | 49 934          | 13 096          | 46 635          | 10 326         | 142 711          | 42 316          |
| Repayment of loans                                       | (6 597)         | (9 683)         | (7 811)         | (4 749)         | (1 923)        | (28 840)         | (32 082)        |
| Equity from convertible loan                             | (9 130)         | 9 130           | -               | -               | -              | -                | -               |
| Other long term debt                                     | 24 457          | (2 077)         | -               | (340)           | -              | 22 040           | (661)           |
| <b>Net cash flows from financing activities</b>          | <b>41 776</b>   | <b>47 304</b>   | <b>5 285</b>    | <b>59 434</b>   | <b>8 403</b>   | <b>153 799</b>   | <b>52 608</b>   |
| Cash and cash equivalents in companies acquired, net     | -               | -               | -               | -               | -              | -                | 7 253           |
| <b>Change in cash and cash equivalents during period</b> | <b>18 508</b>   | <b>11 260</b>   | <b>(5 829)</b>  | <b>(7 586)</b>  | <b>3 087</b>   | <b>16 353</b>    | <b>39 112</b>   |
| Cash and cash equivalents at beginning of period         | 37 232          | 25 972          | 31 801          | 39 387          | 28 033         | 39 387           | 275             |
| <b>Cash and cash equivalents at end of period</b>        | <b>55 740</b>   | <b>37 232</b>   | <b>25 972</b>   | <b>31 801</b>   | <b>31 120</b>  | <b>55 740</b>    | <b>39 387</b>   |



# Key Financial Figures

## Segment Results

| Gross revenue, EBITDA and EBIT             | 2006    |         |        |         | 2005    | 2006      | 2005      |
|--------------------------------------------|---------|---------|--------|---------|---------|-----------|-----------|
|                                            | Q4      | Q3      | Q2     | Q1      | Q4      | Full year | Full year |
| <b>Brazil E&amp;P</b>                      |         |         |        |         |         |           |           |
| Oil revenues (net of royalties and tax)    | 5 104   | 7 830   | 8 286  | 6 793   | 6 969   | 28 013    | 28 019    |
| EBITDA                                     | (1 497) | 2 529   | 3 332  | 2 763   | 3 344   | 7 127     | 14 996    |
| EBIT (Operating profit)                    | (5 471) | 142     | 729    | 311     | 1 292   | (4 289)   | 5 028     |
| <b>USA E&amp;P</b>                         |         |         |        |         |         |           |           |
| Natural gas revenues                       | 3 200   | 2 792   | 2 701  | 2 879   | 2 880   | 11 572    | 8 097     |
| EBITDA                                     | 1 639   | 1 563   | 1 970  | 1 756   | 2 352   | 6 928     | 6 042     |
| EBIT (Operating profit)                    | 364     | 1 076   | 1 482  | 1 274   | 1 649   | 4 196     | 4 232     |
| <b>USA G&amp;T</b>                         |         |         |        |         |         |           |           |
| Income from gathering and transmission     | 1 189   | 1 183   | 1 036  | 983     | 1 273   | 4 391     | 3 907     |
| EBITDA                                     | 657     | 519     | 406    | 431     | 707     | 2 013     | 1 569     |
| EBIT (Operating profit)                    | 413     | 272     | 182    | 197     | 484     | 1 064     | 763       |
| <b>USA Energy Marketing</b>                |         |         |        |         |         |           |           |
| Oil and natural gas trading                | 37 909  | 38 478  | 34 745 | 38 220  | 50 290  | 149 352   | 85 312    |
| EBITDA                                     | 2 118   | 1 970   | 47     | 1 489   | 837     | 5 624     | 1 302     |
| EBIT (Operating profit)                    | 2 112   | 1 965   | 42     | 1 484   | 832     | 5 603     | 1 294     |
| <b>Corporate Overhead and Eliminations</b> |         |         |        |         |         |           |           |
| Revenue                                    | (3 652) | (2 038) | (839)  | (222)   | (606)   | (6 751)   | (1 029)   |
| EBITDA                                     | (993)   | (1 954) | (959)  | (1 079) | (1 567) | (4 985)   | (4 069)   |
| EBIT (Operating profit)                    | (1 149) | (1 938) | (961)  | (1 122) | (2 149) | (5 170)   | (4 104)   |
| <b>Group</b>                               |         |         |        |         |         |           |           |
| Total Revenue                              | 43 750  | 48 245  | 45 929 | 48 653  | 60 806  | 186 577   | 124 306   |
| EBITDA                                     | 1 925   | 4 627   | 4 796  | 5 360   | 5 673   | 16 708    | 19 840    |
| EBIT (Operating profit)                    | (3 731) | 1 517   | 1 474  | 2 144   | 2 108   | 1 404     | 7 213     |

# Key Financial Figures

## Segment Production Figures

| Production figures                         | 2006      |           |           |           | 2005      | 2006      | 2005      |
|--------------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|                                            | Q4        | Q3        | Q2        | Q1        | Q4        | Full year | Full year |
| <b>Brazil E&amp;P</b>                      |           |           |           |           |           |           |           |
| Oil production, barrels (100%)             | 285 077   | 380 280   | 519 055   | 489 232   | 563 827   | 1 673 644 | 2 615 276 |
| Oil price, \$/bbl (before royalty and tax) | \$ 58,10  | \$ 69,42  | \$ 67,69  | \$ 61,00  | \$ 56,08  | \$ 64,58  | \$ 53,55  |
| <b>USA E&amp;P</b>                         |           |           |           |           |           |           |           |
| Production natural gas, MMBTU              | 386 249   | 379 737   | 358 211   | 317 924   | 303 732   | 1 442 121 | 1 138 894 |
| Gas price, \$/MMBtu                        | \$ 7,11   | \$ 7,23   | \$ 7,33   | \$ 8,87   | \$ 9,41   | \$ 7,58   | \$ 7,11   |
| <b>USA G&amp;T</b>                         |           |           |           |           |           |           |           |
| Throughput (MMBTU)                         | 1 732 825 | 1 797 581 | 1 573 527 | 1 272 927 | 1 327 538 | 6 376 860 | 5 036 737 |