



P R E S S R E L E A S E

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3G licences create breakthrough for APIS in Germany

Several leading players on the German mobile telephone market have recently ordered courses from APIS. The demand is highest for UMTS training, which can be seen as a consequence of the ongoing auction of licences for the third-generation mobile telephone network in Germany.

During August and September, APIS are going to train personnel from companies including Siemens AG, Motorola GmbH, DeTeMobil Deutsche MobilNet GmbH (T-mobil) in technology for the third-generation mobile telephone network. The agreement with the German players is an example of the great international demand for the kind of supplier-independent training in mobile telecoms and wireless Internet that APIS offer.

“It’s gratifying that both operators and suppliers choose our training. We have previously held seminars in WAP and GPRS in Germany. Now there is also an increase in the number of ‘in-house’ courses. Now that the use of mobile telecoms and wireless Internet in Germany is really starting to take off, we are feeling increased pressure from more multinational players,” says Jörgen Mannheimer, managing director of APIS.

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APIS in brief

APIS is an international competence provider in Mobile Telecoms and Wireless Internet. APIS conducts supplier-independent training in all parts of the world. Clients are mobile telecoms operators, systems suppliers and consultancy firms with technically qualified personnel. APIS offers a wide variety of courses, from in-depth technical courses over several days in areas such as GSM, GPRS and UMTS to seminars on current topics such as WAP and IP.

Personnel from 250 (of approximately 400) mobile telecoms operators, suppliers and consultancy firms all over the world have thus far participated in APIS courses and seminars. Since its start in 1994, the business has had an annual growth of more than 100 per cent. The greatest growth is currently taking place on the European and American markets.

APIS currently has some 60 employees in three countries, with a 1999 turnover of nearly MSEK 40. The company anticipates rapid growth in the next few years and is planning to open new offices in Europe and the USA.

APIS is owned today primarily by its founders, management and personnel, as well as by investors such as Catella Holding, SEB Fonder and Grimaldi Industri.