

Telia AB (publ)  
Investor Relations  
SE-123 86 Farsta, Stockholm  
SWEDEN  
Tel +46 8 713 6613  
Fax +46 8 713 6947  
[www.telia.com](http://www.telia.com)

## CORRECTION OF ARPU STATISTICS IN TELIA'S JANUARY–JUNE 2000 REPORT

Telia would like to correct several errors in the ARPU statistics for the Group's Swedish mobile operations that were reported in the semiannual report and to clarify how the ARPU statistics are calculated.

### The semiannual report contained the following:

| SEK                     | Q2 2000 | Q1 2000 | 1999 | 1998 | 1997 | 1996 |
|-------------------------|---------|---------|------|------|------|------|
| ARPU, total             | 308     | 314     | 332  | 362  | 345  | 367  |
| excluding prepaid cards | 458     | 438     | 407  | 381  | 345  | 367  |

The teleconference on the report added the following statistics:

|                        |     |    |
|------------------------|-----|----|
| ARPU,<br>prepaid cards | 103 | 96 |
|------------------------|-----|----|

### The numbers have been corrected as follows:

|                         |     |     |     |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|-----|
| ARPU, total             | 306 | 314 | 332 | 362 | 345 | 366 |
| excluding prepaid cards | 426 | 436 | 407 | 388 | 345 | 366 |
| ARPU<br>prepaid cards   | 109 | 96  |     |     |     |     |

### How Telia calculates ARPU

ARPU, total: Total sales during the period, divided by the average number of subscribers, divided by the number of months in that period.

excluding prepaid cards: Total sales excluding revenues from incoming and outgoing traffic for prepaid cards during the period, divided by the average number of subscribers during the period, divided by the number of months during that period.

ARPU, prepaid cards: Revenues from incoming and outgoing traffic for prepaid card customers during the period, divided by the average number of prepaid cards during the period, divided by the number of months during that period.

[Tobias Lennér](#)

Mr Tobias Lennér  
Director Investor Relations

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CONTACT AT TELIA  
Mr Jan Johansson  
[jan.a.johansson@telia.se](mailto:jan.a.johansson@telia.se)