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### **The first order for mySAP.com as a ASP service**

**NFB Transport Systems, one of the major removal companies in Europe, has signed up for Frontec's ASP Business Hotel (Affärshotellet) service. The agreement gives NFB access to e-commerce solutions based on mySAP.com in return for a fixed percentage of the company's annual turnover.**

ASP (Application Service Provider) means that a company can use software as a service via the Internet. Frontec was the first company in Sweden to offer a subscription to SAP's business solution mySAP.com via its "Business Hotel" service. In addition to the business system, NFB Transport System's subscription also includes mobile connections to terminals in lorries and to wap telephones for receiving and signing off jobs. Customers will also be able to order services via the Internet. Frontec's commitment includes installation, operational maintenance and system support.

"Using the latest IT features is an important part of our strategy. The ASP solution gives us access to a complete e-commerce system without having to learn the technology ourselves. The fact that payment is made up of a fixed percentage of annual turnover benefits both partners – we pay for the real benefits that the system generates and Frontec has a stronger incentive to create effective solutions," says Kent Hofmann, MD for NFB Transport Systems.

"The order from NFB Transport Systems marks a breakthrough for ASP. There is a lot of interest in the service and we estimate that this order will be followed by many more," says Magnus Björk, Business Hotel manager, Frontec.

The agreement is valid for five years. The order value is estimated at 10 - 15 MSEK.

**Business Hotel is a joint project between Frontec, IBM and SAP.**

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For further information: [www.affarshotellet.com](http://www.affarshotellet.com) och [www.nfb.se](http://www.nfb.se)

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