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## Cyber Com and Assa in strategic co-operation for lock systems

The Swedish consulting corporation Cyber Com, in collaboration with Assa AB, is developing new solutions in e-Business for handling the new generation's lock and security solutions.

In a strategic co-operation agreement, Cyber Com and Assa are developing software to support completely new solutions for increased security and cost efficiency. The solutions encompass support for all phases in the creation of lock systems, including maintenance and management. One of the core requirements is the opportunity for direct communication between locksmiths and Assa where the Internet is used as a communication channel, with an extremely high level of security. The system will also be adapted for the international market.

"The collaboration with Assa, which is part of the world-leading security company ASSA Abloy is of strategic importance to Cyber Com. The project affords opportunities for an international presence, as well as a long-term business relationship with Assa" says Thomas Jansson, Business Area Manager for e-Business.

Assa chose Cyber Com from among a number of suppliers, due to the right technical expertise.

"The co-operation is going very smoothly. The communication within and between the projects are something we particularly value and regards as a success factor," says Stefan Gyökeres, project manager for Assa AB.

The new system will begin being delivered in connection with Skydd 2000, a trade fair where Assa will be participating. At Skydd 2000 Assa will be launching the new version of Assa Security Master, an administrative program for creating and maintaining lock systems.

Cyber Com is strong in the area of e-Business, selling packaged solutions and advanced consultancy services to commerce, the medium-sized manufacturing industry and the banking/finance sector. Some 150 consultants now work in the e-Business business area.

The Cyber Com Group is a profitable consulting company offering integrated holistic expertise in e-Business and Telecom, with cutting-edge expertise in modern system development, project management and market communication. Turnover for the first half-year 2000 was MSEK 176.2 (89.8), with profit after net financial items of MSEK 15.8 (5.9). Cyber Com is listed on the 'O' list of the OM Stockholm Stock Exchange.

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