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## SkogForsk chooses Tieto Economa from TietoEnator

SkogForsk chooses Tieto Economa from TietoEnator as its new accounting system. Tieto Economa fulfils the requirements that SkogForsk places, best. Another contributory factor is that SkogForsk has good experience of TietoEnator as a supplier.

Among other factors, SkogForsk demanded advanced subscription handling which most of the other accounting systems do not normally manage. Tieto Economa has good, flexible handling of subscriptions and invoices that solved SkogForsk's requirements.

"Our good, previous experience of TietoEnator as supplier together with an open database solution that is entirely based on Microsoft standard, meant that TietoEnator got the deal", says Raymond Hörnfeldt, chief administrator at SkogForsk.

Tieto Economa is a concept that has been around on the Swedish market for a year and has succeeded well during the introductory period.

"After a somewhat slow start, it has now taken off", says Tomas Bergman who is the marketing managaer at TietoEnator Applications. The success of the concept mainly depends on the fact that it is easy to get started with and it has good output data functions.

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With a staff of 10,000 and an annual net sales of 1.2 billion euros, **TietoEnator** is a leading supplier of high value-added IT services in Europe. TietoEnator provides consulting, systems development and integration, operation and support, product development services for customers, and software services. The Group has in-depth knowledge of its customers' businesses in areas such as telecommunications, banking and finance, the public sector and the forest industry. <u>www.tietoenator.com</u>

**SkogForsk** is the Swedish forestry research institute, financed by the State and the forestry industry. With a staff of 120, the institute works with applied research within a range of different areas such as technical development, environment and nature conservation, improvement of forest trees, organizational matters, etc. The objective of the operations is a long-term Swedish forest industry on an ecological basis.

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