

# 2008

## July – September

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- Sales +31% to SEK 388.7 million (296.4)
- EBIT +33% to SEK 33.0 million (24.8)
- Profit +40% to SEK 18.3 million (13.1)
- Profit per share SEK 0.72 (0.99)
- 8.5% operating margin EBIT (8.4%)
- 10.6% operating margin EBITDA (9.7%)

## January – September

- Sales +78% to SEK 1,296.9 million (730.5)
- EBIT +83% to SEK 115.2 million (63.1)
- Profit +88% to SEK 69.1 million (36.7)
- Profit per share SEK 2.91 (2.90)
- 8.9% operating margin EBIT (8.6%)
- 11.0% operating margin EBITDA (9.8%)
- UK operations is presented as discontinued operation

## Greater focus on profitability and on growth in Asia

"Times are challenging and there is considerable financial unease, but they are also very exciting. Cybercom is entering a new business phase with our current serious focus on growth in Asia. We are satisfied that we established Cybercom's international expansion strategy early on. We follow our customers around the world and have a global presence that boosts our delivery capacity. Our Nordic operation forms a strong platform. We see favourable opportunities in the east, in terms of the local market and to strengthen deliveries. Our presence in India and China makes us suitably positioned for existing and new customers, who we know will invest heavily in these areas in the near future. We have won three important new outsourcing assignments for our operations in China, India, and Romania, which reiterates Cybercom's strategy.

We greatly respect that our customers are introducing savings packages. Although these have no direct impact on our order flow at present, we want to ensure that we are appropriately equipped to face a tougher market, and we are therefore implementing various measures. We are coordinating administration and sales organisation in several Swedish units, streamlining our operation, and cutting the recruitment pace in the Nordics. The sale of the UK business was also a very good deal.

The prevailing market situation opens many doors for Cybercom's global sourcing proposition. Cybercom combines local presence with global delivery capacity, keeping business-critical operations close to the customer, while relocating parts of production to low-cost countries. Many of our customers are market leaders and are now concentrating their investments on service development to cement their competitive strength. Such investments benefit Cybercom.

Cybercom is aptly positioned and we will continue to build the company in the long term in line with our strategy for growth, primarily in Asia and Eastern Europe. We look to the future with confidence."

*Stockholm, 21 October 2008*

*Patrik Boman  
President and CEO*

## KEY DATA SUMMARY

Cybercom Group	Jan - Sep 2008	Jan - Sep 2007	Increase	Q3 -08	Q3 -07	2007	Oct -07 - Sep -08
Sales, SEK million	1,296.9	730.5	78%	388.7	296.4	1,099.5	1,665.9
Operating profit EBIT, SEK million	115.2	63.1	83%	33.0	24.8	104.2	156.3
Operating margin, %	8.9	8.6	3%	8.5	8.4	9.5	9.4
Profit, SEK million	69.1	36.7	88%	18.3	13.1	67.0	99.4
No. of employees at period's end	1,980	1,258	57%	1,980	1,258	1,262	1,980

The sold operations in the UK and Norway are disclosed on a separate row in the income statement as per IFRS 5; all comparative figures were adjusted.

## MARKET & BUSINESS CLIMATE

Cybercom is an international consultancy that follows its customers around the world and has a clear strategy for global delivery capacity. In recent years the company has expanded strongly in new and existing markets through several acquisitions. Besides its operations in the Nordics – the company's biggest market – Cybercom has offices in Eastern Europe and Asia. Cybercom recently opened an office in Dubai to be close to its assignments in the Middle East, an emerging market. In total, 56% of Cybercom's consultants are based outside Sweden.

Cybercom's business is characterised by expertise in mobile services, portal solutions, security, and embedded systems – which are all areas of cross-sector demand. Cybercom's broad customer base covers many different market segments, especially telecom, industry, public sector, banking and finance, retail, and media.

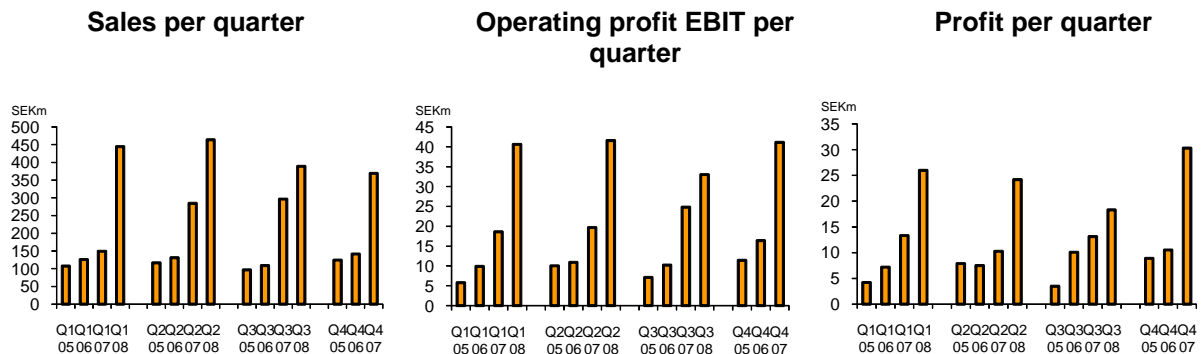
The general market situation shows signs of unease with a wait-and-see approach. Several customers are implementing cost cutting programmes and want to squeeze prices, but this varies between customers' departments. The current order flow and the business climate look stable with good global demand. The market situation is on the whole more favourable for turnkey assignments than staffing assignments.

A tougher market climate creates new opportunities for Cybercom's offer of cost-effective solutions through outsourcing. Many larger customers are accustomed to global deliveries and use offshore deliveries for 24/7 availability, cost savings, and to shorten lead times in product and service development. Many customers are market leaders and major investment areas remain for technical development of services to boost competitive strength. One clear example is the automotive industry, in which products are continually adapted to new environmental requirements. In August, Sony Ericsson launched its new and widely recognised service, PlayNow™ arena, for downloading music, games, and ringtones directly via a mobile phone or the internet. In September, Finansiell ID-teknik, as representative for nine Swedish banks, presented together with Telia, and Telenor three-ID – a solution for secure electronic identification and signing via mobile phones.

New international regulations and directives are propelling fresh IT investments in several industries, and driving development and customisation. In the public sector, government agencies and other state-owned players are displaying more willingness to invest.

In IT security, one of Cybercom's biggest areas of expertise, there is major demand that is largely independent of the prevailing economic climate. The acquisition of Nexus Consulting earlier this year reinforced Cybercom's position in the field. Cybercom is the sole Nordic operation to have acquired certification linked to the Mastercard and Visa Payment Card Industry Data Security Standard for investigation of fraud – known as PCI forensics. Cybercom is also in demand as an advisor in the more general field of IT forensics, that is, sophisticated analyses of intrusion and other IT-related crimes. Cybercom is an internationally recognised supplier, and a highly successful investigator of industrial espionage, economic crime, and fraud.

## CYBERCOM GROUP



### Cybercom Sweden

Consulting service prices are stable. The savings programmes that several big consulting service buyers recently implemented had no appreciable impact on Cybercom during the quarter. It should be noted that incidences of price pressure in existing assignments are temporary measures.

The Swedish companies won several new assignments during Q3. In western Sweden, demand for Cybercom's services in embedded systems and Bluetooth® solutions is healthy, and several product development requests come from international customers. Cybercom also made a significant breakthrough in an offshore assignment for an industrial customer. Cybercom signed a frame agreement with IKANO Banken. The company also gained a new customer with a security assignment in Latin America. Through its strong position in IT forensics, Cybercom won assignments for several European banks. Other new projects include work from the Swedish Work Environment Authority, the Swedish Public Employment Service, Transportstyrelsen (a new transport board), the Swedish Road Administration, and the Swedish International Development Cooperation Agency.

Major customers include the National Labour Market Board, ASSA ABLOY, Ericsson, Nokia, Saab, the Swedish National Tax Board, Sony Ericsson, Tele2, Telenor, TeliaSonera, and Volvo.

The company employs 1,106 people.

### Cybercom Denmark

Like the Swedish market, the Danish market became more guarded – although not in the public sector, where demand is good and Cybercom has many assignments. Cybercom has an important frame agreement with National Procurement Ltd. (SKI), Denmark's procurement company for national and local government operations. With more than 500 consultants in the Øresund region, Cybercom is a turnkey supplier that can deliver within all parts of the contract.

The National Labour Market Authority, BEC, Nordea, and PFA Pension are among Cybercom Denmark's major customers. The company has 36 employees.

### Cybercom Poland

Cybercom is taking its Polish operation forward from being solely a resource booster for Cybercom's sister companies into a local market player working from its Warsaw office. Piotr Ciski was recruited as the new MD of operations in Warsaw and Wodź, to reinforce Cybercom's position in the local market. Ciski is the former MD of Computaris Poland and is experienced in system integration and software development for telecom companies and operators in Europe, the Middle East, and Asia.

The company works in selected technologies and its customers include Ericsson, Nokia Siemens, and Telenor. Cybercom Poland has 81 employees.

### Cybercom India (JV)

The business in India is displaying growth and very effectively strengthens delivery capacity for various Cybercom assignments. During Q3 the JV won a new assignment for an industrial customer, which is a key breakthrough in this segment. The JV's other customers include Pentland Brands and Sony Ericsson.

Cybercom's Indian operation is a JV with its partner Datamatics. The latter has more than 3,500 employees, which enables the operation to quickly undertake large assignments.

The JV has 105 employees.

### Cybercom Singapore

The Singapore operation continued to demonstrate good growth teamed with profitability. The strong market creates opportunities for the operation's further expansion as a hub for assignments in the Middle East and Africa. With its new Dubai office, Cybercom is now closer to several important assignments. Already this quarter, the company received a significant order from a new Middle East customer. The order is for a network audit of the customer's GSM network in Syria.

Telecom is the company's main field. Millicom, Nokia Siemens Network, and du (Dubai's second-largest mobile operator) are key customers.

The number of employees increased to 32.

## Plenware

Cybercom acquired Plenware and its operations in Finland, Estonia, Romania, and China in December 2007. The company has a strong focus on telecom, media, and industry. Its major customers include Alma Media, John Deere Forestry, Kone, Nokia Siemens Networks, Nokia Terminals, and Sandvik.

During the quarter Plenware won several new projects from various customers such as Metso Minerals, Sandvik, Digita, and a new customer: the Finnish Ministry of Finance, for e-services in the Suomi.fi portal.

The main aim of the offices in Estonia and Romania is to offer cost-effective delivery reinforcement. Customers include Nokia, Polar, and Sandvik. In Q3 Cybercom initiated an assignment for a new industrial customer in Romania. SEK 11.9 million was invested in the ongoing establishment of the Chinese operation's offices in Beijing and Chengdu. Major international customers set clear demands on the offices' delivery capacity before using their services. The investment is proving fruitful and the number of employees was 149 at the end of September. In Q3 the Beijing operation won an important test project from a telecom customer.

Plenware employs 657 people.

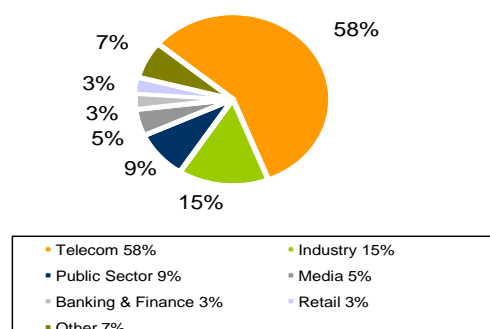
## CUSTOMERS AND ASSIGNMENTS

Cybercom's high tech expertise in mobile services, portal solutions, security, and embedded systems are areas of cross-sector demand. Its customer base is distributed over several sectors, chiefly in telecom, industry, public sector, banking and finance, media, and retail. The Plenware and Nexus Consulting acquisitions brought vital expertise to Cybercom and reinforced its customer proposition, locally and internationally, as well as broadened its customer base.

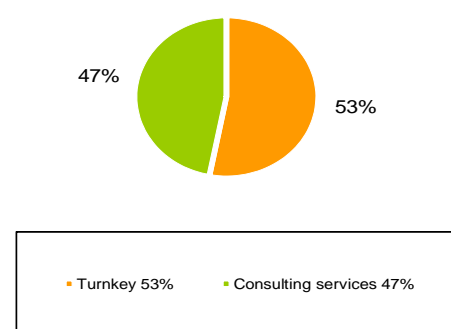
The 10 largest customers accounted for 63% of total sales during the year. Telecom comprised 58% of Cybercom's sales during Q3 2008. Cybercom's key customers include Alma Media, the Swedish National Labour Market Board, ASSA ABLOY, Ericsson, Kone, Millicom, Nokia, PFA Pension, Saab, Sandvik, Sony Ericsson, Telenor, TeliaSonera, Volvo, and the Swedish Road Administration. Many of Cybercom's operations are turnkey assignments: solutions and projects such as offshore assignments and service management (SM). These assignments create long-term customer relationships and stability in Cybercom's business. Cybercom's strategy of concluding partnership agreements with its customers has been profitable.

During Q3 2008, turnkey projects accounted for 53% of sales. This excludes the sold UK operation, which reduced the proportion of turnkey assignments somewhat. Many of Cybercom's consultants carry out assignments in leading technology development projects or strategic advisory assignments; these are included in consulting services in the next chart.

Sales July – September per sector



Sales July – September per assignment



## SALES AND PROFIT

	Jan - Sep 2008	Jan - Sep 2007	Q3 2008	Q3 2007	Q2 2008	Q1 2008	Jan - Dec 2007	Oct -07 - Sep -08
<b>Cybercom Group</b>								
Sales, SEK million	1,296.9	730.5	388.7	296.4	463.8	444.4	1,099.5	1,665.9
Operating profit EBIT, SEK million	115.2	63.1	33.0	24.8	41.6	40.6	104.2	156.3
Operating margin, %	8.9	8.6	8.5	8.4	9.0	9.1	9.5	9.4
No. of employees at period's end	1,980	1,258	1,980	1,258	1,953	1,829	1,262	1,980

### January – September

Sales for the period were SEK 1,296.9 million (730.5), a 78% rise in revenue compared to 2007. The revenue increase is due to the higher number of employees – organically and through the acquired operations. The proportion of subcontractors remained high during the period.

Operating profit rose 83% compared to the same period in 2007 and reached SEK 115.2 million (63.1). This corresponds to an 8.9% operating margin (8.6%).

A cost of SEK 3.0 million was reported for the staff cuts in northern Sweden due to a major customer's decision to phase out one of its older products; this was noted in the Q2 report. Operating profit was affected by SEK 11.9 million for expansion efforts in China.

Cybercom acquired two companies, Plenware Oy and Nexus Consulting, during the year. Plenware Oy, a Finnish IT consultancy, was consolidated on 1 January 2008. Cybercom paid EUR 33 million and took over liabilities and obligations of some EUR 14 million in Plenware. An additional purchase price of EUR 2.5 million was payable, based on results for 2007. An additional purchase price of, at most, EUR 5.5 million may be payable for 2008. The acquisition is chiefly financed by raising bank loans, but also using shares through a directed issue of Cybercom shares to Plenware shareholders.

Nexus Consulting, a Swedish IT security consultancy, was consolidated on 1 April 2008. Cybercom paid SEK 30 million for the company. An additional purchase price amounting to a maximum of SEK 5 million may be payable, based on results for 2008. Integration costs for Nexus Consulting are SEK 2.0 million during the year.

Net financial items amounted to SEK -32.2 million (-17.6); this figure includes SEK -29.9 million in interest expenses for loans raised for the auSystems and Plenware acquisitions. Profit after net financial items was SEK 83.0 million (45.5), yielding a 6.4% profit margin (6.2%).

### July – September

In Q3, sales rose to SEK 388.7 million (296.4), a 31% revenue increase compared to 2007. EBIT reached SEK 33.0 million (24.8), yielding an 8.5% operating margin (8.4%).

Development expenses in China were SEK 5.2 million during the quarter. Costs for staff cuts during Q3 were SEK 1.5 million.

## EMPLOYEES

In January – September 2008 the average number of FTEs in the Group was 1,773 (870). At the period's end, the Group had 1,980 employees (1,258); 18% are women. Cybercom has recruited about 480 consultants this year, of whom 48% are outside the Nordics. The pace of recruitment is now being slowed in the Nordics, in line with Cybercom's strategy to focus especially on growth in Eastern Europe and Asia.

The Plenware and Nexus Consulting acquisitions brought about 550 and 43 employees into the Group as of 1 January 2008 and 1 April 2008, respectively.

## INVESTMENTS

Net investments in property, plant, and equipment and intangible assets reached SEK 10.7 million (4.9) in 2008.

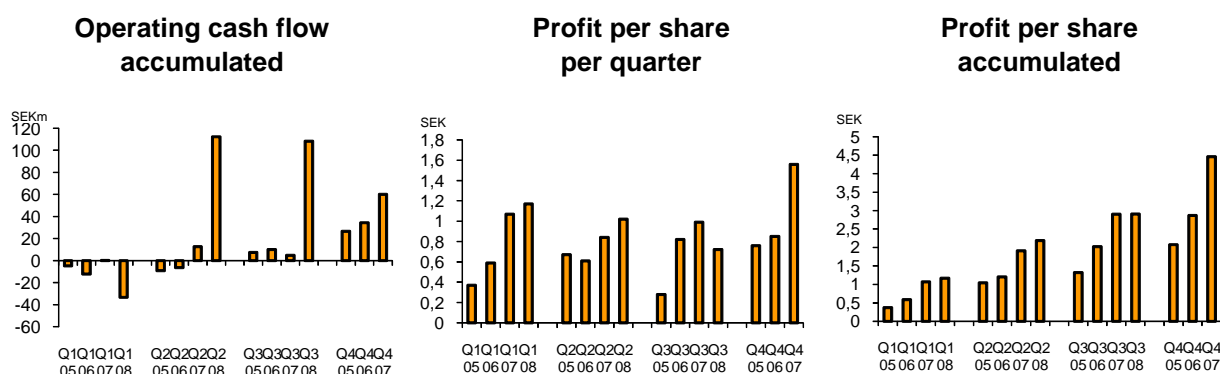
## LIQUIDITY

On 30 September 2008, Group cash and cash equivalents stood at SEK 99.9 million compared to SEK 62.9 million on 30 September 2007. During the period, cash flow before changes in working capital amounted to SEK 87.0 million. Changes in working capital were SEK 21.2 million for the period, so cash flow from operating activities totalled SEK 108.2 million (4.9). A factoring solution is used for some customers since the summer of 2008.

## FINANCIAL POSITION

Equity on 30 September 2008 stood at SEK 897.5 million (678.2), corresponding to a 45.7% equity/assets ratio (47.7%). Equity per share amounted to SEK 36.51 (30.40).

New share issues were implemented during Q1 and Q2 with pre-emption rights for Plenware's former shareholders. The first new share issue, at SEK 53.72 per share, concerned the initial acquisition of Plenware. The second issue concerned the additional purchase price paid to Plenware, in which half of the additional purchase price was paid in shares at SEK 42.65 per share. As a result of the issues, the number of Cybercom shares increased by 2,200,478 shares. After the issues, Cybercom's share capital was SEK 24,584,840 distributed over 24,584,840 shares.



## TAXES

During the period, the Group's effective tax rate was 25.1% (28.1%). Tax expense was calculated using the current tax rate for the parent company and each subsidiary. Temporary differences and existing loss carry-forwards were accounted for.

## OUTLOOK

There is considerable financial unease in the market. This has not affected Cybercom's result. The company continues to follow its pronounced strategy of expanding the company internationally by following its customers out into the world and teaming local presence with global delivery capacity. Cybercom has a strong platform in the Nordics, where the company is a leading player. By establishing in Eastern Europe, India and China, the company is positioned to be an attractive partner for its customers. Cybercom's focus is on growth in eastern Europe, and Asia.

Cybercom makes no forecasts.

### Previous outlook

*The market outlook for 2008 is good. With the auSystems, Plenware, and Nexus acquisitions, Cybercom forms a leading Nordic consultancy and is currently a significant player in the Nordic IT market. The company has a strong brand and delivery capacity that is attractive in large projects for local and global players.*

Cybercom makes no forecasts.



## ADDITIONAL INFORMATION

### Forthcoming reports

Year-end report	12 February 2009, 7.30 AM
Q1 interim report, January-March 2009	21 April 2009, 7.30 AM
Annual General Meeting 2009	28 April 2009, 2 PM
H1 interim report, January-June 2009	17 July 2009, 7.30 AM
Q3 interim report, January-September 2009	20 October 2009, 7.30 AM

### Nomination committee

Shareholders at the AGM on 22 April 2008 appointed Per Edlund and Erik Sjöström to be representatives of Cybercom's two largest shareholders (JCE Group and Skandia), and John Örtengren to represent minority shareholders. Unless members agree otherwise, the nomination committee chair must be the committee member who represents the shareholder with the most votes. In instances when the owner's representative no longer represents this owner or leaves the committee before its work is finished, it was decided that the shareholder would receive the opportunity to appoint a new representative to become a nomination committee member.

### Warrants

Shareholders at the AGM on 22 April 2008 passed a resolution concerning a warrant programme for executives and other key Cybercom personnel. Each of the 390,000 warrants represents the right to subscribe for one share. All warrants are acquired at market price. The warrant programme comprises two series issued in June and October of 2008.

In the first series, 108,795 warrants were subscribed for, giving a dilution effect of 0.4%. The strike price for both series is SEK 48. If all outstanding warrants are exercised, dilution amounts to about 2%. Warrants issued in 2008 expire after a maximum of two years and shares can be subscribed for in June 2010.

## RISK ASSESSMENT

Cybercom's operational and financial risks and uncertainties match those in the description presented in the 2007 annual report under "Risk management". Current and near-future risks are associated with the acquisitions made, because quick, efficient integration of the acquisitions is required. The auSystems, Plenware, and Nexus acquisitions (all consultancy companies) could lead to resignation of employees or loss of assignments. In addition, see *Market & business climate* in this report.

## EVENTS AFTER PERIOD'S END

### Agreement signed to sell Cybercom's UK operation in October

In October, Cybercom signed an agreement with Digital Marketing Group plc, a UK company, to sell the Cybercom Group UK Ltd subsidiary. The purchase price is SEK 74 million, generating capital gain of some SEK 43 million and increasing profit per share by more than SEK 1.70 this year. Cybercom established its UK operation in 2002; it has 37 employees.

The final consolidation date is 30 September 2008. Cybercom Group UK Ltd is thus disclosed as a sold operation in Cybercom Group Europe's financial reporting. The divestment does not affect Cybercom's goodwill because all goodwill connected to the UK operation was written off in 2003.

## ACCOUNTING POLICIES

The consolidated interim report was prepared as per IAS 34 (interim financial reporting). The parent company's interim report was prepared as per the Swedish Annual Accounts Act and the Swedish Financial Accounting Standards Council recommendation 2.1.

Cybercom recognises the discontinued operations when a part of the Group is discontinued or is marked for divestment. Profit or loss after tax from the discontinued operations is recognised as a single amount in the income statement. For previous periods, the profit or loss after tax is also presented as a single amount in the income statement. When marked for divestment, property, plant and equipment and the disposal group are recognised at the lowest of the recognised value and fair value, with deduction for sales costs.

Accounting policies and calculation methods other than those specified above remain unchanged from the 2007 annual report.



## CONDENSED INCOME STATEMENT

SEK million	Jan - Sep 2008	Jan - Sep 2007	Q3 2008	Q3 2007	Q2 2008	Q1 2008	Jan - Dec 2007	Oct -07 - Sep -08
<b>Sales</b>	<b>1,296.9</b>	<b>730.5</b>	<b>388.7</b>	<b>296.4</b>	<b>463.8</b>	<b>444.4</b>	<b>1,099.5</b>	<b>1,665.9</b>
Operating expenses								
Other external expenses	-350.4	-234.7	-111.0	-102.3	-116.3	-123.1	-342.4	-458.1
Staff costs	-803.2	-424.0	-236.3	-165.3	-295.8	-271.1	-636.4	-1,015.6
Depreciation, amortisation, and impairment	-28.0	-8.7	-8.3	-4.0	-10.1	-9.6	-16.5	-35.8
<b>Operating profit, EBIT</b>	<b>115.2</b>	<b>63.1</b>	<b>33.0</b>	<b>24.8</b>	<b>41.6</b>	<b>40.6</b>	<b>104.2</b>	<b>156.3</b>
Financial revenue	8.4	3.9	4.1	1.6	2.7	1.6	6.0	10.5
Financial expenses	-40.6	-21.5	-14.3	-11.8	-16.5	-9.8	-28.1	-47.2
<b>Profit after financial items</b>	<b>83.0</b>	<b>45.5</b>	<b>22.8</b>	<b>14.6</b>	<b>27.8</b>	<b>32.4</b>	<b>82.1</b>	<b>119.6</b>
Current tax	-6.5	-9.6	-2.7	1.4	5.6	-9.4	-13.4	-10.3
Deferred tax	-14.3	-3.2	-3.7	-4.7	-11.5	0.9	-7.8	-18.9
<b>Net income from continuing operation</b>	<b>62.2</b>	<b>32.7</b>	<b>16.4</b>	<b>11.3</b>	<b>21.9</b>	<b>23.9</b>	<b>60.9</b>	<b>90.4</b>
Discontinued operation	6.9	4.0	1.9	1.8	2.3	2.7	6.1	9.0
<b>Profit for the year</b>	<b>69.1</b>	<b>36.7</b>	<b>18.3</b>	<b>13.1</b>	<b>24.2</b>	<b>26.6</b>	<b>67.0</b>	<b>99.4</b>
Earnings per share before dilution, SEK	2.91	2.90	0.72	0.99	1.02	1.17	4.46	4.47
Earnings per share after dilution, SEK	2.90	2.90	0.71	0.99	1.02	1.17	4.46	4.46

## EFFECTS OF DISCONTINUED OPERATION

SEK million	Jan-Sep 2008	Jan-Sep 2007	Q3 2008	Q3 2007	Q2 2008	Q1 2008	Jan-Dec 2007	Oct -07 - Sep -08
<b>Sales</b>	<b>63.5</b>	<b>45.3</b>	<b>20.4</b>	<b>18.1</b>	<b>21.5</b>	<b>21.6</b>	<b>66.3</b>	<b>84.5</b>
Operating costs	-53.9	-39.1	-17.8	-15.7	-18.4	-17.7	-57.2	-72.0
Depreciation and impairment loss	-0.3	-0.3	-0.1	-0.1	-0.1	-0.1	-0.4	-0.4
<b>Operating profit, EBIT</b>	<b>9.3</b>	<b>5.9</b>	<b>2.5</b>	<b>2.3</b>	<b>3.0</b>	<b>3.8</b>	<b>8.7</b>	<b>12.1</b>
Financial items	0.3	0.5	0.1	0.2	0.1	0.1	0.7	0.5
Current tax	-2.7	-2.1	-0.7	-0.7	-0.8	-1.2	-3.0	-3.6
Deferred tax	-	-0.3	-	-	-	-	-0.3	-
<b>Net profit from discontinued operations</b>	<b>6.9</b>	<b>4.0</b>	<b>1.9</b>	<b>1.8</b>	<b>2.3</b>	<b>2.7</b>	<b>6.1</b>	<b>9.0</b>

## KEY FIGURES

	Jan - Sep 2008	Jan - Sep 2007	Jan - Dec 2007
Operating margin (EBIT), %	8.9	8.6	9.5
Profit margin, %	6.4	6.2	7.5
No. of employees at period's end	1,980	1,258	1,262
Average number of employees	1,773	870	911
Sales per employee, SEK thousand	732	840	1,207
Equity/assets ratio, %	45.7	47.7	51.0

## CONDENSED BALANCE SHEET

SEK million	Note	30 Sep 2008	30 Sep 2007	31 Dec 2007
<b>Assets</b>				
Goodwill		1,179.3	775.9	758.0
Customer relationships		95.5	53.8	52.3
Other intangible assets		41.3	5.6	5.5
Property, plant, and equipment		58.7	24.7	20.7
Financial assets		0.9	1.1	0.7
Deferred tax assets		50.8	27.1	63.4
<i>Total non-current assets</i>		<i>1,426.6</i>	<i>888.2</i>	<i>900.6</i>
Current assets excl. cash and cash equivalents		409.4	469.3	405.8
Cash and cash equivalents		99.9	62.9	82.0
Assets held for sale		27.5	-	-
<i>Total current assets</i>		<i>536.8</i>	<i>532.2</i>	<i>487.8</i>
<b>Total assets</b>		<b>1,963.3</b>	<b>1,420.4</b>	<b>1,388.4</b>
<b>Equity and liabilities</b>				
Equity		897.5	678.2	708.4
Non-current liabilities, interest-bearing		491.3	240.6	281.7
Non-current liabilities, non-interest-bearing		65.0	24.2	42.2
<i>Total non-current liabilities</i>		<i>556.3</i>	<i>264.8</i>	<i>323.9</i>
Current liabilities, interest-bearing		122.2	130.0	66.0
Current liabilities, non-interest-bearing		372.9	347.4	290.1
Liabilities in connection to assets held for sale		14.5	-	-
<i>Total current liabilities</i>		<i>509.6</i>	<i>477.4</i>	<i>356.1</i>
<b>Total equity and liabilities</b>		<b>1,963.3</b>	<b>1,420.4</b>	<b>1,388.4</b>
Pledged assets	1	See note	See note	See note
Contingent liabilities		None	None	None

## CHANGES IN EQUITY

SEK million	Note	Jan - Sep 2008	Jan - Sep 2007	Jan - Dec 2007
Opening balance, equity		708.4	272.4	272.4
Translation differences		9.8	0.9	4.5
Change in hedged foreign currencies		-5.6	-	-
<i>Total change in capital stated directly in equity excluding transactions with owners</i>		<i>4.2</i>	<i>0.9</i>	<i>4.5</i>
Profit for period		69.1	36.7	67.0
<i>Total change in capital excl transactions with owners</i>		<i>73.3</i>	<i>37.6</i>	<i>71.5</i>
New share issue		115.8	368.2	364.5
<b>Closing balance, equity</b>		<b>897.5</b>	<b>678.2</b>	<b>708.4</b>

## CONDENSED CASH FLOW STATEMENT

SEK million	Note	Jan - Sep 2008	Jan - Sep 2007	Jan - Dec 2007
<b>Cash flow from operating activities</b>				
Cash flow before changes in working capital		87.0	49.0	98.2
Changes in working capital		21.2	-44.1	-38.1
<b>Cash flow from operating activities</b>		<b>108.2</b>	<b>4.9</b>	<b>60.1</b>
<b>Cash flow from investing activities *)</b>	2	<b>-280.9</b>	<b>-592.6</b>	<b>-600.0</b>
Cash flow from financing activities		188.1	560.4	531.7
Cash flow from continuing operation		15.4	-27.3	-8.2
Cash flow from discontinued operation		2.8	2.3	1.8
Cash flow for the year		18.2	-25.0	-6.4
Cash and cash equivalents at year's start		82.0	88.9	88.9
Translation difference		-0.3	-1.0	-0.5
Cash and cash equivalents at period's end		99.9	62.9	82.0
*) Effect of acquisition of subsidiary on the Group's cash and cash equivalents				
		-269.7	-587.9	-592.9

## Note 1 – Pledged assets

In conjunction with loan procurement for the auSystems and Plenware acquisitions, the shares in the acquired companies were pledged. The consolidated value of the pledged assets on 30 September 2008 amounted to SEK 1,026.0 million. Floating charges of SEK 39.3 million were also pledged.

## Note 2 – Acquisition of subsidiaries

The analysis of the Plenware acquisition has been adjusted during the third quarter.

Total worth of acquired assets and liabilities concerning Plenware and Nexus Consulting was:

SEK million	Book value Plenware	Fair value Plenware	Book value Nexus	Fair value Nexus
Goodwill	97.6	-	-	-
Customer value	31.2	50.1	-	-
Trademark	5.2	28.2	-	-
Other intangible non-current assets	16.7	17.9	-	-
Property, plant, and equipment	34.4	35.3	0.0	0.0
Financial assets	0.1	0.1	-	-
Deferred tax assets	1.3	1.3	0.1	0.1
Other current assets	70.9	69.4	14.6	14.6
Deferred tax liability	-13.8	-25.3	-	-
Non-current liabilities	-49.0	-49.0	-	-
Current liabilities	-136.1	-136.1	-8.6	-8.6
<b>Acquired net assets</b>	<b>58.5</b>	<b>-8.1</b>	<b>6.1</b>	<b>6.1</b>

Purchase prices and the effect on Group cash and cash equivalents concerning Plenware and Nexus Consulting were:

SEK million		
Purchase price	Plenware	Nexus
Cash payment	206.2	30.0
Settlement of acquired debt	28.2	-
Newly issued Cybercom shares	115.1	-
Expenses directly linked to the acquisition	13.6	0.4
Additional purchase price	11.7	-
<b>Total purchase price</b>	<b>374.8</b>	<b>30.4</b>
Acquired net assets	8.1	-6.1
<b>Goodwill</b>	<b>382.9</b>	<b>24.3</b>

SEK million		
Investing activities	Plenware	Nexus
Cash settled purchase price	259.7	30.4
Cash and cash equivalents in acquired companies	-18.0	-2.4
<b>Effect on Group cash and cash equivalents from acquisitions</b>	<b>241.7</b>	<b>28.0</b>

Acquired company's contribution to the Group's 2008 sales and profit:

SEK million	Plenware	Nexus
Revenue	272.6	18.3
Year's profit	12.2	0.5

This table shows sales, profit, and earnings per share for 2008 as if the Plenware and Nexus Consulting acquisitions had occurred on 1 January 2008:

	Plenware	Nexus	Cybercom	Total
Revenue, SEK million	-	12.2	1,296.9	1,309.1
Year's profit, SEK million	-	-0.3	69.1	68.8
Earnings per share, SEK	-	-0.01	2.91	2.90

## PARENT COMPANY

The parent company primarily manages Group-wide staff functions, such as finance, PR and marketing communications, administration, and internal systems. At period's end, 17 (18) people were employed in the parent company. The average number of FTEs for the period was 13 (19).

Sales reached SEK 33.4 million (56.8). Operating loss totalled SEK 16.4 million (10.1). Profit/loss after net financial items stands at SEK -17.8 million (14.0).

The parent company's liquidity was SEK 29.1 million (61.0) on 30 September 2008. Investments in property, plant, and equipment and intangible assets amounted to SEK -2.2 million (0.7). The parent company's intangible assets increased by SEK 63.1 million in conjunction with the merger of a subsidiary, which did not affect cash and cash equivalents.

### Condensed income statement – parent company

SEK million	Jan - Sep 2008	Jan - Sep 2007	Jan - Dec 2007
Net sales	33.4	56.7	68.5
Other operating income	0.0	0.0	0.1
<b>Operating revenue</b>	<b>33.4</b>	<b>56.8</b>	<b>68.6</b>
Other external expenses	-28.5	-47.0	-58.2
Staff costs	-18.3	-18.6	-24.9
Depreciation, amortisation and impairment	-1.7	-1.3	-3.0
<b>Operating expenses</b>	<b>-48.5</b>	<b>-66.9</b>	<b>-86.1</b>
<b>Operating loss</b>	<b>-15.0</b>	<b>-10.1</b>	<b>-17.5</b>
Profit from shares in Group companies	11.5	23.0	12.0
Financial revenue	8.8	1.8	2.8
Financial expenses	-23.1	-0.7	-1.7
<b>Profit from financial items</b>	<b>-2.8</b>	<b>24.1</b>	<b>13.1</b>
<b>Profit/loss after financial items</b>	<b>-17.8</b>	<b>14.0</b>	<b>-4.4</b>
Allocations	-	-	3.9
Tax on year's profit/loss	6.3	2.4	5.3
<b>Year's profit/loss</b>	<b>-11.6</b>	<b>16.4</b>	<b>4.8</b>

### Condensed balance sheet – parent company

SEK million	30 Sep 2008	30 Sep 2007	31 Dec 2007
<b>Assets</b>			
Intangible assets	63.5	4.6	4.4
Property, plant, and equipment	0.8	2.0	0.7
Financial assets	441.8	153.9	144.0
Deferred tax assets	7.4	3.5	0.8
<i>Total non-current assets</i>	<i>513.6</i>	<i>164.0</i>	<i>149.9</i>
Current assets excl. cash and cash equivalents	414.7	409.0	535.4
Cash and cash equivalents	29.1	61.0	65.2
<i>Total current assets</i>	<i>443.8</i>	<i>470.1</i>	<i>600.6</i>
<b>Total assets</b>	<b>957.4</b>	<b>634.1</b>	<b>750.5</b>
<b>Equity and liabilities</b>			
Equity	734.7	594.8	606.5
Untaxed reserves	15.3	19.2	15.3
Other non-current liabilities	156.7	0.5	0.5
Current liabilities	50.6	19.6	128.2
<b>Total equity and liabilities</b>	<b>957.4</b>	<b>634.1</b>	<b>750.5</b>
Pledged assets	389.3	None	2.3
Contingent liabilities	3.3	None	3.3

## SHARE INFORMATION

	Jan - Sep 2008	Jan - Sep 2007	Jan - Dec 2007
<b>Before dilution</b>			
Profit per share, SEK	2.91	2.90	4.46
Equity per share, SEK	36.51	30.40	31.65
Number of shares at period's start	22,384,362	12,321,757	12,321,757
Number of shares at period's end	24,584,840	22,303,727	22,384,362
Average number of shares	23,777,253	12,562,520	15,033,438
<b>After dilution</b>			
Profit per share, SEK	2.90	2.90	4.46
Equity per share, SEK	36.34	30.29	31.65
Number of shares at period's end	24,695,527	22,384,362	22,384,362
Average number of shares	23,810,917	12,568,215	15,038,164

The dilution effect is not calculated if the subscription rate's present value is higher than the ordinary share's fair value. Dilution effects are only accounted for when they have an adverse effect on earnings per share or equity.

<b>Warrants</b>	Jan - Sep 2008	Jan - Sep 2007	Jan - Dec 2007
Number of outstanding warrants at year's start	0	115,000	115,000
New warrants issue	390,000	-	-
Exercised warrants	-	-114,000	-114,000
Warrants, custodial	-279,313	-	-
Non-exercised warrants	-	-1,000	-1,000
Number of outstanding warrants at year's end	<b>110,687</b>	<b>0</b>	<b>0</b>

The board and CEO assure that this interim report (1) provides a fair review of the parent company's and Group's business, position, and earnings, and (2) describes significant risks and uncertainties faced by the parent company and Group companies.

Stockholm, 21 October 2008

Wigon Thuresson  
*Board chairman*

Per Edlund  
*Board member*

Ulf Körner  
*Board member*

Thomas Landberg  
*Board member*

Lars Persson  
*Board member*

Robin Hammarstedt  
*Board member, employee representative*

Alexandra Trpkoska  
*Board member, employee representative*

Patrik Boman  
*President and CEO*

#### **Please note**

Cybercom is required to make this information public as per the Financial Instruments Trading Act. The information was submitted for publication on 21 October at 7:30 AM.

#### **For more information, please contact:**

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## **REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION**

### **Introduction**

We have reviewed the interim report of Cybercom Group Europe AB (publ), corporate identity number 556544-6522, as of September 30, 2008 and for the nine-month period then ended. The Board of Directors and the President are responsible for the preparation and fair presentation of this interim financial information in accordance with IAS 34 and the Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

### **Scope of Review**

We conducted our review in accordance with the Standard on Review Engagements (SÖG) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing in Sweden RS and other generally accepted auditing practices. The procedures performed in a review do not enable us to obtain a level of assurance that would make us aware of all significant matters that might be identified in an audit. Therefore, the conclusion expressed based on a review does not give the same level of assurance as a conclusion expressed based on an audit.

### **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, in accordance with IAS 34 and the Annual Accounts Act for the Group and in accordance with the Annual Accounts Act for the Parent Company.

Stockholm October 21, 2008  
KPMG AB

Anders Malmeby  
Authorized Public Accountant