Setra Group AB (publ) is Sweden's largest wood products company with annual sales totalling approximately SEK 5,300 million and some 1,400 employees.

Setra Group sells wood-based solutions to the building materials trade, planing mills, distributors, industrial customers and importers. About $40 \%$ of products are sold in the Swedish market. Exports are primarily to the UK, Denmark, Germany, Spain, France, Norway, Italy and Japan. The Group has twelve sawmills, five processing units and eight distribution centres.

Setra Group AB has approximately 2,400 shareholders. The largest shareholders are Sveaskog $A B$ with $50 \%$, Lantbrukarnas Ekonomi AB (LRF) with approximately 25\% and Skogsägarna Mellanskog ekonomisk förening with approximately $24 \%$. Other shareholders own approximately $1 \%$ of the shares.

Setra Group - consolidated figures

|  | Quarter |  |  |  | Jan-Sep |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 2005 | 2005 | 2005 | 2004 | 2005 | 2004 |  |
| SEK million | III | II | I | III |  |  |  |
| Net sales | 1210 | 1504 | 1232 | 1190 | 3946 | 3913 |  |
| Operating profit/loss | -15 | 2 | -57 | -13 | -70 | -16 |  |
| Profit/loss after financial items | -24 | -9 | -66 | -21 | -99 | -46 |  |
| Cash flow from operating activities | 112 | 44 | -246 | 196 | -90 | 94 |  |
| Investments | 31 | 20 | 27 | 52 | 78 | 96 |  |

## Compared with second quarter of 2005

- Net sales amounted to SEK 1,210 million $(1,504)$.
- Operating loss amounted to SEK 15 million (profit 2).
- Loss after financial items amounted to SEK 24 million (9).
- Cash flow from operating activities amounted to SEK 112 million (44).
- The decline in earnings is mainly attributable to seasonally low volumes within the Wood Products business area.


## Compared with the first nine months of 2004

- Net sales amounted to SEK 3,946 million $(3,913)$.
- Operating loss amounted to SEK 70 million (16).
- Earnings in 2005 have been charged with items affecting comparability of SEK -17 million (0).
- Loss after financial items amounted to SEK 99 million (46).
- Cash flow from operating activities amounted to SEK -90 million (94).
- The decline in earnings is mainly due, in addition to items affecting comparability of SEK -17 million, to lower margins in both business areas.

Interim Report<br>January-September 2005

## Market

## Setra Wood Products

Demand for sawn timber is stable in our main markets, which is partly due to a continued positive trend within the building sector. Several concurrent factors contributed to a lower supply of wood products, which in turn meant that stocks, primarily redwood products, decreased and shortages arose within some product groups. As a result of this, prices strengthened during recent months. The strongest price trend was mainly for the lower grades. Order bookings for the fourth quarter indicate a continued upward price trend for sawn redwood products.

During the third quarter of 2005, deliveries totalled 494,000 cubic metres which is 6,000 cubic metres less than in the same quarter of 2004. Deliveries of sawn timber during the period January-September 2005 amounted to 1,728000 cubic metres, which is an increase of $3 \%$ compared with the same period in the previous year.

## Setra Building Products

During the third quarter the building materials trade in Scandinavia was characterised by good demand for both consumer and building trade products. The main increase was in deliveries of wood building materials. The favourable trend for sales of board materials continued, where Setra Building Products has now established itself as the leading player in the Swedish building materials market. Demand is expected to remain high during the rest of the year for both wood and joinery products as well as board materials.

Sales in the third quarter of 2005 were 7\% higher than in the third quarter of 2004. Net sales rose during the period January-September 2005 by SEK 32 million or $3 \%$ compared with the same period in 2004.

## Sales

## Third quarter

The Group's net sales in the third quarter of 2005 amounted to SEK 1,210 million which is a decrease of $20 \%$ compared with the second quarter. The decrease between the quarters occurred for seasonal reasons. Compared with the third quarter of 2004, net sales increased by $2 \%$.

## January-September

During the period January-September 2005, net sales amounted to SEK 3,946 million, which is an increase of SEK 33 million compared with the same period last year. Prices for sawn timber have been lower in 2005 compared with 2004, which was compensated by higher volumes.

## Earnings

## Third quarter

The Group's operating loss for the third quarter amounted to SEK 15 million, which is a decline of SEK 17 million compared with the second quarter of the year. The difference between the quarters is primarily attributable to seasonally lower volumes within the Wood Products business area.

## January-September

The operating loss amounted to SEK 70 million in January-September 2005 compared with a loss of SEK 16 million in the same period in 2004. The SEK 54 million decline in earnings is mainly attributable to the first quarter and primarily related to items affecting comparability of SEK - 17 million and a decline in margins for both Wood Products and Building Products.

## Result after financial items

## January-September

Net financial items amounted to SEK - 29 million in the first nine months of 2005, which is an improvement of SEK 1 million compared with the same period in 2004. Loss after financial items during the period amounted to SEK 99 million (46).

## Cash flow and investments

## Third quarter

Cash flow from operating activities was positive during the third quarter of 2005 and amounted to SEK 112 million which represents an improvement of SEK 68 million compared with the second quarter of 2005 when it amounted to SEK 44 million. The difference is primarily related to reduced tied-up capital in working capital.

## January-September

Cash flow from operating activities during the period January-September 2005 amounted to SEK -90 million compared with SEK 94 million in the same period of 2004. The decline is due to a combination of a less favourable earnings trend and increased tied-up capital in working capital during 2005.

Investments amounted to SEK 78 million during the period compared with SEK 96 million in the same period of 2004.

## Financing

Interest-bearing net debt, including interest-bearing provisions, amounted to SEK 952 million at 30 September 2005. At 31 December 2004, the interest-bearing net debt was SEK 787 million.

## Equity ratio

The equity ratio for the Group at 30 September 2005 was $25 \%$ compared with $27 \%$ at 31
December 2004.

## Income statement and balance sheet

| Income statement SEK million | Quarter |  |  |  | Jan-Sep |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2005 | 2005 | 2004 | 2005 | 2004 |
|  | III | II | 1 | III |  |  |
| Net sales | 1210 | 1504 | 1232 | 1190 | 3946 | 3913 |
| Change prod.prog.finished goods | -49 | -58 | 46 | -46 | -61 | 30 |
| Other operating income | 8 | 17 | 8 | 16 | 33 | 27 |
| Total income | 1169 | 1463 | 1286 | 1160 | 3918 | 3970 |
| Operating expenses | -1 139 | -1416 | -1 297 | -1 127 | -3 852 | -3 842 |
| Depreciation according to plan | -45 | -45 | -46 | -46 | -136 | -144 |
| Operating profit/loss | -15 | 2 | -57 | -13 | -70 | -16 |
| Financial items | -9 | -11 | -9 | -8 | -29 | -30 |
| Profit/loss after financial items | -24 | -9 | -66 | -21 | -99 | -46 |
| Tax | 0 | 2 | 0 | 0 | 2 | 2 |
| Minority share in profit | 0 | 0 | 0 | 0 | 0 | 0 |
| Net profit/loss for the period | -24 | -7 | -66 | -21 | -97 | -44 |
| Earnings per share, SEK | -3,03 | -0,88 | -8,33 | -2,65 | -12,24 | -5,55 |


| Balance sheet | 30 Sep | $\mathbf{3 0}$ Sep | $\mathbf{3 1 ~ D e c ~}$ |
| :--- | ---: | ---: | ---: |
| SEK million | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 4}$ |
|  |  |  |  |
| Fixed assets | 1250 | 1320 | 1311 |
| Inventories | 707 | 686 | 771 |
| Accounts receivable, trade | 622 | 565 | 529 |
| Other current assets | 178 | 136 | 174 |
| Cash and bank balances | 0 | 207 | 136 |
| TOTAL ASSETS | $\mathbf{2 7 5 7}$ | $\mathbf{2 9 1 4}$ | $\mathbf{2 9 2 1}$ |
|  |  |  |  |
| Shareholders' equity | 697 | 857 | 794 |
| Minority interests | 1 | 1 | 1 |
| Interest-bearing provisions | 25 | 21 | 23 |
| Non-interest bearing provisions | 184 | 181 | 182 |
| Interest-bearing liabilities | 927 | 900 | 901 |
| Non-interest bearing liabilities | 923 | 954 | 1020 |
| TOTAL EQUITY \& LIABILITIES | $\mathbf{2 7 5 7}$ | $\mathbf{2 9 1 4}$ | $\mathbf{2 9 2 1}$ |


| Change in shareholders' equity | Jan-Sep | Jan-Sep | Full year |
| :--- | ---: | ---: | ---: |
| SEK million | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 4}$ |
| Opening equity | 794 | 901 | 901 |
| Adjustment to Swedish Financial Accts. |  |  |  |
| Standards Council's RR 29 | - | -1 | -1 |
| Adjusted opening equity | 794 | 900 | 900 |
| Net profit/loss for the period | -97 | -44 | -106 |
| Translation differences in equity | 0 | 1 | 0 |
| Closing equity | 697 | 857 | 794 |

Breakdown of net sales and operating profit/loss by business area

| SEK million |  | Net sales |  |  |  |  |  | Operating profit/loss * |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quarter |  |  | Jan-Sep |  |  | Quarter |  |  | Jan-Sep |  |
|  | $\begin{array}{r} 2005 \\ \hline \text { III } \end{array}$ | $\begin{array}{r} 2005 \\ \text { II } \\ \hline \end{array}$ | $2005$ | $2004$ IIII | 2005 | 2004 | $\begin{array}{r} 2005 \\ \text { III } \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ \text { II } \\ \hline \end{array}$ | $\begin{array}{r} 2005 \\ 1 \\ \hline \end{array}$ | $\begin{array}{r} 2004 \\ \text { III } \end{array}$ | 2005 | 2004 |
| Setra Wood Products | 900 | 1173 | 1027 | 905 | 3100 | 3086 | -11 | 18 | -23 | -6 | -16 | 14 |
| Setra Building Products | 378 | 421 | 287 | 353 | 1086 | 1054 | -2 | -6 | -9 | 1 | -17 | -4 |
| Other and eliminations | -68 | -90 | -82 | -68 | -240 | -227 | -2 | -10 | -8 | -8 | -20 | -26 |
| Total Group | 1210 | 1504 | 1232 | 1190 | 3946 | 3913 | -15 | 2 | -40 | -13 | -53 | -16 |

* Operating profit/loss excludes items affecting comparability. With effect from 2005, exchange gains/losses in currency contracts are reported in the respective business area. 2004 figures have been restated.

| Cash flow statement SEK million | Kvartal 2005 III | Quarter |  | Jan-Sep |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2005 | 2005 | 2004 |
|  |  | II | I |  |  |
| Operating activities |  |  |  |  |  |
| Profit/loss after financial items | -24 | -9 | -66 | -99 | -46 |
| Adjustment for non-cash items | 45 | 45 | 46 | 136 | 144 |
|  | 21 | 36 | -20 | 37 | 98 |
| Paid tax | 0 | 0 | 0 | 0 | 0 |
| Cash flow from operating activities before change in |  |  |  |  |  |
| Cash flow from change in working capital |  |  |  |  |  |
| Increase(-)/Decrease(+) in inventories | 69 | 68 | -74 | 63 | -28 |
| Increase(-)/Decrease(+) in operating receivables | -21 | 14 | -90 | -97 | -47 |
| Increase(+)/Decrease(-) in operating liabilities | 43 | -74 | -62 | -93 | 71 |
| Total change in working capital | 91 | 8 | -226 | -127 | -4 |
| Cash flow from operating activities | 112 | 44 | -246 | -90 | 94 |
| Investing activities |  |  |  |  |  |
| Acquisition of tangible and intangible fixed assets | -31 | -20 | -27 | -78 | -96 |
| Change in financial fixed assets | 4 | 0 | -1 | 3 | 1 |
| Cash flow from investing activities | -27 | -20 | -28 | -75 | -95 |
| Financing activities |  |  |  |  |  |
| Change in financial liabilities | -85 | -24 | 138 | 29 | -32 |
| Cash flow from financing activities | -85 | -24 | 138 | 29 | -32 |
| Cash flow for the period (change in cash \& cash equivalents) | 0 | 0 | -136 | -136 | -33 |
| Cash and cash equivalents, opening balance | 0 | 0 | 136 | 136 | 240 |
| Cash and cash equivalents, closing balance | 0 | 0 | 0 | 0 | 207 |
| Unutilised bank overdraft facility | 374 | 288 | 264 | 374 | 400 |
| Available liquidity at end of period | 374 | 288 | 264 | 374 | 607 |

Interim Report January-September 2005

Stockholm, 24 October 2005
Setra Group AB (publ)

Board of Directors
This interim report has not been reviewed by the company's auditors.
Any questions relating to this report may be addressed to Kent Torwald, President and CEO, +46 87050300 or +46 706-36 7403.

