



Press release

DORO and Partner Electric conclude an agreement about a new telephone exchange

DORO, the Lund-based telecommunications company listed on the O-list (Attract40), of the OM Stockholm Exchange, has signed a partnership agreement with the Danish company, Partner Electric.

DORO will market Partner Electric's recently developed exchange under the name of DORO Izor. DORO has the sole rights in Sweden, Norway, Finland and Switzerland. DORO can also sell the exchange in countries where it has business activities, i.e. Europe and Australia. DORO Izor has been developed by Partner Electric and is mainly meant for companies with less than 100 extensions.

"DORO gets access to a new exchange system for small to mid-size companies. We will therefore be a more complete supplier to different distributors, and a more attractive partner. We see significant opportunities for selling this exchange in all our markets," says Ingvar Karlsson, DORO's CEO.

"DORO can expand its range of exchanges and we see a bright future. We will be launching the Izor in the spring, which will further underpin our position," says Martin Flensburg, head of telephone exchanges at DORO Sweden.

"We are expecting to see robust growth in the telephone exchange sector thanks to our agreement with DORO. With Izor we have developed the 21st century's telephone exchange for small to mid-sized companies," says Mogens Johansen, marketing manager at Partner Electric.

DORO will issue its financial statement on 25 January.

More information about Doro can be found at: www.doro.com

For further information, please contact:

Acting CEO, Ingvar Karlsson + 46 46 280 50 62

Martin Flensburg, head of telephone exchanges, DORO Sweden +46 46 280 50 86

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