## PRESS RELEASE

APIS

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## **APIS expands on new premises in Klara Zenit**

APIS has signed a lease for new premises in the Klara Zenit building in Stockholm. The new premises are situated in the middle of downtown Stockholm, right near the central station, the metro and the new Arlanda Express airport shuttle. The premises have about 2,700 m<sup>2</sup> of floor space and will house both the head office and a specially designed Training Centre for APIS's training courses. APIS plans to move in during the spring of 2002.

APIS is currently in the midst of a very expansive phase and demand for the company's training courses in mobile telecoms and mobile Internet is great. Turnover has increased by about 130 percent during the past year, and APIS has grown by more than 100 percent per year since the start in 1994.

"We have to plan for a continued strong influx of course and seminar participants," says Jörgen Mannheimer, President of APIS. "It will be both efficient and inspiring to have our head office and training courses under the same roof. The location is very attractive, not least for our many foreign course participants."

Klara Zenit is one of Stockholm's biggest building projects right now. In the block at Drottninggatan/Mäster Samuelsgatan, which contains Postgirot's old premises, a comprehensive renovation is taking place with construction and remodelling of offices, shops and residences. APIS's premises are located at the very top in a newly built storey. A hundred or so apartments are being built on the roof.

"APIS fits in well with the mix of media and high-tech companies setting up shop in Klara Zenit," says Wihlborg's president Erik Paulsson. Leases in the same building have been signed with tenants such as C Technologies, Anoto, E+T Förlag and Svenska Dagbladet.

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## **APIS** in brief

APIS is an international competence company in mobile telecoms and the mobile Internet. APIS carries out supplier-independent training projects in all parts of the world. Clients are mobile telecoms operators, systems suppliers and consultancy firms with technically qualified personnel. APIS offers a wide range of courses, ranging from in-depth technical courses covering several days in such fields as GSM, GPRS and UMTS to seminars on topical subjects such as Core, IP and 3G services.

Personnel from more than 300 mobile telecoms operators, suppliers and consultancy firms all over the world have so far participated in APIS courses and seminars. Since the start in 1994, the business has grown by more than 100 percent per annum. The greatest growth is currently taking place on the European and American markets.

APIS currently has some 60 employees in three countries and expects to increase its turnover by 100 percent in 2000. The company anticipates rapid growth in the next few years, and has plans to open several new locations in Europe and the USA.

The company is owned today primarily by its founders, its management and its personnel, as well as by investors such as Catella Holding, SEB Fonder and Grimaldi Industri.