

## **Ericsson signs ground breaking outsourcing agreement with Telecom New Zealand**

**Ericsson announced that it has entered into a five-year contract with New Zealand's largest telecommunications operator, Telecom New Zealand Limited, to operate and manage Telecom's entire current mobile network. The five-year deal, that Ericsson has won, is the first of its kind in the Asia Pacific region.**

Ericsson will be responsible for operating the network, including monitoring and surveillance of the end-to-end services, network performance improvements, hardware support and also managing the field and maintenance staff.

Göran Olsson, managing director of Ericsson New Zealand said: "Ericsson is delighted to be extending our relationship with Telecom New Zealand. We'll be assisting them to be successful in their marketplace by delivering an outstanding service to Telecom's customers."

Today Ericsson operates 20 networks around the globe. This is the first contract where Ericsson takes over the operation of an existing network.

Rob Powell, Manager Operations of Telecom New Zealand said: "We are focusing on our customers, and therefore we were looking to a key supplier of core network equipment to play a major role in the day to day operation of systems".

"This new agreement with Ericsson supports our strategy which is also enabling Telecom to significantly reduce total operating costs, together with the long standing trusting relationship with Ericsson made the choice easy for us." says Powell.

*Ericsson is the leading communications supplier, combining innovation in mobility and Internet in creating the new era of mobile Internet. Ericsson provides total solutions covering everything from systems and applications to mobile phones and other communications tools. With more than 100,000 employees in 140 countries, Ericsson simplifies communications for customers all over the world.*

Read more at <http://www.ericsson.com/pressroom>

## **FOR FURTHER INFORMATION, PLEASE CONTACT**

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### **About Telecom New Zealand**

Telecom New Zealand is the largest mobile operator in New Zealand. Its mobile network has over 1 million customers connected. Telecom meets a diverse range of customer needs with its comprehensive range of Internet, e-commerce, data and telecommunications (mobile and fixed line) solutions for corporate, business and residential customers.