



# Capio acquires Marsh Health in UK

**Capio AB is strengthening its position in the occupational healthcare sector in England through the acquisition of 100% of the shares in Marsh Health Limited (MHL), the third largest occupational healthcare company in UK. Capio will be taking possession immediately. This is an important step in the creation of a pan European player within occupational healthcare. MHL will co-operate closely with AB Previa.**

“-This acquisition together with the already Capio-owned Florence Nightingale Hospitals sets up the base for Capio's future growth in UK”, says Per Båtelson, CEO of Capio.

“- The growth potential in the UK market is high. Current market size is far below the Swedish considering the size of population. The increased focus on Human Capital opens up the market for occupational healthcare and more and more often the service becomes a part of benefit programmes for employees. I believe that together we can create several cross-over products”, says Peter Risberg, Head of Business Area Outpatient Healthcare and Senior Vice President in Capio.

“-We are delighted to be joining the Capio team, which will provide us with access to expertise and products that will provide the platform for our continued growth both within the UK and increasingly into Europe. The introduction of Capio's Internet delivered products to the UK will enable access to sectors of the market not currently well serviced. The market for occupational health is increasing, driven by greater awareness of the full costs of employee health problems, and together we will be well positioned to exploit this”, says Nick Jones, Managing Director , Marsh Health Ltd.

**Marsh Health Limited** is the third largest occupational healthcare actor in UK. The Company, which started in 1987, provides a wide range of occupational health services in the UK, including fixed site and mobile medical services and health advisory services, to approximately 170 clients. The Company is headquartered in Redditch, near Birmingham. The annual revenue is about SEK 90 M. Total number of employees is 150.

**Previa** is Sweden's market-leading supplier of occupational healthcare. The company works with products and services that affects employees' work environment and health. Previa is today responsible for occupational healthcare at some 11,000 workplaces, covering more than 500,000 employees. The company's yearly sales rate is around SEK 500 million and the company employs some 750 people. Previa is part of Capio's Business Area Outpatient Healthcare.

**Capio** provides services in healthcare, diagnostics and elderly care, representing thirty medical specialist areas. Clients are primarily county councils, trusts, insurance companies and municipalities, as well as employers purchasing occupational healthcare services. At the Capio care units, which have agreements with public sector principals, patients can obtain care on the same terms as within the public healthcare system, and the same patient fees and waiting list regulations apply. Capio has an annual sales rate of SEK 3,300 million. Capio is listed on the O-list of the OM Stockholm Exchange, Sweden.

Gothenburg, Sweden

December 18, 2000

**Capio AB (publ)**

For more information, please contact at Capio:

Peter Risberg, Senior Vice President

+46 8 627 43 12, +46 70 643 90 12

Ulrika Stenson, Vice President Corporate Communications

+46 31 732 40 04, +46 70 590 07 23