



Increase in net sales and significantly improved profitability



Enea continued to achieve growth and improved profitability over the second quarter. The company has been run as a focused software company since the beginning of 2012, following the divestment of the Nordic consultancy business at the end of last year.

- Net sales for the second quarter increased to SEK 120.6 (107.4) million, which is equivalent to growth of 12.3 (-6.2) percent. Growth of 7.7 (-3.6) percent was achieved for the first six months of the year.
- Other income amounted to SEK 61.7 million, which was reported during the first quarter, refers to capital gains from the divestment of the Nordic consultancy business.
- The operating profit for the second quarter amounted to SEK 18.4 (4.3) million, which is equivalent to an operating margin of 15.3 (4.0) percent. For the first six months of the year, operating profit increased to SEK 34.1 (18.2) million, corresponding to an operating margin of 14.3 (8.2) percent, excluding capital gains.
- Earnings per share amounted to SEK 0.88 (0.19) for the second quarter and SEK 1.53 (0.77) for the first six months of the year, excluding capital gains.
- Cash flow from operations amounted to SEK 27.3 (44.3) million for the second quarter and SEK 33.4 (49.7) million for the first six months of the year. Cash and cash equivalents amounted to SEK 117.3 (122.6) million at the end of the second quarter.
- On May 16, SEK 8.00 (5.00) per share was paid out to shareholders via a redemption program, equivalent to a transfer amounting to SEK 136.9 (86.7) million.

All comparison numbers refers to the remaining business.

	Apr-Jun 2012	Apr-Jun 2011	Jan-Jun, 2012 excl.cap.gain	Jan-Jun, 2012 incl.cap.gain	Jan-Jun 2011	Full year 2011	Full year 2010
Net sales, SEK million	120.6	107.4	238.0	238.0	221.0	446.7	446.6
Other income				61.7			
Growth, %	12.3	-6.2	7.7	35.6	-3.6	0.0	-6.6
Growth currency adjusted, %	8.1	-2.8	4.9	32.8	-0.6	1.5	-4.8
Operating profit, SEK million	18.4	4.3	34.1	95.8	18.2	2.2	37.3
Operating margin, %	15.3	4.0	14.3	32.0	8.2	0.5	8.4
Net profit before tax, SEK million	20.5	5.6	36.8	98.5	20.3	6.0	37.0
Net profit after tax, SEK million	14.9	3.3	26.1	87.8	13.2	-1.0	23.4
Earnings per share, SEK	0.88	0.19	1.53	5.15	0.77	-0.06	1.35
Cash flow (from operations), SEK million	27.3	44.3	33.4	33.4	49.7	77.2	76.1
Cash and cash equivalents	117.3	122.6	117.3	117.3	122.6	127.3	176.5



# A word from the CEO

Enea has continued its positive development over the second quarter of the year. Net sales were up by 12.3 percent compared with the same quarter last year, and by 2.9 percent compared with the first quarter. The operating margin has also continued to increase and amounted to 15.3 percent over the second quarter, which is the highest margin reported by Enea in a very long time. This means that our profit was more than four times higher than in the same quarter last year.

### **Market Trends**

We want to be the best company in the world when it comes to operating systems solutions for communicating systems and associated services. Linux, combined with real-time operating systems, is currently the widespread standard when constructing telecom equipment for infrastructure, and so we need it in order to retain our leading position among major companies all over the world. Consequently, we have initiated and accelerated our investment on Linux. We have also opted to provide our version of Linux with reinforced real-time characteristics, a crucial factor in the communications segment. We can also benefit from our strong service organization, which has many years of experience of successful management of large-scale projects requiring intensive service.

Another clear trend is the use of what is known as "system-on-chip", i.e. hardware with pre-integrated software such as its operating system. The equipment manufacturer can then consult a single player and receive a fully integrated solution which is tested and verified right from the outset. This development is still in its infancy, but it makes our relationships with hardware manufacturers even more important. Demands for reliable, high performance operating systems have not decreased, and we want to be the partner selected by hardware manufacturers for their system-on-chip solutions. This is why we are working ever more closely with hardware manufacturers and have increased our investments in this field.

### Innovation

The massive increase in connected devices and the resulting increase in data traffic are turning telecom into a market with good growth forecasts. However, this is also a market where there are clear demands

for more and more capacity at lower prices. This means that manufacturers in the field of telecom are very price-sensitive. Like Linux and system-on-chip, this continuous hunt for better prices and performance means increasing business opportunities for Enea. However, it also means constant pressure on our business and margins. Therefore, we will continue our investments outside the telecom segment as well as moving resources to new areas in the long term, all with a view to improving our competitiveness, market position and margins.

To ensure growth and high profitability in the future, we have to benefit from the market trends which we have identified and ensure that we play our part in the development projects started by our customers in order to build the networks of the future. This work is constantly ongoing. For instance, we are currently working on a development project in order to extend the Enea operating system OSE with 64-bit support.

We have worked in close cooperation with hardware manufacturer Freescale during the quarter to launch Enea Linux Base Station Platform, which provides customers with easy access to a basic platform for base station development. Enea's Linux version, which constitutes the foundation for this platform, is optimized to meet the requirements of the telecom industry. Enea Linux Base Station Platform also utilizes hardware more efficiently, which meets demands for lower cost.

# **A Final Word**

Enea's sales vary depending on the success of our customers; this is due to the royalties we receive based on customers' sales. Therefore, growth will vary from quarter to quarter. Some of our important customers saw weaker sales volumes than expected during the first quarter, which adversely affected our second quarter. Of course, the development of our customers' sales over the year will be of significance to our margin development. Our ambition during the next five years is to create a global software company with considerably higher net sales, high profitability, good cash flows and a large proportion of repeat income.

Anders Lidbeck
President and CEO

# **Net Sales and Earnings**

### **Segment Information**

In order to further focus Enea's operations on software and product related services, the Swedish consultancy business was divested in December 2012. Due to this divestment, as of January 1 2012, Enea has been accounting for its remaining business as one segment.

### **Net Sales**

Enea's net sales increased over the second quarter to SEK 120.6 (107.4) million, which is equivalent to growth of 12.3 (-6.2) percent. Net sales increased by 7.7 (-3.6) percent to SEK 238.0 (221.0) million over the first six months of the year. Revenues adjusted for currency effects increased by 8.1 percent for the second quarter and by 4.9 percent for the first six months of the year. All amounts are exclusive of capital gains.

The sale of licenses over the second quarter fell compared with the same quarter last year. Sales of development licenses (indefinite use) fell, while leased licenses (time-limited use) increased. Royalty income, which is dependent on customers' sales volumes, and support and maintenance income increased over the second quarter compared with the same period last year. Sales of services increased significantly.

Net sales over the second quarter were divided over a number of customer segments, telecom infrastructure accounted for 66 percent, wireless devices 6 percent, aero/defense 13 percent and other segments 15 percent. Compared with the second quarter last year, net sales in absolute numbers within the telecom infrastructure segment have increased, while in the wireless devices segment they are down. However, net sales in the telecom sector as a whole have increased. The aero/defense segment and other segments also increased in absolute numbers compared with the second quarter last year.

### **Earnings**

Operating profit for the Group for the second quarter was SEK 18.4 (4.3) million, corresponding to an operating margin of 15.3 (4.0) percent. For the first six months of the year, operating profit was reported at SEK 34.1 (18.2) million along with an operating margin of 14.3 (8.2) percent, excluding capital gains. Currency effects on the Group's results are marginal.

The gross margin amounted to SEK 67.2 (68.2) million for the second quarter and 67.6 (67.5) percent for the first six months of the year, excluding capital gains. Expenses for product development and administration have fallen, while sales and marketing expenses have increased slightly compared with the same quarter last year.

Net financial items amounted to SEK 2.1 (1.3) million for the second quarter and SEK 2.7 (2.1) million for the first six months of the year. Profit after tax amounted to SEK 14.9 (3.3) million for the second quarter and SEK 26.1 (13.2) million for the first six months of the year, excluding capital gains.

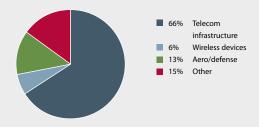
Earnings per share increased to SEK 0.88 (0.19) for the second quarter and SEK 1.53 (0.77) for the first six months of the year. Without adjustment for holdings of own shares, profit per share amounted to SEK 0.84 for the second quarter.

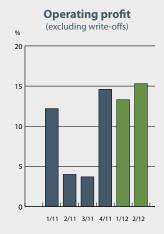
## **Outlook for 2012**

Enea has opted not to submit a forecast for 2012.

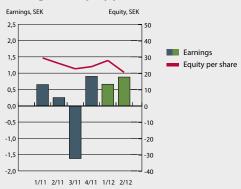
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### Revenue per customer segment (Apr-Jun)





## **Earnings and Equity per share**



# Revenue per region

Enea has a total of ten offices in Europe, North America and Asia.

### **Europe**

The company's European operations include customers such as Ericsson, NSN and Alcatel-Lucent. Sales operations are run via offices in Sweden, Germany, France and Romania.

Over the second quarter, net sales from Europe have fallen compared with the same quarter in the previous year. However, profitability has improved. The total sales to key customers did not perform as well as in the second quarter last year. Romania, which mainly sells services, reported growth.

The biggest deal in Europe was entered into with a global telecom company for a 3G project to a value of SEK 5 million.

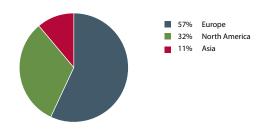
# **North America**

The North American business includes major customers such as Motorola, Fujitsu, Boeing, Honeywell and Hospira. Two offices in North America handle sales, software delivery and consultancy assignments.

Software sales and sales of services both increased over the second quarter. This resulted in improved profitability.

The biggest licensing deal in North America over the quarter, worth SEK 4 million over three years of which app. SEK 1.5 million was recognized in the quarter, involved Enea Element and was entered into with a manufacturer of satellite equipment. As far as services were concerned, one of Enea's major service contracts with a medical technology company was renewed.

### Revenue per geography (Apr-Jun)

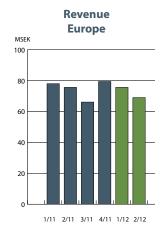


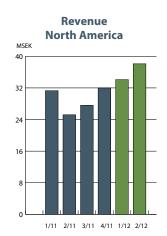
### Asia

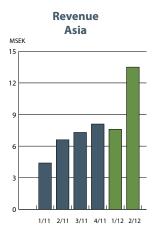
Asian operations include major customers such as Fujitsu and Yamaha, along with a number of major service assignments for Ericsson and NSN. The company has its own offices in China and Japan.

Sales in Japan increased over the second quarter but decreased in China. All in all, both sales and profitability have increased in Asia over the quarter.

The biggest deal of the quarter was entered into with one of the region's key customers in the field of telecom, which invested in Enea's multicore version of the OSE operating system. Of the total value of SEK 8 million, SEK 7 million was recognized in the second quarter.







# All numbers refer to the remaining business.

Revenue per region	Apr-Jun		Jan	-Jun	Full year	
	2012	2011	2012	2011	2011	2010
Europe	69.0	75.6	144.6	153.5	304.3	297.4
North America	38.1	25.2	72.3	56.5	116.1	124.4
Asia	13.5	6.6	21.1	10.9	26.3	24.9

# Revenue per product

Enea's products and services are divided into five major groups: operating systems (including OSE, Linux and OSEck), middleware (including Element and Polyhedra) and tools (including Optima). All sales of services are reported in the Services group.

### **Operating systems**

An operating system is a piece of software that provides a link between the hardware that makes up the computer hardware and the software applications running on the computer. Enea's operating systems are used in embedded systems which form components of equipment, for example in telecom.

Operating systems account for the biggest share of Enea's sales, with 48 percent of income. Over the second quarter, sales increased compared with the same period in the previous year.

Enea Linux Base Station Platform was launched over the quarter. Find out more about this solution on page 13.

### Middleware

Middleware runs in the background and makes sure – among other things – that the system is uninterruptible, predictable and scalable. Sales of middleware have been falling over a fairly long time but increased in the second quarter. Middleware was responsible for 8 percent of Enea's total sales over the second quarter. New cloud-based solutions and Enea's Linux initiative are increasing the potential for greater demand for Enea Element.

### **Tools**

Development tools are used to develop software running on Enea's operating systems. Sales during the second quarter were in line with the same period last year accounting for 3 percent of total sales over the quarter

### **Services**

Total service sales have increased over the second quarter, accounting for 33 percent of Enea's total sales over the quarter.

### Other

The group Other increased over the second quarter, representing 8 percent of total sales.

# **Enea's offering**

**Enea OSE, Enea Linux, Enea OSEck** – operating systems

**Enea Element –** middleware software

**Enea Optima** – development tools for developing software running on Enea's operating systems

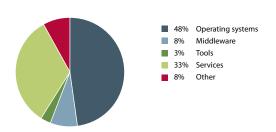
**Enea Polyhedra** – in-memory database

**Enea Linx** – software for managing communication between different processor cores

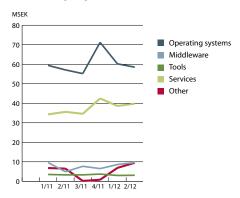
**Enea Netbricks** – communication protocol for telecoms

**Services** such as project undertakings, pre-studies, application development, test and training

### Revenue per product (Apr-Jun)



### Revenue per product



# All numbers refer to the remaining business.

						-	
Revenue per product	Apı	Apr-Jun		n-Jun	Full year		
	2012	2011	2012	2011	2011	2010	
Operating systems	58.5	57.1	118.8	116.5	242.9	230.9	
Middleware	9.7	4.9	18.2	14.5	28.7	34.5	
Tools	3.1	3.3	6.1	6.8	13.8	14.5	
Services	39.8	35.6	78.4	69.9	147.0	144.5	
Other	9.5	6.5	16.5	13.3	14.3	22.2	

# **Cash Flow and Investments**

### **Cash Flow and Financial Position**

Cash flow from operations amounted to SEK 27.3 (44.3) million for the second quarter and SEK 33.4 (49.7) million for the first six months of the year. Total cash flow amounted to SEK -119.9 (-49.9) million for the second quarter and SEK -9.0 (-52.2) million for the first six months of the year. On May 16, SEK 8.00 (5.00) per share was paid out to shareholders via a redemption program, equivalent to a transfer amounting to SEK 136.9 (86.7) million.

Cash and cash equivalents and short-term investments amounted to SEK 117.3 (122.6) million at the end of the second quarter. In addition, the Group has an unutilized credit facility of SEK 100 million. Enea has a continued strong financial position, with an equity ratio of 78.9 (71.8) percent.

### Investments

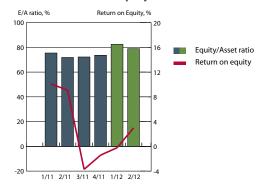
The Group's investments for the first six months of the year amounted to SEK 4.9 (3.2) million. Write-offs for investments amounted to SEK 2.8 (2.9) million. Capitalized product development expenses were SEK 3.7 (6.4) million over the quarter and SEK 5.8 (12.0) million for the first six months of the year. Depreciation for activated capitalized product development expenses amounted to SEK 3.0 (3.5) million for the second quarter and SEK 6.0 (6.7) million for the first six months of the year.

# **Repurchasing of Shares**

76,123 own shares were repurchased over the second quarter. At the end of the second quarter, Enea holds 833,857 of its own shares, equivalent to 4.7 percent of the total number of shares.

# Cash flow from operations (excl. capital gain) 40 40 20





# **Employees**

At the end of the second quarter, 422 (384) people were employed by the Group. The increase compared to the second quarter last year is mainly due to increased staffing in larger services projects in USA and Romania.



# **Parent Company**

The parent company's net sales amounted to SEK 25.3 (28.0) million over the second quarter and profit before tax amounted to SEK 5.9 (6.5) million. Net financial items in the parent company amounted to SEK 5.8 (6.5) million, and cash and cash equivalents at the end of the second quarter amounted to SEK 97.2 (73.5) million. The parent company's investments totaled SEK 1.2 (0.7) million. 12 (14) people were employed at the parent company at the end of the quarter. The parent company does not operate any business and its risks are primarily attributable to the activities of the subsidiaries.

# Other

### **Accounting Policies**

This interim report has been compiled in accordance with IAS 34, Interim Financial Reporting. which is compliant with Swedish law through application of the Swedish Financial Reporting Board's RFR 1.3, Supplementary accounting rules for groups and RFR 2.3, Accounting for Legal Entities, relating to the parent company. The same accounting principles, definitions and calculation methods have been applied as in the latest annual report for both the Group and the parent company, unless stated otherwise below.

IASB has published a number of minor improvements and improvements to standards that apply for the financial year beginning 1 January 2012. The changes implemented have not had any impact on the Group's financial statements and results.

### **Essential Risks and Uncertainty Factors**

There is still much dependency on Ericsson, ST-Ericsson and NSN. These two customers accounted for more than half of the Group's income in the past year. There have been no significant changes during the quarter regarding major risks and uncertainties. Please refer to the report on pages 24-25 in the latest Annual Report for a description of major risks and uncertainties.

Kista, July 20, 2012 Board of Directors

This interim report was not examined by the Company's auditors.

This report contains forward-looking statements that are based on the current expectations of the management of Enea. Although management believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove correct. Accordingly, results could differ materially from those implied in the forward-looking statements as a result of, among other factors, changes in economic, market and competitive conditions, changes in the regulatory environment and other government actions, fluctuations in exchange rates and other factors.

This document is essentially a translation of Swedish language original thereof. In the event of any discrepancies between this translation and the original Swedish document the latter shall be deemed correct.

# Trends in wireless broadband

# **IP-based Communication**

More and more communication is wireless. Cisco estimates that data traffic will eighteen fold in the next four years. More base stations – as many as 8.5 times more base stations from 2011 to 2015, according to industry assessors – are required to allow this increase in traffic to be handled. Moreover, base stations have to handle large amounts of traffic more effectively. To be able to handle more traffic, better hardware is needed; every processor has to include more than one processor core, which is what is called 'multicore'.

# Latest Hardware a Must

For manufacturers of telecoms equipment, demands for performance have increased to such an extent that they have to use the latest hardware if their products are to be successful. This makes demands of operating systems and other software which can be transferred between different hardware environments.

### **Best Solution for Every Case**

The performance requirements mean that telecoms manufacturers have even more stringent demands when it comes to making sure that the technology they choose works efficiently. The best solutions in the respective fields are used together.

# For Enea, this means:

- more base stations sold means opportunities for more sales of operating systems, with associated royalty income.
- an increase in demand for multicore solutions, where Enea is a market leader.

# For Enea, this means:

- greater demand for commercial operating systems which do not have to run on specific hardware.
- greater emphasis on good relations with hardware manufacturers so that product versions adapted to suit the latest hardware are always available

# For Enea, this means:

support is required for a number of operating systems. Enea must offer solutions in which commercial realtime operating systems work side by side with open source solutions such as Linux.

# **Income statements**

						SEI	K million
Remaining business	Apr-Ju	ın	Jan-J	Jun	12 months	Fu	ll year
·	2012	2011	2012	2011	Jul-Jun	2011	2010
Net sales	120.6	107.4	220.0	224.0	462.7	4467	446
	120.6	107.4	238.0	221.0	463.7	446.7	446.6
Cost of sold products and services	-39.6	-34.2	-77.2	-71.9	-184.8	-179.5	-141.3
Gross profit	81.0	73.2	160.8	149.1	278.9	267.2	305.3
Sales and marketing costs	-26.7	-25.9	-51.8	-50.3	-105.9	-104.4	-104.2
R&D costs	-20.0	-24.9	-41.9	-45.8	-89.3	-93.2	-98.5
General and administration costs	-15.9	-18.1	-33.0	-34.8	-65.6	-67.4	-65.3
Operating profit*	18.4	4.3	34.1	18.2	18.1	2.2	37.3
Net financial income/expense	2.1	1.3	2.7	2.1	4.4	3.8	-0.3
Profit before tax	20.5	5.6	36.8	20.3	22.5	6.0	37.0
Tax	-5.6	-2.3	-10.7	-7.1	-10.6	-7.0	-13.6
Profit after tax , remaining business	14.9	3.3	26.1	13.2	11.9	-1.0	23.4
Profit, divested business		1.9	61.7	7.1	49.2	-5.4	22.6
In total	14.9	5.2	87.8	20.3	61.1	-6.4	46.0
Other comprehensive income							
Change in hedging reserve, after tax	-0.2		-0.1			1.3	
Translation differences	2.4	1.0	-2.5	-3.3	1.5	0.7	-19.8
Total comprehensive profit for the period, net after tax	17.1	6.2	85.2	17.0	62.6	-4.4	26.2
Profit for the period attributable to the stockholders of the Parent Company	14.9	5.2	87.8	20.3	61.1	-6.4	46.0
Comprehens. profit for the period attri. to the stockhold. of the Parent Company	17.1	6.2	85.2	17.0	62.6	-4.4	26.2
* Incl depr. of tangible assets (SEK)	1.5	1.1	2.8	2.2	5.3	4.7	5.
* Incl depr. of intangible assets (SEK)	3.2	4.7	6.4	9.1	74.7	77.4	13.4

# Key figures related to the income statements

Domaining husiness	Apr	Jun	Jan	Jun	12 months	Full year	
Remaining business	2012	2011	2012	2011	Jul-Jun	2011	2010
Earnings per share (SEK)	0.88	0.19	1.53	0.77	0.69	-0.06	1.35
Earnings per share after full dilution (SEK)	0.88	0.19	1.53	0.77	0.69	-0.06	1.35
Number of shares before dilution (million)	17.0	17.1	17.0	17.2	17.2	17.3	17.4
Number of shares after dilution (million)	17.0	17.1	17.0	17.2	17.2	17.3	17.4
Revenue growth (%)	12.3	-6.2	7.7	-3.6	3.8	0.0	-6.6
Gross margin excl write-downs (%)	67.2	68.2	67.6	67.5	60.1	59.8	68.4
Operating costs in % of revenues							
- Sales and marketing costs	22.1	24.1	21.8	22.8	22.8	23.4	23.3
– R&D costs	16.6	23.2	17.6	20.7	19.3	20.9	22.1
- General and administration costs	13.2	16.9	13.9	15.7	14.1	15.1	14.6
Operating margin (%)	15.3	4.0	14.3	8.2	3.9	0.5	8.4

# **Balance Sheets**

				SEK Milli
	30 Jun	30 Jun	31 Dec	31 Dec
	2012	2011	2011	2010
ASSETS				
Intangible assets	125.7	190.8	127.1	188.2
- of which goodwill	84.1	125.1	85.0	125.5
- of which capitalized development costs	40.8	57.7	40.9	52.4
- of which other intangible assets	0.8	8.0	1.2	10.3
Tangible assets	15.6	9.8	14.9	8.9
Deferred tax assets	8.6	14.1	10.0	16.4
Other assets	1.2	1.4	1.5	1.4
Other financial assets	28.0			
Current receivables	151.4	144.4	147.0	144.2
Cash and cash equivalents	117.3	122.6	127.3	176.5
Assets held for sales	0.0	136.1	137.3	125.1
Total assets	447.8	619.2	565.1	660.7
SHAREHOLDERS' EQUITY AND LIABILITIES				
Shareholders' equity	353.5	444.3	415.9	512.6
Deferred tax liability	3.6	2.0	3.6	2.6
Long-term liabilities, interest bearing	0.0	0.0	0.0	0.3
Long-term liabilities, non-interest bearing	0.0	10.0	0.0	9.8
Short-term liabilities, interest bearing	0.1	3.3	0.0	3.6
Short-term liabilities, non-interest bearing	90.6	88.3	90.0	69.0
Liabilities held for sales	0.0	71.3	55.6	62.8
Total shareholders' equity and liabilities	447.8	619.2	565.1	660.7

# **Changes in Shareholder's Equity**

3	' '			SEK Million
	30 Jun 2012	30 Jun 2011	31 Dec 2011	31 Dec 2010
At beginning of period	415.9	512.6	512.6	516.0
Total comprehensive profit for the period	85.2	17.0	-4.4	26.2
Dividend / Redemption program	-135.2	-86.7	-86.7	-26.0
Share saving and stock option programs	-0.1	1.4	1.2	2.0
Repurchasing of own shares	-12.3	0.0	-6.8	-7.7
Sales of repurchased shares	0.0	0.0	0.0	2.1
At end of period	353.5	444.3	415.9	512.6

# **Cash Flow Statement**

SEK Million	Ap	or-Jun	Jar	n-Jun	Full year		
<u></u>	2012	2011	2012	2011	2011	2010	
Cash flow from operating activities before change in working capital	24.7	16.8	39.2	34.5	78.1	88.6	
Cash flow from change in working capital	2.6	27.5	-5.8	15.2	-0.9	-12.5	
Cash flow from operating activities	27.3	44.3	33.4	49.7	77.2	76.1	
Cash flow from investing activities	-6.8	-7.5	-10.4	-15.2	-33.0	-19.0	
Cash flow from financing activities	-138.1	-86.7	-147.5	-86.7	-93.4	-31.7	
Cash flow for the period	-117.6	-49.9	-124.5	-52.2	-49.2	25.4	
Cash and cash equivalents at beginning of period	236.5	172.2	127.3	176.5	176.5	153.9	
Exchange rate differences	0.7	0.3	-0.9	-1.7	0.0	-2.8	
Cash and cash equivalents at end of period	119.6	122.6	1.9	122.6	127.3	176.5	
Including capital gain from the divested business:							
of which cash flow from investing activities	-2.3		115.4				
Cash flow for the period from the divested business	-2.3		115.4				
Total cash flow for the period	-119.9		-9.0				
Cash and cash equivalents	117.3		117.3				

# Key Figures related to the balance sheet and cash flow

	Jar	ı-Jun	12 months	Full	year
	2012	2011	Jul-Jun	2011	2010
Cash and cash equivalents (SEK million)	117.3	122.6	117.3	127.3	176.5
Equity/assets ratio (%)	78.9	71.8	78.9	73.6	77.6
Return on equity (%) rolling 12 months	20.78	26.25	20.78	24.31	29.55
Return on capital employed (%) rolling 12 months	1.96	2.90	3.55	4.47	4.38
Return on assets (%)	422	384	422	652	620
Equity per share (SEK)			3.0	2.5	8.9
Cash flow from operating activities per share (SEK)			5.6	4.5	13.9
Number of employees at end of period			4.3	3.6	10.6

# **Parent Company's**

# **Income Statement**

SEK Million	Jan-Jun 2012	Jan-Jun 2011	Full year 2011
Net Sales	25.3	28.0	55.8
Operating costs	-25.2	-28.0	-55.8
Operating profit/loss	0.1	0.0	0.0
Net financial income/expense	5.8	6.5	11.8
Profit after financial expense	5.9	6.5	11.8
Appropriations	0.0	0.0	-3.9
Profit before tax	5.9	6.5	7.9
Tax	-1.5	-1.7	-2.1
Profit after tax	4.4	4.8	5.8

# **Parent Company's**

# Balance Sheet

SEK Million	30 Jun	30 Jun	31 Dec
SER WIIIION	2012	2011	2011
ASSETS			
Fixed assets	179.1	238.7	324.9
	.,,,,,	250.7	32
Current assets	196.7	286.0	197.5
Total assets	375.8	524.7	522.4
	373.0	32 1.7	322.1
SHAREHOLDERS' EQUITY AND LIABILIT.			
•			
Shareholders' equity	342.3	491.4	485.5
Untaxed reserves	4.0	0.0	4.0
onanea reserves	4.0	0.0	4.0
Current liabilities	29.5	33.3	32.9
Total shareholders' equity and liabilities	375.8	524.7	522.4
and national	373.0	324.7	322.4

# **Quarterly data**

2011			2011	2010	2010	2010	2010
q4	q4 q3	q2	q1	q4	q3	q2	q1
200.8	0.8 155.	5 180.7	184.5	181.1	166.1	192.6	186.3
-95.0	5.0 -138.	2 -94.0	-91.4	-87.9	-76.4	-92.7	-93.2
105.8	5.8 17.	86.7	93.1	93.2	89.7	99.9	93.1
-37.2	7.2 -31.	4 -36.2	-35.0	-32.1	-32.3	-38.8	-40.6
-25.4	5.4 -22.	-24.8	-21.0	-25.8	-23.5	-25.5	-23.7
-15.4	5.4 -17.	2 -18.3	-16.5	-18.2	-13.7	-17.3	-17.0
27.8	7.8 -53.	3 7.4	20.6	17.1	20.2	18.3	11.8
-0.3	0.3 2.	1.3	0.7	0.0	0.2	0.4	0.1
27.5	7.5 -51.	2 8.7	21.3	17.1	20.4	18.7	11.9
-5.6	5.6 2.	5 -3.5	-6.2	-5.3	-9.5	-4.1	-3.2
21.9	1.9 -48.	5 5.2	15.1	11.8	10.9	14.6	8.7
-1.1	1.1 5.	0.9	-4.3	-0.9	-14.8	-0.7	-3.4
20.8	).8 -43.	5 6.1	10.8	10.9	-3.9	13.9	5.3
127.1	7.1 159.	2 219.3	216.6	216.7	224.0	230.3	233.3
26.4	5.4 33.	1 28.8	29.7	30.9	32.5	44.4	44.7
147.0	7.0 231.	5 248.5	276.9	236.6	199.9	232.7	279.6
127.3	7.3 121.	5 122.6	172.2	176.5	202.5	182.8	147.8
137.3	7.3						
565.1	5.1 545.	4 619.2	695.4	660.7	658.9	690.2	705.4
415.9	5.9 393.	3 444.3	524.1	512.6	500.7	503.8	516.0
0.0	0.0 0.	0.0	0.3	0.3	3.7	3.8	3.9
3.6	3.6 0.	2.0	12.1	12.4	16.3	17.2	25.7
0.0	0.0 0.	3.6	3.6	3.6	0.0	0.0	0.0
90.0	0.0 151.	5 169.3	155.3	131.8	138.2	165.4	159.8
55.6	5.6						
565.1	5.1 545.	4 619.2	695.4	660.7	658.9	690.2	705.4
9.6	9.6 17.	9 44.3	5.4	-21.8	26.1	66.5	4.1
-3.8			-7.7	-4.7	-3.7	-6.3	-4.3
-0.5			0.0	0.0	-3.7 1.7	-26.9	- <del>4</del> .5
5.3			-2.3	-26.5	24.1	33.3	-5.5 -5.5
5.5	.2- د.ر	<del>-4</del> 9.9	-2.5	-20.5	Z4.1	33.3	-5.5

# **5 Year in Summary**

SEK Millions	2011	2010	2009	2008	2007
INCOME STATEMENT					
Net sales	721.5	726.1	777.7	917.6	820.6
Operating expenses	-719.0	-658.7	-781.8	-844.5	-748.5
Operating income	2.5	67.4	-4.1	73.1	72.1
Net financial items	3.8	0.7	3.3	7.9	4.8
Earnings before tax	6.3	68.1	-0.8	81.0	76.9
Profit for the period	-6.4	46.0	4.2	88.3	71.2
BALANCE SHEET					
Intangible assets	127.1	216.7	237.2	273.5	175.1
Other assets	26.4	30.9	46.8	46.0	24.9
Trade and other current assets	147.0	236.6	258.7	325.4	268.3
Cash and cash equivalents	127.3	176.5	153.9	122.1	156.0
Assets held for sales	137.3				
Total assets	565.1	660.7	696.6	767.0	624.3
Shareholders' equity	415.9	512.6	516.0	548.4	434.6
Provisions, non-current liabilities and minority	3.6	12.7	31.9	31.5	8.9
Current liabilities	90.0	135.4	148.7	187.1	180.8
Liabilities held for sales	55.6				
Total equity and liabilities	565.1	660.7	696.6	767.0	624.3
CASH FLOW					
Cash flow from operating activities	77.2	76.1	70.3	81.8	66.4
Cash flow from investing activities	-33.0	-19.0	-13.2	-121.6	-42.7
Cash flow from financing activities	-93.4	-31.7	-21.8	-1.8	-12.8
Cash flow for the period	-49.2	25.4	35.3	-41.6	10.9
KEY FIGURES					
Change in net sales, %	-0.6	-6.6	-15.2	11.8	9.4
Operating margin, %	0.3	9.3	-0.5	8.0	8.8
Profit margin, %	0.0	9.4	-0.1	8.8	9.4
Return on capital employed, %	4.5	13.9	1.7	17.3	19.
Return on equity, %	2.5	8.9	0.8	18.0	17.
Return on total capital, %	3.6	10.6	1.3	12.2	13.4
Interest coverage ratio, times	7.3	19.5	0.9	20.7	30.
Equity ratio, %	73.6	77.6	74.0	71.0	70.0
Liquidity, %	304.8	305.0	278.0	239.0	235.0
Average number of employees	613	621	666	688	547
Net sales per employee, SEK	1 107.0	1 169.0	1 168.0	1 334.0	1 500.
Net asset value per share, SEK	30.16	29.55	29.53	30.43	23.7
Earnings per share, SEK	-0.37	2.65	0.24	4.90	3.88
Dividend per share	8.00	5.00	1.50	0.00	0.00

# **Enea's Values**

At Enea, we view our values as a basic platform for our everyday actions. Enea has five values: we focus on customer success, we provide trusted leadership, we innovate for business reasons, we are team players and we bring passion and fun.

Malina Constantinescu, one of our account managers in Europe, gives us her view of the value "we innovate for business reasons".

"Being innovative is all about being smart in a smart way. For my part, it is all about saying yes to my customers if doing so generates better results, opportunities and growth for both parties. This means that I will drive innovation but also monitor business opportunities. Being innovative without thinking first can be very inefficient or even create negative value.

The way I see it, we combine innovation and business benefits here at Enea every time we decide to change our product range to meet customers' needs. The cool thing about innovation is that it is not just applicable to product development. It also has to be seen as a greater whole. For me, it might involve preparing for a customer meeting in a new way or changing the way I work with an existing customer".



Malina Constantinescu

# **Product news - Enea Linux Base Station Platform**

In June, Enea launched its latest solution, Enea Linux Base Station Platform, at the Freescale Technology Forum in the USA. This solution is the result of Enea's many years of close cooperation with the world's leading hardware manufacturers, and is aimed specifically at manufacturers of the next generation of radio access networks.

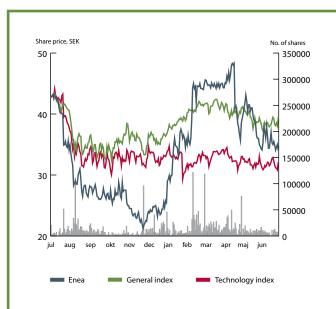
The solution is particularly well suited to Freescale's System-on-Chip (SoC) solutions such as QorlQ P4080, Qonverge B4860 and QorlQ Qonverge B4420, and provides a DSP platform for 4G/LTE layer 1, but also a Linux-based platform for layers 2 and 3.

The unique value of Enea Linux Base Station Platform lies in its qualities, which reduce signal delay and increase efficient utilization of the resources of the software system thanks to the basic components of the solution, Enea Linux and Enea Light-weight Run-time (LWRT), which provide Linux with real time-like performance.

This platform also includes proven Enea products such as the middleware product Enea Element, Enea LINX for communication between processor cores, Enea Hypervisor for virtualisation, and Enea OSEck, a real-time operating system for digital signal processors.



Enea Linux Base Station Platform was launched at the Freescale user conference in USA in June.



# **The Share**

Jan - Jun 2012

Share price development: +17% No. of trades shares: 1,812,120

Highest share price: 48.30 SEK
Lowest share price: 29.30 SEK
Dividend\*: 8.00 SEK

Market cap. (30 June) 600 MSEK
Total No. of shares (30 June) 17,659,091

# For queries, please contact

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# **Financial information**

Interim Report Jul-Sep 24 October
Annual Statement 7 February, 2013

All financial information is published at Enea's web site www.enea.com.

Financial reports can also be orderd from Enea AB, P.O Box 1033, SE-164 Kista, Sweden or by e-mail: ir@enea.com

### Certification

The Board and CEO of Enea AB ensures that this interim report presents a true and fair overview of the operations, financial position, and performance of the company and the group, and that it describes the major risks and uncertainties faced by the company and group companies.

Stockholm, July 20, 2012 Enea AB (556209-7146)

Anders Skarin Robert Andersson Kjell Duveblad Åsa Landén Ericsson Mats Lindoff
Chairman of the Board Board member Board member Board member Board member

Torbjörn Nilsson Eva Swedberg Anders Lidbeck
Board member Employee representative President and CEO

<sup>\*</sup> through a redemption program