

# Interim Report 2nd quarter 2016

Gjensidige Insurance Group



# Group highlights First half-year and second quarter 2016

In the following, figures in brackets indicate the amount or percentage for the corresponding period the year before.

#### Year-to-date

#### Group

- Profit/loss before tax expense: NOK 3,318.2 million (2,627.5)
- Profit per share: NOK 4.82 (3.89)

#### **General Insurance**

- Earned premiums: NOK 11,050.8 million (10,307.3)
- Underwriting result: NOK 2,322.4 million (1,486.7)
- Combined ratio: 79.0 (85.6)
- Cost ratio: 11.1 (15.0)
- Financial result: NOK 893.3 million (1,032.0)

# Second quarter

#### Group

- Profit/loss before tax expense: NOK 1,709.3 million (1,640.1)
- Profit per share: NOK 2.60 (2.39)

#### **General Insurance**

- Earned premiums: NOK 5,536.8 million (5,188.1)
- Underwriting result: NOK 1,071.6 million (1,070.2)
- Combined ratio: 80.6 (79.4)
- Cost ratio: 15.6 (15.0)
- Financial result: NOK 569.5 million (511.1)

<b>Profit</b>	performance	Group
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NOK millions	Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
General Insurance Private	629.9	579.1	1,111.1	881.6	2,208.1
General Insurance Commercial	531.3	455.6	848.1	618.7	1,440.8
General Insurance Nordic	47.6	141.5	167.2	303.6	509.1
General Insurance Baltics	(36.2)	(6.4)	(41.4)	(17.8)	(98.9)
Corporate Centre/costs related to owner	(83.1)	(83.2)	313.3	(152.2)	(331.8)
Corporate Centre/reinsurance 1	(17.8)	(16.4)	(76.0)	(147.2)	(270.5)
Underwriting result general insurance <sup>2</sup>	1,071.6	1,070.2	2,322.4	1,486.7	3,456.9
Pension and Savings	25.8	21.4	57.5	41.9	84.2
Retail Bank	116.3	85.5	194.9	163.5	303.6
Financial result from the investment portfolio <sup>3</sup>	569.5	511.1	893.3	1,032.0	1,492.4
Amortisation and impairment losses of excess value – intangible assets	(64.7)	(36.8)	(130.5)	(74.3)	(209.6)
Other items	(9.2)	(11.3)	(19.2)	(22.4)	(77.7)
Profit/(loss) for the period before tax expense	1,709.3	1,640.1	3,318.2	2,627.5	5,049.7
Key figures general insurance					
Large losses <sup>4</sup>	197.6	63.6	368.5	360.4	880.3
Run-off gains/(losses) 5	227.1	104.2	475.4	253.5	724.8
Loss ratio <sup>6</sup>	65.0%	64.4%	67.8%	70.6%	68.6%
Cost ratio <sup>7</sup>	15.6%	15.0%	11.1%	15.0%	15.1%
Combined ratio <sup>8</sup>	80.6%	79.4%	79.0%	85.6%	83.7%

<sup>&</sup>lt;sup>1</sup> Large losses in excess of NOK 30.0 million are charged to the Corporate Centre, while claims of less than NOK 30.0 million are charged to the segment in which the large losses occur. As a main rule, the Baltics segment has a retention level of EUR 0.5 million. Large losses allocated to the Corporate Centre amounted to NOK 84.3 million (175.0) for the year to date and NOK 22.5 million (0.0) in the quarter. Accounting items related to written reinsurance and reinstatement premium are also included.

<sup>&</sup>lt;sup>2</sup> Underwriting result general insurance = earned premiums - claims incurred etc. - operating expenses

<sup>&</sup>lt;sup>3</sup> Excluding the return on financial assets in Pension and Savings and Retail Bank.

<sup>&</sup>lt;sup>4</sup> Large losses = loss events in excess of NOK 10.0 million. Expected large losses for the quarter were NOK 318.0 million.

<sup>&</sup>lt;sup>5</sup> Run-off gains/(losses) = changes in estimates from earlier periods. Provisions are based on best estimates, and the expected run-off result over time is zero.

<sup>&</sup>lt;sup>6</sup> Loss ratio = claims incurred etc./earned premiums

<sup>&</sup>lt;sup>7</sup> Cost ratio = insurance related operating expenses/earned premiums

<sup>&</sup>lt;sup>8</sup> Combined ratio = loss ratio + cost ratio

# Yet another strong second quarter

#### **Group profit performance**

#### Year-to-date development

The Gjensidige Insurance Group recorded a profit before tax expense of NOK 3,318.2 million (2,627.5) in the first half year. The profit from general insurance operations measured by the underwriting result was NOK 2,322.4 million (1,486.7), corresponding to a combined ratio of 79.0 (85.6). The removal of an annual minimum regulation clause for pension payments in the defined benefit plan contributed non-recurring income of NOK 476.6 million in the first quarter. The amount was classified as a reduction in operating expenses and recognised in full in the Corporate Centre. Adjusted for this, the underwriting result was NOK 1,845.8 million, corresponding to a combined ratio of 83.3. The return on financial assets was 1.6 per cent (1.8), or NOK 893.3 million (1,032.0).

The tax expense amounted to NOK 914.5 million (684.2), corresponding to an effective tax rate of 27.6 per cent (26.0). The effective tax rate is influenced by realised and unrealised gains and losses on equity investments in the EEA.

The profit after tax expense was NOK 2,403.7 million (1,943.3), corresponding to NOK 4.82 (3.89) per share.

The underwriting result was positively influenced by solid premium growth of 7.2 per cent compared with the corresponding period last year and by a strong underlying frequency claims development. The result also reflects continued good customer and risk selection and risk pricing. Profitability in the first-half year was better than can normally be expected, mainly due to the favourable weather conditions. Total large losses were below expectations, but in line with the level during the first half-year 2015. In addition, run-off gains exceeded the expected run-rate and contributed to the strong result

Earned premiums in the Private segment increased by 0.9 per cent. The underwriting result increased, mainly as a result of a favourable claims development and higher run-off gains.

Earned premiums in the Commercial segment increased by 3.4 per cent, mainly as a result of one large new contract. Growth, higher run-off gains and a favourable claims development, contributed positively to the underwriting result.

In the Nordic segment, earned premiums increased by 13.9 per cent (5.1 per cent in local currency), mainly due to the acquisition of Mondux. The underwriting result was lower than in the same period last year, mainly driven by a higher level of large losses and a less favourable frequency claims development.

Earned premiums in the Baltics segment increased by 110.7 per cent (94.7 per cent in local currency), mainly driven by the acquisition of PZU Lietuva. The underwriting result was negative, impacted by several medium-sized frequency claims and pan-Baltic rebranding investments.

The Retail Bank's profit performance improved in the period, mainly driven by business growth. The profit performance in Pension and Savings was positive, mainly due to higher net financial income.

The return on financial assets was satisfactory, but somewhat lower than in the corresponding period last year. This was mainly due to weaker returns on equities and property, partly offset by better returns on fixed-income instruments.

#### **Development during the quarter**

The Group recorded a profit before tax expense for the quarter of NOK 1,709.3 million (1,640.1). The profit from general insurance operations measured by the underwriting result was NOK 1,071.6 million (1,070.2), corresponding to a combined ratio of 80.6 (79.4). The return on financial assets was 1.0 per cent (0.9), or NOK 569.5 million (511.1). The profit after tax expense was NOK 1,294.8 million (1,195.2), corresponding to NOK 2.60 (2.39) per share.

The strong underwriting result was driven by 6.7 per cent growth in premiums combined with a continued favourable underlying frequency claims development. Large losses were higher than in the second quarter 2015, but below what are normally expected. Run-off gains were around expected level for the quarter and higher than in the same quarter last year,

The Retail Bank showed a positive profit development compared to the same period in 2015, mainly driven by portfolio growth. Pension and Savings recorded a profit somewhat higher than the same period last year due to higher volumes and increased net financial income.

The financial result in the quarter was positively impacted by good returns on bonds and the investment in SpareBank1 SR-Bank.

#### Equity and capital position

The Group's equity amounted to NOK 21,177.1 million (20,937.8) at the end of the period. The return on equity was 21.7 per cent (18.3).

The Solvency II regulation is based on principles. Based on Gjensidige's understanding of the Solvency II regulation and how it is implemented in Norway, the solvency margins at the end of second quarter were:

- Standard Formula (SF): 148 per cent
- Partial Internal Model (PIM): 187 per cent

If the guarantee scheme provision was included as solvency capital, the ratios would be:

- Standard Formula (SF): 151 per cent
- Partial Internal Model (PIM): 191 per cent

Available capital in excess of the risk-based requirement calculated using the Group's partial internal model (PIM) constitutes the Group's economic excess capital. In addition, a deduction is made for the higher of the calculated supplementary capital required to maintain the current A-rating and the capital required to meet the statutory solvency requirements. Excess capital above and beyond this constitutes the strategic buffer. The buffer amounted to NOK 1.4 billion.

Total comprehensive income is included in the solvency and rating calculations, minus a formulaic dividend pay-out ratio of 70 per cent of net profit. The capital effect of around NOK 500 million from the Vardia acquisitions, which were closed on 1 July, is reflected in the figures. In addition, the rating perspective reflects a reduction in the capital requirement of almost NOK 500 million based on acceptance gained in the second quarter for reducing the technical provisions as a result of the expected provisions surplus communicated in the third quarter 2015.

#### Other matters

#### Update on Solvency II-related regulatory uncertainties

There is still some uncertainty about how capital requirements and qualifying funds will be calculated under the new rules. On 31 March 2016 however, the Norwegian Financial Supervisory Authority (FSA) confirmed that the Natural Perils Fund is eligible as Tier 2 solvency capital. This was in line with Gjensidige's expectations.

For Gjensidige, the main remaining uncertainty is whether the guarantee scheme provisions will be included in qualifying funds. The FSA takes the view that the guarantee provision should be treated as a liability. In Gjensidige's opinion, special Norwegian provisions that are actually an equity element must be treated as solvency capital. Gjensidige will continue to make endeavours to ensure that the regulations are in line with this view.

The Norwegian Ministry of Finance has indicated that new rules for the tax valuation of technical provisions could potentially be introduced in 2017 at the earliest. It is still unclear whether new deduction rules will be introduced and, if so, how they will be worded. In Gjensidige's opinion, the new solvency regulations should not entail major changes in tax positions, and it expects a new proposal to reflect this.

#### Regulation for financial conglomerates

A new regulation relating to technical standards for calculating the capital adequacy requirements for financial conglomerates was incorporated into the Norwegian regulations with effect from 31 January 2016. The regulation will affect Gjensidige because the Group combines insurance and banking operations, and it could have a potential negative effect on the Group's solvency capital position. The capital position under the rating perspective, which is the most binding capital constraint for Gjensidige, will not be affected. The Norwegian Financial Supervisory Authority (FSA) is investigating how this regulation should be interpreted in Norway, and clarification is expected in 2016.

#### Change in defined benefit plan

The defined benefit plan has included a regulation clause for pension payments, where by the minimum annual regulation has been linked to the development of the consumer price index. In the first quarter, the minimum regulation clause was removed. According to IAS 19 'Employee benefits' this is a change in the benefit plan, and non-recurring income of NOK 476.6 million was recognised as a reduction in operating expenses in the Corporate Centre. The change also had a negative impact of NOK 128.9 million (pre-tax) on other comprehensive income in the first quarter.

#### Potential new tax on financial services in Norway

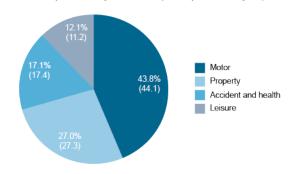
The Norwegian government has previously stated that it is working on a solution to remove the VAT exception rule for financial services companies.

On 10 May 2016, the Norwegian Parliament's Standing on Finance and Economic Affairs stated that it supported the Government's work, stressing that a tax on financial services should be ready for adoption by 1 January 2017. It is still unclear how such a tax will be levied.

A tax increase will likely impact premium levels. More information is expected to be presented together with the proposal for the fiscal budget for 2017, which will be published at the beginning of October 2016

#### **Product groups Private**

Earned premiums year to date (same period last year)



# **General Insurance Private**

#### Year-to-date development

The underwriting result was NOK 1,111.1 million (881.6). The improvement was mainly driven by a favourable claims development and increased run-off gains. The combined ratio was 72.5 (78.0)

Earned premiums amounted to NOK 4,042.1 million (4,006.1). Gjensidige's competitive position remained strong. The number of customers was stable despite fierce competition and somewhat slower market growth.

Claims incurred amounted to NOK 2,421.6 million (2,620.1). The loss ratio was 59.9 (65.4), partly supported by increased run-off gains. The underlying frequency claims development was also better than in the same period last year. Property insurance in particular contributed to the improvement, but motor insurance and leisure insurance also performed well. Both periods were affected by a benign weather situation, which resulted in a lower frequency claims impact than can normally be expected.

Operating expenses amounted to NOK 509.4 million (504.4) and the cost ratio was 12.6 (12.6).

#### **Development during the quarter**

The underwriting result was NOK 629.9 million (579.1). The improvement in the underwriting result was mainly driven by a favourable claims development and somewhat increased run-off gains. The combined ratio was 69.3 (71.7)

Earned premiums amounted to NOK 2.053,6 million (2,049.1).

Claims incurred amounted to NOK 1,167.5 million (1,214.4). The loss ratio was 56.8 (59.3). Adjusted for run-off gains, the underlying loss ratio was better than in the same period last year, driven in particular by a very strong development in property insurance. Motor and leisure insurance also developed positively, while accident and health insurance showed an increased loss ratio.

Operating expenses amounted to NOK 256.3 million (255.5) and the cost ratio was 12.5 (12.5).

#### **General Insurance Private**

NOK millions	Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
Earned premiums	2,053.6	2,049.1	4,042.1	4,006.1	8,152.3
Claims incurred etc.	(1,167.5)	(1,214.4)	(2,421.6)	(2,620.1)	(4,908.5)
Operating expenses	(256.3)	(255.5)	(509.4)	(504.4)	(1,035.7)
Underwriting result	629.9	579.1	1,111.1	881.6	2,208.1
Amortisation and impairment losses of excess value – intangible assets	(6.4)	(2.1)	(12.9)	(4.3)	(12.0)
Large losses <sup>1</sup>			11.0	20.6	45.1
Run-off gains/(losses) <sup>2</sup>	48.6	32.3	158.3	71.1	261.0
Loss ratio <sup>3</sup>	56.8%	59.3%	59.9%	65.4%	60.2%
Cost ratio <sup>4</sup>	12.5%	12.5%	12.6%	12.6%	12.7%
Combined ratio <sup>5</sup>	69.3%	71.7%	72.5%	78.0%	72.9%

<sup>1</sup> Large losses = loss events in excess of NOK 10.0 million. Claims incurred in excess of NOK 30.0 million per event are charged to the Corporate Centre.

<sup>&</sup>lt;sup>2</sup> Run-off gains/(losses) = changes in estimates from previous years

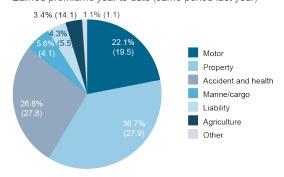
<sup>&</sup>lt;sup>3</sup> Loss ratio = claims incurred etc./earned premiums

<sup>&</sup>lt;sup>4</sup> Cost ratio = operating expenses/earned premiums

<sup>&</sup>lt;sup>5</sup> Combined ratio = loss ratio + cost ratio

#### **Product groups Commercial**

Earned premiums year to date (same period last year)



#### **General Insurance Commercial**

#### Year-to-date development

The underwriting result increased to NOK 848.1 million (618.7). The increase was driven by premium growth combined with a favourable claims development and higher run-off gains. The combined ratio was 76.6 (82.3).

Earned premiums increased to NOK 3,618.9 million (3,501.6), mainly due to one, large new contract. Market growth is slowing as a result of weaker macroeconomic trends and softening market conditions for commercial lines, and in particular for accident and health insurance.

Claims incurred amounted to NOK 2,369.4 million (2,472.6) and the loss ratio was 65.5 (70.6). The improvement was mainly driven by a better underlying frequency claims development for most products, mainly due to a benign weather situation during the period and higher run-off gains.

Operating expenses amounted to NOK 401.4 million (410.4), corresponding to a cost ratio of 11.1 (11.7). The decrease reflects an intra-year reduction in the number of FTEs in combination with non-recurring reorganisation costs that negatively affected costs last year.

#### **Development during the quarter**

The underwriting result was NOK 531.3 million (455.6). The improvement was driven by premium growth combined with a benign development in frequency claims. The combined ratio was 70.7 (74.2).

Earned premiums increased to NOK 1,813.1 million (1,764.8), mainly driven by one large new contract.

Claims incurred amounted to NOK 1,082.4 million (1,101.1) and the loss ratio was 59.7 (62.4). The improvement was mainly driven by a benign development in frequency claims for most products.

Operating expenses amounted to NOK 199.5 million (208.1) and the cost ratio was 11.0 (11.8). The absence of non-recurring operating expenses and an intra-year reduction in the number of FTEs contributed to the improved cost ratio.

#### **General Insurance Commercial**

NOK millions	Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
Earned premiums	1,813.1	1,764.8	3,618.9	3,501.6	7,076.8
Claims incurred etc.	(1,082.4)	(1,101.1)	(2,369.4)	(2,472.6)	(4,826.7)
Operating expenses	(199.5)	(208.1)	(401.4)	(410.4)	(809.3)
Underwriting result	531.3	455.6	848.1	618.7	1,440.8
Large losses <sup>1</sup>	85.5	63.6	164.5	145.4	384.7
Run-off gains/(losses) 2	109.1	91.9	221.7	150.1	341.8
Loss ratio <sup>3</sup>	59.7%	62.4%	65.5%	70.6%	68.2%
Cost ratio <sup>4</sup>	11.0%	11.8%	11.1%	11.7%	11.4%
Combined ratio <sup>5</sup>	70.7%	74.2%	76.6%	82.3%	79.6%

<sup>&</sup>lt;sup>1</sup> Large losses = loss events in excess of NOK 10.0 million. Claims incurred in excess of NOK 30.0 million per event are charged to the Corporate Centre.

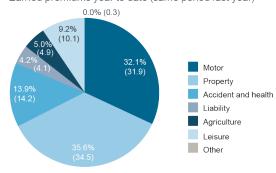
<sup>&</sup>lt;sup>2</sup> Run-off gains/(losses) = changes in estimates from previous years

Loss ratio = claims incurred etc./earned premiums
 Cost ratio = operating expenses/earned premiums

<sup>&</sup>lt;sup>5</sup> Combined ratio = loss ratio + cost ratio

#### **Product groups Nordic**

Earned premiums year to date (same period last year)



### **General Insurance Nordic**

#### Year-to-date development

The underwriting result was NOK 167.2 million (303.6). The decline in the underwriting result was driven by a higher proportion of large losses and a less favourable frequency claims development. The combined ratio was 94.0 (87.7).

Earned premiums increased to NOK 2,809.6 million (2,467.8), of which NOK 205.6 million was related to currency effects. The Mondux acquisition increased earned premiums by NOK 145.0 million. Underlying earned premiums increased marginally compared with the same period last year. The premiums in the Danish portfolio account for more than 80 per cent of total premiums in the Nordic segment. They increased organically by 2.3 per cent in local currency. The growth was driven in particular by growth in property insurance in the commercial portfolio. Including Mondux, the growth in Denmark was 9.1 per cent in local currency. Premium development was negative in the Swedish portfolio, mainly due to repricing measures implemented to improve profitability in the commercial portfolio.

Claims incurred amounted to NOK 2,206.3 million (1,774.2). Currency effects had a negative impact of NOK 148.8 million. The loss ratio was 78.5 (71.9). The higher loss ratio was primarily due to a higher proportion of large losses and lower run-off gains, in combination with a less favourable underlying frequency claims development in commercial motor and private property insurance. Profitability in the Swedish portfolio remained weak, but is improving.

Operating expenses were NOK 436.2 million (389.9). Currency effects had a negative impact on operating expenses of NOK 32.7 million. The cost ratio was 15.5 (15.8).

#### **Development during the quarter**

The underwriting result decreased to NOK 47.6 million (141.5). The decline was mainly due to a higher proportion of large losses. In addition, the underlying profitability was weaker than in the corresponding quarter last year, partly offset by higher run-off gains The combined ratio was 96.6 (88.3).

Earned premiums increased to NOK 1,388.8 million (1,209.0). NOK 99.4 million of the increase in earned premiums was related to currency effects. The Mondux acquisition increased earned premiums by NOK 73.4 million. The underlying premium development was marginally positive, particularly driven by growth in property insurance in the commercial portfolio. Underlying premium growth in Denmark was 2.9 per cent in local currency.

Claims incurred amounted to NOK 1,113.7 million (879.4). NOK 72.4 million of the increase was related to currency effects. The loss ratio was 80.2 (72.7). Profitability was negatively impacted by large losses amounting to NOK 89.6 million in total, partly offset by higher run-off gains. The underlying frequency claims development was negatively impacted by weaker development for private property insurance and motor insurance in the commercial portfolio, partly due to weather-related claims.

Operating expenses amounted to NOK 227.5 million (188.0). NOK 15.6 million of the increase in operating expenses was related to currency effects. The cost ratio was 16.4 (15.6).

#### **General Insurance Nordic**

NOK millions	Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
Earned premiums	1,388.8	1,209.0	2,809.6	2,467.8	5,233.3
Claims incurred etc.	(1,113.7)	(879.4)	(2,206.3)	(1,774.2)	(3,905.2)
Operating expenses	(227.5)	(188.0)	(436.2)	(389.9)	(819.0)
Underwriting result	47.6	141.5	167.2	303.6	509.1
Amortisation and impairment losses of excess value – intangible assets	(54.7)	(33.4)	(109.8)	(67.3)	(175.2)
Large losses <sup>1</sup>	89.6		108.7	19.4	68.0
Run-off gains/(losses) <sup>2</sup>	60.8	36.4	70.3	83.5	145.8
Loss ratio <sup>3</sup>	80.2%	72.7%	78.5%	71.9%	74.6%
Cost ratio <sup>4</sup>	16.4%	15.6%	15.5%	15.8%	15.6%
Combined ratio <sup>5</sup>	96.6%	88.3%	94.0%	87.7%	90.3%

<sup>1</sup> Large losses = loss event in excess of NOK 10.0 million. Claims incurred in excess of NOK 30.0 million per event are charged to the Corporate Centre.

<sup>&</sup>lt;sup>2</sup> Run-off gains/(losses) = changes in estimates from previous years

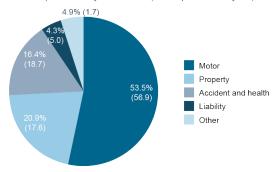
<sup>&</sup>lt;sup>3</sup> Loss ratio = claims incurred etc./earned premiums

<sup>&</sup>lt;sup>4</sup> Cost ratio = operating expenses/earned premiums

<sup>&</sup>lt;sup>5</sup> Combined ratio = loss ratio + cost ratio

#### **Product groups Baltics**

Earned premiums year to date (same period last year)



#### **General Insurance Baltics**

#### Year-to-date development

The underwriting result was minus NOK 41.4 million (minus 17.8). The result was negatively affected by several medium-sized frequency claims and investments related to integration. The combined ratio was 107.9 (107.2)

Earned premiums increased to NOK 522.0 million (247.8), driven by the PZU Lietuva acquisition. NOK 20.2 million of the increase was related to currency effects. The underlying premium growth was marginally positive, influenced by portfolio re-underwriting and repricing activities. The relative proportion of property insurance in the portfolio has increased, and the new joint organisation is developing new distribution activities and customer concepts.

Claims incurred amounted to NOK 371.0 million (185.0). NOK 15.1 million of the increase was related to currency effects. The loss ratio was 71.1 per cent (74.7). The loss ratio was negatively affected by a number of medium sized frequency claims in property and motor insurance. Tariffs based on Group best practice were introduced in Latvia at the end of 2015 and in Lithuania during April 2016 with the aim of improving profitability in a highly price-sensitive market.

Nominal operating expenses amounted to NOK 192.5 million (80.6). NOK 6.6 million of the increase in operating expenses was related to currency effects. The cost ratio increased to 36.9 per cent (32.5). The increase in the cost ratio was mainly due to a higher run rate in the acquired company, combined with increased investments in IT systems, distribution improvements and pan-Baltic rebranding initiatives.

The integration and improvement programme for PZU Lietuva is on track. Numerous initiatives have been implemented in the first half-year as a result of which organisational effectiveness and profitability are expected to improve going forward. Profitability is expected to be achieved in 2018.

The ongoing conversion to one common IT core system in the Baltics is expected to improve operational efficiency and flexibility in responding to market dynamics over time.

#### **Development during the quarter**

The underwriting result was minus NOK 36.2 million (minus 6.4). The weak underwriting result was impacted by several medium-sized frequency claims as well as integration activities. The combined ratio was 114.1 per cent (105.2).

Earned premiums increased to NOK 257.7 million (123.6), driven by the PZU Lietuva acquisition. NOK 10.0 million of the increase in earned premiums was related to currency effects.

Claims incurred amounted to NOK 194.5 million (89.0). NOK 7.2 million of the increase in claims was related to currency effects. The loss ratio was 75.5 per cent (72.0). It was negatively affected by several medium-sized motor liability and property frequency claims.

Operating expenses increased to NOK 99.4 million (41.1). NOK 3.3 million of the increase in operating expenses was related to currency effects. Costs for pan-Baltic rebranding campaigns came in addition to increased IT investments and distribution restructuring activities. The cost ratio increased to 38.6 per cent (33.2).

#### **General Insurance Baltics**

NOK millions	Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
Earned premiums	257.7	123.6	522.0	247.8	642.0
Claims incurred etc.	(194.5)	(89.0)	(371.0)	(185.0)	(524.8)
Operating expenses	(99.4)	(41.1)	(192.5)	(80.6)	(216.0)
Underwriting result	(36.2)	(6.4)	(41.4)	(17.8)	(98.9)
Amortisation and impairment losses of excess value – intangible assets	(3.6)	(1.3)	(7.8)	(2.7)	(22.4)
Run-off gains/(losses) <sup>2</sup>	3.4	(3.8)	11.1	(4.2)	(30.1)
Loss ratio <sup>3</sup>	75.5%	72.0%	71.1%	74.7%	81.8%
Cost ratio <sup>4</sup>	38.6%	33.2%	36.9%	32.5%	33.6%
Combined ratio <sup>5</sup>	114.1%	105.2%	107.9%	107.2%	115.4%

<sup>&</sup>lt;sup>1</sup> Large losses = loss events in excess of EUR 0.5 million. Claims incurred in excess of this per event are as a rule charged to the Corporate Centre.

<sup>&</sup>lt;sup>2</sup> Run-off gains/(losses) = changes in estimates from previous years

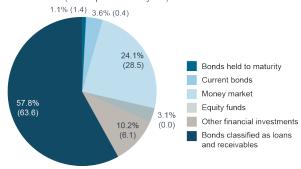
<sup>&</sup>lt;sup>3</sup> Loss ratio = claims incurred etc./earned premiums

<sup>&</sup>lt;sup>4</sup> Cost ratio = operating expenses/earned premiums

<sup>&</sup>lt;sup>5</sup> Combined ratio = loss ratio + cost ratio

#### Asset allocation the group policy portfolio

Year to date (same period last year)



## **Pension and Savings**

#### Year-to-date development

The profit before tax expense increased to NOK 57.5 million (41.9), mainly driven by increased investment income.

Net insurance revenue increased to NOK 85.9 million (79.8) and management income was NOK 61.3 million (59.7). The positive development was driven by higher volumes.

Net financial income, including both the return on the group policy portfolio and the corporate portfolio, amounted to NOK 25.0 million (12.1). The increase was due to higher insurance reserves and a narrowing bond portfolio spread. The company's share of the profit relating to the paid-up policy portfolio was allocated in its entirety as a provision for longevity.

At the end of the period, pension assets under management amounted to NOK 21,160.5 million (18,777.7) including the group policy portfolio of NOK 5,147.0 million (4,628.8).

The recognised return on the paid-up policy portfolio was 2.19 per cent (2.57). The average annual interest guarantee was 3.5 per cent (3.6).

Savings assets under management amounted to NOK 15,510.1 million (15,765.7).

In total, assets under management increased by NOK 1,082.6 million for the year-to-date. Total assets under management amounted to NOK 36,670.6 million (34,543.5) at the end of the period.

In order to strengthen the solvency capital ratio and to optimise the capital structure, Gjensidige Pensjonsforsikring AS (GPF) issued a subordinated bond (Tier 2) of NOK 300 million in June.

#### **Development during the quarter**

The profit before tax expense was NOK 25.8 million (21.4). Net insurance revenue was NOK 44.1 million (40.2), and management income amounted to NOK 29.8 million (29.3). The improvement was due to a growing customer portfolio and increased assets under management.

Operating expenses increased to NOK 60.6 million (54.3), driven by increased business volumes.

Net financial income increased to NOK 12.5 million (6.1), driven by higher insurance reserves and increased investment returns.

### **Pension and Savings**

NOK millions	Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
Earned premiums	294.4	303.3	611.2	636.3	1,431.5
Claims incurred etc.	(250.2)	(263.1)	(525.3)	(556.5)	(1,275.7)
Net insurance revenue	44.1	40.2	85.9	79.8	155.9
Management income etc.	29.8	29.3	61.3	59.7	119.5
Operating expenses	(60.6)	(54.3)	(114.7)	(109.7)	(222.0)
Net operating income	13.4	15.3	32.4	29.8	53.4
Net financial income	12.5	6.1	25.0	12.1	30.8
Profit/(loss) before tax expense	25.8	21.4	57.5	41.9	84.2
Operating margin <sup>2</sup>	18.07%	21.97%	22.05%	21.35%	19.37%
Recognised return on the paid-up policy portfolio <sup>3</sup>			2.19%	2.57%	5.43%
Value-adjusted return on the paid-up policy portfolio <sup>4</sup>			2.23%	2.75%	5.42%

<sup>&</sup>lt;sup>1</sup> Run-off gains/(losses) = changes in estimates from previous years

<sup>&</sup>lt;sup>2</sup> Operating margin = net operating income/(net insurance revenue + management income etc.)

<sup>&</sup>lt;sup>3</sup> Recognised return on the paid-up policy portfolio = realised return on the portfolio

<sup>&</sup>lt;sup>4</sup> Value-adjusted return on the paid-up policy portfolio = total return on the portfolio

#### **Retail Bank**

#### Year-to-date development

The profit before tax expense increased to NOK 194.9 million (163.5). An increase in income, mainly driven by portfolio growth, was partly offset by increased expenses. Financial instruments performed better than in the same period last year.

Net interest income amounted to NOK 379.6 million (354.6). The improvement was driven by business growth and was to some extent offset by payment of the Deposits Guarantee Fund fee of NOK 12.6 million. In previous years, the fee was distributed equally over a period of 12 months.

Net commission income and other income increased to NOK 29.5 million (25.9). The increase was a result of gains from financial instruments, partly offset by higher acquisition costs.

The net interest margin was 1.82 per cent (2.29). The decrease was driven by a changed portfolio mix and overall margin pressure.

Operating expenses were NOK 190.6 million (175.5). The increase was driven by business growth and increased depreciation. The cost/income ratio was 46.6 per cent (46.1).

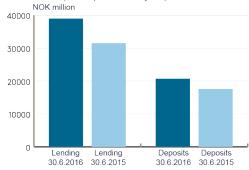
Total write-downs and losses amounted to NOK 23.6 million (41.5). They were primarily related to the unsecured lending portfolio. The bank agreed to sell NOK 14.6 million of impaired customer loans in the first quarter. The sale led to the release of the provisions made for this group of loans. The portfolio continues to be of high quality, and underlying total write-downs and losses also decreased. Write-downs and losses were 0.13 per cent (0.29) of average gross lending. Adjusted for the above-mentioned sale of impaired customer loans, the percentage was 0.19 per cent. The weighted average loan-to-value ratio <sup>1</sup> was estimated to be 63.4 per cent (63.0) for the mortgage portfolio.

Gross lending increased by 23.7 per cent year on year and amounted to NOK 38,959.1 million (31,489.1) at the end of the period. Deposits increased by 17.5 per cent year on year, reaching NOK 20,682.3 million (17,599.8) at the end of the period. The deposits to loans ratio decreased to 53.1 per cent (55.9), driven by lending portfolio growth.

Business growth led to an increased need for capital during the period. The total capital was increased by NOK 300 million, split between the issuance of a Tier 2 subordinated bond amounting to NOK 100 million and an equity increase of NOK 200 million through private placements with the parent company.

#### Deposits and lending

Year to date (same period last year)



At the end of the second quarter, S&P Global Ratings raised its long-term and short-term counterparty credit ratings for Gjensidige Bank ASA and its subsidiary Gjensidige Bank Boligkreditt AS to 'A/A-1' from 'A-/A-2'. The outlook remained stable. This was driven by the reassessment of Gjensidige Bank's strategic position within the parent company.

In order to gain access to international capital markets, Gjensidige Bank established, through Gjensidige Bank Boligkreditt, a Euro Medium Term Covered Bond Programme amounting to Euro 2 billion during the second quarter.

#### Development during the quarter

The profit before tax expense amounted to NOK 116.3 million (85.5). The increase was driven by portfolio growth, improved writedowns and losses, and a better return on financial instruments.

Net interest income increased to NOK 200.9 million (180.5), driven by business growth. Net commission income and other income increased to NOK 20.8 million (14.8), driven by gains on financial instruments.

Operating expenses amounted to NOK 92.1 million (86.6). The increase was driven by business growth and depreciation. The cost/income ratio was 41.5 per cent (44.3).

Total write-downs and losses amounted to NOK 13.3 million (23.3), predominantly related to the unsecured lending portfolio. The decrease was mainly driven by lower losses and improved expectations of customer repayments.

Gross lending growth was NOK 1,242.9 million (2,168.8), while deposits increased by NOK 580.2 million (903.5).

1 The Loan to value ratio estimate is calculated on the basis of the exposure on the reporting date and the property valuation, including any higher priority pledge(s), at the time the loan was approved.

#### **Retail Bank**

NOK millions	Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
Interest income and related income	349.8	328.4	693.5	657.4	1,311.0
Interest expenses and related expenses	(148.9)	(147.9)	(313.9)	(302.8)	(589.8)
Net interest income	200.9	180.5	379.6	354.6	721.2
Net commission income and other income	20.8	14.8	29.5	25.9	4.1
Total income	221.8	195.4	409.2	380.5	725.2
Operating expenses	(92.1)	(86.6)	(190.6)	(175.5)	(359.3)
Write-downs and losses	(13.3)	(23.3)	(23.6)	(41.5)	(62.3)
Profit/(loss) before tax expense	116.3	85.5	194.9	163.5	303.6
Net interest margin, annualised <sup>1</sup>			1.82%	2.29%	2.12%
Write-downs and losses, annualised <sup>2</sup>			0.13%	0.29%	0.20%
Cost/income ratio <sup>3</sup>	41.5%	44.3%	46.6%	46.1%	49.5%

<sup>&</sup>lt;sup>1</sup> Net interest margin, annualised = net interest income/average total assets

<sup>&</sup>lt;sup>2</sup> Write-downs and losses, annualised = write-downs and losses/average gross lending

<sup>&</sup>lt;sup>3</sup> Cost/income ratio = operating expenses/total income

### Management of financial assets and properties

The Group's investment portfolio includes all investment funds in the Group, except for investment funds in the Pension and Savings, and Retail Bank segments. The investment portfolio is split into two parts: a match portfolio and a free portfolio. The match portfolio is intended to correspond to the Group's technical provisions. It is invested in fixed-income instruments with a duration that matches the duration of the technical provisions. The free portfolio consists of various assets. The allocation of assets in this portfolio must be seen in connection with the Group's capitalisation and risk capacity, as well as the Group's risk appetite at all times. Foreign-exchange risk in the investment portfolio is generally hedged close to 100 per cent, within a permitted limit of +/- ten per cent per currency.

At the end of the second guarter, the investment portfolio totalled NOK 54.3 billion (55.8). The financial result for the first half-year was NOK 893.3 million (1,032.0), which correspond to a return on total assets of 1.6 per cent (1.8).

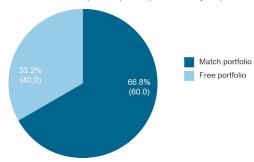
#### Match portfolio

The match portfolio amounted to NOK 36.3 billion (33.5). The portfolio yielded a return of 1.9 per cent (1.5), excluding changes in the value of the bonds recognised at amortised cost.

Bonds recognised at amortised cost amounted to NOK 18.8 billion (18.8). Unrealised excess value amounted to NOK 1,745.8 million (1,611.1) at the end of the period. The reinvestment rate for new investments in the portfolio of bonds held at amortised cost was approximately 3.0 per cent on average in the period, and the running yield was 4.6 per cent.

#### Portfolio split

At the end of the period (same period last year)



The average duration of the match portfolio was 3.5 years. The average term to maturity for the corresponding insurance liabilities was 3.8 years. The distribution of counterparty risk and credit rating is shown in the charts on page 13. Securities without an official credit rating amounted to NOK 11.5 billion (10.8). Of these securities, 11.4 per cent (13.0) were issued by Norwegian savings banks, while the remainder were mostly issued by Norwegian power producers and distributors, property companies or government-guaranteed companies. A third-party internal rating existed for 64.5 per cent (70.6) of the portfolio without an official rating. Bonds with a coupon linked to the development in the Norwegian consumer price index accounted for 11.2 per cent (12.1) of the match portfolio.

The geographical distribution <sup>1</sup> of the match portfolio is shown in the chart on next page.

### Financial assets and properties

	Result Q2		Result 1.1.	-30.6.	Carrying amount 30.6.		
NOK millions	2016	2015	2016	2015	2016	2015	
Match portfolio							
Money market	34.7	21.5	84.2	44.9	5,607.1	5,154.7	
Bonds at amortised cost	222.6	284.6	439.7	498.8	18,807.0	18,757.1	
Current bonds <sup>1</sup>	104.3	7.7	157.4	(16.0)	11,879.9	9,554.4	
Match portfolio total	361.7	313.8	681.3	527.8	36,294.0	33,466.1	
Free portfolio							
Money market	7.9	6.9	27.8	15.3	3,478.1	3,942.0	
Other bonds <sup>2</sup>	175.7	(12.4)	364.4	130.6	5,292.5	4,272.0	
Convertible bonds <sup>3</sup>	1.6	(8.2)	(19.7)	37.0	787.7	784.6	
Current equities <sup>4</sup>	56.7	(35.4)	38.2	152.8	2,534.8	3,737.1	
PE funds	(6.3)	106.7	(147.2)	(72.5)	1,166.2	1,514.1	
Property <sup>5</sup>	37.3	129.3	86.4	232.0	3,208.5	6,360.3	
Other <sup>6</sup>	(65.0)	10.5	(138.0)	9.1	1,558.6	1,716.7	
Free portfolio total	207.8	197.3	212.0	504.3	18,026.4	22,326.9	
Financial result from the investment portfolio	569.5	511.1	893.3	1,032.0	54,320.4	55,793.0	
Financial income in Pension and Savings and Retail Bank	29.2	16.3	45.8	28.5			
Interest expense on subordinated loan Gjensidige Forsikring ASA	(7.7)	(9.3)	(15.7)	(18.1)			
Net income from investments	591.0	518.1	923.4	1,042.5			

<sup>1</sup> The item includes discounting effects of the insurance liabilities in Denmark and a mismatch between interest rate adjustments on the liability side in Denmark and the corresponding

<sup>&</sup>lt;sup>1</sup> The geographical distribution is related to issuers and does not reflect actual currency exposure.

Interest rate hedge.

The item includes total investment grade, high yield and current bonds. Investment grade and high yield bonds are investments in internationally diversified funds that are externally managed.

3 Investments in internationally diversified funds that are externally managed.

<sup>&</sup>lt;sup>4</sup>The item includes the investment in SpareBank 1 SR-Bank. In addition, there is derivative exposure of NOK (402.7) million.

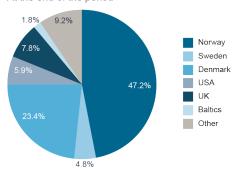
<sup>&</sup>lt;sup>5</sup> Gjensidige halved its property exposure through the sale of 50 per cent of Oslo Areal AS in late 2015. In addition, there is a forward contract on the IPD index that further increases

Gjensidige's property exposure by approximately NOK 1.6 billion throughout 2016.

The item includes currency hedging related to Gjensidige Sweden and Gjensidige Denmark, lending, paid-in capital in Gjensidige Pensjonskasse, profit/loss effects from total return swaps with Gjensidige Pensjonsforsikring AS, hedge funds, commodities and finance-related expenses

#### Geographic distribution match portfolio

At the end of the period



#### Free portfolio

The free portfolio amounted to NOK 18.0 billion (22.3) at the end of the period. The return was 1.1 per cent (2.2).

#### Fixed-income instruments

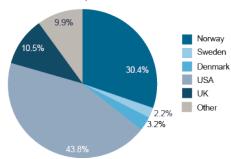
The fixed-income instruments in the free portfolio amounted to NOK 9.6 billion (9.0), of which money market investments, including cash, accounted for NOK 3.5 billion (3.9). The rest of the portfolio was invested in international bonds (investment grade, high yield and convertible bonds). The total fixed-income portfolio yielded a return of 3.4 per cent (2.0). It was positively affected by good returns on investment grade and high yield bonds, a moderate return on money market investments and a weak performance by convertible bonds.

The average duration in the portfolio was approximately 3.7 years at the end of the period. The distribution of counterparty risk and credit rating is shown in the charts on next page. Securities without an official credit rating amounted to NOK 1.4 billion (1.2). Of these securities, 8.1 per cent (9.6) were issued by Norwegian savings banks, while the remainder were mostly issued by Norwegian power producers and distributors, property companies or government-guaranteed companies. A third-party internal rating existed for 61.4 per cent (61.1) of the portfolio without an official

The geographical distribution <sup>1</sup> of the fixed-income instruments in the free portfolio is shown in the chart above.

#### Geographic distribution fixed income instruments in free portfolio

At the end of the period



#### Equity portfolio

The total equity exposure at the end of the period was NOK 3.7 billion (5.3), of which NOK 2.5 billion (3.7) was current equities and NOK 1.2 billion (1.5) PE funds. The return on current equities was 1.4 per cent (3.9). The low return was mainly due to weak performance by equities in general. The market value of the investment in SpareBank 1 SR-Bank amounted to NOK 1,104.5 million at the end of the period, up from NOK 1,088.4 million at the end of the first guarter. The return on PE funds was minus 11.7 per cent (minus 4.8). The negative return was particularly driven by a fall in the net asset value of funds exposed to the oil sector during the first quarter. Exposure to oil-related PE funds was around NOK 600 million at the end of the period.

#### Property portfolio

At the end of the period, the exposure to commercial real estate in the portfolio was NOK 3.2 billion (6.4) in addition to a forward contract of NOK 1.6 billion. The property portfolio yielded a return of 2.7 per cent (3.6).

Total return swaps have been entered into between Gjensidige Forsikring ASA (GF) and Gjensidige Pensjon og Sparing AS (GPS), whereby GPS will receive a return on property, while GF will receive a return on money market instruments plus a margin. The underlying amount in the agreement is NOK 0.6 billion.

## Return per asset class

Per cent	Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
Match portfolio					
Money market	0.6	0.4	1.3	0.8	0.8
Bonds at amortised cost	1.2	1.5	2.3	2.7	4.9
Current bonds <sup>1</sup>	0.9	0.1	1.4	(0.2)	0,0
Match portfolio total	1.0	0.9	1.9	1.5	2.8
Free portfolio					
Money market	0.2	0.2	0.6	0.4	0.7
Other bonds <sup>2</sup>	3.3	(0.3)	6.3	2.8	1.4
Convertible bonds <sup>3</sup>	0.2	(1.0)	(2.2)	4.6	2.5
Current equities <sup>4</sup>	2.2	(0.9)	1.4	3.9	(10.3)
PE funds	(0.5)	7.5	(11.7)	(4.8)	(6.8)
Property <sup>5</sup>	1.2	2.0	2.7	3.6	16.6
Other <sup>6</sup>	(3.7)	0.6	(8.0)	0.6	(6.1)
Free portfolio total	1.1	0.9	1.1	2.2	2.3
Return on financial assets	1.0	0.9	1.6	1.8	2.6

<sup>1</sup> The item includes discounting effects of the insurance liabilities in Denmark and a mismatch between interest rate adjustments on the liability side in Denmark, and the corresponding Interest rate hedge.

The item includes total investment grade, high yield and current bonds. Investment grade and high yield bonds are investments in internationally diversified funds that are externally

<sup>&</sup>lt;sup>1</sup> The geographical distribution is related to issuers and does not reflect actual currency exposure.

managed.

3 Investments in internationally diversified funds that are externally managed.

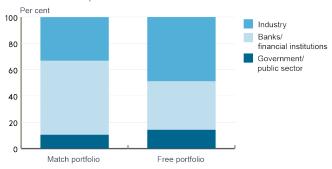
<sup>&</sup>lt;sup>4</sup> The item includes the investment in SpareBank 1 SR-Bank. In addition, there is derivative exposure of NOK (402.7) million.

Figure 1. Sparled and 1. Sparled and

Gjensidige Pensjonsforsikring AS, hedge funds, commodities and finance-related expense

#### Counterparty risk fixed income instruments

At the end of the period



#### **Development during the quarter**

The financial result for the total investment portfolio was NOK 569.5 million (511.1) in the quarter. This corresponds to a return on financial assets of 1.0 per cent (0.9).

The match portfolio returned 1.0 per cent (0.9), excluding changes in the value of the portfolio valued at amortised cost. The return on the free portfolio was 1.1 per cent (0.9). The improved return was primarily driven by good returns on bonds and the investment in SpareBank1 SR-Bank, which offset weaker returns on PE funds and property.

#### Key risk and uncertainty factors

Set procedures have been established for conducting risk assessments, and the status of key risks and risk appetite is reported quarterly to the management and Board.

#### Insurance risk

General insurance operations account for the majority of the Group's business and risk picture. The result of the general insurance operations is affected by developments in the portfolio and premium levels, as well as by developments in the frequency and average size of claims and the extent of large individual claims or events.

The insurance markets in which the Group operates will continue to be characterised by strong competition. The risk of the general premium level not being satisfactory is monitored continuously. The same applies to developments in the frequency and average size of claims, and methods are continuously being developed in order to set prices more precisely.

The reinsurance programme is decided on the basis of the need to protect the equity against loss events over and above an amount deemed to be justifiable, and the need to reduce fluctuations in earnings. The insurance risk is deemed to be moderate based on the reinsurance coverage the Group has purchased.

The Group continuously endeavours to set the technical provisions at the correct level. There is nonetheless an inherent risk that the technical provisions will be insufficient. In order to reduce this risk, regular efforts are made to improve the actuarial methods used. External actuaries are used at times to conduct independent reviews of the provisions. The external reviews have confirmed that the technical provisions are sufficient, and that the risk of substantial run-off losses is low.

#### Financial risk

Financial investments are vulnerable to changes in macroeconomic factors and more short-term changes in the market's appetite for risk. At the end of the period, the financial investments largely consisted of fixed-income investments, property and equities. Continuous monitoring of the financial performance in relation to adopted performance requirements and the expected development in profit performance, combined with a large proportion of highly liquid assets, makes it possible to adapt the risk level quickly in the event of negative developments. This entails a moderate fluctuation risk for future financial results.

#### Credit rating fixed income instruments

At the end of the period



A framework has been adopted for necessary access to liquid funds for all the group companies, and there is a substantial liquidity reserve in Gjensidige Forsikring ASA. Liquidity forecasts are prepared continuously in order to reduce the risk. The liquidity risk for the Group as a whole is deemed to be small.

The Group is exposed to credit risk through investments in the bond and money market and through its lending, including in the Retail Bank, as well as in connection with outstanding claims against the Group's reinsurers. Limits have been set for credit operations, and reinsurers are required to have at least an A rating from Standard & Poor's or an equivalent rating. Credit losses have been very low so far.

#### **Operational risk**

Operational risk is the risk of losses due to weaknesses or faults in processes and systems, errors made by employees, or external events. In order to reduce the risk, emphasis has been placed on having well-defined and clear lines of reporting and a clear division of responsibility in the organisation of the business.

### **Organisation**

The Group had a total of 3,923 employees at the end of the second quarter, compared with 3,910 employees at the end of the first quarter.

The number of employees broke down as follows: 2,022 (2,046) in general insurance operations in Norway, 150 (151) in Gjensidige Bank, 71 (71) in Gjensidige Pensjon og Sparing, 702 (691) in Denmark, 216 (209) in Sweden and 762 (742) in the Baltic states (excluding agents). The figures in brackets refer to the number of employees at the end of the first quarter.

#### **Events after the balance sheet date**

The previously announced Vardia transactions were closed on 1 July 2016. No other significant events have occurred after the end of the period.

#### **Outlook**

The Group targets a 15 per cent return on equity after tax. There is always considerable uncertainty related to the assessment of future developments. However, the Board remains confident in Gjensidige's ability to deliver solid earnings and dividend growth over time. Strong underwriting profitability is expected to offset a more challenging environment as regards achieving investment returns

- Organic growth is expected to be in line with nominal GDP growth in Gjensidige's market areas in the Nordic countries and the Baltic states over time. In addition, profitable growth will be achieved by pursuing a disciplined acquisition strategy, as has been done successfully over the past ten years.
- The annual combined ratio is expected to be at the lower end of the target corridor of 90-93 (undiscounted and given zero run-off effects). The target cost ratio is around 15 per cent. A reduction is expected in the underlying cost ratio and loss ratio, but Gjensidige will aim to strike a balance between good profitability and increased investments in order to ensure strong competitiveness going forward. Extraordinary circumstances relating to the weather and the proportion of large losses and run-off can contribute to a combined ratio above or below the target range.
- Over the next 2.5-4.5 years, average annual run-off gains are expected to be around NOK 800 million, moving the expected reported combined ratio to the lower end of the 86-89 corridor (undiscounted).
- Regulatory uncertainty relating to Solvency II has decreased. All else being equal, this supports the already strong capital

Over time, dividend pay-outs will reflect Gjensidige's policy not to build capital in excess of the targeted capitalisation. Given reasonable market conditions, Gjensidige will consider utilising its capacity to issue Tier 1-compatible hybrid capital in order to further optimise the capital structure.

It is Gjensidige's ambition to become the most customer-oriented general insurance company in the Nordic region, based on profitable operations and a leading position.

The Board has defined five strategic focus areas for the period up

- Enhance and expand multi-channel distribution
- Develop value-adding services for loyalty and preference
- Further digitalise business and customer processes
- Strengthen business intelligence and analytics
- Build dynamic organisational capabilities

In order to ensure strong competiveness in future, investments will primarily be increased in the fields of IT, competence development, brand strength and marketing in order to support the five focus

Competition is increasing in the Norwegian general insurance market, partly driven by a more challenging macroeconomic environment, resulting in limited growth. Gjensidige has managed to capitalise on its position as market leader in Norway, and competitiveness remains good. It has strengthened its leading position in parallel with delivering good profitability and high customer satisfaction. The growth rate is expected to remain low in the short to medium term. Continued efforts to maintain and further strengthen Gjensidige's position in the Norwegian market will be prioritised, with particular focus on ensuring cost-efficiency and improving digital customer experiences. At the same time, new, profitable opportunities for growth will be considered in the Nordic region and the Baltic states in order to ensure good utilisation of a scalable business model and best practice. Great emphasis will also be placed on further developing cooperation with partners and distributors

Uncertainty about the domestic and international economic situation, combined with low interest rates and financial challenges in several key economies, remains a source of uncertainty. Gjensidige has a robust investment strategy, although returns are affected by challenging market conditions. The Group is financially sound and has a high proportion of its business in the Norwegian general insurance market. Although the macroeconomic situation is more challenging, the outlook for the Norwegian and Nordic general insurance operations is still regarded as good.

There are still some outstanding uncertainties relating to changes to the regulatory framework conditions for the financial sector in Norway and internationally. The Solvency II regulations were implemented in Norway on 1 January 2016. Gjensidige has submitted an application for the use of its own partial internal model (PIM), and approval is now expected in 2017. Endeavours will continue to be made to win acceptance for inclusion of the guarantee provision as solvency capital. A potential new tax on financial services in Norway might materialise in 2017. More clarity on this issue is expected during the fourth quarter 2016.

The Group has satisfactory capital buffers in relation to internal risk models, statutory solvency requirements and its target rating. The Board considers the Group's capital situation and financial strength to be good.

Oslo, 14 July 2016 The Board of Gjensidige Forsikring ASA

Chair

John Giverholt

be Harchard (Julier Mitterd Hole first of Sele Marchand Gunnar Might Mette Rostad Mette Rostad

Lotte K. Sjøberg

(1. Gall Willebekk

Augustric Brastaf Helge Leiro Baastad

# **Consolidated income statement**

NOK millions	Notes	Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
Operating income						
Earned premiums from general insurance	4	5,536.8	5,188.1	11,050.8	10,307.3	21,272.0
Earned premiums from pension		294.4	303.3	611.2	636.3	1,431.5
Interest income etc. from banking operations		349.8	328.4	693.5	657.4	1,311.0
Other income including eliminations		35.1	34.7	72.2	70.5	140.8
Total operating income	3	6,216.0	5,854.6	12,427.7	11,671.5	24,155.4
Net income from investments						
Results from investments in associates and joint ventures		29.8	0,0	63.2	2.0	49.7
Operating income from property		0,0	107.3	0,0	216.6	366.7
Interest income and dividend etc. from financial assets		366.0	361.9	673.0	642.4	1,199.3
Net changes in fair value on investments (incl. property)	***************************************	(159.5)	(451.8)	(1,216.3)	(481.8)	189.0
Net realised gain and loss on investments		389.6	555.9	1,472.9	782.6	(102.7)
Expenses related to investments		(34.9)	(55.1)	(69.3)	(119.3)	(228.8)
Total net income from investments		591.0	518.1	923.4	1,042.5	1,473.3
Total operating income and net income from investments		6,807.1	6,372.7	13,351.1	12,714.0	25,628.7
Claims, interest expenses, loss etc.						
Claims incurred etc. from general insurance	5, 6	(3,599.6)	(3,341.8)	(7,497.7)	(7,274.8)	(14,597.5)
Claims incurred etc. from pension		(250.2)	(263.1)	(525.3)	(556.5)	(1,275.7)
Interest expenses etc. and write-downs and losses from banking operations		(162.2)	(171.2)	(337.5)	(344.3)	(652.2)
Total claims, interest expenses, loss etc.		(4,012.0)	(3,776.1)	(8,360.6)	(8,175.6)	(16,525.4)
Operating expenses						
Operating expenses from general insurance		(865.6)	(776.1)	(1,230.7)	(1,545.8)	(3,217.6)
Operating expenses from pension		(60.6)	(54.3)	(114.7)	(109.7)	(222.0)
Operating expenses from banking operations		(92.1)	(86.6)	(190.6)	(175.5)	(359.3)
Other operating expenses		(2.7)	(2.7)	(5.7)	(5.7)	(45.1)
Amortisation and impairment losses of excess value - intangible assets		(64.7)	(36.8)	(130.5)	(74.3)	(209.6)
Total operating expenses		(1,085.7)	(956.5)	(1,672.3)	(1,910.9)	(4,053.6)
Total expenses		(5,097.7)	(4,732.6)	(10,032.9)	(10,086.6)	(20,578.9)
Profit/(loss) for the period before tax expense	3	1,709.3	1,640.1	3,318.2	2,627.5	5,049.7
Tax expense		(414.6)	(444.9)	(914.5)	(684.2)	(1,265.0)
Profit/(loss) for the period		1,294.8	1,195.2	2,403.7	1,943.3	3,784.7
Profit/(loss) for the period attributable to:						
Owners of the company		1,298.0	1,195.2	2,407.4	1,943.3	3,788.8
Non-controlling interests		(3.2)	0,0	(3.6)	0,0	(4.1)
Total		1,294.8	1,195.2	2,403.7	1,943.3	3,784.7
Earnings per share, NOK (basic and diluted)		2.60	2.39	4.82	3.89	7.57

# **Consolidated statement of comprehensive income**

NOK millions	Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
Profit/(loss) for the period	1,294.8	1,195.2	2,403.7	1,943.3	3,784.7
Components of other comprehensive income					
Items that are not reclassified subsequently to profit or loss					
Remeasurement of the net defined benefit liability/asset	0,0	211.2	(232.7)	211.2	69.0
Tax on items that are not reclassified to profit or loss	0,0	(57.0)	58.2	(57.0)	(17.5)
Total items that are not reclassified subsequently to profit or loss	0,0	154.2	(174.5)	154.2	51.5
Items that may be reclassified subsequently to profit or loss					
Exchange differences from foreign operations	(95.5)	41.9	(218.8)	(125.8)	438.4
Exchange differences from hedging of foreign operations	0,0	(14.7)	0,0	127.5	127.5
Investments available for sale	0,0		0,0		17.0
Tax on items that may be reclassified to profit or loss	16.4	(2.8)	36.2	(17.5)	(114.3)
Total items that may be reclassified subsequently to profit or loss	(79.1)	24.5	(182.6)	(15.8)	468.5
Total components of other comprehensive income	(79.1)	178.6	(357.2)	138.3	520.0
Total comprehensive income for the period	1,215.7	1,373.9	2,046.6	2,081.6	4,304.7
Total comprehensive income for the period attributable to:					
Owners of the company	1,218.9	1,373.9	2,050.2	2,081.6	4,308.8
Non-controlling interests	(3.2)	0,0	(3.6)	0,0	(4.1)
Total	1,215.7	1,373.9	2,046.6	2,081.6	4,304.7

# **Consolidated statement of financial position**

NOK millions	Notes	30.6.2016	30.6.2015	31.12.2015
Assets				
Goodwill		3,127.2	2,727.4	3,224.5
Other intangible assets		1,230.6	1,089.8	1,343.6
Deferred tax assets		28.1	6.3	12.9
Investments in associates and joint ventures		1,501.1	42.9	1,547.8
Interest-bearing receivables from joint ventures		1,648.1	-	1,538.0
Owner-occupied property		34.3	284.1	34.8
Plant and equipment		295.6	305.8	289.4
Investment properties	8		5,971.2	
Pension assets		292.4	84.8	93.1
Financial assets				
Financial derivatives	7	1,481.3	398.9	486.5
Shares and similar interests	7	5,922.4	7,349.5	7,202.3
Bonds and other securities with fixed income	7	30,160.5	23,136.2	30,626.4
Bonds held to maturity	7	2,351.5	2,789.4	2,635.6
Loans and receivables	7	58,221.2	50,262.0	55,837.3
Assets in life insurance with investment options		15,976.4	14,117.4	15,109.6
Reinsurance deposits		0.6	0.8	0.9
Reinsurers' share of insurance-related liabilities in general insurance, gross		518.9	694.8	533.0
Receivables related to direct operations and reinsurance		6,118.5	5,654.0	4,997.4
Other receivables		432.5	762.7	502.7
Prepaid expenses and earned, not received income		128.5	79.9	96.7
Cash and cash equivalents		3,352.9	4,699.4	3,151.9
Total assets		132,822.4	120,457.3	129,264.4
Equity and liabilities  Equity				
Share capital		1,000.0	999.9	999.9
Share premium		1,430.0	1,430.0	1,430.0
Other equity		18,726.5	18,503.8	20,876.5
Total equity attributable to owners of the company		21,156.5	20,933.6	23,306.3
Non-controlling interests		20.6	4.2	24.3
Total equity		21,177.1	20,937.8	23,330.6
B 11 6 8 199				
Provision for liabilities			4 = 4 = 0	4 = 4 = 0
Subordinated loan		1,947.1	1,547.0	1,547.2
Premium reserve in life insurance		4,014.1	3,728.9	3,867.2
Provision for unearned premiums, gross, in general insurance		11,430.3	10,859.8	9,230.0
Claims provision, gross	9	32,184.8	32,470.0	33,178.5
Other technical provisions		262.5	211.2	230.5
Pension liabilities Other provisions		504.3 278.6	391.6 218.0	558.8 345.6
Financial Bakabata				
Financial liabilities	7	4 044 4	400.0	400.5
Financial derivatives	7	1,241.4	406.2	403.5
Deposits from and liabilities to customers	7	20,682.3	17,599.8	19,357.2
Interest-bearing liabilities	7	18,910.8	13,493.4	17,804.7
Other liabilities	7	800.9	811.1	1,065.4
Current tax		1,271.6	902.8	1,295.1
Deferred tax liabilities  Liabilities related to direct incurance and reinsurance	-	716.1	1,510.5	835.8
Liabilities related to direct insurance and reinsurance	7	824.7	674.8	619.4
Liabilities in life insurance with investment options	<b>-</b>	15,976.4	14,117.4	15,109.6
Accrued expenses and deferred income	7	599.4	575.8	485.3
Total liabilities		111,645.3	99,519.5	105,933.8
Total equity and liabilities		132,822.4	120,457.3	129,264.4

# **Consolidated statement of changes in equity**

NOK millions	Share capital	Own shares	Share premium	Other paid-in capital	Perpetual Tier 1 capital	Exchange differ- ences	Re- measure- ment of the net defined benefit liab./asset	Other earned equity	Total equity
Equity as at 31.12.2014	1,000.0	(0.1)	1,430.0	25.6		(13.2)	(1,627.8)	20,842.3	21,656.8
1.131.12.2015 Profit/(loss) for the period (the controlling interests' share)					4.5			3,784.3	3,788.8
Components of other comprehensive income									
Items that are not reclassified subsequently to profit or loss							60.0		60.0
Remeasurement of the net defined liability/asset  Tax on items that are not reclassified to profit or loss							69.0 (17.5)		69.0 (17.5)
Total items that are not reclassified subsequently to profit or							51.5		51.5
loss									
Items that may be reclassified subsequently to profit or loss									
Exchange differences from foreign operations  Exchange differences from hedging of foreign operations						438.4 127.5			438.4 127.5
Investments available for sale						121.5		17.0	17.0
Tax on items that may be reclassified to profit or loss	-	•	-	•		(114.3)	-		(114.3)
Total items that may be reclassified subsequently to profit or loss						451.5		17.0	468.5
Total components of other comprehensive income						451.5	51.5	17.0	520.0
Total comprehensive income for the period					4.5	451.5	51.5	3,801.2	4,308.8
Own shares		0.0						(9.9)	(9.9)
Paid dividend  Remeasurement of the net defined liability/asset of sold								(2,949.6)	(2,949.6)
companies							(6.7)	6.7	
Equity-settled share-based payment transactions  Perpetual Tier 1 capital				6.0	298.2				6.0 298.2
Perpetual Tier 1 capital - interest paid					(3.9)				(3.9)
Equity as at 31.12.2015 attributable to owners of the company	1,000.0	(0.1)	1,430.0	31.6	298.8	438.3	(1,583.0)	21,690.7	23,306.3
Non-controlling interests as at 31.12.2015									24.3
Equity as at 31.12.2015		***************************************		***************************************					23,330.6
1.130.6.2016									
Profit/(loss) for the period (the controlling interests' share)					5.1			2,402.3	2,407.4
Components of other comprehensive income									
Items that are not reclassified subsequently to profit or loss							/		
Remeasurement of the net defined liability/asset  Tax on items that are not reclassified to profit or loss		***************************************		<del>-</del>			(232.7)		(232.7) 58.2
Total items that are not reclassified subsequently to profit or							(174.5)		(174.5)
loss							(174.3)		(174.3)
Items that may be reclassified subsequently to profit or loss									
Exchange differences from foreign operations						(218.8)			(218.8)
Tax on items that may be reclassified to profit or loss  Total items that may be reclassified subsequently to profit						36.2			36.2
or loss						(182.6)			(182.6)
Total components of other comprehensive income						(182.6)	(174.5)		(357.2)
Total comprehensive income for the period					5.1	(182.6)	(174.5)	2,402.3	2,050.2
Own shares Paid dividend		0.1						(0.3)	(0.3)
Equity-settled share-based payment transactions		······································		5.0				(4,199.8)	(4,199.8)
Perpetual Tier 1 capital - interest paid				U.U	(5.0)				(5.0)
Equity as at 30.6.2016 attributable to owners of the company	1,000.0	0.0	1,430.0	36.6	298.9	255.6	(1,757.5)	19,892.8	21,156.5
Non-controlling interests as at 30.6.2016							·		20.6
Equity as at 30.6.2016									21,177.1
Equity as at 30.0.2010									41,177.1

NOK millions	Share capital	Own shares	Share premium	Other paid-in capital	Perpetual Tier 1 capital	Exchange differ- ences	Re- measure- ment of the net defined benefit liab./asset	Other earned equity	Total equity
NOR IIIIIIOIIS	Сарітаі	Silaies	premium	Capitai	Capitai	ences	ilab./asset	equity	equity
1.130.6.2015									
Profit/(loss) for the period (the controlling interests' share)					0.6			1,942.7	1,943.3
Components of other comprehensive income									
Items that are not reclassified subsequently to profit or loss									
Remeasurement of the net defined liability/asset							211.2		211.2
Tax on items that are not reclassified to profit or loss		***************************************					(57.0)		(57.0)
Total items that are not reclassified subsequently to profit or							154.2		154.2
loss							104.2		104.2
Items that may be reclassified subsequently to profit or loss									
Exchange differences from foreign operations						(125.8)			(125.8)
Exchange differences from hedging of foreign operations	•	•		•		127.5			127.5
Tax on items that may be reclassified to profit or loss		•		-		(17.5)			(17.5)
Total items that may be reclassified subsequently to profit						(15.8)			(15.8)
or loss						(10.0)			(10.0)
Total components of other comprehensive income						(15.8)	154.2		138.3
Total comprehensive income for the period					0.6	(15.8)	154.2	1,942.7	2,081.6
Over the sec		0.0						(7.0)	(7.0)
Own shares Paid dividend		0.0						(7.2)	(7.2)
Equity-settled share-based payment transactions				2.3				(2,949.6)	(2,949.6)
Perpetual Tier 1 capital				2.3	149.7				149.7
гетрециантел і сарікаі					149.7				149.7
Equity as at 31.3.2015 attributable to owners of the company	1,000.0	(0.1)	1,430.0	27.9	150.3	(29.1)	(1,473.6)	19,828.2	20,933.6
Non-controlling interests as at 30.6.2015									4.2
Equity as at 30.6.2015									20,937.8

# **Consolidated statement of cash flows**

NOK millions	1.130.6.2016	1.130.6.2015	1.131.12.2015
Cash flow from operating activities			
Premiums paid, net of reinsurance	14,159.8	13,431.4	25,539.7
Claims paid, net of reinsurance	(8,828.2)	(8,009.2)	(16,314.5)
Net payment of loans to customers	(2,244.3)	(3,850.8)	(9,167.6)
Net payment of deposits from customers	1,325.1	896.4	2,653.9
Payment of interest from customers	653.2	636.3	1,283.8
Payment of interest to customers	(37.4)	(14.0)	(311.0)
Net receipts/payments of premium reserve transfers	(224.9)	(332.9)	(759.2)
Net receipts/payments from financial assets	1,374.2	1,625.6	(4,947.7)
Net receipts/payments from properties	0,0	179.5	285.0
Net receipt/payments on sale/acquisition of investment property		162.0	130.2
Operating expenses paid, including commissions	(2,071.9)	(1,837.1)	(3,785.8)
Taxes paid	(989.5)	(796.9)	(1,056.9)
Net other receipts/payments	33.6	24.4	53.6
Net cash flow from operating activities	3,149.8	2,114.8	(6,396.4)
Cash flow from investing activities			
Net receipts/payments from sale/acquisition of subsidiaries and associates/joint venture	2.0	(44.5)	2,521.7
Net receipts/payments on sale/acquisition of owner-occupied property, plant and equipment	(71.0)	(200.4)	(58.0)
Net cash flow from investing activities	(69.1)	(244.9)	2,463.8
Cash flow from financing activities			
Payment of dividend	(4,199.8)	(2,949.6)	(2,949.6)
Net receipts of subordinated loans incl. Interest	282.2	(19.2)	(36.9)
Net receipts/payments regarding perpetual Tier 1 capital instrument and non-controlling interests	(6.6)	153.8	297.1
Net receipts/payments of loans to credit institutions	1,197.4	3,352.1	7,554.7
Net receipts/payments of other short-term liabilities	(8.4)	24.8	40.7
Net receipts/payments of interest on funding activities	(137.0)	(113.2)	(248.5)
Net receipts/payments of sale/acquisition of own shares	(0.3)	(7.2)	(9.9)
Net cash flow from financing activities	(2,872.6)	441.5	4,647.7
Effect of exchange rate changes on cash and cash equivalents	(7.2)	(15.8)	33.1
Net cash flow for the period	201.0	2,295.6	748.1
Cash and cash equivalents at the start of the period	3,151.9	2,403.8	2,403.8
Cash and cash equivalents at the end of the period	3,352.9	4,699.4	3,151.9
Net cash flow for the period	201.0	2,295.6	748.1
Specification of cash and cash equivalents			
Deposits with central banks	213.7	906.6	548.7
Cash and deposits with credit institutions	3,139.2	3,792.8	2,603.2
Total cash and cash equivalents	3,352.9	4,699.4	3,151.9

## **Notes**

### 1. Accounting policies

The consolidated financial statements as of the second quarter of 2016, concluded on 30 June 2016, comprise Gjensidige Forsikring and its subsidiaries (collectively referred to as the Group) and the Group's holdings in associated companies. With the exception of the changes described below, the accounting policies applied in the interim report is the same as those used in the annual report for 2015

The consolidated financial statements as of the second quarter of 2016 have been prepared in accordance with IFRS and IAS 34 Interim Financial Reporting. The interim report does not include all the information required in a complete annual report and should be read in conjunction with the annual report for 2015.

# New standards and interpretations not yet adopted

A number of new standards, changes to standards and interpretations have been issued for financial years beginning after 1 January 2016. They have not been applied when preparing these consolidated financial statements. Those that may be relevant to Gjensidige are mentioned below. Gjensidige does not plan early implementation of these standards.

Amendments to IFRS 2 Share-based payment transactions IFRS 2 has been amended regarding the classification and measurement of share-based payment transactions with a net settlement feature for withholding tax obligations. If the entity is obliged to withhold an amount for an employee's tax obligation associated with a share-based payment, and transfer that amount in cash to the tax authority on the employee's behalf, then the entity shall account for that obligation as an equity-settled share-based payment transaction. The amendments are effective from 1 January 2018. The tax obligation in the Group's remuneration scheme will be reclassified from liability to equity as at 1 January 2018. From this date the tax obligation will be accounted for as an equity-settled share-based payment transaction instead of cash-settled sharebased payment transaction. Our preliminary assessment is that the amendment is not expected to have a significant effect on Gjensidige's financial statements.

#### IFRS 9 Financial instruments (2014)

IFRS 9 introduces new requirements for the classification and measurement of financial assets, including a new expected loss model for the recognition of impairment losses, and changed requirements for hedge accounting.

IFRS 9 contains three primary measurement categories for financial assets: amortised cost, fair value through other comprehensive income, and fair value through profit or loss. Financial assets will be classified as either at amortised cost, at fair value through other comprehensive income, or at fair value through profit or loss, depending on how they are managed and which contractual cash flow properties they have. IFRS 9 introduces a new requirement in connection with financial liabilities earmarked at fair value: where changes in fair value that can be attributed to the liabilities' credit risk are presented in other comprehensive income rather than over profit or loss. IFRS 9 replaces an 'accrued loss model' with an 'expected loss model', which means that the loss no long has to have been incurred for it to be recognised as an impairment loss. The expected loss model is a two-step measurement model where the provision for loss is either measured as the 12-month expected loss or as the lifetime expected loss, depending on whether there has been a significant increase in the credit risk since it was first recognised. IFRS 9 introduces new requirements for hedge accounting that are more in accordance with the actual risk management. This means that the documentation requirements in IFRS are less rigid and that more hedging instruments and objects

can qualify for hedge accounting. IFRS 9 will enter into force on 1 January 2018. Our preliminary assessment is that the standard is expected to have an effect on Gjensidige's financial statements.

#### IFRS 15 Revenue from contracts with customers (2014)

IFRS 15 covers all contracts with customers, but insurance contracts, among others, are exempted. Insofar as such contracts cover the provision of several services or other services closely related to the insurance operations are carried out, this may have a bearing on how Gjensidige recognises revenues in its accounts. IFRS 15 is effective 1 January 2018. Our preliminary assessment is that services beyond what is covered by IFRS 4 about insurance contracts comprise an insignificant part of the income. Our preliminary assessment is that the standard is not expected to have a significant effect on Gjensidige's financial statements.

Based on our preliminary assessments and on the basis of Gjensidige's current operations, other amendments to standards and interpretation statements will not have a significant effect.

#### IFRS 16 Leases (2016)

IFRS 16 requires all contracts that qualify under its definition as a lease to be reported on a lessee's balance sheet as right of use assets and lease liabilities. Earlier classification of leases as either operating leases or finance leases are removed. Short-term leases (less than 12 months) and leases of low-value assets are exempt from the requirements. A lessee shall recognise a right-of-use asset and a lease liability. Interest expense on the lease liability shall be presented separately from the depreciation charge for the right-of-use asset. Interest expense is a component of finance costs. IFRS 16 is effective 1 January 2019. The standard will increase the total balance and split the leasing expense in operating expenses and financial expenses.

The preparation of interim accounts involves the application of assessments, estimates and assumptions that affect the use of accounting policies and the amounts recognised for assets and liabilities, revenues and expenses. The actual results may deviate from these estimates. The most material assessments involved in applying the Group's accounting policies and the most important sources of uncertainty in the estimates are the same in connection with preparing the interim report as in the annual report for 2015.

Comparable figures are based on IFRS. All amounts are shown in NOK millions unless otherwise indicated. Due to rounding-off differences, figures and percentages may not exactly add up to the exact total figures.

Notes are presented on a Group level. Separate notes for Gjensidige Forsikring ASA (GF ASA) is not presented as GF ASA is the material part of the Group and therefore the notes for the Group give a sufficient presentation of both the Group and GF ASA.

A complete or limited audit of the interim report has not been carried out.

#### 2. Seasonal variations

For some insurance products, seasonal premiums are used. This is because the incidence of claims is not evenly distributed throughout the year, but follows a stable seasonal pattern. Normally, premium income (earned premiums) is accrued evenly over the period of insurance, but for products with a seasonal pattern, premium income must also be allocated according to the incidence of claims. Gjensidige Forsikring has a seasonal premium for the following products: pleasure craft, snowmobiles and motorcycles. For example for motorcycles, earned premiums for the period from April to September amount to a full 85 per cent of the annual premiums.

Another consequence of a seasonal premium is that if the customer cancels the insurance contract before the renewal date, only the portion of the seasonal premium is refunded for which the Company did not bear any risk. For motorcycle insurance taken out on 1 April,

but cancelled on 1 October, the policyholder will only be refunded 15 per cent of the annual premium, even though the insurance was in effect only for six months.

### 3. Segment information

The Group's core operations comprise the segments general insurance Private, Commercial, Nordic and Baltics. The Group also has operations in the Pension and Savings and Retail Bank segments.

The segments are evaluated regularly by Gjensidige's senior group management based on financial and operational information specially prepared for each segment for the purpose of following up performance and allocating necessary resources. As from 1 January 2015 the commercial portfolios in Sweden are transferred from the Commercial segment to the Nordic segment. The comparative figures have been changed correspondingly.

Segment income is defined as earned premiums for general insurance, earned premiums and management income etc. for Pension and Savings and interest income and related income and other income for Retail Bank.

The segment result is defined as the underwriting result for general insurance, and the profit before tax expense for Pension and Savings and Retail Bank.

				General i	nsurance											
	Priv	rate	Comn	nercial	Noi	dic	Balt	tics	Pensio	n and	Retail	Bank	Elimination	ons etc. 1	To	tal
Second quarter	l .								Savi	ngs					ļ ,	
NOK millions	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Segment income																
Segment income – external	2,053.6	2,049.1	1,813.1	1,764.8	1,388.8	1,209.0	257.7	123.6	324.2	332.6	353.9	333.1	24.7	42.4	6,216.0	5,854.6
Segment income – group <sup>2</sup>																
Total segment income	2,053.6	2,049.1	1,813.1	1,764.8	1,388.8	1,209.0	257.7	123.6	324.2	332.6	353.9	333.1	24.7	42.4	6,216.0	5,854.6
- Claims, interest expenses, loss etc.	(1,167.5)	(1,214.4)	(1,082.4)	(1,101.1)	(1,113.7)	(879.4)	(194.5)	(89.0)	(250.2)	(263.1)	(162.2)	(171.2)	(41.5)	(57.9)	(4,012.0)	(3,776.1)
- Operating expenses	(256.3)	(255.5)	(199.5)	(208.1)	(227.5)	(188.0)	(99.4)	(41.1)	(60.6)	(54.3)	(92.1)	(86.6)	(150.4)	(123.0)	(1,085.7)	(956.5)
+ Net income from investments									12.5	6.1	16.7	10.2	561.8	501.8	591.0	518.1
Segment result/profit/(loss) before tax expense	629.9	579.1	531.3	455.6	47.6	141.5	(36.2)	(6.4)	25.8	21.4	116.3	85.5	394.6	363.3	1,709.3	1,640.1

				General i	nsurance											
	Priv	rate	Comm	ercial	Noi	dic	Balt	tics	Pensio	on and	Retail	Bank	Elimination	ons etc. 1	То	tal
1.130.6.	١.								Savi	ngs						
NOK millions	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Segment income																
Segment income – external	4,042.1	4,006.1	3,618.9	3,501.6	2,809.6	2,467.8	522.0	247.8	672.5	696.0	702.2	666.9	60.4	85.4	12,427.7	11,671.5
Segment income – group <sup>2</sup>																
Total segment income	4,042.1	4,006.1	3,618.9	3,501.6	2,809.6	2,467.8	522.0	247.8	672.5	696.0	702.2	666.9	60.4	85.4	12,427.7	11,671.5
- Claims, interest expenses, loss etc.	(2,421.6)	(2,620.1)	(2,369.4)	(2,472.6)	(2,206.3)	(1,774.2)	(371.0)	(185.0)	(525.3)	(556.5)	(337.5)	(344.3)	(129.5)	(223.0)	(8,360.6)	(8,175.6)
- Operating expenses	(509.4)	(504.4)	(401.4)	(410.4)	(436.2)	(389.9)	(192.5)	(80.6)	(114.7)	(109.7)	(190.6)	(175.5)	172.4	(240.4)	(1,672.3)	(1,910.9)
+ Net income from investments									25.0	12.1	20.8	16.4	877.6	1,013.9	923.4	1,042.5
Segment result/profit/(loss) before tax expense	1,111.1	881.6	848.1	618.7	167.2	303.6	(41.4)	(17.8)	57.5	41.9	194.9	163.5	980.8	635.9	3,318.2	2,627.5

Eliminations etc. consist of internal eliminations and other income and expenses not directly attributable to one single segment. Interest on subordinated loan is included in Net income from investments

<sup>&</sup>lt;sup>2</sup>There is no significant income between the segments at this level in 2016 and 2015.

## 4. Earned premiums from general insurance

NOK millions	Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
Earned premiums, gross	5,642.3	5,289.2	11,284.8	10,512.9	21,724.8
Ceded reinsurance premiums	(105.5)	(101.1)	(234.0)	(205.6)	(452.8)
Total earned premiums, net of reinsurance	5,536.8	5,188.1	11,050.8	10,307.3	21,272.0

# 5. Claims incurred etc. from general insurance

NOK millions	Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
Gross claims	(3,573.8)	(3,330.5)	(7,481.3)	(7,279.8)	(14,640.8)
Claims, reinsurers' share	(25.8)	(11.3)	(16.5)	5.1	43.2
Total claims incurred etc. from general insurance	(3,599.6)	(3,341.8)	(7,497.7)	(7,274.8)	(14,597.5)

# 6. Run-off gain/(loss) from general insurance

NOK millions	Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
Earned premiums from general insurance	5,536.8	5,188.1	11,050.8	10,307.3	21,272.0
Run-off gain/(loss) for the period, net of reinsurance <sup>1</sup>	227.1	104.2	475.4	253.5	724.8
In per cent of earned premiums from general insurance	4.1	2.0	4.3	2.5	3.4

<sup>&</sup>lt;sup>1</sup> Run-off gains/(losses) from general insurance includes run-off from the general insurance segments in addition to run-off on Corporate Centre/reinsurance.

#### 7. Financial assets and liabilities

#### Fair value

Financial assets and liabilities measured at fair value are carried at the amount each asset/liability can be settled to in an orderly transaction between market participants at the measurements date at the prevailing market conditions.

Different valuation techniques and methods are used to estimate fair value depending on the type of financial instruments and to which extent they are traded in active markets. Instruments are classified in their entirety in one of three valuation levels in a hierarchy on the basis of the lowest level input that is significant to the fair value measurement in its entirety.

The different valuation levels and which financial assets/liabilities that are included in the respective levels are accounted for below.

#### Quoted prices in active markets

Quoted prices in active markets are considered the best estimate of an asset/liability's fair value. A financial asset/liability is considered valued based on quoted prices in active markets if fair value is estimated based on easily and regularly available prices and these prices represent actual and regularly occurring transactions at arm's length principle. Financial assets/liabilities valued based on quoted prices in active markets are classified as level one in the valuation hierarchy.

The following financial assets are classified as level one in the valuation hierarchy

- Listed shares
- Norwegian government/government backed bonds and other fixed income securities
- Exchange traded funds

#### Valuation based on observable market data

When quoted prices in active markets are not available, the fair value of financial assets/ liabilities is preferably estimated on the basis of valuation techniques based on observable market data.

A financial asset/liability is considered valued based on observable market data if fair value is estimated with reference to prices that are not quoted, but are observable either directly (as prices) or indirectly (derived from prices).

The following financial assets/liabilities are classified as level two in the valuation hierarchy

- Currency futures, equity options, forward rate agreements and currency swaps, in which fair value is derived from the value of underlying instruments. These derivatives are valued using common valuation techniques for derivatives (option pricing models etc.).
- Equity funds, bond funds, hedge funds and combination funds, in which fair value is estimated based on the fair value of the underlying investments of the funds.
- Bonds, certificates or index bonds that are unlisted, or that are listed but where transactions are not occurring regularly. The unlisted instruments in this category are valued based on observable yield curves and estimated credit spreads where applicable.
- Interest-bearing liabilities (banking activities) measured at fair value. These liabilities are valued based on observable credit spreads.
- Listed subordinated notes where transactions are not occurring regularly.

#### Valuation based on non-observable market data

When neither quoted prices in active markets nor observable market data is available, the fair value of financial assets/liabilities is estimated based on valuation techniques which are based on non-observable market data.

A financial asset/liability is considered valued based on nonobservable market data if fair value is estimated without being based on quoted prices in active markets or observable market data. Financial assets/liabilities valued based on non-observable market data are classified as level three in the valuation hierarchy.

The following financial assets are classified as level three in the valuation hierarchy

- Unlisted private equity investments. The private equity investments that are not organized as funds are valued using cash flow analysis, price multiples and recent market transactions. The private equity investments that are organized as funds are valued based on NAV (Net Asset Value) as reported by the fund administrators in accordance with IPEV guidelines (International Private Equity and Venture capital Valuation. The NAV are estimated by the fund administrators by using the valuation techniques best suited to estimate fair value, given the actual circumstances of each underlying investment. Because of late reporting from the funds, the NAV from the previous quarterly reporting are used in estimating fair value. The NAV is then assessed for discretionary adjustments based on objective events since the last reporting date. Objective events may be the development in underlying values of listed companies since the last reporting, changes in regulations or substantial market movements. By substantial market movements in general or in individual sectors, as measured by the development in various stock market indices, it is predictable that the value of PE investments will be affected as well. On the basis of what this produces of information a final valuation is made.
- Real estate funds. The real estate funds are valued based on reported NAV values as reported by the fund administrators. Because of late reporting from the funds, the NAV values from the previous quarterly reporting are used in estimating fair value.
- Gjensidige's paid-in capital in Gjensidige Pensjonskasse.
   The paid-in capital is valued at nominal value.

## The valuation process for financial assets classified as level three

In consultation with the Investment Performance and Risk Measurement department, the Chief Investment Officer decides which valuation models will be used when valuing financial assets classified as level three in the valuation hierarchy. The models are evaluated as required. The fair value and results of the investments and compliance with the stipulated limits are reported weekly to the Chief Financial Officer and Chief Executive Officer, and monthly to the Board.

#### Sensitivity financial assets level three

The sensitivity analysis for financial assets that are valued on the basis of non-observable market data shows the effect on profits of realistic and plausible market outcomes. General market downturns or a worsening of the outlook can affect expectations of future cash flows or the applied multiples, which in turn will lead to a reduction in value. A fall in value of ten per cent is deemed to be a realistic and plausible market outcome for shares and similar interests, as well as bonds and other securities with a fixed return that are included in level three of the valuation hierarchy.

NOK millions	Carrying amount as at 30.6.2016	Fair value as at 30.6.2016	Carrying amount as at 30.6.2015	Fair value as at 30.6.2015
Financial assets				
Financial derivatives				
Financial derivatives at fair value through profit or loss	1,481.3	1,481.3	398.9	398.9
Financial assets at fair value through profit or loss, designated upon initial recognition				
Shares and similar interests	5.922.4	5.922.4	7,349.5	7.349.5
Bonds and other fixed income securities	30,160.5	30,160.5	23,136.2	23,136.2
Shares and similar interests in life insurance with investment options	14,430.1	14,430.1	12,788.5	12,788.5
Bonds and other fixed income securities in life insurance with investment options	1,546.3	1,546.3	1,328.9	1,328.9
Financial assets held to maturity			***************************************	
Bonds held to maturity	2,351.5	2,462.4	2,789.4	2,970.7
Loans and receivables				
Bonds and other fixed income securities classified as loans and receivables	16,511.7	18,150.2	16,031.5	17,466.9
Loans	43,357.5	43,697.2	34,230.4	34,525.2
Receivables related to direct operations and reinsurance	6,118.5	6,118.5	5,654.0	5,654.0
Other receivables	432.5	432.5	762.7	762.7
Prepaid expenses and earned, not received income	128.5	128.5	79.9	79.9
Cash and cash equivalents	3,352.9	3,352.9	4,699.4	4,699.4
Total financial assets	125,793.6	127,882.7	109,249.3	111,160.8
Financial liabilities				
Financial derivatives				
Financial derivatives at fair value through profit or loss	1,193.5	1,193.5	357.9	357.9
Financial derivatives subject to hedge accounting	47.9	47.9	48.3	48.3
Financial liabilities at fair value through profit or loss, designated upon initial recognition				
Debt in life insurance with investment options	15,976.4	15,976.4	14,117.4	14,117.4
Financial liabilities at amortised cost				
Subordinated debt	1,947.1	1,854.7	1,547.0	1,546.2
Deposits from and liabilities to customers, bank	20,682.3	20,682.3	17,599.8	17,599.8
Interest-bearing liabilities	18,910.8	18,889.8	13,493.4	13,574.0
Other liabilities	800.9	800.9	811.1	811.1
Liabilities related to direct insurance	824.7	824.7	674.8	674.8
Accrued expenses and deferred income	599.4	599.4	575.8	575.8
Total financial liabilities	60,983.0	60,869.6	49,225.5	49,305.3
Gain/(loss) not recognised in profit or loss		2,202.6		1,831.7

#### Valuation hierarchy 2016

The table shows a valuation hierarchy where financial assets/liabilities are divided into three levels based on the method of valuation.

NOK millions	Level 1  Quoted prices in active markets	Level 2 Valuation techniques based on observable market data	Level 3 Valuation techniques based on non- observable market data	Total
Financial assets				
Financial derivatives				
Financial derivatives at fair value through profit or loss		1,481.3		1,481.3
Financial assets at fair value through profit or loss, designated upon initial recognition				
Shares and similar interests	1,159.0	2,978.7	1,784.7	5,922.4
Bonds and other fixed income securities	11,658.6	16,275.6	2,226.3	30,160.5
Shares and similar interests in life insurance with investment options	14,421.0	9.1		14,430.1
Bonds and other fixed income securities in life insurance with investment options	1,533.5	12.8		1,546.3
Financial assets at amortised cost				
Bonds held to maturity	482.2	1,980.3		2,462.4
Bonds and other fixed income securities classified as loans and receivables	•	18,148.7	1.5	18,150.2
Loans		3,285.2	40,412.0	43,697.2
Financial liabilities				
Financial derivatives				
Financial derivatives at fair value through profit or loss		1,193.5		1,193.5
Financial derivatives subject to hedge accounting		47.9		47.9
Financial liabilities at fair value through profit or loss, designated upon initial recognition				
Debt in life insurance with investment options	15,954.5	21.9		15,976.4
Financial liabilities at amortised cost				
Subordinated debt		1,854.7		1,854.7
Interest-bearing liabilities		18,889.8		18,889.8

#### Valuation hierarchy 2015

The table shows a valuation hierarchy where financial assets/liabilities are divided into three levels based on the method of valuation.

	Level 1	Level 2	Level 3	
		Valuation	Valuation	
	Overted miless	techniques	techniques based on non-	
	Quoted prices in active	observable	observable	
NOK millions	markets	market data	market data	Total
Financial assets				
Financial derivatives				
Financial derivatives at fair value through profit or loss		398.9		398.9
Financial assets at fair value through profit or loss, designated upon initial recognition				
Shares and similar interests	1,411.6	3,893.6	2,044.4	7,349.5
Bonds and other fixed income securities	8,223.0	12,242.6	2,670.6	23,136.2
Shares and similar interests in life insurance with investment options	12,776.1	12.2	0.2	12,788.5
Bonds and other fixed income securities in life insurance with investment options	1,317.2	11.7		1,328.9
Financial assets at amortised cost				
Bonds held to maturity	397.5	2,573.2		2,970.7
Bonds and other fixed income securities classified as loans and receivables		17,463.0	3.9	17,466.9
Loans		3,202.0	31,323.2	34,525.2
Financial liabilities				
Financial derivatives				
Financial derivatives at fair value through profit or loss		357.9		357.9
Financial derivatives subject to hedge accounting		48.3		48.3
Financial liabilities at fair value through profit or loss, designated upon initial recognition				
Debt in life insurance with investment options	14,093.4	23.9	0.2	14,117.4
Financial liabilities at amortised cost				
Subordinated debt		1,546.2		1,546.2
Interest-bearing liabilities		13,574.0		13,574.0

							realised/
		N -4 1!1/					unrealised gains
		Net realised/					recognised in
		unrealised					profit or loss that
		gains			Transfer		are attributable
		recognised			S		to instruments
	As at	in profit or	Purch-		Settle- into/out	As at	held as at
NOK millions	1.1.2016	loss	ases	Sales	ments of level 3	30.6.2016	30.6.2016
Shares and similar interests	1,943.7	(310.3)	262.4	(111.0)		1,784.7	(227.4)
Bonds and other fixed income securities	2,174.6	(181.3)	270.9	(37.8)		2,226.3	
Total	4,118.3	(491.6)	533.2	(148.8)		4,011.0	(227.4)

Sensitivity of financial assets valued based on non-observable market data (level 3) 2016

NOK millions		Sensitivity
Shares and similar interests	Decrease in value 10%	178.5
Bonds and other fixed income securities	Decrease in value 10%	222.6
Total		401.1

Reconciliation of financial assets valued based on non-observable market data (level 3) 2015

		Net realised/ unrealised gains recognised				Transfer s		Amount of net realised/ unrealised gains recognised in profit or loss that are attributable to instruments
NOK millions	As at 1.1.2015	in profit or loss	Purch- ases	Sales	Settle- ments	into/out of level 3	As at 30.6.2015	held as at 30.6.2015
Shares and similar interests	2.131.6	(160.9)	164.2	(90.6)			2.044.4	(173.2)
Bonds and other fixed income securities	406.1	1,656.3	618.6	(10.5)			2,670.6	54.0
Total	2,537.7	1,495.4	782.8	(101.0)			4,714.9	(119.2)

Sensitivity of financial assets valued based on non-observable market data (level 3) 2015

NOK millions		Sensitivity
Shares and similar interests	Decrease in value 10%	204.4
Bonds and other fixed income securities	Decrease in value 10%	267.1
Total		471.5

**8. Investment properties**AMF Pensionsforsäkring acquired 50 per cent of the shares in Oslo Areal on 3 November 2015. The remaining investment in Oslo Areal is classified as a joint venture accounted for according to the equity method. Hence, there is no longer investment properties recognised directly in Gjensidige Insurance Group's financial statements.

In the table below the fair value as at the date of the sale of the 50 per cent ownership in Oslo Areal is presented as disposals.

#### Investment properties (level 3)

NOK millions	30.6.2016	30.6.2015	31.12.2015
As at 1 January		6,104.0	6,104.0
Additions		49.4	79.6
Disposals		(215.4)	(3,275.8)
Net gains/(losses) from fair value adjustments		39.6	198.2
Transfer from/(to) owner-occupied property		(6.4)	(6.4)
Transfer to joint ventures			(3,099.7)
At end of the period		5,971.2	0,0

Amount of net

## 9. Claims provision, gross

NOK millions	30.6.2016	30.6.2015	31.12.2015
General insurance			
Claims provision, gross, as at 1 January	32,300.5	32,238.1	32,238.1
Additions from acquisitions			283.3
Claims for the year	8,788.1	7,495.6	15,237.8
Claims incurred in prior years, gross	(468.1)	(227.8)	(653.3)
Claims paid	(9,231.2)	(7,557.0)	(15,385.0)
Discounting of claims provisions	26.9	23.7	57.1
Change in discounting rate	140.3	(22.1)	(57.6)
Exchange differences	(329.8)	(257.5)	580.2
Claims provision, gross, at the end of the period	31,226.7	31,692.9	32,300.5
Pension			
Claims provision, gross, as at 1 January	878.0	688.8	688.8
Claims for the year	525.3	556.5	1,275.7
Claims incurred in prior years, gross	(5.3)	35.3	51.2
Claims paid	(212.0)	(170.5)	(346.4)
Transfer of pension savings	(227.9)	(333.0)	(791.3)
Claims provision, gross, at the end of the period	958.1	777.1	878.0
Group			
Claims provision, gross, as at 1 January	33,178.5	32,926.9	32,926.9
Additions from acquisitions		***************************************	283.3
Claims for the year	9,313.4	8,087.4	16,564.7
Claims incurred in prior years, gross	(473.4)	(227.8)	(653.3)
Claims paid	(9,443.2)	(7,727.5)	(15,731.4)
Discounting of claims provisions	26.9	23.7	57.1
Change in discounting rate	140.3	(22.1)	(57.6)
Transfer of pension savings	(227.9)	(333.0)	(791.3)
Exchange differences	(329.8)	(257.5)	580.2
Claims provision, gross, at the end of the period	32,184.8	32,470.0	33,178.5
Discounted claims provision, gross - workers' compensation insurance in Denmark	5,066.5	4,677.6	5,067.4
Nominal claims provision, gross - workers' compensation insurance in Denmark	5,467.0	5,395.9	5,794.7

The claims provisions shall cover future claims payments. The claims provisions for workers compensation insurance in Denmark are converted to present value (discounted), whereas other provisions are undiscounted.

The reason why the claims provisions for workers compensation insurance in Denmark are discounted is that this portfolio consists exclusively of Danish workers' compensation business with very

long payment flows and substantial future interest income. The claims for occupational injuries in Denmark are paid either as annuities or as lump-sum indemnities (which are calculated mainly as discounted annuities). Therefore, it is most expedient to regard the whole portfolio as annuities. The discount rate used is a swap rate

#### 10. Contingent liabilities

NOK millions	30.6.2016	30.6.2015	31.12.2015
Guarantees and committed capital			
Gross guarantees	0.1	0.1	0.1
Committed capital, not paid	1,735.7	2,118.8	1,643.6

As part of its ongoing financial management the Company has committed, but not paid up to NOK 1,735.7 million (2,118.8) in a commercial real estate debt fund and various private equity and real estate funds, over and above the amounts recognised in the balance sheet.

Gjensidige Forsikring is liable externally for any insurance claim arising in the cooperating mutual fire insurers' fire insurance operations.

According to the agreement with Gjensidige Pensjonskasse the return, if not sufficient to cover the pension plans guaranteed interest rate, should be covered from the premium fund or through contribution from Gjensidige Forsikring.

#### 11. Related parties

There have not been any significant transactions with related parties other than ordinary current agreements conducted at arm's length distance.

#### 12. Acquisition of Vardia

On 27 April 2016, Gjensidige Forsikring ASA agreed to acquire the Swedish insurance portfolio of Vardia Insurance Group ASA. Gjensidige has also entered into an agreement to acquire 100 per cent of the shares in Vardia Försäkring AB from Vardia Holding AB.

The acquisition price for the insurance portfolio and the shares were SEK 200.0 million adjusted for net debt and SEK 54.2 million respectively, with a conditional additional purchase price for the shares of maximum SEK 30.0 million.

The distribution company Vardia Försäkring AB is responsible for new sales, customer support, product development and claims handling. In addition to being a general agent for Vardia Insurance Group ASA in Sweden, Vardia Försäkring also distributes for another risk carrier a premium volume corresponding to approximately SEK 40 million. Vardia Försäkring AB has some 125 employees. The voting share is equal to the ownership share. Through its voting rights and in the absence of any contractual arrangements, Gjensidige has control over Vardia Försäkring AB.

All terms and conditions related to the acquisition were clarified and the payment was transferred the first of July, so the acquisition date was set at 1 July 2016. The Vardia portfolio and Vardia Försäkring AB are recognised in the consolidated accounts of Gjensidige Forsikring as from that date.

Fair value of each major class of transaction price Vardia Försäkring AB including Vardia portfolio.

The acquisition is a result of the Group's intention to expanding its presence and distribution power in the Swedish market. As a result of the acquisition, Gjensidige's market share in Sweden will increase from approximately 1.6 per cent to approximately 2.5 per cent based on 2015 numbers. Gross premiums written for the Swedish portfolio were approximately SEK 600.0 million in 2015, of which 75 per cent were retail premiums and 25 per cent were commercial SME premiums.

The accounting of the acquisition was based on the acquisition method. The analysis of acquired assets and liabilities is presented in the table below and is considered to be temporary. The difference between the acquisition price and the identifiable acquired assets and assumed liabilities is recognised as goodwill in the consolidated financial statement.

Excess value is identified for customer relationships and databases for claims history. Provisions were made for deferred tax liability for excess value with the exception of goodwill. Goodwill consists of expected synergies from the merging of the Private and Commercial business areas and optimization of the reinsurance cover for the Group as a whole.

Profit before tax expense for Vardia Försäkring AB for the period 1 January 2016 to 31 May 2016 amounted to SEK 4.5 million.

NOV. W	Carrying amount before	<b>.</b>	Fair value at the
NOK millions	the transaction	Fair value adjustment	acquisition date
Goodwill		35.2	35.2
Intangible assets	3.8	277.9	281.7
Insurance realeted assets	454.9		454.9
Receivables etc	237.2		237.2
Cash	14.4		14.4
Total assets	710.3	313.1	1,023.4
Liabilities related to insurance	806.0		806.0
Deferred tax liabilities		5.2	5.2
Other liabilities	118.2		118.2
Total liabilities	924.2	5.2	929.4
Net defined assets and liabilities	(213.9)	307.9	94.0
Transaction price			94.0

Acquired goodwill is not considered to be tax deductible.

# **Declaration**

Today, the Board and the CEO have considered and approved the half-yearly report and the consolidated half-yearly accounts for Gjensidige Forsikring ASA for the period 1 January to 30 June 2016.

We confirm to the best of our knowledge that the condensed set of financial statements for the period 1 January to 30 June 2016 has been prepared in accordance with current accounting standards

and gives a true and fair view of the Group's assets, liabilities, financial position and result for the period viewed in their entirety. Furthermore that the interim management report includes a fair review of any significant events that arose during the six-month period and their effect on the half-yearly financial report, a description of the principal risks and uncertainties for the business in the following accounting period and related parties' significant transactions.

#### Oslo, 14 July 2016 The Board of Gjensidige Forsikring ASA

Inge K. Hansen Chair	Per Arne Bjørge	Knud Peder Daugaard	John Giverholt	Kjetil Kristensen
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Helge Leiro Baastad CEO

# **Quarterly earnings performance**

	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
NOK millions	2016	2016	2015	2015	2015	2015	2014	2014	2014
Earned premiums from general insurance	5,536.8	5,514.0	5,493.5	5,471.2	5,188.1	5,119.2	5,214.4	5,203.6	5,061.5
Other income	679.2	697.7	832.7	686.4	666.4	697.8	830.1	600.5	645.2
Total operating income	6,216.0	6,211.7	6,326.2	6,157.7	5,854.6	5,817.0	6,044.5	5,804.1	5,706.8
Total net income from investments	591.0	332.4	604.8	(174.0)	518.1	524.4	352.5	574.3	765.3
Total operating income and net income from investments	6,807.1	6,544.1	6,931.0	5,983.6	6,372.7	6,341.3	6,397.0	6,378.4	6,472.1
Claims incurred etc. from general insurance	(3,599.6)	(3,898.1)	(3,734.7)	(3,588.0)	(3,341.8)	(3,933.0)	(3,607.9)	(3,695.3)	(3,357.9)
Other claims, interest expenses, loss etc.	(412.4)	(450.4)	(579.7)	(447.3)	(434.2)	(466.6)	(604.0)	(399.3)	(448.3)
Total claims, interest expenses, loss etc.	(4,012.0)	(4,348.5)	(4,314.5)	(4,035.3)	(3,776.1)	(4,399.6)	(4,211.9)	(4,094.7)	(3,806.2)
Operating expenses from general insurance	(865.6)	(365.2)	(879.5)	(792.3)	(776.1)	(769.6)	(799.3)	(753.2)	(752.5)
Other operating expenses	(220.1)	(221.5)	(266.5)	(204.3)	(180.4)	(184.8)	(226.7)	(193.8)	(165.4)
Total operating expenses	(1,085.7)	(586.6)	(1,146.0)	(996.6)	(956.5)	(954.4)	(1,026.0)	(947.1)	(917.9)
Total expenses	(5,097.7)	(4,935.2)	(5,460.5)	(5,031.9)	(4,732.6)	(5,354.0)	(5,238.0)	(5,041.7)	(4,724.2)
Profit/(loss) for the period before tax expense	1,709.3	1,608.9	1,470.6	951.7	1,640.1	987.3	1,159.0	1,336.7	1,747.9
Underwriting result general insurance	1,071.6	1,250.7	879.2	1,091.0	1,070.2	416.5	807.2	755.0	951.0
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
NOK millions	Q1 2014	Q4 2013	Q3 2013	Q2 2013	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012
NOK millions  Earned premiums from general insurance									
	2014	2013	2013	2013	2013	2012	2012	2012	2012
Earned premiums from general insurance	<b>2014</b> 4,907.2	<b>2013</b> 4,766.3	<b>2013</b> 4,866.9	<b>2013</b> 4,646.6	<b>2013</b> 4,457.2	<b>2012</b> 4,418.2	<b>2012</b> 4,571.7	<b>2012</b> 4,453.9	<b>2012</b> 4,353.5
Earned premiums from general insurance Other income	<b>2014</b> 4,907.2 636.1	<b>2013</b> 4,766.3 630.2	<b>2013</b> 4,866.9 513.8	<b>2013</b> 4,646.6 516.7	<b>2013</b> 4,457.2 486.9	<b>2012</b> 4,418.2 479.5	<b>2012</b> 4,571.7 419.3	<b>2012</b> 4,453.9 383.0	<b>2012</b> 4,353.5 438.7
Earned premiums from general insurance Other income Total operating income	2014 4,907.2 636.1 5,543.4	2013 4,766.3 630.2 5,396.5	2013 4,866.9 513.8 5,380.6	2013 4,646.6 516.7 5,163.3	2013 4,457.2 486.9 4,944.1	4,418.2 479.5 4,897.7	4,571.7 419.3 4,991.0	2012 4,453.9 383.0 4,836.9	4,353.5 438.7 4,792.2
Earned premiums from general insurance Other income Total operating income Total net income from investments Total operating income and net income from	2014 4,907.2 636.1 5,543.4 783.5	2013 4,766.3 630.2 5,396.5 892.2	2013 4,866.9 513.8 5,380.6 846.0	2013 4,646.6 516.7 5,163.3 615.6	2013 4,457.2 486.9 4,944.1 184.2	2012 4,418.2 479.5 4,897.7 780.5	2012 4,571.7 419.3 4,991.0 851.6	2012 4,453.9 383.0 4,836.9 503.1	2012 4,353.5 438.7 4,792.2 920.5
Earned premiums from general insurance Other income Total operating income  Total net income from investments  Total operating income and net income from investments	2014 4,907.2 636.1 5,543.4 783.5 6,326.8	2013 4,766.3 630.2 5,396.5 892.2 6,288.8	2013 4,866.9 513.8 5,380.6 846.0 6,226.6	2013 4,646.6 516.7 5,163.3 615.6 5,778.8	2013 4,457.2 486.9 4,944.1 184.2 5,128.3	2012 4,418.2 479.5 4,897.7 780.5 5,678.2	2012 4,571.7 419.3 4,991.0 851.6 5,842.6	2012 4,453.9 383.0 4,836.9 503.1 5,340.0	2012 4,353.5 438.7 4,792.2 920.5 5,712.7
Earned premiums from general insurance Other income Total operating income  Total net income from investments  Total operating income and net income from investments  Claims incurred etc. from general insurance	2014 4,907.2 636.1 5,543.4 783.5 6,326.8 (3,809.3)	2013 4,766.3 630.2 5,396.5 892.2 6,288.8 (3,664.2)	2013 4,866.9 513.8 5,380.6 846.0 6,226.6 (3,293.7)	2013 4,646.6 516.7 5,163.3 615.6 5,778.8 (3,487.3)	2013 4,457.2 486.9 4,944.1 184.2 5,128.3 (3,414.4)	2012 4,418.2 479.5 4,897.7 780.5 5,678.2 (3,108.5)	2012 4,571.7 419.3 4,991.0 851.6 5,842.6 (3,116.6)	2012 4,453.9 383.0 4,836.9 503.1 5,340.0 (3,050.4)	2012 4,353.5 438.7 4,792.2 920.5 5,712.7 (3,162.2)
Earned premiums from general insurance Other income Total operating income  Total net income from investments  Total operating income and net income from investments  Claims incurred etc. from general insurance Other claims, interest expenses, loss etc.	2014 4,907.2 636.1 5,543.4 783.5 6,326.8 (3,809.3) (440.7)	2013 4,766.3 630.2 5,396.5 892.2 6,288.8 (3,664.2) (440.8)	2013 4,866.9 513.8 5,380.6 846.0 6,226.6 (3,293.7) (332.8)	2013 4,646.6 516.7 5,163.3 615.6 5,778.8 (3,487.3) (343.2)	2013 4,457.2 486.9 4,944.1 184.2 5,128.3 (3,414.4) (318.9)	2012 4,418.2 479.5 4,897.7 780.5 5,678.2 (3,108.5) (321.6)	2012 4,571.7 419.3 4,991.0 851.6 5,842.6 (3,116.6) (294.3)	2012 4,453.9 383.0 4,836.9 503.1 5,340.0 (3,050.4) (234.1)	2012 4,353.5 438.7 4,792.2 920.5 5,712.7 (3,162.2) (300.0)
Earned premiums from general insurance Other income Total operating income  Total net income from investments  Total operating income and net income from investments  Claims incurred etc. from general insurance Other claims, interest expenses, loss etc.  Total claims, interest expenses, loss etc.	2014 4,907.2 636.1 5,543.4 783.5 6,326.8 (3,809.3) (440.7) (4,249.9)	2013 4,766.3 630.2 5,396.5 892.2 6,288.8 (3,664.2) (440.8) (4,105.0)	2013 4,866.9 513.8 5,380.6 846.0 6,226.6 (3,293.7) (332.8) (3,626.5)	2013 4,646.6 516.7 5,163.3 615.6 5,778.8 (3,487.3) (343.2) (3,830.5)	2013 4,457.2 486.9 4,944.1 184.2 5,128.3 (3,414.4) (318.9) (3,733.3)	2012 4,418.2 479.5 4,897.7 780.5 5,678.2 (3,108.5) (321.6) (3,430.1)	2012 4,571.7 419.3 4,991.0 851.6 5,842.6 (3,116.6) (294.3) (3,410.9)	2012 4,453.9 383.0 4,836.9 503.1 5,340.0 (3,050.4) (234.1) (3,284.5)	2012 4,353.5 438.7 4,792.2 920.5 5,712.7 (3,162.2) (300.0) (3,462.2)
Earned premiums from general insurance Other income Total operating income  Total net income from investments  Total operating income and net income from investments  Claims incurred etc. from general insurance Other claims, interest expenses, loss etc.  Total claims, interest expenses, loss etc.  Operating expenses from general insurance	2014 4,907.2 636.1 5,543.4 783.5 6,326.8 (3,809.3) (440.7) (4,249.9) (748.9)	2013 4,766.3 630.2 5,396.5 892.2 6,288.8 (3,664.2) (440.8) (4,105.0) (726.4)	2013 4,866.9 513.8 5,380.6 846.0 6,226.6 (3,293.7) (332.8) (3,626.5) (720.6)	2013 4,646.6 516.7 5,163.3 615.6 5,778.8 (3,487.3) (343.2) (3,830.5) (710.8)	2013 4,457.2 486.9 4,944.1 184.2 5,128.3 (3,414.4) (318.9) (3,733.3) (699.9)	2012 4,418.2 479.5 4,897.7 780.5 5,678.2 (3,108.5) (321.6) (3,430.1) (707.0)	2012 4,571.7 419.3 4,991.0 851.6 5,842.6 (3,116.6) (294.3) (3,410.9) (674.7)	2012 4,453.9 383.0 4,836.9 503.1 5,340.0 (3,050.4) (234.1) (3,284.5) (685.0)	2012 4,353.5 438.7 4,792.2 920.5 5,712.7 (3,162.2) (300.0) (3,462.2) (685.1)
Earned premiums from general insurance Other income Total operating income  Total net income from investments  Total operating income and net income from investments  Claims incurred etc. from general insurance Other claims, interest expenses, loss etc.  Total claims, interest expenses, loss etc.  Operating expenses from general insurance Other operating expenses	2014 4,907.2 636.1 5,543.4 783.5 6,326.8 (3,809.3) (440.7) (4,249.9) (748.9) (172.0)	2013 4,766.3 630.2 5,396.5 892.2 6,288.8 (3,664.2) (440.8) (4,105.0) (726.4) (174.2)	2013 4,866.9 513.8 5,380.6 846.0 6,226.6 (3,293.7) (332.8) (3,626.5) (720.6) (206.1)	2013 4,646.6 516.7 5,163.3 615.6 5,778.8 (3,487.3) (343.2) (3,830.5) (710.8) (160.6)	2013 4,457.2 486.9 4,944.1 184.2 5,128.3 (3,414.4) (318.9) (3,733.3) (699.9) (154.5)	2012 4,418.2 479.5 4,897.7 780.5 5,678.2 (3,108.5) (321.6) (3,430.1) (707.0) (159.9)	2012 4,571.7 419.3 4,991.0 851.6 5,842.6 (3,116.6) (294.3) (3,410.9) (674.7) (150.1)	2012 4,453.9 383.0 4,836.9 503.1 5,340.0 (3,050.4) (234.1) (3,284.5) (685.0) (152.6)	2012 4,353.5 438.7 4,792.2 920.5 5,712.7 (3,162.2) (300.0) (3,462.2) (685.1) (137.9)
Earned premiums from general insurance Other income Total operating income  Total net income from investments  Total operating income and net income from investments  Claims incurred etc. from general insurance Other claims, interest expenses, loss etc.  Total claims, interest expenses, loss etc.  Operating expenses from general insurance Other operating expenses Total operating expenses	2014 4,907.2 636.1 5,543.4 783.5 6,326.8 (3,809.3) (440.7) (4,249.9) (748.9) (172.0) (921.0)	2013 4,766.3 630.2 5,396.5 892.2 6,288.8 (3,664.2) (440.8) (4,105.0) (726.4) (174.2) (900.7)	2013 4,866.9 513.8 5,380.6 846.0 6,226.6 (3,293.7) (332.8) (3,626.5) (720.6) (206.1) (926.7)	2013 4,646.6 516.7 5,163.3 615.6 5,778.8 (3,487.3) (343.2) (3,830.5) (710.8) (160.6) (871.4)	2013 4,457.2 486.9 4,944.1 184.2 5,128.3 (3,414.4) (318.9) (3,733.3) (699.9) (154.5) (854.4)	2012 4,418.2 479.5 4,897.7 780.5 5,678.2 (3,108.5) (321.6) (3,430.1) (707.0) (159.9) (866.9)	2012 4,571.7 419.3 4,991.0 851.6 5,842.6 (3,116.6) (294.3) (3,410.9) (674.7) (150.1) (824.8)	2012 4,453.9 383.0 4,836.9 503.1 5,340.0 (3,050.4) (234.1) (3,284.5) (685.0) (152.6) (837.6)	2012 4,353.5 438.7 4,792.2 920.5 5,712.7 (3,162.2) (300.0) (3,462.2) (685.1) (137.9) (823.0)

# **Key figures**

		Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
Gjensidige Insurance Group						
Return on financial assets <sup>1</sup>	%	1.0	0.9	1.6	1.8	2.6
Equity	NOK millions			21,177.1	20,937.8	23,330.6
Return on equity, annualised <sup>2</sup>	%			21.7	18.3	17.4
Equity per share	NOK			42.4	41.9	46.7
Solvency capital (SF), Group <sup>3</sup>	NOK millions			20,459.7		19,491.4
Solvency margin (SF), Group <sup>4</sup>	%			148.1		138.9
Gjensidige Forsikring ASA						
Solvency capital (SF), ASA <sup>5</sup>	NOK millions			19,885.2		18,659.7
Solvency margin (SF), ASA <sup>6</sup>	%			192.1		176.9
Share capital						
Issued shares, at the end of the period	Number			500,000,000	500,000,000	500,000,000
Earnings per share in the period, basic and diluted <sup>7</sup>	NOK	2.60	2.39	4.82	3.89	7.57
General Insurance						
Gross premiums written						
Private	NOK millions	1,932.6	1,925.9	4,633.7	4,654.7	8,269.1
Commercial	NOK millions	1,317.2	1,382.8	4,649.4	4,585.9	7,434.9
Nordic	NOK millions	1,135.1	918.4	3,673.8	3,248.6	5,430.0
Baltics	NOK millions	252.3	130.7	530.9	271.7	702.9
Corporate Centre/reinsurance	NOK millions	(20.4)		93.6	137.4	138.7
Total	NOK millions	4,616.8	4,357.8	13,581.5	12,898.2	21,975.6
Premiums, net of reinsurance 8	%	•	•	97.1	96.9	97.9
Earned premiums		•	•			
Private	NOK millions	2,053.6	2,049.1	4,042.1	4,006.1	8,152.3
Commercial	NOK millions	1,813.1	1,764.8	3,618.9	3,501.6	7,076.8
Nordic	NOK millions	1,388.8	1,209.0	2,809.6	2,467.8	5,233.3
Baltics	NOK millions	257.7	123.6	522.0	247.8	642.0
Corporate Centre/reinsurance	NOK millions	23.6	41.6	58.1	84.0	167.7
Total	NOK millions	5,536.8	5,188.1	11,050.8	10,307.3	21,272.0
Loss ratio <sup>9</sup>						
Private	%	56.8	59.3	59.9	65.4	60.2
Commercial	%	59.7	62.4	65.5	70.6	68.2
Nordic	%	80.2	72.7	78.5	71.9	74.6
Baltics	%	75.5	72.0	71.1	74.7	81.8
Total	%	65.0	64.4	67.8	70.6	68.6
Cost ratio 10						
Private	%	12.5	12.5	12.6	12.6	12.7
Commercial	%	11.0	11.8	11.1	11.7	11.4
Nordic	%	16.4	15.6	15.5	15.8	15.6
Baltics	%	38.6	33.2	36.9	32.5	33.6
Total	%	15.6	15.0	11.1	15.0	15.1
Combined ratio 11						
Private	%	69.3	71.7	72.5	78.0	72.9
Commercial	%	70.7	74.2	76.6	82.3	79.6
Nordic			88.3	94.0	87.7	90.3
110.0.0	%	96.6	00.3	3 <del>-1</del> .0	<b>0</b>	
Baltics	%	114.1	105.2	107.9	107.2	115.4

		Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
Pension and Savings						
Assets under management pension, at the end of the period	NOK millions			21,160.5	18,777.7	20,033.0
of which the group policy portfolio	NOK millions			5,147.0	4,628.8	4,877.5
Assets under management savings, at the end of the period	NOK millions	*		15,510.1	15,765.7	15,555.1
Operating margin <sup>13</sup>	%	18.07	21.97	22.05	21.35	19.37
Recognised return on the paid-up policy portfolio 14	%			2.19	2.57	5.43
Value-adjusted return on the paid-up policy portfolio 15	%		•	2.23	2.75	5.42
Share of shared commercial customers <sup>16</sup>	%	-	•	70.3	70.4	70.9
Return on equity, annualised <sup>2</sup>	%			13.9	10.5	10.0
Retail Bank						
Gross lending, addition in the period	NOK millions	1,242.9	2,168.8	2,223.6	3,942.5	9,189.0
Deposits, addition in the period	NOK millions	580.2	903.5	1,325.1	896.4	2,653.9
Gross lending, at the end of the period	NOK millions			38,959.1	31,489.1	36,735.5
Deposits, at the end of the period	NOK millions		•	20,682.3	17,599.8	19,357.2
Deposits-to-loan ratio at the end of the period <sup>17</sup>	%			53.1	55.9	52.7
Net interest margin, annualised <sup>18</sup>	%			1.82	2.29	2.12
Write-downs and losses, annualised 19	%			0.13	0.29	0.20
Cost/income ratio <sup>20</sup>	%	41.5	44.3	46.6	46.1	49.5
Shared customers' share of gross lending <sup>21</sup>	%			77.1	76.9	77.0
Capital adequacy ratio <sup>22</sup>	%			16.3	15.1	16.1
Tier 1 capital ratio <sup>23</sup>	%	*	•	14.0	13.1	14.2
Common equity Tier 1 capital ratio 24	%	-	•	12.6	12.1	12.6
Return on equity, annualised <sup>2</sup>	%			11.7	11.5	10.3

<sup>1</sup> Return on financial assets = net financial income in per cent of average financial assets including property, excluding Pension and Savings and Retail Bank

<sup>&</sup>lt;sup>2</sup> Return on equity, annualised = Shareholders' share of net profit for the period/average shareholders' equity for the period, annualised

<sup>&</sup>lt;sup>3</sup> Solvency capital (SF), Group = Solvency capital available for the Group under the Solvency II standard formula. Total comprehensive income is included, less a formulaic dividend pay-out ratio in first, second and third quarter of 70 per cent of net profit. The capital effect from the Vardia acquisitions, which were closed on 1 July, is reflected in the 2016 number.

<sup>&</sup>lt;sup>4</sup> Solvency margin (SF), Group = Solvency capital Group/Capital requirement for the Group under the Solvency II standard formula. The capital effect from the Vardia acquisitions, which were closed on 1 July, is reflected in the 2016 number.

<sup>&</sup>lt;sup>5</sup> Solvency capital (SF), ASA = Solvency capital available for Gjensidige Forsikring ASA under the Solvency II standard formula. Total comprehensive income is included, less a formulaic dividend pay-out ratio in first, second and third quarter of 70 per cent of net profit. The capital effect from the Vardia acquisitions, which were closed on 1 July, is reflected in the 2016 number.

<sup>&</sup>lt;sup>6</sup> Solvency margin (SF), ASA = Solvency capital ASA/Capital requirement for Gjensidige Forsikring ASA under the Solvency II standard formula. The capital effect from the Vardia acquisitions, which were closed on 1 July, is reflected in the 2016 number.

<sup>&</sup>lt;sup>7</sup> Earnings per share, basic and diluted = the shareholders' share of the profit or loss for the period/average number of outstanding shares in the period

<sup>&</sup>lt;sup>8</sup> Premiums, net of reinsurance = gross premiums written, net of reinsurance/gross premiums written (general insurance)

<sup>&</sup>lt;sup>9</sup> Loss ratio = claims incurred etc./earned premiums

<sup>&</sup>lt;sup>10</sup> Cost ratio = operating expenses/earned premiums

<sup>11</sup> Combined ratio = loss ratio + cost ratio

<sup>&</sup>lt;sup>12</sup> Combined ratio discounted = combined ratio if claims provisions had been discounted

<sup>&</sup>lt;sup>13</sup> Operating margin = operating result/(net insurance-related income + management income etc.)

<sup>&</sup>lt;sup>14</sup> Recognised return on the paid-up policy portfolio = realised return on the portfolio

 $<sup>^{\</sup>rm 15}$  Value-adjusted return on the paid-up policy portfolio = total return on the portfolio

<sup>&</sup>lt;sup>16</sup> Shared customers = customers having both pension and savings and general insurance products with Gjensidige

<sup>&</sup>lt;sup>17</sup> Deposit-to-loan ratio = deposits as a percentage of gross lending

<sup>&</sup>lt;sup>18</sup> Net interest margin, annualised = net interest income/average total assets

<sup>&</sup>lt;sup>19</sup> Write-downs and losses, annualised = write-downs and losses/average gross lending

<sup>&</sup>lt;sup>20</sup> Cost/income ratio = operating expenses/total income

<sup>&</sup>lt;sup>21</sup> Shared customers = customers having both bank and general insurance products with Gjensidige

<sup>&</sup>lt;sup>22</sup> Capital adequacy ratio = net primary capital/risk-weighted assets. The result of the period is not included in the calculation for the quarters, with the exception of fourth quarter.

<sup>&</sup>lt;sup>23</sup> Tier 1 capital ratio = Tier 1 capital/risk-weighted assets. The result of the period is not included in the calculation for the quarter, with the exception of fourth quarter.

<sup>&</sup>lt;sup>24</sup> Common equity Tier 1 capital ratio = common equity Tier 1 capital/risk-weighted assets. The result of the period is not included in the calculation for the quarter, with the exception of fourth quarter.

# **Income statement**

# Gjensidige Forsikring ASA

		Restated		Restated	Restated
NOK millions	Q2 2016	Q2 2015	1.130.6.2016	1.130.6.2015	1.131.12.2015
Premiums					
Earned premiums, gross	5,375.1	5,155.6	10,733.1	10,241.0	21,024.4
Ceded reinsurance premiums	(103.3)	(100.8)	(222.0)	(205.3)	(447.2)
Total earned premiums, net of reinsurance	5,271.8	5,054.8	10,511.1	10,035.7	20,577.2
	,	,	,	,	•
General insurance claims	(0.000.0)	(0.000.0)	(7.447.7)	(7.007.0)	(4.4.055.0)
Gross claims	(3,388.9)	(3,262.6)	(7,117.7)	(7,087.3)	(14,055.3)
Claims, reinsurers' share	(5.0)	23.9	10.3	41.6	53.9
Total claims incurred, net of reinsurance	(3,393.9)	(3,238.7)	(7,107.4)	(7,045.7)	(14,001.4)
Insurance-related operating expenses					
Insurance-related administration expenses incl. commissions for received reinsurance and sales expenses	(804.7)	(762.6)	(1,124.8)	(1,510.5)	(3,117.5)
Received commission for ceded reinsurance and profit share	0.2	0.1	1.2	1.0	4.6
Total insurance-related operating expenses	(804.5)	(762.5)	(1,123.7)	(1,509.5)	(3,112.9)
Profit/(loss) of technical account general insurance	1,073.4	1,053.5	2,280.1	1,480.5	3,462.8
Net income from investments					
Income from investments in subsidiaries, associates and joint ventures		(0.8)	108.7	57.1	777.3
Interest income and dividend etc. from financial assets	336.4	382.9	639.9	687.2	1.275.8
Net operating income from property		3.6	0,0	7.3	11.9
Changes in fair value on investments	(169.3)	(511.2)	(1,233.9)	(449.8)	8.6
Realised gain and loss on investments	381.0	607.2	1,470.1	783.8	(365.4)
Administration expenses related to investments, including	(33.1)	(59.3)	(95.9)	(130.1)	(272.0)
interest expenses	. , ,			· '	
Total net income from investments	515.1	422.3	888.9	955.5	1,436.2
Other income	2.2	3.0	5.5	6.0	11.2
Other expenses	(2.2)	(2.2)	(4.4)	(4.6)	(9.7)
Profit/(loss) of non-technical account	515.1	423.0	890.0	956.9	1,437.7
Profit/(loss) before tax expense	1,588.4	1,476.5	3,170.0	2,437.5	4,900.5
Tax expense	(364.1)	(395.6)	(836.4)	(608.5)	(1,098.5)
Profit/(loss) before components of other comprehensive	1,224.4	1,081.0	2,333.6	1,829.0	3,801.9
income	-,	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
Components of other comprehensive income					
Items that are not reclassified subsequently to profit or loss					
Remeasurement of the net defined benefit liability/asset		211.2	(232.7)	211.2	69.0
Tax on items that are not reclassified to profit or loss		(57.0)	58.2	(57.0)	(17.1)
Total items that are not reclassified subsequently to profit or loss		154.2	(174.5)	154.2	51.9
Items that may be reclassified subsequently to profit or loss					
Exchange differences from foreign operation	(69.5)	25.1	(151.1)	(62.6)	293.9
Exchange differences from hedging of foreign operation		(20.6)		62.7	62.7
Tax on items that may be reclassified to profit or loss	16.4	(1.2)	36.2	(0.1)	(96.7)
Total items that may be reclassified subsequently to profit or loss	(53.1)	3.3	(114.9)	0.1	259.9
Total comprehensive income	1,171.2	1,238.4	2,044.2	1,983.3	4,113.7
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# Statement of financial position

# **Gjensidige Forsikring ASA**

		Restated	Restated
NOK millions	1.130.6.2016	1.130.6.2015	1.131.12.2015
Assets			
Goodwill	1,622.7	1,538.9	1,676.7
Other intangible assets	799.5	768.9	846.9
Total intangible assets	2,422.3	2,307.9	2,523.6
		_,	
Investments			
Buildings and other real estate			
Investment properties		171.4	
Owner-occupied property	19.0	77.5	19.0
Subsidiaries and associates		0.074.4	= .o. o
Shares in subsidiaries	5,710.7	6,671.1	5,421.2
Shares in associates and joint ventures	1,098.7	5.5	1,098.4
Interest bearing receivables within the group incl. joint ventures	1,648.1	2,903.6	1,538.0
Financial assets measured at amortised cost	4 000 0	0.050.0	4 =0= 4
Bonds held to maturity	1,832.6	2,352.9	1,797.1
Loans and receivables	16,645.3	16,204.5	16,338.3
Financial assets measured at fair value		= 0.40.0	<b>-</b> 400 0
Shares and similar interests (incl. shares and similar interests measured at cost)	5,733.9	7,349.8	7,130.6
Bonds and other fixed-income securities	22,406.2	18,525.9	24,205.7
Financial derivatives	1,297.4	313.4	327.8
Reinsurance deposits	466.4	501.3	524.6
Total investments	56,858.2	55,076.9	58,400.7
Reinsurers' share of insurance-related liabilities in general insurance, gross			
Reinsurers' share of provision for unearned premiums, gross	203.4	217.6	32.0
Reinsurers' share of claims provision, gross	228.6	455.8	361.7
Total reinsurers' share of insurance-related liabilities in general insurance, gross	431.9	673.3	393.7
Receivables			
Receivables related to direct operations	5,627.2	5,342.3	4,671.0
Receivables related to reinsurance	189.1	91.2	25.7
Receivables within the group	69.4	27.9	61.0
Other receivables	353.7	677.7	367.2
Total receivables	6,239.4	6,139.1	5,124.8
	0,200.1	3,10011	
Other assets			
Plant and equipment	280.8	297.6	274.7
Cash and cash equivalents	1,555.6	2,640.5	1,704.5
Pension assets	292.4	83.5	93.1
Total other assets	2,128.7	3,021.6	2,072.4
Prepaid expenses and earned, not received income			
Earned, not received interest income	24.1	20.3	22.2
Other prepaid expenses and earned, not received income	9.2	10.3	3.5
Total prepaid expenses and earned, not received income	33.4	30.6	25.7
Total assets	68,113.9	67,249.4	68,540.9
	,	•	

		Restated	Restated	
NOK millions	1.130.6.2016	1.130.6.2015	1.131.12.2015	
Equity and liabilities				
Paid in equity				
Share capital	1,000.0	1,000.0	1,000.0	
Own shares	0,0	(0.1)	(0.1)	
Share premium	1,430.0	1,430.0	1,430.0	
Other paid in equity	34.4	25.8	29.3	
Total paid in equity	2,464.3	2,455.7	2,459.2	
Retained equity				
Funds etc.				
Natural perils capital	2,194.4	2,189.6	2,171.0	
Guarantee scheme provision	616.2	596.9	616.2	
Other retained earnings	14,906.3	14,958.7	12,885.7	
Total retained earnings	17,716.9	17,745.2	15,672.9	
Total equity	20,181.2	20,200.9	18,132.1	
Subordinated loan	1,197.5	1,197.2	1,197.4	
Insurance-related liabilities in general insurance, gross				
Provision for unearned premiums, gross	10,445.2	10,126.5	8,238.4	
Claims provision, gross	30,663.2	31,433.9	31,652.5	
Provision for premium discounts and other profit agreements	53.0	72.9	44.5	
Total insurance-related liabilities in general insurance, gross	41,161.4	41,633.3	39,935.4	
Provision for liabilities				
Pension liabilities	474.2	358.9	528.7	
Current tax	1,170.8	808.0	1,145.6	
Deferred tax liabilities	784.4	945.2	934.9	
Other provisions	269.1	216.0	335.8	
Total provision for liabilities	2,698.6	2,328.1	2,945.1	
Liabilities				
Liabilities related to direct insurance	303.6	298.9	392.1	
Liabilities related to reinsurance	373.3	249.7	82.7	
Financial derivatives	1,204.1	392.2	366.3	
Accrued dividend			4,200.0	
Other liabilities	683.6	668.8	970.4	
Liabilities to subsidiaries and associates	1.2	6.1	22.2	
Total liabilities	2,565.9	1,615.7	6,033.7	
Accrued expenses and deferred income				
Other accrued expenses and deferred income	309.3	274.1	297.2	
Total accrued expenses and deferred income	309.3	274.1	297.2	
Total equity and liabilities	68,113.9	67,249.4	68,540.9	

The security provision was reclassified from liabilities to equity and provision for deferred tax on the security provision was recognised. These changes were implemented from 1 January 2016 and the corresponding figures have been changed accordingly. This was caused by changed legislation which also applies for some other minor changes. Discounting of reserves and introduction of risk margin are expected to be implemented at a later stage in Group and company accounts, in connection with the implementation of IFRS 4 phase II.

# **Statement of changes in equity**

# **Gjensidige Forsikring ASA**

NOK millions	Share capital	Own shares	Share premium	Other paid-in capital	Exchange differences	Remeasure- ment of the net defined benefit liab./asset	Other earned equity	Total equity
Equity as at 31.12.2014	1,000.0	(0.1)	1,430.0	22.8	59.2	(1,611.2)	15,263.4	16,164.2
Reclassified security provision  Deferred tax	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(* )	,	-		( ) - /	2,818.0	2,818.0
Equity as at 01.01.2015	1,000.0	(0.1)	1,430.0	22.8	59.2	(1,611.2)	(760.9) 17,320.5	(760.9) 18,221.4
1.131.12.2015	,		,				,	
Profit/(loss) before components of other comprehensive income		-					3,801.9	3,801.9
Components of other comprehensive income Items that are not reclassified subsequently to profit or loss Remeasurement of the net defined benefit liability/asset Tax on items that are not reclassified to profit or loss						69.0 (17.1)		69.0 (17.1)
Total items that are not reclassified subsequently to profit or loss						51.9		51.9
Items that may be reclassified subsequently to profit or loss Exchange differences from foreign operations					293.9			293.9
Exchange differences from hedging of foreign operations					62.7			62.7
Tax on items that may be reclassified to profit or loss  Total items that may be reclassified subsequently to profit or loss					(96.7) <b>259.9</b>			(96.7) <b>259.9</b>
Total components of other comprehensive income					259.9	51.9		311.8
Total comprehensive income for the period					259.9	51.9	3,801.9	4,113.7
Own shares Accrued and paid dividend Equity-settled share-based payment transactions		0,0		6.5			(9.9) (4,199.6)	(9.9) (4,199.6) 6.5
	1,000.0	(0.1)	1,430.0	29.3	319.1	(4.550.2)	16,912.9	18,132.1
Equity as at 31.12.2015 1.130.6.2016	1,000.0	(0.1)	1,430.0	29.3	313.1	(1,559.3)	10,912.9	10,132.1
Profit/(loss) before components of other comprehensive income							2,333.6	2,333.6
Components of other comprehensive income Items that are not reclassified subsequently to profit or loss								
Remeasurement of the net defined benefit liability/asset						(232.7)		(232.7)
Tax on items that are not reclassified to profit or loss  Total items that are not reclassified subsequently to profit or loss						58.2 (174.5)		(174.5)
Items that may be reclassified subsequently to profit or loss Exchange differences from foreign operations					(151.1)			(151.1)
Tax on items that may be reclassified to profit or loss					36.2			36.2
Total items that may be reclassified subsequently to profit or loss					(114.9)			(114.9)
Total components of other comprehensive income					(114.9)	(174.5)		(289.5)
Total comprehensive income for the period					(114.9)	(174.5)	2,333.6	2,044.2
Own shares Accrued dividend		0.1					(0.3) 0.2	0.3)
Equity-settled share-based payment transactions				5.0		***************************************		5.0
Equity as at 30.6.2016 1.130.6.2015	1,000.0	0,0	1,430.0	34.4	204.2	(1,733.8)	19,246.4	20,181.2
Profit/(loss) before components of other comprehensive income			_				1,829.0	1,829.0
Components of other comprehensive income Items that are not reclassified subsequently to profit or loss								
Remeasurement of the net defined benefit liability/asset						211.2		211.2
Tax on items that are not reclassified to profit or loss  Total items that are not reclassified subsequently to profit or loss						(57.0) <b>154.2</b>		(57.0) <b>154.2</b>
Items that may be reclassified subsequently to profit or loss					(00.5)			/02.0:
Exchange differences from foreign operations  Exchange differences from hedging of foreign operations					(62.6) 62.7			(62.6) 62.7
Tax on items that may be reclassified to profit or loss					(0.1)	***************************************		(0.1)
Total items that may be reclassified subsequently to profit or loss					0.1			0.1
Total components of other comprehensive income					0.1	154.2		154.3
Total comprehensive income for the period					0.1	154.2	1,829.0	1,983.3
Own shares Accrued and paid dividend		0,0					(7.2) 0.4	0.4
Equity-settled share-based payment transactions				3.1				3.1
Equity as at 30.6.2015	1,000.0	(0.1)	1,430.0	25.8	59.3	(1,457.0)	19,142.7	20,200.9

Gjensidige is a leading Nordic insurance group listed on the Oslo Stock Exchange. We have about 3,900 employees and offer insurance products in Norway, Denmark, Sweden and the Baltic states. In Norway, we also offer banking, pension and savings. Operating income was NOK 24 billion in 2015, while total assets were NOK 129 billion.