

ALLENEX AB (PUBL)

# **INTERIM REPORT JANUARY - MARCH 2016**

#### For the January-March period

- Net sales for the period totaled SEK 32.6 million (33.7).
- Operating profit (EBIT) for the period was SEK 1.7 million (5.8).
- Operating margin for the period was 5 percent (17).
- Earnings after tax for the period amounted to SEK 0.4 million (5.5).
- Earnings per share, basic and diluted for the period was SEK 0.00 (0.05).

#### Significant events in the first quarter and after the end of the reporting period

- On February 9, 2016, CareDx, Inc. announced revised terms of its offer to the shareholders of Allenex AB. The Board of Directors' recommendation to the shareholders of Allenex to accept the offer remained unchanged.
- On April 8, 2016, CareDx, Inc. announced that the offer to the shareholders of Allenex AB had been accepted by shareholders representing a total of 118 207 862 shares, equivalent to around 98.3 percent of the number of outstanding shares, and that the offer is unconditional. CareDx intends to initiate compulsory acquisition of the remaining shares in the company and in conjunction with this will push for the share to be delisted from NASDAQ Stockholm.

#### President and CEO Anders Karlsson's commentary on the first quarter 2016:

"We continue to see an increase in sales in the USA, which was up more than 10 percent in the first quarter compared to last year. It is gratifying that the investments in market development that we initiated two years ago continue to drive sales in the company's single largest market. Although revenues and EBIT were down overall, it should be noted that the first quarter 2015 was unusually strong and that Easter this year was in the month of March. After the end of the reporting period, CareDx Inc. completed the acquisition of Allenex. The combined company will be able to offer a strong portfolio of diagnostic products benefitting transplantation both before and after the transplant."

For more information, please contact: Anders Karlsson, CEO, tel:+46(0)70 918 00 10 or email: anders.karlsson@allenex.se

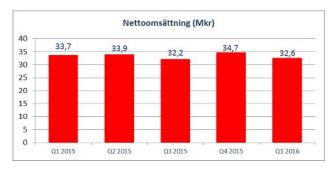


# **OPERATIONS**

Allenex is a life science company that develops, manufactures, markets and sells products on the global market that facilitate safer transplantation of blood stem cells and organs. Allenex is listed on NASDAQ OMX Stockholm, Small Cap, (ticker: ALNX). On April 14, 2016, Allenex became a subsidiary of CareDx Inc. There are 57 persons employed in Allenex including subsidiaries.

#### **SALES**

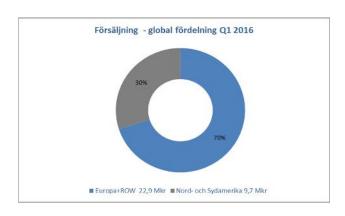
Net sales for the first quarter amounted to SEK 32.6 million (33.7), corresponding to a decrease of around three percent compared to the same period last year. The assessment is that this discrepancy is caused by variability between different quarters, both this year and last year.



North American continues to increase in importance for Allenex, accounting for 30 percent of Allenex total sales for the quarter, while the corresponding figure for the first quarter 2015 was 25.5 percent. Growth in this region is primarily driven by new customers in the SBT segment, however, sales of SSP products also contributed positively. Sales in North America in the first quarter increased by 11 percent in local currency (USD) compared to the same period last year.

Sales in Europe decreased by seven percent in local currency compared to the first quarter 2015, which was unusually strong. However, in Poland, Belgium and Turkey, for example, the first quarter 2016 was strong, particularly for traditional SSP products, while other countries, such as Italy and Germany had a somewhat weaker start to the year. India and China, both developing markets, showed lower sales for the quarter than the same period last year.

The validation process tends to be relatively long, usually taking from 6 to 15 months. At the period end, 44 laboratories had converted, partially or fully, to SBT Resolver (25 in North American and 19 in Europa/Asia), and a number of laboratories at the validation stage.



Allenex products are distributed via direct sales through a proprietary sales organization in key markets such as the USA, Germany and in the Nordic region. They are also distributed via partnerships with local distributors in other markets. Registration processes are ongoing for the company's products in a number of countries, with work underway to secure strong local sales/distribution partners in these markets. This has intensified in that the competitors One Lambda and Life Technologies, which were acquired by Thermo Fisher Scientific in recent years, have now chosen to consolidate their operations to one distributor in certain markets.

# **CUSTOMER GROUPS**

Allenex customers largely constitute laboratories active in transplantation diagnostics. Today, there are three different technologies on the market for HLA typing (SSP, SSO and SBT), where the most common typing method globally, in terms of volume, is SSO. However, most laboratories use SSP typing, either as a primary or supplementary method. The size of the laboratory and its level of automation determines to what extent the respective methods are used. Today, the largest laboratories mainly utilize automated solutions (SBT and SSO) as their primary technology, while smaller laboratories generally prefer SSP typing. Subsequently, the choice of typing technology is a key parameter for customer categorization.

In the USA, in particular, there are larger laboratories where SBT typing is used for clinical typing. In total, around 70 of the 200 HLA laboratories use SBT technology clinically, and of these, 25 laboratories (around 36 percent) have so far chosen Allenex as SBT supplier. Of the 70 laboratories that use SBT technology, around 10 - 15 of them type over 1 500 tissue samples each per year, with a few typing even more than that. These are the laboratories that Allenex has initially chosen to target, as they hold high value as reference customers, which is important in this segment. Among these large laboratories, Allenex currently has four customers. In Europe, the trend is that larger laboratories or consortiums of labora-



tories are becoming more active. This is the case in particular in Germany, where a few really large laboratories are taking a more extensive hold of the typing market.

#### MARKET PERFORMANCE

Traditional SSP typing is still a key technology in the vast majority of HLA laboratories worldwide. Although the technology has been around for 25 years, it still generates steady sales in most markets and in this market Allenex SSP products continue to win an increasingly larger share of the market. The technology is easily adapted to meet today's needs and thanks to this flexibility Allenex continues to regard it as an important part of the company's product mix for the foreseeable future. Despite this, there are of course challenges to address, in particular from the more automated technologies such as SSO, SBT and real-time PCR.

Allenex strategy is to introduce SBT Resolver™ to the largest and most automated HLA laboratories in the U.S. and Europe, to then, in a second phase, focus on converting mid-sized laboratories from competing products. A number of the largest laboratories have very high volumes as they conduct tests for national or regional typing registers. Major register typing laboratories conduct HLA typing tests on more than 5 000 individuals per year and are very careful in their evaluation of new suppliers.

In recent years, two new advanced technologies have been tested. These are Next Generation Sequencing (NGS), which primarily targets laboratories that conduct register typing, and real-time PCR (also called qPCR), which is mainly used for typing deceased donors prior to an organ transplant. To date, these two technologies are used on a limited scale, however usage is expected to increase in the coming years. It is believed that NGS will primarily compete with SSO and SBT, while Real-Time PCR is expected to mainly compete with SSP and SSO.

# PRODUCT DEVELOPMENT

Allenex SSP products are updated on an ongoing basis and the strategy is to offer as close to total solutions as possible. Product development is also done on a continuous basis, enabling the company to maintain its leading position in the SSP market. Allenex continues to develop the current product line to secure high performance SSP typing. The company is also reviewing solutions tailored to laboratories looking for SSP technology with the option of increased automation that can be used as a complement to SSO and SBT technologies. In 2012, Allenex introduced Olerup SSP® Add-ons, a complement to the automated technologies (SSO and SBT). In 2014, additional Olerup SSP® products were introduced with the aim of

meeting customer demands for improved HLA typing with traditional SSP technology.

In 2014, active development began at Allenex on a completely new product group for HLA typing based on realtime PCR (q-PCR) methodology. The starting point for the development work is SSP technology, which is at the core of the Allenex product range today. The new product QTYPE® will primarily focus on low-resolution typing in conjunction with organ transplantation and typing that either requires ease of administration and expedient results, or where high-resolution typing is not a requirement, such as in family donor screenings prior to stem cell transplants. Allenex new product is based on hydrolysis probes, commonly referred to as TAQMAN® technology, and differs from the existing products on the market. This technology has a number of significant advantages over melt curve technology. Among other benefits, there is greater opportunity to update the products as new alleles are identified. Furthermore, typing with TaqMan® technology is significantly faster.

QTYPE® will initially compete with traditional SSP typing, a sector where Allenex has products today, as well as with existing real-time solutions, but also with SSO. In SSP, the company expects to challenge other suppliers and win market share. Great opportunity to win market share is also seen in the SSO segment where One Lambda is dominant today. When transplanting organs from deceased donors it is of key importance to be able to expediently carry out HLA typing to find an appropriate recipient. Real-time PCR is a more automated method that provides faster results with a lesser proportion of manual work compared to SSP. Typing with QTYPE® will take around one hour compared to the up to three hours it takes to do traditional SSP typing. In this context, SSO typing is relatively slow, taking 5 - 7 hours to conduct. Besides organ transplantation, the method has applications in other types of medical conditions.

QTYPE® was introduced at the end of April 2015 at the European HLA congress, EFI, in Geneva. At the end of September 2015, QTYPE® was also presented to the American market at the corresponding American HLA congress, ASHI, in Savannah, Georgia. It is currently estimated that the new product will start generating sales in the early third quarter 2016.

The distribution agreement between Conexio Genomics and Allenex subsidiary Olerup SSP AB runs through April 2018. In addition to the distribution of SBT Resolver™, the contract with Conexio Genomics includes two new products for Next Generation Sequencing (NGS), reagents and software. Also included is Gamma Type™, a product for typing of the Gamma block, an area that previously was not possible to analyze using traditional methods. The introduction of Gamma Type™ began during the first



six months of 2015 and the plan is to successively introduce the NGS portfolio over the next two years.

#### SIGNIFICANT EVENTS IN ALLENEX

# Significant events in the first quarter

 On February 9, 2016, CareDx, Inc. announced revised terms of its offer to the shareholders of Allenex AB.
 The Board of Directors' recommendation to the shareholders of Allenex to accept the offer remains unchanged.

# Significant events after the period end

On April 8, 2016, CareDx, Inc. announced that the offer to the shareholders of Allenex AB had been accepted by shareholders representing a total of 118 207 862 shares, equivalent to around 98.3 percent of the number of outstanding shares, and that the offer is unconditional. CareDx intends to initiate compulsory acquisition of the remaining shares in the company and in conjunction with this will push for the share to be delisted from NASDAQ Stockholm.

#### **OPERATING RESULTS**

Consolidated operating profit for the first three months amounted to SEK 1.7 million (5.8). The Swedish krona strengthened against USD during the first quarter, while weakening against EUR mid-quarter. These effects offset each other and currency fluctuations during the quarter have not had any substantial impact on net revenues. In the corresponding period in 2015, currency fluctuations had a positive effect on revenues resulting from a weaker Swedish krona.

Unrealized currency gains included in other expenses are substantially lower compared to the first quarter 2015, amounting to SEK 0 million (3.2). Realized currency effects, resulting from the purchase of raw materials and consumables in USD and EUR, are also substantially lower compared to the first quarter 2015, and are included in other expenses at SEK -0.2 million (0.9). Currency effects impacting net financial items is substantially lower compared to the first quarter 2015, amounting to SEK 0 million (2.1). Costs for other external services are included in other expenses and have increased compared to the first quarter 2015, amounting to SEK 2.1 million (1.8), at the same time employee remuneration costs have decreased compared to the first quarter 2015, amounting to SEK 12.1 million (12.6).

# FINANCIAL POSITION, CASH FLOW AND FINANCING

New product development expenses of SEK 2.3 million (3.0), were capitalized during the period, leaving a closing balance on March 31, 2016 of SEK 17.9 million (5.8).

The capitalization concerns the development QTYPE® a new product for HLA typing based on real-time PCR (qPCR) methodology.

The operations of Allenex are financed by shareholders' equity and loans. Interest-bearing liabilities amounted to SEK 107.6 million (110.9). The consolidated equity/assets ratio was 57 percent (58). Consolidated equity was SEK 210.2 million (201.1), corresponding to SEK 1.75 per share (1.67). Equity increased by SEK 0.7 million in the first quarter 2016. Equity decreased by SEK 20 million in the corresponding period in 2015, mainly due to the acquisition of the minority holdings in the group. Cash and cash equivalents amounted to SEK 3.1 million (6.1).

Cash flow from operating activities for the first quarter was SEK 3.1 (3.4). Investing activities includes investments in capitalized assets of SEK 2.3 million. Financing activities included loan amortization of SEK 5.5 million and SEK 4 million in loans raised.

#### RISKS AND UNCERTAINTIES

Allenex has long been a well-established business with well-known products in the field of genomic HLA typing based on SSP technology, with a significant market share. At the same time, the company faces market risk in the form of competition from other manufacturers, the transition to more automated typing processes as well as new technologies, which may make it difficult for the company to maintain market share and margins.

Operational risk is primarily tied to the company's ability to constantly update its product range and to produce continually updated HLA test kits in pace with market demand.

Products sold and distributed on the basis of cooperation agreements with other companies increase the opportunity of strengthening market position and profitability, while they also carry increased risk due to commitments in terms of resource investments and costs resulting from such agreements. In particular, the SBT products from the Australian company Conexio Genomics are expected to achieve significant sales. At the same time, this involves significant competition and market risk. The ability to deliver the right quality on time has both a shortand long-term significance for the business. For example, the inability of the partner to deliver due to production downtime could have a substantial negative effect on sales. Under the terms of the agreement with Conexio, Allenex has committed to a minimum purchase level.

In 2014 and 2015 significant development work was conducted on the new product QTYPE® based on real-time PCR methodology. It is expected that the product will successively generate significant sales. There is a risk that this will take longer than previously planned and



that the product will not achieve the success expected. This in turn may have a negative impact on the value of intangible and other assets.

The transplantation test XM-ONE® is predominantly established as a research product for larger medical centers. Work is underway to get the product established in broader clinical use. This has proven to take longer than planned and there is a risk that the product may not attain the success anticipated. This in turn could have a negative on the value of the company's intangible and other assets. To date, XM-ONE® is virtually alone in its field and has significant patent protection. However, work is ongoing at the company's competitors to establish similar testing methods. There is a risk, therefore, that the company's competitors may challenge the position that XM-ONE® has on the market.

Allenex has a significant exposure to exchange rate fluctuations due to the fact that most of the company's revenues are in EUR and USD, while costs are partly in SEK. This entails a currency risk for the company. Allenex does not conduct currency hedging activities.

Attracting and maintaining qualified personnel for development, production, marketing, sales, logistics and administration is essential to group performance.

The value of the company is partly dependent on its ability to maintain and protect patents, other intellectual property rights and specific expertise. Patent protection for medical, medtech and biotech products can be uncertain and involve complex legal and technical issues. Patents must usually be sought and maintained in several jurisdictions, and issued patents may be challenged, invalidated and circumvented. For Allenex, or its subsidiaries, this may mean the loss of or shortened patent protection, which in turn may mean that the company cannot prevent competitors from marketing similar products. The uncertainty associated with patents and patent litigation and other patent processes, may have a negative impact on the competitiveness of Allenex and its subsidiaries, which in turn may have a negative effect on their business.

Both clinical trials and the marketing and sales of products pose a significant risk in terms of product liability. When deemed necessary, the company obtains product liability insurance. No assurance can be given that insurance will cover future claims against Allenex or its subsidiaries.

In certain cases, the company is dependent on approval through clinical trials or decisions from public authorities. There are no guarantees that the company will achieve satisfactory results in such trials, or that the required regulatory approval will be granted

The group's customer relations are stable and long-term, with historically low credit losses. Credit evaluations are carried out on new customers. Credit risk is currently assessed as low, but any change in a negative direction could impact the company's results and financial position.

Part of the financing was raised at variable interest rates, therefore rising interest rates could lead to lower returns for the company, which in turn could affect the company's results and financial position.

Based on the current circumstances, Allenex is of the opinion that it has sufficient liquidity to conduct its operations according to current plans. There is a risk that market conditions and sales will develop negatively, which may have a negative effect on liquidity. The group's ability to refinance maturing loans may also be adversely impacted by group performance and overall conditions in the financial markets.

The company's cash and cash equivalents are placed in liquid assets with low credit risk.

No significant changes in risk assessment have been made compared to the annual report 2015, pages 27-28.

#### FINANCIAL INSTRUMENTS

Allenex financial instruments consist of trade account receivable, cash and cash equivalents, trade accounts payable, accrued supplier expenses and interest-bearing liabilities. Liabilities to credit institutions have variable interest rates. Liabilities to shareholders and SSP Primers AB have fixed interest rates, which essentially correspond to current market rates. Other financial assets and liabilities have short life spans. The fair value of all financial instruments is deemed to approximate the book value. Allenex has not netted any financial assets or liabilities and has not entered into any offset agreements.

#### TRANSACTIONS WITH RELATED PARTIES

Transactions with related parties are shown in Note 10 of the Allenex 2015 Annual Report. No substantial changes occurred in the content or scope of these transactions for the period.

# PARENT COMPANY

Revenues for the period amounted to SEK 0.7 million (0.7). Operating loss for the quarter was SEK 3.0 million (-3.2). The company's long-term intragroup receivables amounted to SEK 161.7 million (88.1). Cash and cash equivalents totaled SEK 0.8 million (1.1). Cash flow from operations was SEK 0.1 million (-3.2). At the period end, the parent company had 4 employees (4).



# SHARE AND SHAREHOLDERS

PRINCIPAL OWNERS, MARCH 31, 2016	NO. SHARES	OWNERSHIP
		STAKE %
Midroc Invest AB	43 678 850	36.3
Ålandsbanken ABP (Finland)	38 945 781	32.4
Xenella Holding AB *)	11 174 755	9.3
Handelsbanken Liv	6 816 152	5.7
Avanza Bank AB	4 838 585	4.0
Nordnet Pensionsförsäkring AB	2 427 292	2.0
Other	12 407 033	10.3
TOTAL	120 288 448	100.0

<sup>\*)</sup> Xenella Holding AB is jointly owned by Midroc Invest AB and FastPartner AB (publ).

# **ACCOUNTING PRINCIPLES**

Allenex applies International Financial Reporting Standards (IFRS) as adopted by the EU and the Swedish Annual Accounts Act. This interim report was prepared in accordance with IAS 34 and the Annual Accounts Act for the group and for the parent company. The accounting principles and methods of calculation applied for the group and the parent company are consistent with those used in the preparation of the most recent Annual Report, with the exception of the impairment of intangible assets, which previously were written down in pace with sales. These are now amortized on a straight line basis over the remaining useful life.



# ANNUAL GENERAL MEETING

The Allenex General Meeting will take place on Thursday
May 19, 2016 at Allenex, Franzéngatan 5, Stockholm.

Stockholm, May 6, 2016

**Anders Karlsson** 

Chief Executive Officer

The information in this interim report is such that Allenex AB (publ) is required to disclose under the Securities Market Act and/or the Financial Instruments Trading Act. This report and earlier financial reports are available on <a href="https://www.allenex.com">www.allenex.com</a>

This yearend report has not been subject to review by the auditors of Allenex.

This information was released for publication on May 6, 2016 at 12.30 CET



# Consolidated statement of comprehensive

income summary	2016	2015	2015
In SEK thousand	JAN-MARCH	JAN-MARCH	JAN-DEC
Net sales	32 612	33 701	134 548
Change in inventories	-1 084	-1 390	4 092
Capitalized work for own account	700	490	2 354
Other revenues	656	1 095	3 481
	32 885	33 896	144 475
Raw materials and consumables	-7 703	-7 759	-29 272
Other expenses	-10 342	-6 728	-38 323
Cost of employee remuneration	-12 050	-12 582	-48 582
Depreciation/Amortization	-1 109	-1 006	-4 130
Operating results	1 681	5 821	24 168
Other financial expenses and income	-1670	830	-5 421
Results after financial items	11	6 651	18 927
Taxes	407	-1 105	-3 795
Net income for the period	417	5 546	15 132
Other comprehensive results for the period			
Components that will not be reclassified to net results	-	-	-
Components that will be reclassified to net results	-	-	-
Translation differences for the period	300	-6 003	-7 139
Comprehensive results for the period	717	-457	7 993
Results for the period attributable to:			
Owners of the parent company	417	5 546	15 132
Non-controlling interests	0	0	-
Comprehensive results for the period attributable to:			
Owners of the parent company	717	-457	7 993
Non-controlling interests	0	0	-
Earnings per share, basic and diluted, SEK	0.00	0.05	0.13
Average number of outstanding shares, basic and diluted	120 288 448	120 288 448	120 288 448
Number of shares at the period end	120 288 448	120 288 448	120 288 448



	2016	2015	2015
In SEK thousand	MARCH 31	MARCH 31	DEC 31
Assets			
Goodwill	215 041	215 086	214 962
Other intangible assets	75 896	66 896	74 340
Tangible assets	3 656	3 141	3 481
Deferred tax assets	3 796	2 992	2 935
Total non-current assets	298 389	288 115	295 718
Inventories	44 376	35 810	41 269
Current receivables	20 038	17 909	18 593
Cash and cash equivalents	3 108	6 097	4 294
Total current assets	67 521	59 816	64 156
Total assets	365 910	347 931	359 874
Equity and liabilities			
Equity	210 220	201 053	209 503
Interest-bearing non-current liabilities	97 500	95 937	87 870
Deferred tax liabilities	16 733	14 123	16 394
Interest-bearing current liabilities	10 173	14 961	21 113
Non-interest bearing current liabilities	31 283	21 857	24 994
Total equity and liabilities	365 910	347 931	359 874
Consolidated statement of changes in equity	2016	2015	2015
In SEK thousand	MARCH 31	MARCH 31	DEC 31
Opening balance	209 503	220 480	220 480
Dividends paid to non-controlling interests	-		
Acquisition of minority holdings in subsidiaries		-18 970	-18 970
Comprehensive results for the period	717	-457	7 993
Closing balance	210 220	201 053	209 503
Of which attributable to:	240 220	204.052	200 502
Owners of the parent company	210 220	201 053	209 503
Non-controlling interests	0	0	
Consolidated statement of cash flows	2016	2015	2015
In SEK thousand	JAN-MARCH	JAN-MARCH	JAN-DEC
Operating income	1681	5 821	24 168
Adjustment for items not included in the cash flow	1 134	-1 712	-503
Financial items	-686	-650	-3 181
Taxes paid	-168	-371	-1 565
Cash flow from operations before changes in working capital	1 960	3 088	18 919
Increase (-)/Decrease(+) in inventories	-3 189	1 390	-3 053
Increase (-)/Decrease(+) in operating receivables	-1 410	-669	-641
	5 803	-400	-528
		2 400	14 697
Increase (-)/Decrease(+) in operating liabilities	3 164	3 <b>4</b> 09	14 077
Increase (-)/Decrease(+) in operating liabilities  Cash flow from operating activities	3 164 -2 799	-9 077	-14 045
Increase (-)/Decrease(+) in operating liabilities  Cash flow from operating activities  Cash flow from investing activities 1)			
Increase (-)/Decrease(+) in operating liabilities  Cash flow from operating activities  Cash flow from investing activities 1)  Cash flow from financing activities 1)	-2 799	-9 077	-14 045
Increase (-)/Decrease(+) in operating liabilities  Cash flow from operating activities  Cash flow from investing activities 1)  Cash flow from financing activities 1)  Cash flow for the period	-2 799 -1 533	-9 077 4 500	-14 045 -3 715
Increase (-)/Decrease(+) in operating recentages  Cash flow from operating activities  Cash flow from investing activities 1)  Cash flow from financing activities 1)  Cash flow for the period  Cash and cash equivalents at the start of the period  Exchange rate differences in cash and cash equivalents	-2 799 -1 533 -1 168	-9 077 4 500 -1 168	-14 045 -3 715 -3 063

In 2016, investing activities includes investments in capitalized assets of SEK 2.3 million as well as the acquisition of tangible fixed assets of SEK 0.5 million. In 2016, financing activities includes a newly raised shareholder loan of SEK 4 million and SEK 5.5 million in amortization payments. In 2015, investing activities included the acquisition of minority holdings for SEK 20 million less a debt to SSP Primers of SEK 14 million, net SEK 6 million, and investments in capitalized assets of SEK 3.0 million. In 2015, financing activities included a new bank loan of SEK 10 million, amortization of SEK 1.5 million as well as the repayment of a loan of SEK 4 million to SSP Primers.



Parent company income statement	2016	2015	2015
In SEK thousand	JAN-MARCH	JAN-MARCH	JAN-DEC
Revenues	687	687	2 749
Other external costs	-1 943	-1 893	-8 186
Personnel costs	-1 728	-1 992	-8 281
Depreciation/amortization	-29	-27	-112
Operating results	-3 013	-3 225	-13 830
Other financial expenses and income	-591	-463	-2 135
Results after financial items	- 3 604	- 3 688	-15 965
Appropriations			
Group contributions received	-	-	22 959
Group contributions paid	-	-	-2 762
Results before tax	-3 604	-3 688	4 232
Taxes	0	0	0
Results for the year	-3 604	-3 688	4 232
Parent company statement of comprehensive income			
Results for the period	-3 604	-3 688	4 232
Other comprehensive results for the period	_	-	-
Comprehensive results for the period	-3 604	-3 688	4 232
Danish assessment below as about			
Parent company balance sheet	2016	2015	
In SEK thousand	MARCH 31	DEC 31	
Assets			
Tangible assets	84	84	
Participations in group companies	77 378	77 378	
Non-current intra-group receivables	161 650	159 656	
Deferred tax assets	1 626	1 626	
Total non-current assets	240 738	238 744	
Current receivables	12 853	11 502	
Cash and bank	808	2 144	
Total current assets	13 661	13 646	
Total assets	254 399	252 390	
Equity and liabilities			
Equity	165 770	169 375	
Non-current liabilities	31 000	31 870	
Current liabilities	57 630	51 145	
Total equity and liabilities	254 399	252 390	
Changes in equity, parent company			
Opening balance	169 375	165 143	
Results for the period	-3 604	4 232	
Closing balance	165 771	169 375	



Key figures, Group	2016	2015
	JAN-MARCH	JAN-MARCH
Net sales, SEK thousand	32 612	33 701
Operating income, SEK thousand	1 681	5 821
Earnings after tax, SEK thousand	417	5 546
Earnings per share, basic and diluted, SEK	0.0	0.0
Equity per share, SEK	1.75	1.67
Equity/assets ratio, %	57	58
Return on equity, %	0	0
Average number of employees	57	55
Number of shares outstanding at the period end	120 288 448	120 288 448
Average number of shares outstanding	120 288 448	120 288 448
Share price at the period-end, SEK	2.5	2.1
Market cap, SEK thousand	300 721	252 606

#### **Definitions:**

Earnings per share Earnings after tax attributable to the owners of the parent company divided by the average number of outstanding

Equity per share

Equity/assets ratio

Equity divided by the number of outstanding shares at the period end.
Equity at the period-end in relation to total assets.
Results attributable to parent company shareholders divided by equity attributable to the owners of the Return on equity

Operating margin Earnings before financial items divided by net sales

For a more detailed glossary see annual report 2015 page 66



# Allenex and subsidiaries

### PRODUCTION AND R&D COMPANIES



Olerup SSP AB is world leading in the development of kits for genomic HLA typing, based on SSP technology. The product is used prior to a transplantation to match the donor and recipient. The better the match the lower the risk of complications following transplantation. HLA typing is a standard procedure prior to hematopoietic stem cell transplantation (bone marrow transplantation) and is also used in conjunction with organ transplants (kidney, lung, heart, etc.). In 2011, Olerup SSP entered into an exclusive global agreement (excl. Australia, New Zealand and Taiwan) with Conexio Genomics, Perth, Australia. The agreement runs through April 2018, at least. Allenex ownership stake in Olerup SSP AB is 100 percent. For more information visit www.olerup-ssp.com

# **SALES & DISTRIBUTION COMPANIES**



Olerup GmbH, based in Vienna, is responsible for sales, distribution and logistics in Europe and the rest of the world excluding North, Central and South America as well as the Nordic region. Sales encompass Olerup SSP's HLA typing products and AbSorber's XM-ONE® transplantation test. Furthermore, from mid-year 2011, the company also sells and distributes products from the Australian company Conexio Genomics. Sales are conducted by a proprietary sales team in Germany, Austria, Belgium, the Netherlands and Slovenia. Sales in other markets are handled by distributors. The company is owned by Olerup International AB, a whollyowned company of Allenex AB. For more information visit www.olerup.com



AbSorber develops products that facilitate successful transplantation. AbSorber's transplantation test XM-ONE®, identifies antibodies that play a key role in rejection reactions. The company's research portfolio also includes a patented ABO column for transplantations between people of different blood groups and an ABO diagnostic test that measures the occurrence of blood group antibodies. Allenex ownership stake of AbSorber is 100 percent. For more information visit <a href="https://www.absorber.se">www.absorber.se</a>



Olerup Inc., domiciled in West Chester, PA, USA, is responsible for the sales, distribution and logistics of Olerup SSP and AbSorber products. Furthermore, since mid-2011, the company sells and distributes products from the Australian company Conexio Genomics. The company has its own sales organization in the US, while sales in Canada and Central and South America are handled by distributors. Olerup Inc., is a whollyowned company of AbSorber AB. For more information visit www.olerup.com