

Remarks to the third quarter results, 2000 November 6, 2000

### Highlights

- Continued strong top line growth paralleled with tight cost control strongly improves profits.
- \_ Still strong ad markets, no signs of weakness.
- Demerger of Metro finalized during Q3, MTG invested 500 MSEK, now a market cap of 10 BN SEK.



### Highlights

New management team on board, focus on improving profitability in existing operations as well as internationalization.

Digital swap started cost savings as well as
important base for
added revenues
established.



### Highlights

- Strong content development:
  - Strix formats like"Baren" being sold
  - Acquisition of CrownLibrary
- CDON became
  Scandinavia's largest
  on-line retailer with
  only 10 MSEK
  investments.

- Radio remains unconsolidated.
- Modern Interactive being restructured.
- Formation of NewMedia and FinancialMedia divisions.
- Solid financial base.



## Financial Summary

(excluding Metro)

<b>SEKMillion</b>	1999	Q3/99	Q3/00	%
Net Sales	4 491	3 077	3 775	+23
EBIIDA	421	196	<b>507</b>	+159
EBIT	202	<b>52</b>	271	+277

Q3/00 including capital gains of 108



### Financial Summary

- Metro de-consolidated from January 1, 2000. The report adjusted for the demerger in full, except five months of trading in MTG Publishing (income from de-consolidated businesses).
- \_ MTG holds a convertible bond in Metro, if converted gives an ownership of 20%, market value 2 BN SEK.
- TV1000 included from Jan 1, 2000.

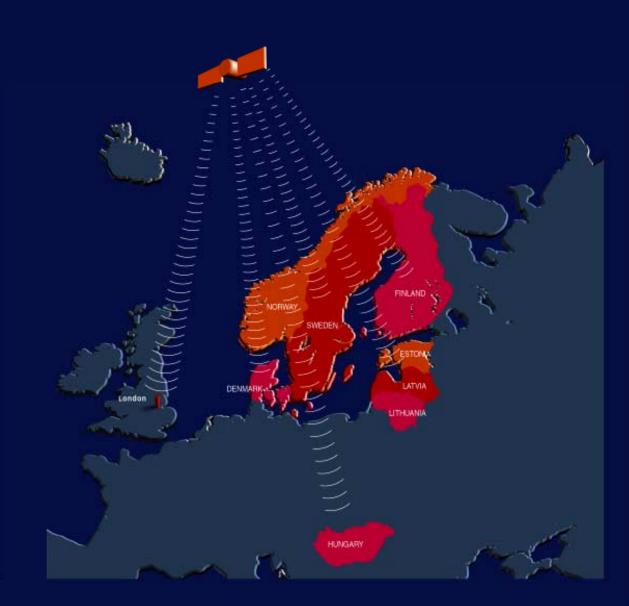


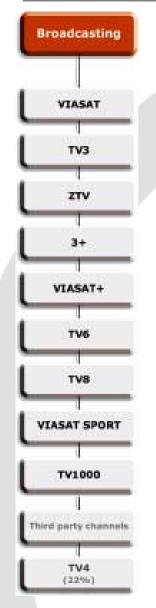
### Financial Summary

- Top line growth up 23 %, of which 11 % from TV1000.
- \_ Marginal EBITDA 60 %, excl. capital gains.
- Currency effect due to the strong dollar approx. 20 MSEK y-o-y.
- One-off items in the results
  - sale of TV4 108 MSEK
  - sale of Metro 33 MSEK







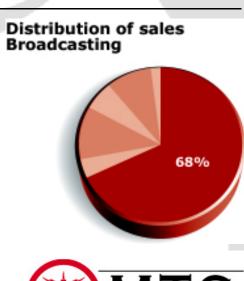


## Broadcasting

SEK Million	1999	Q3/99	Q3/00	%
Sales	3 114	2 145	2 681	+ 2 5
<b>EBITDA</b>	451	205	540	
EBIT	314	119	343	

Including capital gains 104

Sweden record 1 BN
 SEK sales in October





### Broadcasting, cont'd

- Penetration of Gold cards up 20 % y-o-y. As expected, low y-o-y growth on Basic Card.
- \_Digital swap in full swing, 350,000 decoders to be swapped prior to end of Q1/01.
- Investment of approx. 400 MSEK offset against annual savings in distribution of 200 MSEK, pay-back 2 years.



### Broadcasting, cont'd

- Norway again no 2
   after shift of people
   meter system
- Niche channels in full year profits
- TV8 still in development phase, new focus on financial media.

- Viasat3 launched in Hungary in Oct.
- First step to increase geographical markets:
  - Sizable markets, low incremental costs



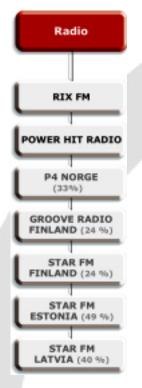
### Broadcasting, cont'd

New Media division formed. Will include Everyday TV, WebAd, E veryday.co, Everytext.com.



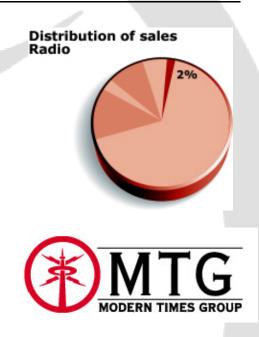


#### Radio



SEK Mill	ion 1999	Q3/99	Q3/00	%
Sales	110	<b>79</b>	98	+ 24
<b>EBITDA</b>	19	14	3	
EBIT	16	11	2	

- Strong market conditions in Sweden
- Sales increased 24%
- CPT levels too low to create strong profitability. Need for further consolidation of Swedish market<sub>14</sub>



#### Radio, cont'd

- Finnish venture still unsatisfactory, dilutes strong performance from P4 Hele Norge in the income from associates.
- New revenue stream opened through digital radio channels on Viasat platform.

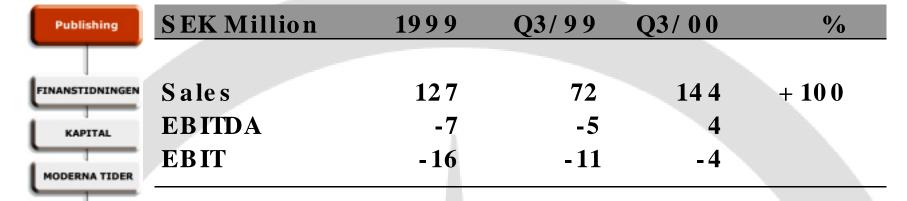




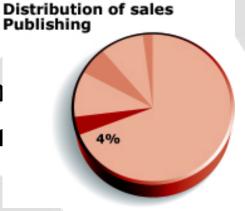
BROMBERGS BOKFÖRLAG

SILIKON

### Publishing



 Strong improvement in both ad and subscription sales for Finanstidninger

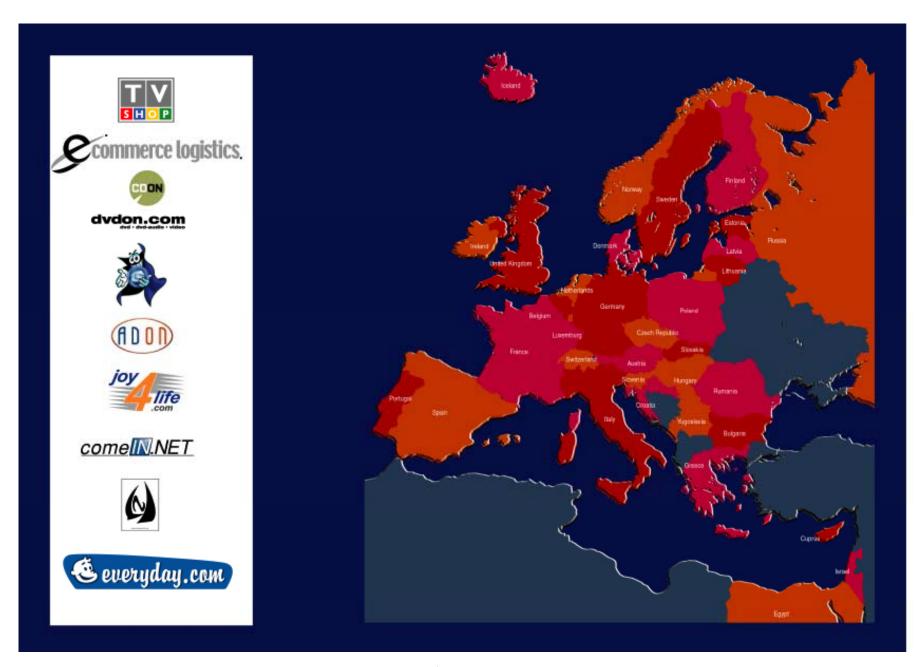




### Publishing, cont'd

- Focus on finacial media; TV8 to be moved in 2001, synergies with Finanstidningen and financial hearings.
- Magazines under review due to new focus.



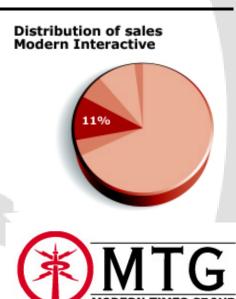


(50%)

#### Modern Interactive

Modern Interactive	SEK Million	1999	Q3/99	Q3/00	%
TV-SHOP EUROPE	Sales	582	456	457	0
ECL	EBITDA	-2	-2	-3	
MTG INTERNET RETAILING	EBIT	-27	-18	-22	
EVERYDAY					

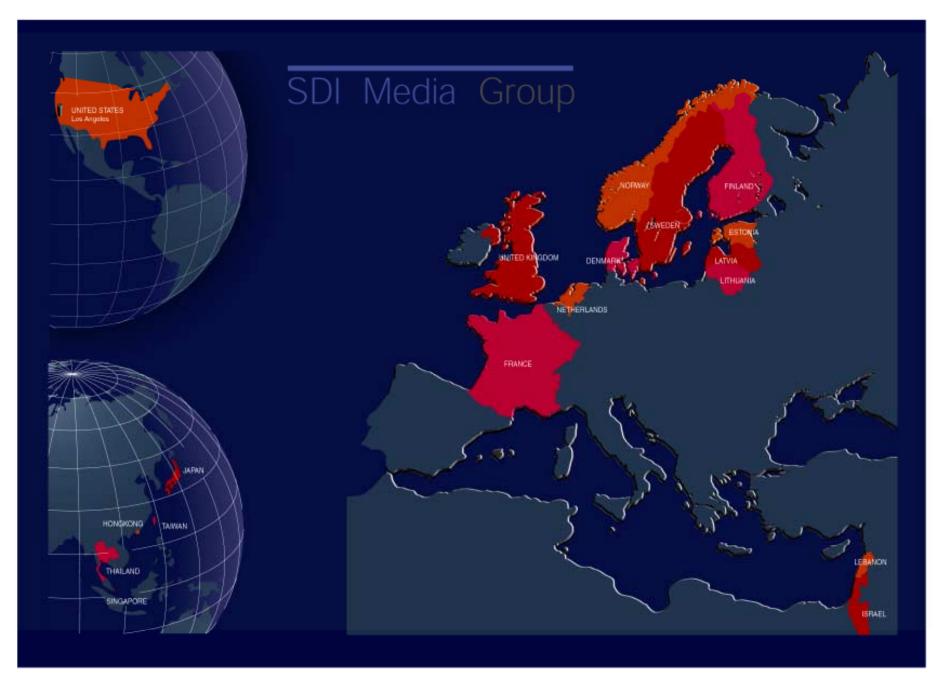
- No top-line improvement due to cancellation of unprofitable TVShop contracts.
- Restructuring under way could imply write downs in Q4.



#### Modern Interactive, cont'd

- ECL add new clients, 25 % of turnover external.
- Focus on CDON after the collapse of Boxman.
- Everyday.com largest portal in Scandinavia an important multimedia tool.

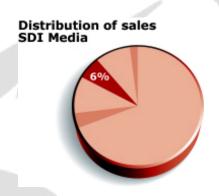




#### SDI Media

SDI Media	<b>SEK Million</b>	1999	Q3/99	Q3/00	%
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SDI MEDIA EUROPE	Sales	256	163	235	+50
SDI MEDIA MIDDLE EAST	<b>EBITDA</b>	28	18	19	
SDI MEDIA U.S.	EBIT	15	9	10	

- Sales increase derived organically as well as through acquistions.
- Asia shows signs of recovery and the US part successful.





#### SDI Media, cont'd

- \_ Implementation of new value added strategy; true one-stop-shop for major studios. Aiming at margins improving.
- \_ Strong trends:
  - (i) digital TV
  - (ii) DVD
  - \_ (iii) the Web

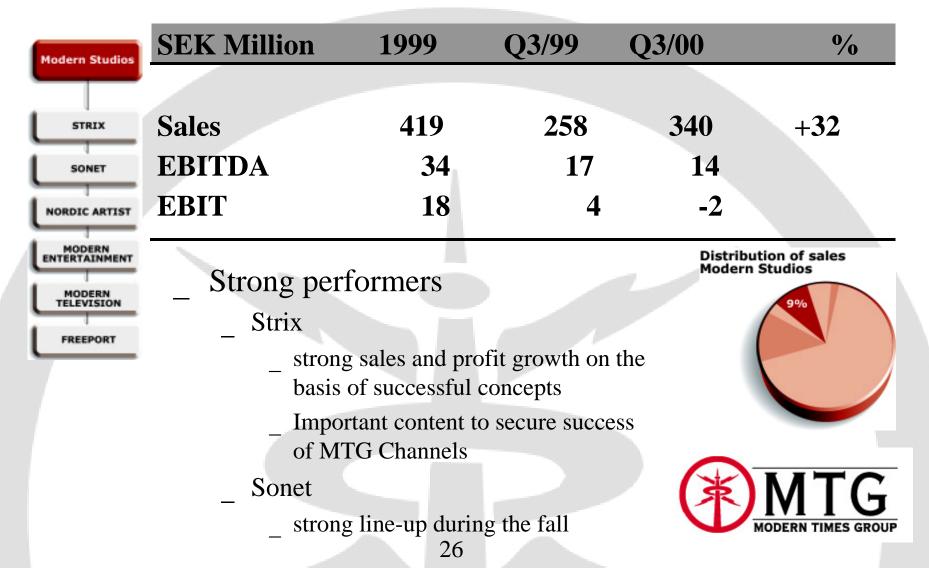








#### Modern Studios



#### Modern Studios, cont'd

- \_ Weak performers
  - Modern Entertainment
    - \_ still in losses due to clean-up of the company
    - \_ acquisition of Crown Library add another 100 titles, now 500 in total
    - started trading again, strong back-log for next year
  - Nordic Artist disappointing, will be scaled down



#### Balance Sheet and Cash Flow

\_ Equity/assets ratio

\_ Adjusted for P4, TV4 and Metro values 60 %

W/C positive

Depreciation 272 MSEK

Maintenance capex 128 MSEK, plus new projects



46 %

#### Financial Situation

SEKMillion	September 30, 2000
Equity	2 353
Minority interest	15
Convertible loan	0
Total	2 368
Total ass ets	5 560
Equity/ Asset ratio	43%
Market value	
20,1% of TV4, 33,1% of P4, Metro convertible	3 760
Bookvalue	441
Adjusted equity/asset ratio	60%



## Executive management

