

**SAAB****75**YEARS OF
DEFENCE AND
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PRESS INFORMATION

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Date

June 20, 2012

Reference

CU 12:022 E

Market focus drives changes in Saab's Management Group

Defence and security company Saab is strengthening its business operations on the American continent by setting up a Saab Americas Market Area. The business will be headed by Jonas Hjelm, who will leave his present post as Marketing Director in Saab's Management Group at the same time, on 1 January 2013.

In order to create profitable and long-term growth, Saab has placed clear focus on increasing its international presence and its sales outside Sweden. The expansion is directed at markets with strong demand and with the right conditions for profitable growth.

The successful creation of Saab North America earlier this year will thus now be extended to include the region of South America as well. The regions will together form Saab Americas, with its head office in Washington DC, USA.

"We are now building further on our success in North America, and through the formation of Saab Americas we are establishing Saab's presence on the whole American continent. At the same time I can announce that we have chosen Jonas Hjelm to head the operation," says Saab's President and CEO Håkan Buskhe.

The changes will take effect on 1 January 2013. Until then Jonas Hjelm will remain in post as Marketing Director and a member of Saab's Management Group. At the present time his successor is not known.

Saab is present with about 13.000 employees in around 30 countries and our solutions, products and services are sold to more than 100 countries.

Saab serves the global market with world-leading products, services and solutions ranging from military defence to civil security. Saab has operations and employees on all continents and constantly develops, adopts and improves new technology to meet customers' changing needs.

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The information is that which Saab AB is required to declare by the Securities Business Act and/or the Financial Instruments Trading Act. The information was submitted for publication on June 20 at 10.00 (CET).

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