



SAAB

NEWS FROM SAAB

April 10, 2013
CUE 13-039

Saab signs partner agreement with Força Delta Equipamentos Militares

Defence and security company Saab's subsidiary Saab Barracuda has signed a partner agreement with Brazilian company Força Delta Equipamentos Militares. The agreement includes the semi-manufacturing of multispectral camouflage for signature management purposes in Brazil.

Saab Barracuda is a world leader in the field of signature management and has more than 50 years experience in camouflage with customers in over 60 countries. Part of its long term strategy is to increase its signature management business in South America.

"Força Delta and their manufacturing capabilities match the profile of a Brazilian partner that we've been looking for", says Anders Wiman, President of Saab Barracuda AB. "This partnership enables us to leverage Força Delta's excellent know-how in sewing and quality control, helping us strengthen our competitiveness in Brazil and South American market."

Força Delta Equipamentos Militares is a well-known, experienced company with a long history in the Brazilian military market. The existing product portfolio consists of tents, beds for military use in the field, uniforms etc. With this partnership Força Delta will expand its current production and during 2013 build a new plant of 10,000 sqm, where 2,000 sqm will be dedicated for manufacturing multispectral camouflage.

"This agreement with Saab represents a major step in bringing state-of-the-art signature management technology to Brazil", says Antônio Velasco Remígio, President of Força Delta. Besides expanding our production - which will lead to new recruitments and regional development - we aim with this initiative to further strengthen the Brazilian defence industry."

Signature Management is the advanced art of detection avoidance. It involves managing your own signature in the field by controlling electromagnetic spectrums to safeguard vehicles, fixed installations and personnel from sensor and radar threats, night vision, thermal target seekers and weapon sights.





SAAB

NEWS FROM SAAB

For further information, please contact:

Saab Press Centre,
+46 734 180 018
presscentre@saabgroup.com

www.saabgroup.com

[www.saabgroup.com/Twitter](https://twitter.com/saabgroup)

[www.saabgroup.com/YouTube](https://www.youtube.com/saabgroup)

Saab serves the global market with world-leading products, services and solutions ranging from military defence to civil security. Saab has operations and employees on all continents and constantly develops, adopts and improves new technology to meet customers' changing needs.

