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Saab in extensive Norwegian industrial cooperation if Gripen is selected

Saab is planning for extensive industrial cooperation with Norwegian industry in connection with a potential Gripen deal. As a part of this Saab has signed cooperation agreements with Kongsberg Defence & Aerospace, Norwegian Thales, Nammo, Simrad Optronics, Natech and TotAI-group.

In the next few years Norway will be renewing its aircraft fleet and has asked for binding information for up to 48 fighter aircraft. Saab is offering Gripen next generation, which is now under development. It can be delivered from 2016 and is a fully Nato-compatible aircraft fulfilling all Norwegian requirements.

A Gripen deal will generate extensive cooperation and development of new technologies together with Norwegian industry.

"We are convinced that our offer provides a historical opportunity for strong and long lasting relations between Norway and Sweden in defence and security related areas as well as a broad range of industrial sectors. Up to date we have identified more than 200 partners in all of the Norwegian fylker. Today we can guarantee an industrial cooperation in excess of 100 percent of order value. Further more we can see a potential business value of at least an additional 100 percent within defence and non-defence sectors." says Saab's CEO Åke Svensson.

The cooperation agreement with Kongsberg Defence & Aerospace (KDA) spread over 10-15 years covers the areas of aviation, space, defence and civil security. Cooperation with KDA includes advanced composite production and development for both military and commercial aeronautics and development, integration and marketing of the JSM missile. Total business value more than 12 billions NOK.

Thales Norway will deliver important parts of Gripen, foremost within data link communication, SATCOM and Nato interoperable crypto solutions. Thales Norway and Saab are also planning extensive cooperations in other defence communications areas. Total business value more than 2 billions NOK.

Nammo will develop 27 mm APEX ammunitions for Gripen and Counter Rocket-Artillery-Mortars. Total business value more than 1 billion NOK.

Together with Simrad a new company is formed for development and world wide marketing of various products including high tech optronics. The agreement also

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includes the establishment of a ISTAR/UAV center of excellence. Total business value more than 6 billions NOK.

The agreement with Natech includes production of cabling, panels and racks for Gripen and electromechanical manufacturing for several other Saab military products in Narvik. TotAI-group will design and produce Gripen structural parts and complete assemblies.

Saab serves the global market with world-leading products, services and solutions ranging from military defence to civil security. Saab has operations and employees on all continents and constantly develops, adopts and improves new technology to meet customers' changing needs.

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