



Norway to negotiate with Saab's competitor

The Norwegian Defense Minister Anne-Grete Strøm-Erichsen today announced that the Norwegian Government recommends to negotiate with a to Saab competing company.

"I'm disappointed and surprised about the Norwegian Governments decision, because Gripen fulfills all the operational requirements, to a fixed and known price. In addition to this, we have offered a wide and strong industrial cooperation package," says Saab CEO Åke Svensson.

"Gripen is a very competitive combat aircraft on the international market and we will now continue to focus on all the other countries where procurement processes are ongoing and Gripen is an alternative," says Svensson.

The Norwegian Government's procurement of new fighters to replace the current F-16 fleet was initiated in 2005. During the last months two offers have been compared, one for the American Joint Strike Fighter and one for Gripen.

Fighter procurement processes where Saab is involved

- Switzerland: Proposal handed in, July 2008
- The Netherlands: Saab invited to participate in the procurement process, August 2008
- Brazil: Gripen chosen as one of three candidates, October 2008
- Denmark: Binding proposal handed in, November 2007
- India: Binding proposal handed in, April 2008
- Romania: Binding proposal handed in, 2008
- Bulgaria: A proposal is being prepared
- Croatia: A proposal is being prepared

Countries who have chosen Gripen

- Sweden
- South Africa
- Czech Republic
- Thailand
- Hungary

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