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Reference

# Saab presents preliminary pro forma financial historical information

On September 9 Saab presented a new operating and management structure that will be effective as of January 1, 2010. From that date, Saab will publish external financial reports according to the new structure. Preliminary pro forma financial historical is presented in this press release.

#### Formation of five business areas

To ensure a competitive offering, Saab is restructuring its 15 business units, currently organized in three segments, into five business areas. Each business area is defined based on the products, solutions and services it provides and will assume responsibility for their respective order intake, income statement, financial position and cash flow.

Today Saab will host an analyst and press meeting where further details will be provided on the changes in Saab's organization. The meeting is hosted by CEO Åke Svensson, Lena Olving currently Head of the business segment Systems and Products and as of January 1, 2010, COO and CFO Lars Granlöf.

A live and on demand webcast of the presentation can be accessed on Saab's website: <a href="http://www.saabgroup.com">http://www.saabgroup.com</a>.

#### Preliminary pro forma historical financial information

#### **Aeronautics**

Include the operations of the current segment Aeronautics (business units Aerosystems and Aerostructures), headed by Lennart Sindahl.

The product portfolio consist of the fighter aircraft system Gripen and Unmanned Aerial Systems (UAS), and operations include production of aircraft components for Saab aircraft and airliners produced by other companies.



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#### Aeronautics financials

MSEK	Jan-June	Jan-Dec	%-	Jan-Dec
	2009	2008	change	2007
Order intake	1,468	6,153		7,516
Order backlog	17,179	19,626		21,158
Sales	3,956	7,269	+12	6,510
EBITDA	82	-1,313		617
EBITDA margin, %	2.1	-18.1		9.5
Operating income	-41	-1,508		454
Operating margin, %	-1.0	-20.7		7.0
Adjusted operating margin (excluding non-	1.5	3.6		7.0
recurring items), %				
Operating cash flow	-475	-1,007		-773
Number of employees	3,065	3,100		2,911
Split sales in Sweden and markets outside	36/64	36/64		47/53
of Sweden				

#### **Dynamics**

Include the operations of the current business units Bofors Dynamics, Barracuda and Underwater Systems. The business area Dynamics will be headed by Tomas Samuelsson.

The product portfolio consists of support weapons, missiles, torpedoes, Remotely Operated Vehicle (ROV) and Signature Management Systems.

#### **Dynamics financials**

MSEK	Jan-June	Jan-Dec	%-	Jan-Dec
	2009	2008	change	2007
Order intake	1,789	3,743		3,870
Order backlog	8,103	8,453		8,882
Sales	2,155	4,281	+12	3,812
EBITDA	259	497		494
EBITDA margin, %	12.0	11.6		13.0
Operating income	169	112		406
Operating margin, %	7.8	2.6		10.7
Adjusted operating margin, %	7.8	8.5		9.5
(excluding non-recurring items)				
Operating cash flow	-75	830		-822
Number of employees	1,781	1,805		1,849
Split sales in Sweden and markets outside of Sweden	13/87	19/81		25/75



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#### **Electronic Defence Systems**

Include the operations of the business units Avitronics and Microwave Systems. The business area will be headed by Micael Johansson.

The product portfolio consists of systems and services for detection, location and protection, weapon location and Airborne Early Warning & Control (AEW&C) sensors, surface based radar systems, Electronic Warfare systems, defence electronics and avionics.

#### Electronic Defence Systems financials

MSEK	Jan-June 2009	Jan-Dec 2008	%- change	Jan-Dec 2007
Order intake	1,002	4,534	onango	2,421
Order backlog	8,374	9,248		9,390
Sales	2,087	4,474	+1	4,440
EBITDA	342	997		776
EBITDA margin, %	16.4	22.3		17.5
Operating income	75	524		216
Operating margin, %	3.6	11.7		4.9
Adjusted operating margin, %	3.6	11.7		7.3
(excluding non-recurring items)				
Operating cash flow	168	175		-521
Number of employees	2,632	2,670		2,491
Split sales in Sweden and markets outside of Sweden	33/67	38/62		37/63

#### Security and Defence solutions

Include the operations of the business units Systems, Surveillance Systems, Security, Training Systems and Grintek Technologies. The business area will be headed by Gunilla Fransson.

The product portfolio consists of C4ISR systems (command, control, communications, computers, intelligence, surveillance and reconnaissance), airborne early warning systems, civil security, training & simulation and telecom carrier and power solutions.



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#### Security and Defence solutions financials

MSEK	Jan-June 2009	Jan-Dec 2008	%- change	Jan-Dec 2007
Order intake	2,742	6,240		5,566
Order backlog	7,944	7,129		6,659
Sales	2,399	5,278	-7	5,665
EBITDA	155	501		715
EBITDA margin, %	6.5	9.5		12.6
Operating income	105	331		615
Operating margin, %	4.4	6.3		10.9
Adjusted operating margin, %	4.4	8.2		10.3
(excluding non-recurring items)				
Operating cash flow	370	308		55
Number of employees	2,518	2,449		2,875
Split sales in Sweden and markets outside of Sweden	29/71	31/69		28/72

#### Support and services

Include the operation of the current business unit Aerotech, headed by Lars-Erik Wige.

The product portfolio offers integrated support solutions, maintenance, logistics and technical support, field facilities and regional aircraft support.

#### Support and services financials

MSEK	Jan-June	Jan-Dec	%-	Jan-Dec
	2009	2008	change	2007
Order intake	1,469	3,800		2,629
Order backlog	3,143	3,455		3,016
Sales	1,780	3,439	+7	3,212
EBITDA	223	433		338
EBITDA margin, %	12.5	12.6		10.5
Operating income	215	413		321
Operating margin, %	12.1	12.0		10.0
Adjusted operating margin, %	12.1	12.0		10.0
(excluding non-recurring items)				
Operating cash flow	-88	-285		243
Number of employees	1,765	1,814		1,734
Split sales in Sweden and markets outside of Sweden	74/26	63/37		64/36



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Saab serves the global market with world-leading products, services and solutions ranging from military defence to civil security. Saab has operations and employees on all continents and constantly develops, adopts and improves new technology to meet customers' changing needs.

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The information is that which Saab AB is required to declare by the Securities Business Act and/or the Financial instruments Trading Act. The information was submitted for publication on September 22 at 08.45.