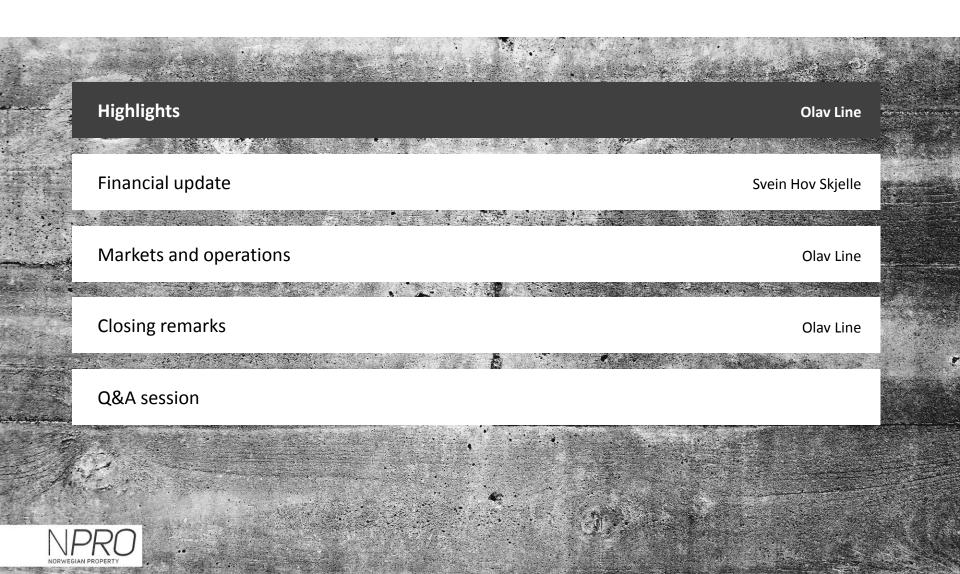


1<sup>st</sup> quarter 2011
Oslo
5 May 2011

### 1Q 2011 PRESENTATION

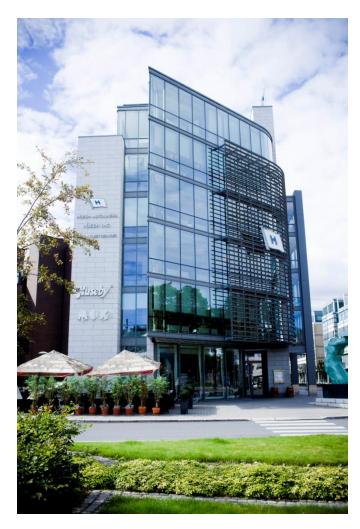
# Agenda



#### **HIGHLIGHTS**

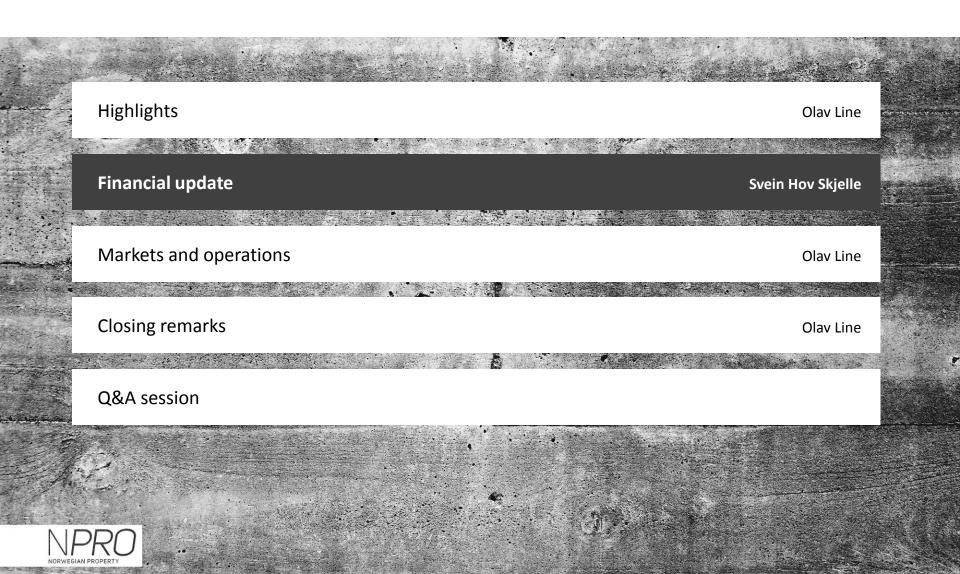
### Positive development as fully integrated property company

- Solid operations as fully integrated office property company
- Loan to value further reduced
- Positive value adjustments
  - NAV increases to NOK 10.99
  - EPRA NAV of NOK 11.62
- Fokus Bank new tenant at Aker Brygge
- Refinancing secured

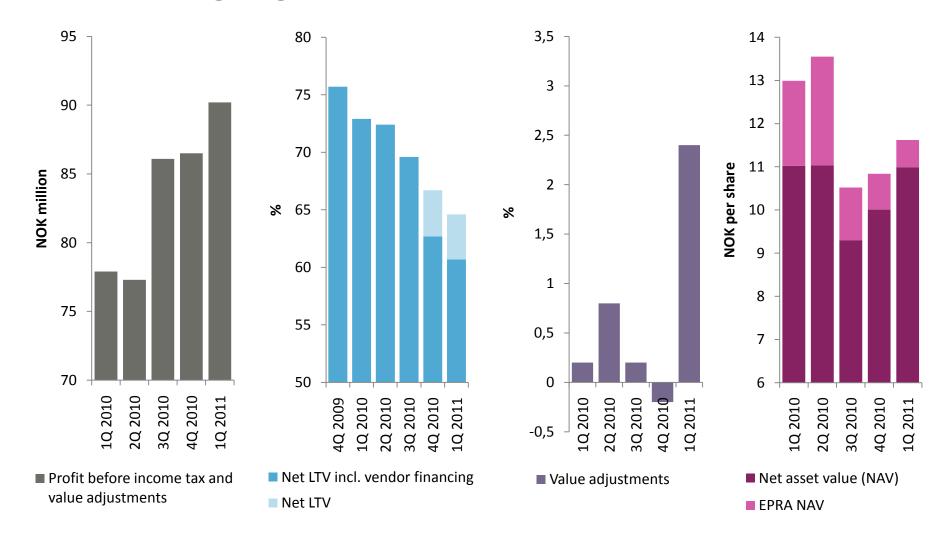


### 1Q 2011 PRESENTATION

# Agenda



### Financial highlights





### Income statement

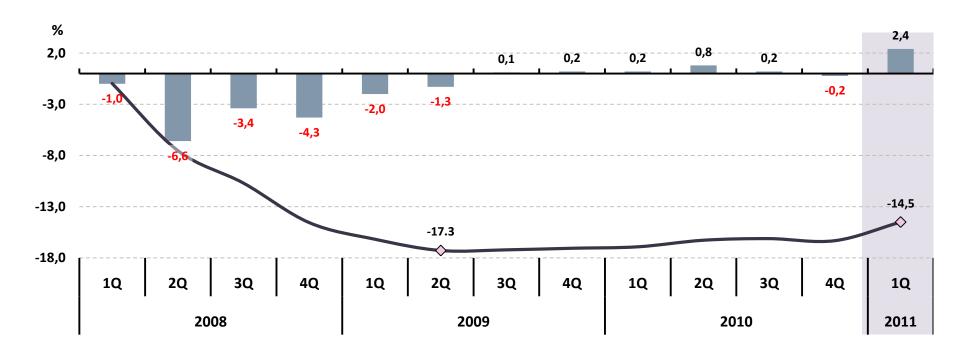
NOK million	1Q 2011	1Q 2010	2010
Gross rental income	253.7	262.6	1 025.1
Maintenance and property related cost	-22.6	-19.5	-95.8
Administrative and group expenses	-16.8	-14.0	-58.9
Operating result before value adjustment	214.3	229.2	870.4
Net financial items excluding derivatives	-124.2	-151.3	-542.7
Profit before value adjustments	90.2	77.9	327.7
Net gain on disposals	-	15.8	9.4
Net gain/loss on value adjustments of investment properties	327.7	25.5	170.6
Change in market value of financial derivatives	141.1	-114.7	-69.9
Profit before income tax for continued operations	559.0	4.5	437.9
Income tax for continued operations (not payable)	-64.8	-	-86.7
Profit for the period for continued operations	494.2	4.5	351.2
Profit for discontinued operations	-	36.1	-810.8
Profit for the period	494.2	40.6	-459.6
Earnings per share (NOK)	0.99	0.09	-0.94



# Upward adjustment of property value

- Overall increase in market rent levels
- Reduced yield, especially for properties with short term leases
- Lease contract with Fokus Bank increases valuation of Aker Brygge properties

Fair value adjustment of 2.4 per cent in the first quarter





### Portfolio valuation by area

- Net yield for total portfolio is 6.2 per cent based on current payable rent
- External valuation conducted by DTZ RealKapital and Akershus Eiendom
  - Market rent estimated to be 3.2 per cent (4Q: 3.5 per cent) higher than current payable rents
- Positive fair value adjustment of NOK 327.7 million (2.4 per cent)

Area	Total area		EPRA 1)	CPI adi.	Duration	Valuation		Gross rent per year		Net yield <sup>2)</sup> (%)	Gross market rent fully let <sup>3)</sup>	
	ea	(m²) vacancy vacancy (%)	(years)	NOK mill.	NOK/m²	NOK mill.	NOK/m²					
	CBD	149 848	6.2	7.3	98.5	4.1	5 819	38 959	339	2 273	5.5	409
	Skøyen	108 203	8.4	8.1	100.0	5.9	2 890	26 716	194	1 795	6.3	190
Oslo	West	114 532	0.0	0.0	100.0	5.7	2 488	21 722	174	1 520	6.6	172
	Nydalen	110 108	6.9	7.9	95.8	6.2	1 846	16 757	131	1 186	6.7	143
	North / east	26 455	20.7	28.1	100.0	8.8	323	12 213	26	980	7.5	28
St	avanger	114 703	2.0	1.6	89.5	5.0	2 060	17 956	151	1 318	6.9	161
To	tal office portfolio	623 849	5.5	6.0	97.4	5.3	15 425	24 744	1 016	1 629	6.2	1 102

Market rent of vacant space divided by market rent of the whole portfolio
 Based on gross rent and estimated operating expenses of 6%

3) Estimated fully let gross market rent, average of Akershus Eiendom and DTZ RealKapital



# Financial position

Interest bearing debt and hedging		31.03.2011	31.12.2010
Total interest bearing debt	NOK million	10 212.1	10 294.6
Property value (gross of deferred tax at acquisition)	NOK million	15 425.5	15 062.4
Loan to value	Per cent	66.2	68.3
Net Loan to value 1)	Per cent	64.6	66.7
Net Loan to value including vendor financing <sup>2)</sup>	Per cent	60.7	62.7
Cash and cash equivalents	NOK million	241.9	248.4
Vendor financing	NOK million	600.0	600.0
Unused committed credit facilities (short and long term)	NOK million	1 000.0	1 000.0
Average remaining duration. hedging	Years	4.2	4.1
Average interest rate (including margin)	Per cent	5.18	5.16
Average margin	Per cent	0.74	0.74
Average remaining duration. borrowing	Years	1.7	2.0
Hedging ratio (including cash and cash equivalents)	Per cent	94.8	94.0

1) Gross interest bearing debt less cash divided by gross property value 2) Gross interest bearing debt less cash and vendor financing divided by gross property value

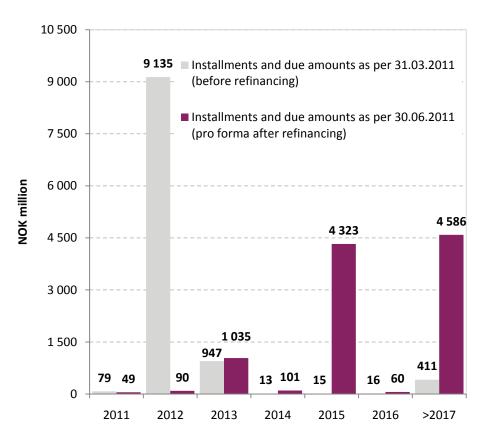


### Debt refinancing secures investment capacity

- Credit facilities of NOK 9 960 million established in the second quarter
- Two equally sized credit facilities with seven and four years maturity respectively
- Average margin: 1.25 per cent
- No debt maturing until 2013
- Average maturity for company debt increased to 5.3 years
- Average interest rate estimated at 5.3 per cent as per 30 June 2011

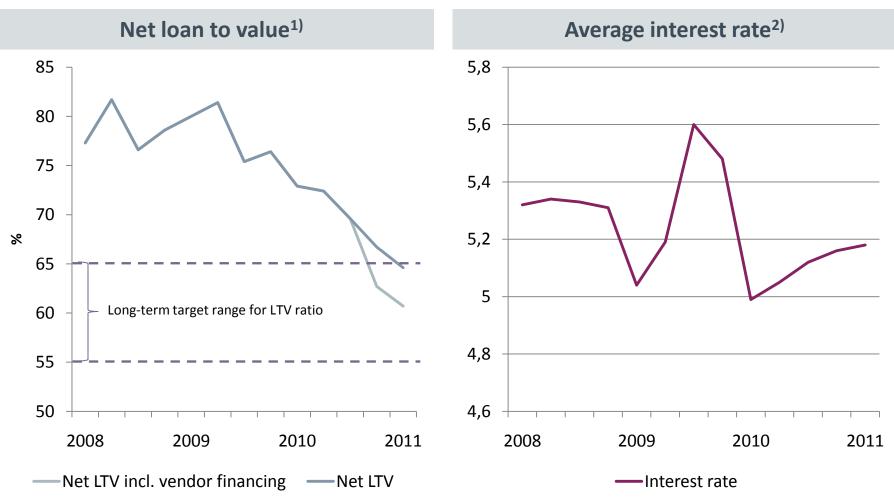
New facilities secure refinancing of all loan maturities in 2011 and 2012 and also add funding capacity for future investments.

#### Loan maturity profile before and after refinancing





# Managing debt and hedging portfolio



1) Gross interest bearing debt less cash divided by gross property value. Net LTV including vendor financing is also shown for 4Q 2010 and 1Q 2011
2) Comparable figures, excluding financing of Norgani Hotels AS historically



### Balance sheet

NOK million	31.03.2011	31.03.2010	31.12.2010
Investment properties 1)	15 227.9	23 612.4	14 862.5
Receivables	600.0	8.7	600.0
Deferred tax asset	6.3	-	70.0
Goodwill	-	580.2	-
Cash and cash equivalents	241.9	655.9	248.4
Equity	5 480.8	5 496.2	4 988.6
Long term interest bearing debt	8 798.4	17 838.5	10 203.8
Short term interest bearing debt	1 413.7	199.9	90.7
Market value financial derivatives (net)	162.3	575.5	300.6
Deferred tax liability	-	325.6	-
Net other debt	220.7	421.5	197.1
Equity ratio (%)	33.9	21.9	31.4
Net asset value per share (NOK) <sup>2)</sup>	10.99	11.02	10.01
Net asset value per share (NOK), EPRA <sup>2)</sup>	11.62	12.99	10.84

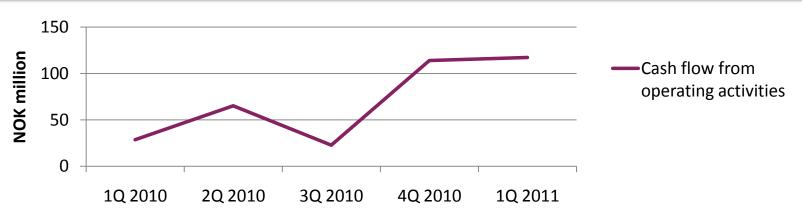
<sup>1)</sup> Net of deferred tax at acquisition



<sup>2)</sup> Number of shares: 498 596 832

### Cash flow

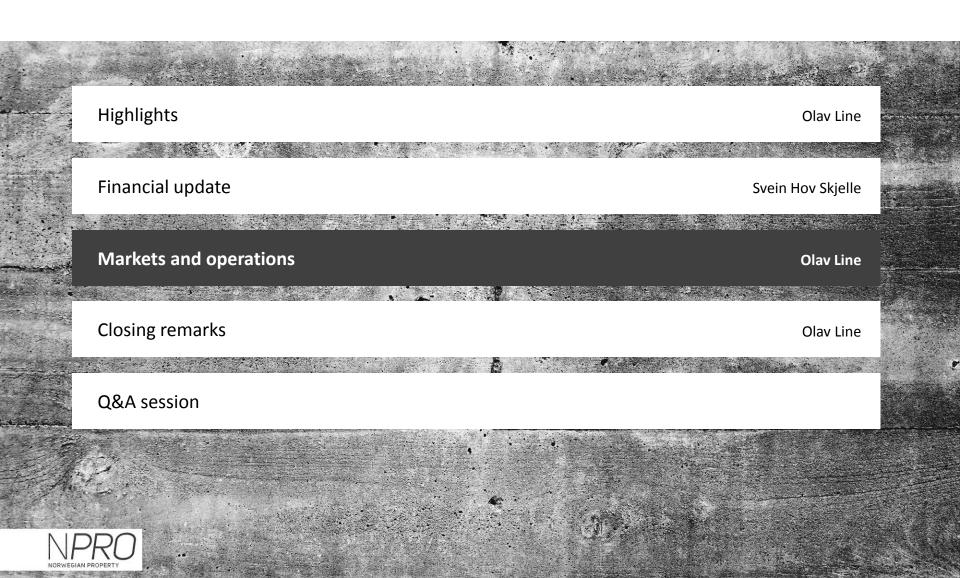
NOK million	1Q 2011	1Q 2010	2010
Cash flow from operating activities	117.2	28.5	364.1
Cash received from sale of assets	-	169.3	1 122.6
Purchase of tangible assets and subsidiaries	-37.6	-13.1	-68.0
Cash flow from investment activities	-37.6	156.2	1 054.6
Net change in interest bearing debt	-86.0	-303.3	-1 944.5
Capital increases	-	526.2	526.2
Net cash flow from financing activities	-86.0	222.9	-1.418.3
Net change in cash	-6.5	407.7	0.4
Net cash at end of period	241.9	655.9	248.4





### 1Q 2011 PRESENTATION

# Agenda



### Debt refinancing completes transformation of Norwegian Property

Sale of hotel operation

Sale of Norgani Hotels AS completed in November 2010

Improved financial flexibility

Net LTV from 75.7 per cent to 64.6 per cent (60.7 per cent if Norgani vendor financing is included)

Built organisational strength to address future value drivers

Established in-house property management organisation and systems Established in-house development organisation Strengthened market organisation and financial function

Established long-term master plans for major properties

Established plans for redevelopment and upgrade of major properties

Refinancing of debt secured

No debt maturing until 2013 Loan facilities secure all loan maturities in 2011 and 2012 and investment capacity

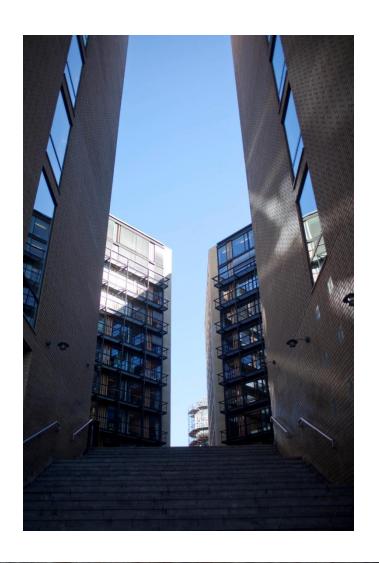
Positioned for focus ahead:

Industrial value creation based on four main value drivers



# Operational highlights

- Positive market signals, improving rental market
- 24 new contracts, renewals or extensions in the first quarter with total annual value of NOK 38.5 million
  - Comparable rental uplift 19.7 per cent
- Area vacancy stable at about 5.5 per cent, compared with 5.8 per cent at the end of 2010
- Continuous focus on four main areas for value creation;
  - Property rental
  - Development
  - Facilities and asset management
  - Transactions and finance



### Fokus Bank new tenant at Aker Brygge

- Norwegian Property has secured a long term lease with Fokus Bank for more than 25 per cent of the areas DnB NOR vacates in 2013
- Agreed rent level reflects both the attractiveness of Aker Brygge and the standard of the building after a planned refurbishment
- Lease comprises approximately 6 400 square meters with a duration of 10 years from the expected relocation in January 2014



Norwegian Property plans a major upgrade of the property in order to offer modern functionality, space efficiency and environmental friendly offices

#### MARKETS AND OPERATIONS: DEVELOPMENT

# Conversion of office property into housing initiated

- Possible conversion of Middelthuns gate 17 in Oslo from office building into housing
- Feasibility study performed together with MAD Architects and Røisland & Co
- Planned project combines new buildings and reconstruction of existing structures
- In today's market, conversion into housing considered more profitable than offices for this property
- Norwegian Property will consider selling the property either before or after zoning and planning permission is granted as company strategy does not include residential development activities





# Project facts: Approximately 240 apartments planned Additional retail areas Option for about 225 parking spaces in basement



#### MARKETS AND OPERATIONS: FACILITIES AND ASSET MANAGEMENT

### Builds inhouse property management organisation

- Norwegian Property has taken over management of office properties in Oslo as from 1 May 2011
- Management of properties at Aker Brygge taken over as from 1 January 2011
- In-house property management organization and systems established and implemented



In-house property management is an important element in Norwegian Property's efforts to transform itself from a financial player to a **fully integrated property company** with high quality in all parts of the value chain



#### MARKETS AND OPERATIONS: TRANSACTIONS AND FINANCE

### First acquisition since 2007

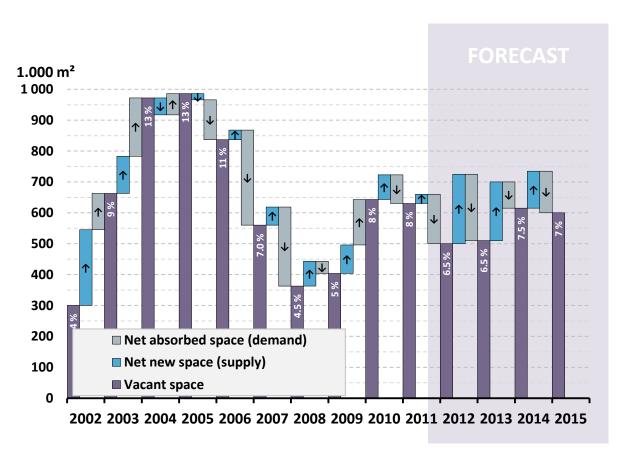
- Agreement to acquire office section in Oslo entered into in second quarter 2011
- Located in the Verkstedhallene building at Aker Brygge
- Price: NOK 28 million
- Let out on a long-term contract to Norwegian Property
- Transaction expected to be closed in May 2011



Norwegian Property plans to rehabilitate the entire property in the future, thus the acquisition is regarded as strategic



### Market recovery more moderate than previous cycle



### Current market recovery expected to be more moderate than in 2006-2007 because:

- Weaker employment growth than in previous cycle
- Higher newbuilding activity in 2012-2013 prevents vacancy from being as low as in previous market upturn

#### Yet positive rent growth expected due to:

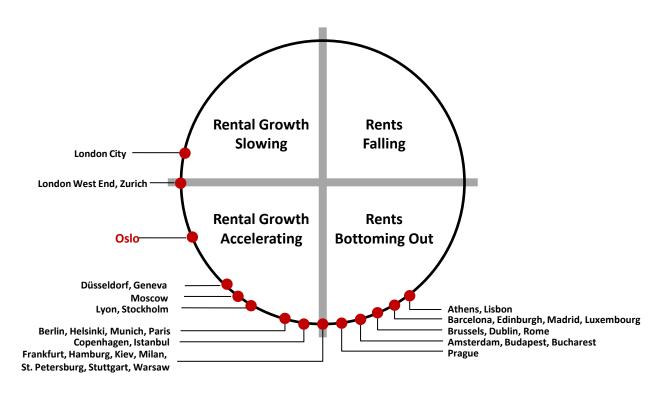
- Increasing employment levels
- Higher demand for quality, public transport and energy consumption excludes more properties and makes rehabilitation increasingly expensive
- Increasing number of office properties converted into housing; reduces net supply
- Vacancy rate starts at eight per cent, compared with eleven per cent in 2006

Source: Akershus Eiendom (April 2011)



# Exposure to rental growth in Oslo CBD

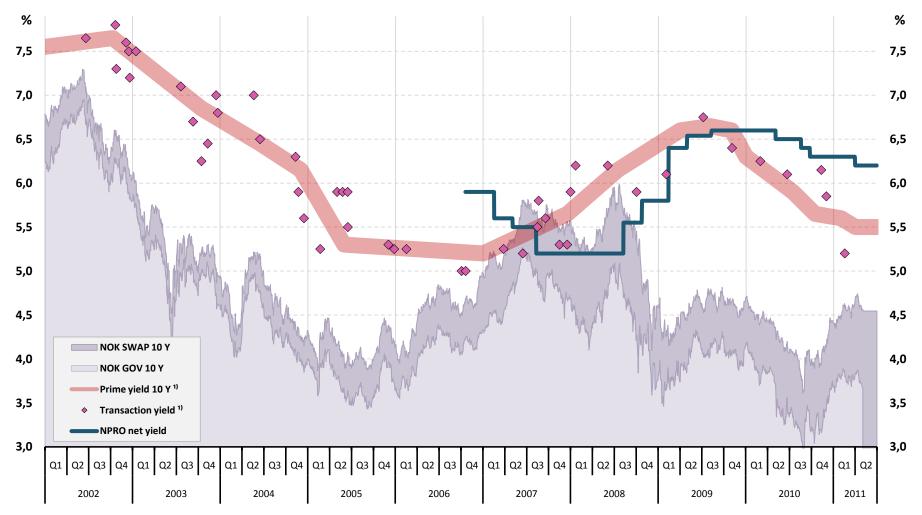
- Akershus Eiendom expects rent growth of 15 to 30 per cent in 2011 followed by declining growth rates in 2012-2015
- Oslo area vacancy unevenly spread between more or less attractive localities
- Highest expectations of rent growth in Oslo CBD
- Norwegian Property has more than 50 per cent exposure to Oslo CBD and Skøyen



Sources: Akershus Eiendom, Jones Lang Lasalle (April 2011)



### Attention turning towards shorter term leases

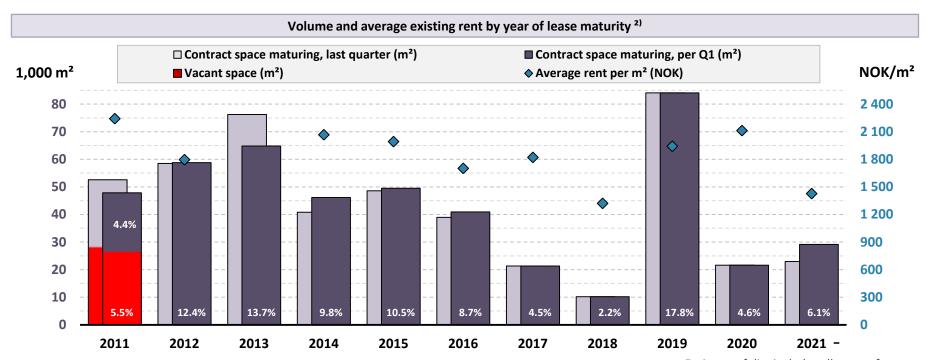






### Diversified portfolio maturity

- 5.3 years duration of leases (4Q: 5.2 years)
- Area vacancy at 5.5 per cent (4Q: 5.8 per cent). EPRA vacancy rate at 6.0 per cent
- Average yearly rent of NOK 1 629 per m<sup>2</sup> (4Q: NOK 1 627per m<sup>2</sup>) 1)
- 97.4 per cent of lease rent is CPI adjusted (cash flow inflation hedged)

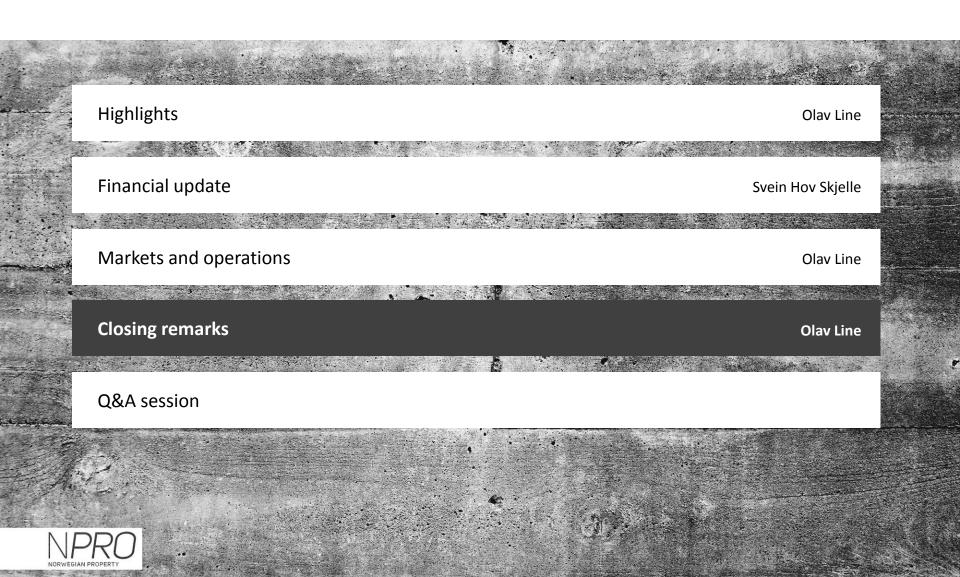






### 1Q 2011 PRESENTATION

# Agenda



#### **CLOSING REMARKS**

### Refinancing concludes transformation process

- Market growth back to normalized levels
- Stable and improving operations
- Positive value adjustments
  - NAV increases to NOK 10.99
  - EPRA NAV of NOK 11.62
- Refinancing secures repayment of debt and investment capacity



- Sound financial platform
- Attractive property portfolio
- Strengthened organisational team with customer focus
- Enables Norwegian Property to take advantage of market prospects



### Q&A

For further details about our properties, news and investor information, please have a look at our website; www.npro.no







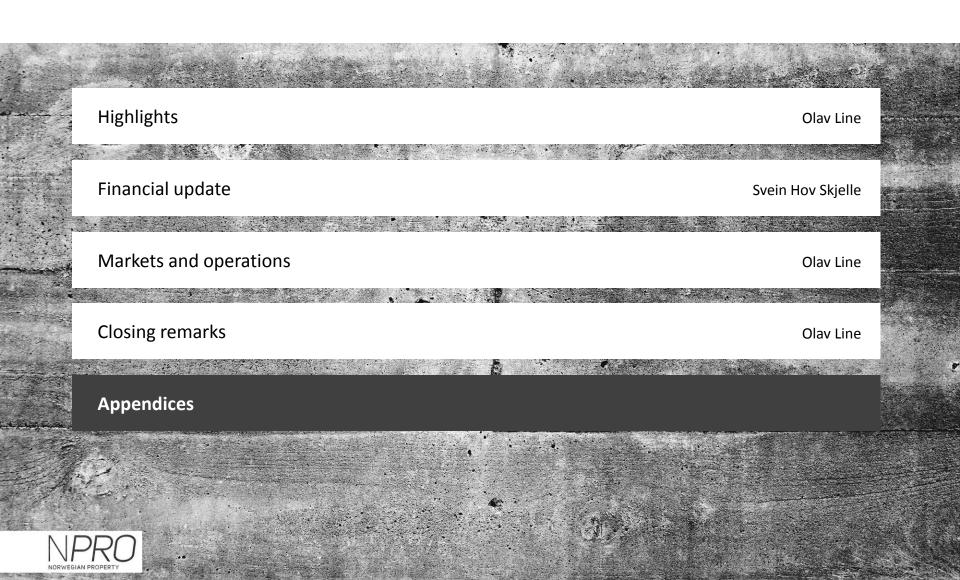


Silver medalist of Farmand award for best website



### 1Q 2011 PRESENTATION

# Agenda



# Overview and key figures







Key figures as of 31 March 2011				
Properties	#	47		
Portfolio size	m²	623 849		
Average size per property	m²	13 273		
Gross rent per year (run rate)	NOK mill.	1 016		
Operational expenses per year 1)	NOK mill.	61		
Net rent per year (run rate)	NOK mill.	955		
Average gross rent per m² per year	NOK	1 629		
Gross market value	NOK mill.	15 425		
Average value per property	NOK mill.	328		
Average value per m <sup>2</sup>	NOK	24 744		
Gross yield, actual	%	6.6		
Net yield, actual	%	6.2		
Gross yield at market rent fully let <sup>2)</sup>	%	7.1		
Net yield at market rent fully let <sup>2)</sup>	%	6.7		
Duration	years	5.3		
CPI adjustment per 1 Jan 2012	%	97.4		
Vacancy (area)	%	5.5		
EPRA vacancy rate <sup>3)</sup>	%	6.0		





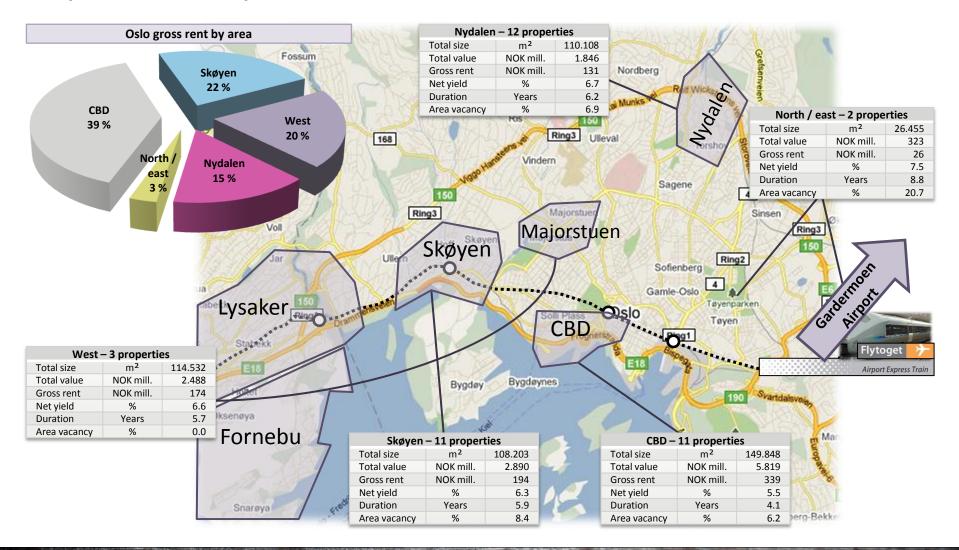


1) Assuming 6% operating expenses on property level

2) Total portfolio's market rent has been assessed by external appraisers to be 3.5% above current contractual rents
3) Market rent of vacant space divided by market rent of the whole portfolio

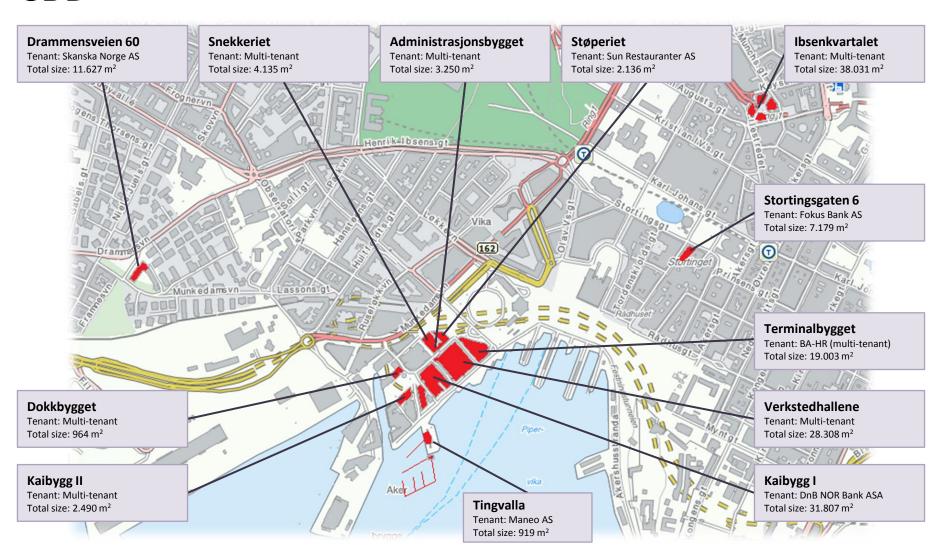


# Exposure to prime locations in Oslo



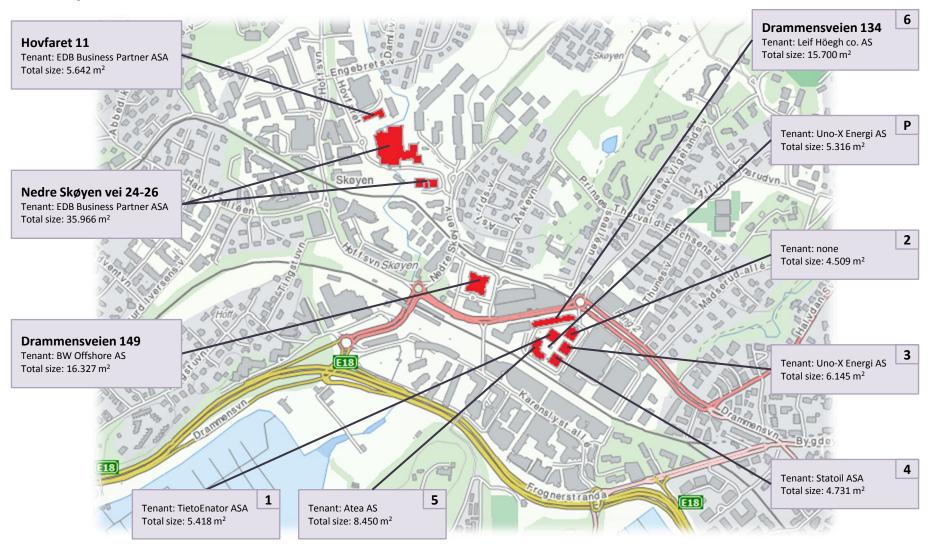


### **CBD**



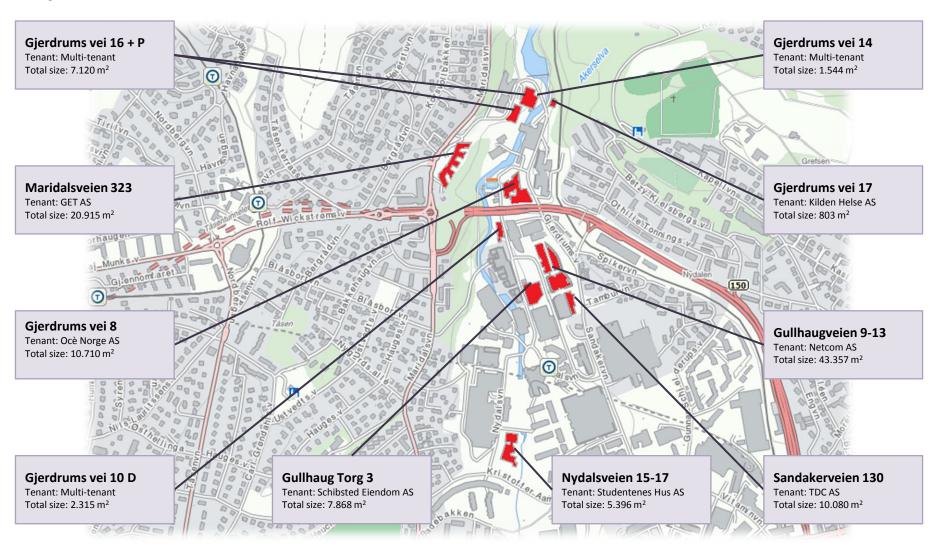


# Skøyen



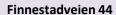


# Nydalen





### Stavanger



■ Office: 22.032 m<sup>2</sup>

■ Total: 22.032 m<sup>2</sup>



#### Badehusgaten 33-39

■ Office: 16.673 m²

■ Total: 21.528 m<sup>2</sup>



#### Maskinveien 32

■ Office: 4.561 m<sup>2</sup>

■ Total: 5.086 m²



#### Strandsvingen 10

■ Office: 2.059 m²

■ Total: 2.059 m²



#### **Svanholmen 2**

■ Office: 2.982 m²

■ Retail: 6.580 m<sup>2</sup>



509 510 Sola

#### Forusbeen 35

■ Office: 17.674 m²

■ Total: 21.424 m<sup>2</sup>



#### **Grenseveien 21**

■ Office: 27.721 m²

■ Total: 27.721 m²



#### **Grenseveien 19**

■ Office: 5.390 m<sup>2</sup>

■ Total: 5.390 m²





#### NORWEGIAN PROPERTY ASA

### Disclaimer

The information included in this Presentation contains certain forward-looking statements that address activities. events or developments that Norwegian Property ASA ("the Company") expects. projects. believes or anticipates will or may occur in the future. These statements are based on various assumptions made by the Company, which are beyond its control and are subject to certain additional risks and uncertainties. The Company is subject to a large number of risk factors including but not limited to economic and market conditions in the geographic areas and markets in which Norwegian Property is or will be operating. counterparty risk. interest rates. access to financing. fluctuations in currency exchange rates. and changes in governmental regulations. For a further description of other relevant risk factors we refer to Norwegian Property's Annual Report for 2010. As a result of these and other risk factors. actual events and our actual results may differ materially from those indicated in or implied by such forward-looking statements. The reservation is also made that inaccuracies or mistakes may occur in the information given above about current status of the Company or its business. Any reliance on the information above is at the risk of the reader. and Norwegian Property disclaims any and all liability in this respect.

