## Carol Stewart–Gill inspiring entrepreneurs across the UK

Take a few minutes to read just a couple of the testimonials given by franchisees of Dublcheck, the UK s fastest growing commercial cleaning company, and you can t help but notice the frequent references to the outstanding support given to them from the Dublcheck head office, and notably from Founder and Chair Carol Stewart–Gill.

Support from franchise owner to franchisee is critical and something I and my team really believe in says Carol. We ensure we give above average levels of support, through providing contracts, and through our Dublcheck Training Programme.

And it s clear that because of that commitment Dublcheck is no average business, and Carol no average business owner.

Having started Dublcheck in 1993, and survived the recession in style, she has an enviable passion for what she does. And it s her infectious enthusiasm and drive which have gone on to inspire over a hundred people a hundred people who are now themselves operating successful commercial cleaning businesses around the UK.

I know how daunting it can be to set up a business, said Carol. There s so much to think about equipment, staffing, sales&. the list is endless. Having been there myself my aim is always to give Dublcheck franchisees as much support as possible, to ensure that they have the best chance of success. And we give that support in a number of ways.

Firstly I ensure that the Dublcheck team spends time with franchisees, sharing our passion for the business this allows them to see the potential of Dublcheck, and the potential for themselves.

Then we ensure that we take one of their biggest worries off them finding new business. We have an outstanding sales team, who will provide each franchisee with the clients they need to get started, and to grow. This sets us apart from other cleaning franchises, and allows our franchisees to focus on delivering a cleaning service that is second to none. And that support remains in place its not just there at the beginning.

Carol is no stranger to the challenges of growing a business. Having started out with her own cleaning company, where she was the one obtaining the contracts, she has worked all hours and juggled work and home life. It can be tough says Carol, but somehow I find the fun in everything I do, and that s really so important. It helps you keep moving forward, looking for new challenges. And if you enjoy what you do, it s easy to inspire others. I like to nurture talent—so many people who come to us are nervous about striking out on their own, but when we get to know them we find there is so much potential. We can work with them to help them develop their business, and with it their confidence.

Like many of Dublcheck s franchisees, Carol is still growing and developing the business, taking advantage of every opportunity she finds. Having now established Dublcheck as a truly UK-wide operation, who knows where the next Dublcheck franchisee will be&.

## Ends

## Media Enquiries

Please contact Caroline Sanger–Davies at Aero Media & Marketing on 07854 835171, email <a href="mailto:caroline@aero-media.co.uk">caroline@aero-media.co.uk</a> We can supply franchisee case studies, photographic material, and interview opportunities.

## **About Dublcheck**

Dublcheck is a national cleaning company with tailor—made local service. Founded by Carol Stewart—Gill in 1993, the business has over 100 franchisees. The Dublcheck name originates from Carol s concept: the franchisee will check on the needs of the customer, whilst Dublcheck will check on the needs of the franchisee. Dublcheck was named as the 20th fastest growing private company out of a million private companies surveyed, in Richard Branson s Virgin Fastrack 100 and The Sunday Times.

Dublcheck offer franchises starting with investment levels ranging from £9000 to £190,000. We are still looking for franchisees in all areas. For more information about becoming a Dublcheck franchisee call 0800 317236, or email <a href="mailto:franchise@dublcheck.co.uk">franchise@dublcheck.co.uk</a> www.dublcheck.co.uk