



**Unibet Group plc**  
**Interim report January - March 2010**

- ▶ **Gross winnings revenue amounted to GBP 41.8 (36.1) million for the first quarter of 2010.**
- ▶ **Profit from operations for the first quarter of 2010 amounted to GBP 10.6 (10.9) million.**
- ▶ **Profit before tax for the first quarter of 2010 amounted to GBP 10.3 (10.7) million.**
- ▶ **Profit after tax for the first quarter of 2010 amounted to GBP 9.5 (10.0) million.**
- ▶ **Earnings per share were GBP 0.339 (0.357) for the first quarter of 2010.**
- ▶ **Operating cash flow before movements in working capital amounted to GBP 13.1 (13.5) million for the first quarter 2010.**
- ▶ **Number of active customers at the end of the quarter was 379,473 (314,977).**

**“Continued solid growth”**

“During the first quarter of 2010 we have seen a continued solid growth both in terms of gross winnings revenue and active customers. Important drivers have been our live betting together with live streaming and the possibility to place bets on the Unibet Mobile platform.”

“Also April has shown very good figures with the average daily gross winnings revenue for April higher than the average daily gross winnings revenue for the first quarter 2010.”

“Unibet has decided to pursue the opportunity to apply for a licence under the French controlled opening of the online market. The exact terms and conditions of licences under the controlled opening are still outstanding but indicate only a marginal EBIT contribution from France for 2010. Since the financial goals for 2010 were based on the assumption of unchanged regulatory situation they are now obsolete. Given the uncertainty especially regarding France our view is that it will be challenging to outperform 2009 EBIT level.”

“In addition, as a preparation for a possible opening of the US market, Unibet has acquired 25.9 per cent of the NASDAQ listed company Bingo.com through a directed rights issue/private placement of USD 2.25 million”, says Petter Nylander, CEO of Unibet.

Today, Wednesday 5 May 2010, Unibet’s CEO Petter Nylander and CFO Henrik Tjärnström will host a presentation in English at FinancialHearings, Operaterrassen in Stockholm at 9.00 CET.

Please go to [www.financialhearings.com](http://www.financialhearings.com) to sign in.

For those who would like to participate in the telephone conference in connection with the presentation, the telephone number is +44 (0)20 7136 2050. Confirmation Code: 4178319

Please call in, well in advance and register.

The presentation is also web cast live on [www.unibetgroupplc.com](http://www.unibetgroupplc.com).

## SUMMARY TABLE Q1 AND PRIOR YEAR

This table is unaudited

GBP	2010 GBPm	Q1	2009 GBPm	Full Year 2009 GBPm	Rolling 12 months <sup>3</sup> GBPm
Gross winnings revenue	41.8		36.1	138.3	144.0
EBITDA <sup>1</sup>	12.9		13.4	41.9	41.4
Result before tax	10.3		10.7	28.9	28.5
Result after tax	9.5		10.0	26.8	26.3
Net cash (debt) <sup>2</sup>	3.1		37.2	-9.9	
Bank debt	21.4		0.0	21.4	
Bond liability	0.0		60.1	0.0	
	<b>GBP</b>		<b>GBP</b>	<b>GBP</b>	<b>GBP</b>
EBITDA <sup>1</sup> per share	0.459		0.479	1.498	1.478
Earnings per share	0.339		0.357	0.957	0.939
Net cash (debt) <sup>2</sup> per share	0.111		1.318	-0.352	

SEK	2010 SEKm	Q1	2009 SEKm	Full Year 2009 SEKm	Rolling 12 months <sup>3</sup> SEKm
Gross winnings revenue	468.9		435.1	1,649.7	1,683.5
EBITDA <sup>1</sup>	144.7		161.3	499.6	483.0
Result before tax	116.0		128.9	344.5	331.6
Result after tax	106.8		120.1	319.2	305.9
Net cash (debt) <sup>2</sup>	34.3		437.4	-114.8	
Bank debt	233.1		0.0	247.1	
Bond liability	0.0		706.8	0.0	
	<b>SEK</b>		<b>SEK</b>	<b>SEK</b>	<b>SEK</b>
EBITDA <sup>1</sup> per share	5.16		5.77	17.87	17.26
Earnings per share	3.81		4.30	11.42	10.93
Net cash (debt) <sup>2</sup> per share	1.21		15.49	-4.06	

	No.		No.	No.	No.
Active customers	379,473		314,977		
Registered customers (million)	4.4		3.3	4.1	

Currency rate Q1 10 average: 1GBP = 11.232 SEK, Q1 09: 1GBP = 12.050 SEK, FY 09: 1GBP = 11.927 SEK, 31 Mar 10: 1GBP = 10.916 SEK  
Unibet reports in GBP and the SEK figures presented above at period end rates are for information only and are not intended to comply with IFRS.

<sup>1</sup> EBITDA = Profit from operations before depreciation and amortisation

<sup>2</sup> Net cash (debt) = Total cash at period end less customer balances and bank loans

<sup>3</sup> Rolling 12 months consists of 12 months ended 31 March 2010

## Unibet Group plc

### Significant events during the first quarter of 2010

On 17 February 2010, Unibet signed a contract with the Ålandic gaming company, Paf, for the provision of full Sportsbook B2B. The scope of the services includes fixed odds and live betting including full risk management. Paf will also become a customer in the fast growing sports betting pools products SuperToto and SuperScore offered by Unibet.

### Significant events after the period end

On 4 May, Unibet acquired 25.9 per cent of the NASDAQ listed company Bingo.com through a directed rights issue/private placement of USD 2.25 million.

On 4 May, the Board of Unibet decided to pursue the opportunity to apply for a licence under the French controlled opening of the online market. The exact regulatory requirements for obtaining licences under the controlled opening are yet to be established, but indicate only a marginal EBIT contribution from France for 2010. On the aforementioned day, to prepare and adapt the company for

the French licence and as the result of an ongoing review of Unibet's core brands, Unibet has agreed to sell and transfer certain assets to Gallia Gaming Group Ltd.

### **Financial goals**

When Unibet published the financial goals for 2010 the assumption was that the regulatory situation would remain unchanged and whilst the Group see potential long term benefits from re-regulation, the short term implications of the re-regulation in France will mean that Unibet will not be able to reach the financial targets for 2010. Given that the details and timelines for the re-regulation in Europe and the US is still unclear, Unibet do not find it credible for the moment to provide new financial targets.

### **Market**

Unibet is one of Europe's leading companies in Moneytainment, operating in 27 different languages in more than 100 countries.

Gambling can be divided into games of skill (Sports betting, Horse racing, Poker, etc.) and games of chance (Roulette, Black Jack, Slot machines, Lotto, Bingo etc.) The gambling market can also be divided into online (Internet) and offline (betting shops, casinos) gambling. Online gambling is now regarded as one of the most important Internet businesses. Besides sports betting, which has enjoyed first mover advantage in the online arena and been the driver of online gambling, other areas such as casino games, poker, bingo and lotteries have grown rapidly in recent years.

### **Current products**

#### ***Sports betting***

Unibet's sports betting service offers a comprehensive range of odds on a variety of international and local sports events, to a worldwide customer base (excluding the USA, Turkey and similar markets) 24 hours a day, 7 days a week. Bets are placed via Unibet's site or via mobile phone.

It was a hectic first quarter of sporting action in 2010 starting with the Australian Open Tennis which Unibet streamed live. The final between Roger Federer and Andy Murray proved to be the biggest live betting event of the first quarter 2010. February saw the Winter Olympics dominating the action as Unibet's comprehensive live and pre match offer covered every event. There were also the usual big international sporting events taking place – the Champions League knock-out stages, the Europa League and the Tennis Masters Series as well as all the domestic Football, Handball, Volleyball and Basketball leagues, the NFL Super bowl and an array of other sporting gems.

Unibet's streaming product boasts a variety of the top international and local sports. The first quarter of 2010 saw Unibet stream every match from Spanish Primera football league live and for free as well as matches from the Italian Serie A, England, Portugal, South America and all the other top action from all over the world. The tennis streaming covered the Australian Open and WTA, ATP and Challenger tournaments from all over the world, whilst other sports ranging from World Championship Darts and Philippine Basketball extended the range and variety of Unibet's streaming content. All of this added up to Unibet offering over 1,500 streamed events during the first quarter 2010.

Mobile Betting continued to grow as customers continues to embrace the concept of betting 'on the go'. Over 350,000 bets were placed using the Unibet Mobile platform in the first quarter 2010 of which over 65 per cent of these bets were on a 'live' event.

The majority of Unibet's business is largely determined by the seasons for key sports such as the major football leagues in Europe, major golf and tennis tournaments as well as ice hockey leagues in the Nordic countries and North America. The seasonality of these events results in fluctuations in the Group's quarterly performance, especially in terms of Gross Turnover. However, quarterly results can also vary widely, due to the volatility of gross winnings margins in sports betting. Please refer to page 5.

#### ***Non-sports betting***

Unibet's non-sports betting consist of casino, games, bingo and poker.

The Unibet browser casino consists of more than 80 games such as Roulette, Black Jack, Caribbean Stud, Video Slots and Video Poker. A wide variety of promotions are offered regularly as well as daily and monthly tournaments with prize pools of up to EUR 20,000. Three new games were released

during the first quarter of 2010 including the three Video Slots Wild Witches, Diamond Dogs and Gonzo's Quest.

The downloadable casino offers over 140 games including superior looking casino classics such as Roulette and Blackjack Gold series, as well as the highly popular branded Video Slots, Tomb Raider, Hitman and The Osbournes to give players the perfect casino experience.

Unibet's Live Casino offers two Unibet branded Blackjack tables, Roulette and Baccarat. The Live Casino is the closest you can get to a real brick and mortar casino online, with real dealers spinning the roulette wheel and dealing the cards.

Unibet Games includes a wide range of games from Slots to Keno to Sports themed games. The games are a softer version of the casino and are derived from the popularity of lottery and keno-based games, virtual sports and hi/lo games. During the first quarter 2010 the offering was further extended to include a number of new games, principally branded slots with jackpots.

Unibet offers the 75-ball and 90-ball type Bingo together with a range of casino games attached to it. These casino games consist of multi-reel video slots, video poker and keno. Unibet Bingo 75-ball offers single patterns as well as the traditional Swedish multi-part variant bingo patterns. Unibet offers bingo under the two brands Unibet Bingo and Maria Bingo.

A full range of global and local promotions were run in Unibet Poker during the first quarter of 2010. This included, for the first time a Maria poker – Unibet's female-focused poker brand - side event at the Unibet Open in Budapest in March 2010. This tournament continues to consolidate its success as one of Europe's most popular live poker tours with 460 players taking part in 2010's first event.

### **Financial review**

The financial information has been presented in accordance with International Financial Reporting Standards and IFRIC interpretations as adopted by the European Union. The accounting policies remain unchanged from the last published results for the year ended 31 December 2009.

### **Gross winnings revenue**

Gross winnings revenue on sports betting represents the net receipt of bets and payouts within the consolidated entity for the financial period, as reduced for Free Bets. Free Bets are bonuses granted or earned in connection with customer acquisition.

Gross winnings revenue for sports betting amounted to GBP 17.6 (14.3) million for the first quarter of 2010.

Gross winnings for non-sports betting amounted to GBP 24.1 (21.8) million for the first quarter of 2010.

Of the non-sports betting gross winnings in the first quarter, poker represents 29 per cent and casino 57 per cent.

**Gross Winnings Revenue by market and business segment  
(based on country of residence of customer)  
GBP thousand**

	Q1 2010			Q1 2009			Full Year 2009		
	Sports Betting	Non-Sports Betting	Total	Sports Betting	Non-Sports Betting	Total	Sports Betting	Non-Sports Betting	Total
Nordics	6,418	11,528	17,946	5,926	11,676	17,602	21,425	44,893	66,318
Western Europe	9,928	8,766	18,694	6,360	7,600	13,960	26,448	29,976	56,424
Central, Eastern and Southern Europe	2,717	3,555	6,272	3,494	2,348	5,842	8,469	11,474	19,943
Other	568	257	825	199	202	401	676	809	1,485
<b>Total before Free Bets</b>	<b>19,631</b>	<b>24,106</b>	<b>43,737</b>	<b>15,979</b>	<b>21,826</b>	<b>37,805</b>	<b>57,018</b>	<b>87,152</b>	<b>144,170</b>
Free Bets	-1,987	0	-1,987	-1,696	0	-1,696	-5,852	0	-5,852
<b>Total after Free Bets</b>	<b>17,644</b>	<b>24,106</b>	<b>41,750</b>	<b>14,283</b>	<b>21,826</b>	<b>36,109</b>	<b>51,166</b>	<b>87,152</b>	<b>138,318</b>

Free Bets are bonuses in connection with customer acquisition.

**Gross margin on sports betting**

The gross margin for sports betting excluding live betting and before Free Bets for the first quarter 2010 was 9.0 (11.3) per cent.

The gross margin for total sports betting for the first quarter 2010 before Free Bets was 6.8 (7.9) per cent. The gross margin for total sports betting for the first quarter 2010 after Free Bets was 6.1 (7.0) per cent.

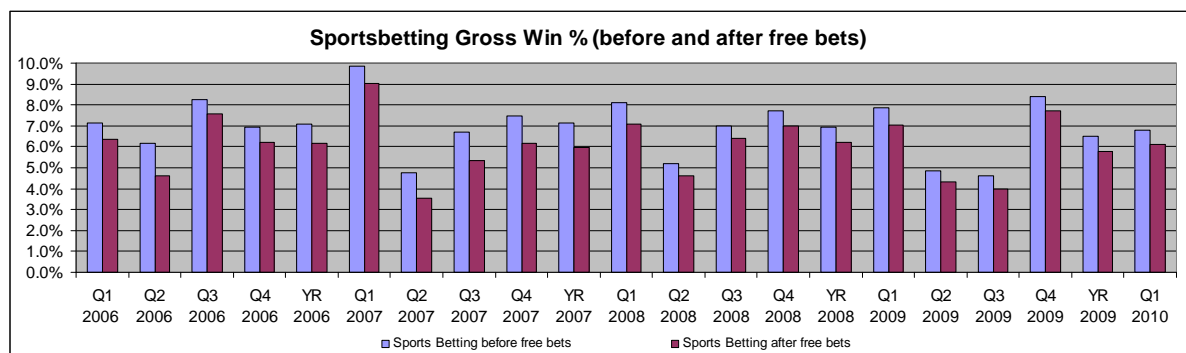
Live betting is continuously growing and provides incremental revenue. Live betting accounted for 36.5 (21.2) per cent of gross winnings on sports betting, excluding Free Bets, in the first quarter of 2010.

**Sports betting gross margin  
GBP thousand**

	Q1 2010			Q1 2009			Full Year 2009		
	Sports Betting	Margin %	Share %	Sports Betting	Margin %	Share %	Sports Betting	Margin %	Share %
Live Betting	7,173	4.8%	36.5%	3,380	3.7%	21.2%	16,621	3.8%	29.2%
Other Betting	12,458	9.0%	63.5%	12,599	11.3%	78.8%	40,397	9.0%	70.8%
<b>Total</b>	<b>19,631</b>	<b>6.8%</b>	<b>100.0%</b>	<b>15,979</b>	<b>7.9%</b>	<b>100.0%</b>	<b>57,018</b>	<b>6.5%</b>	<b>100.0%</b>
Free Bets	-1,987			-1,696			-5,852		
<b>Total net Free Bets</b>	<b>17,644</b>	<b>6.1%</b>		<b>14,283</b>	<b>7.0%</b>		<b>51,166</b>	<b>5.8%</b>	

Free Bets are bonuses in connection with customer acquisition.

Sports betting gross margins can vary quite significantly from one quarter to the next, depending on the outcome of sporting events. However, over time these margins will even out. This can be seen in the table below. The bars show sports betting gross margin by quarter and full year.



**Customers**

At 31 March 2010 the number of active customers amounted to a total of 379,473 (314,977) compared with 365,865 at 31 December 2009. An active customer is defined as one placing a bet in the last three months.

The total number of registered customers has continued to increase during the quarter and exceeded million 4.4 (3.3 million) at 31 March 2010, whilst at 31 December 2009, over 4.1 million customers were registered.

**Cost of sales**

Cost of sales includes revenue share, affiliate costs, betting duties and other costs of sales. Of these, the marketing related revenue share and affiliate cost amounted to GBP 4.8 (3.0) million.

**Gross profit**

Gross profit for the first quarter of 2010 increased to GBP 35.4 (32.3) million.

**Operating costs (Marketing and Administrative expenses)**

Operating costs include all indirect costs of running the business and are a combination of activity-related costs and fixed costs such as marketing, salaries etc. During the first quarter of 2010, ongoing operating costs were GBP 24.9 (21.4) million. Of the operating costs in the first quarter, GBP 10.0 (8.4) million were marketing costs and GBP 5.9 (5.4) million were salaries.

**Profit from operations**

Profit from operations for the first quarter of 2010 was GBP 10.6 (10.9) million. Earnings before interest, tax and depreciation and amortisation (EBITDA) for the first quarter of 2010 was GBP 12.9 (13.4) million.

**Capitalised development expenditure**

In the first quarter of 2010, expenditure of GBP 1.2 (0.6) million has been capitalised before amortisation.

**Finance cost**

Finance costs for the first quarter 2010 were 0.3 (0.3) million.

**Profit before tax**

Profit before tax for the first quarter 2010 was GBP 10.3 (10.7) million.

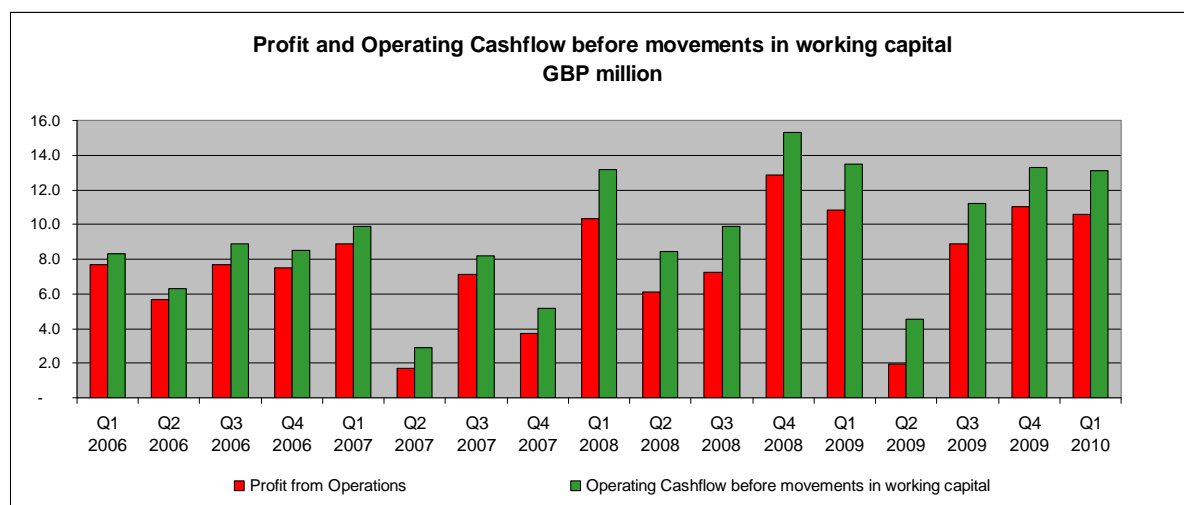
**Profit after tax**

Profit after tax for the first quarter 2010 was GBP 9.5 (10.0) million.

**Financial position and cash flow**

The gross cash in hand position at the end of the first quarter 2010 stood at GBP 54.5 (60.9) million while at the beginning of the quarter it was GBP 39.8 (53.4) million.

The net cash inflow for the first quarter 2010 was GBP 14.0 (9.1) million. GBP 15.7 (14.2) million cash was generated from operating activities. The quarterly profit from operations and operating cash flow before movements in working capital is shown in the table below.



### Principal risks

Unibet manages strategic, operational and financing risks on a group-wide basis. The principal risks affecting the Group are market risks, foreign exchange risks, credit risks and legal risks. Further details of Unibet's risk management and risks arising from the legal environment can be found on pages 30-31 and pages 48-49 of the Annual Report for the year ended 31 December 2009, available from [www.unibetgroupplc.com](http://www.unibetgroupplc.com).

### Employees

Unibet had 476 (446) employees equivalent to 429 (411) full time employees at 31 March 2010, compared to 465 (equivalent to 429 full time employees) at 31 December 2009.

### Exercise, cancellation and granting of options

In the exercise window ending on 15 March 2010, under the rules of Unibet's option schemes for senior executives, 25,695 share options granted in 2007 were exercised. All of these share options were exercised using SDRs from Unibet's Share buy back programme initiated in 2007. In connection with this exercise, Unibet has received GBP 322,530.84, which has, in full, been taken to equity.

Performance conditions related to 169,725 of the share options granted in 2009 were only partially achieved. The Board has therefore decided to cancel 84,860 of these options.

In addition the Board has decided to cancel 28,758 options granted before 2009 in accordance with the scheme rules.

Unibet's Board of Directors has also granted new options over 60,210 shares to senior management and key employees, in accordance with the approval granted at the AGM on 13 May 2009. Total number of outstanding options today is 534,390. If all options are exercised the share capital of the company will increase with GBP 2,672 by the issue of a total maximum of 534,390 ordinary shares, corresponding to 1.89 per cent of the share capital after dilution.

### Forthcoming financial reporting timetable

Interim Report January – June 2010

11 August 2010

Interim Report January – September 2010

3 November 2010

The Board of Directors and the CEO certify that the interim report gives a fair review of the Group's operations, financial position and results of operations, and describes the significant risks and uncertainties facing the Group.

Malta, 5 May 2010

Petter Nylander  
CEO

**For further information please contact:**

Inga Lundberg, Investor Relations +44 788 799 6116  
Henrik Tjärnström, CFO +44 7515 975 629  
Petter Nylander, CEO +44 779 987 3152

*This report is unaudited.*

*Unibet Group plc  
Company number C 39017  
Registered in Malta.*

**About Unibet**

Unibet was founded in 1997 and is an online gambling company listed on NASDAQ OMX Nordic Exchange in Stockholm. Unibet is one of the largest privately-owned gambling operators in the European market and provides services in 27 languages through [www.unibet.com](http://www.unibet.com). Today, Unibet has more than 4.4 million customers in over 100 countries. Unibet is a member of the EGBA, European Gaming and Betting Association, RGA, Remote Gambling Association in the UK and is audited and certified by eCOGRA in relation to responsible and fair gaming.

In December 2007, Unibet acquired Maria Holdings ([www.mariabingo.com](http://www.mariabingo.com)), the largest online bingo operator in the Nordic market, and in April 2008 acquired Scandinavia's largest trotting community, Travnet.

More information about Unibet Group plc can be found on [www.unibetgroupplc.com](http://www.unibetgroupplc.com)

**CONSOLIDATED INCOME STATEMENT**  
**GBP 000**

	Unaudited Q1 2010	Unaudited Q1 2009	Audited Full Year 2009
<b>Gross winnings revenue</b>	41,750	36,109	138,318
<b>Cost of sales</b>	-6,309	-3,831	-17,641
<b>Gross profit</b>	35,441	32,278	120,677
Marketing costs	-10,077	-8,369	-36,637
Administrative expenses	-14,797	-13,045	-51,289
<b>PROFIT FROM OPERATIONS</b>	10,567	10,864	32,751
Finance costs arising on bond repurchase	-	-156	-1,353
Other finance costs	-299	-136	-2,984
Total finance costs	-299	-292	-4,337
Interest received	57	128	480
Share of profit from associate	-	-	-12
<b>Profit before tax</b>	10,325	10,700	28,882
Income tax expense	-814	-735	-2,116
<b>PROFIT AFTER TAX</b>	9,511	9,965	26,766
Earnings per share (GBP)	0.339	0.357	0.957
Weighted average number of ordinary shares for the purposes of calculating basic earnings per share	28,047,792	27,943,192	27,955,464
Fully diluted earnings per share (GBP)	0.338	0.357	0.956
Weighted average number of ordinary shares for the purposes of calculating diluted earnings per share	28,179,441	27,943,192	27,989,238
<b>Non-statutory analysis of Gross winnings revenue</b>			
Sports betting stakes	287,515	202,957	882,706
Sports betting income	19,631	15,979	57,018
<i>Sports betting margin %</i>	6.8%	7.9%	6.5%
Free bets	-1,987	-1,696	-5,852
Sports betting income after free bets	17,644	14,283	51,166
<i>Sports betting margin %</i>	6.1%	7.0%	5.8%
Non sports betting after bonuses	24,106	21,826	87,152
<b>Gross winnings revenue</b>	<b>41,750</b>	<b>36,109</b>	<b>138,318</b>

<b>CONSOLIDATED BALANCE SHEET</b>	<b>Unaudited</b>	<b>Unaudited</b>	<b>Audited</b>
<b>GBP 000</b>	<b>31 Mar</b>	<b>31 Mar</b>	<b>31 Dec</b>
<b>ASSETS</b>	<b>2010</b>	<b>2009</b>	<b>2009</b>
<b>Non-current assets</b>			
Goodwill	125,011	121,729	122,369
Other intangible assets	26,749	29,601	26,597
Investment in associate	-	119	-
Property, plant and equipment	2,973	3,601	2,952
Deferred tax assets	169	6,077	169
	<u>154,902</u>	<u>161,127</u>	<u>152,087</u>
<b>Current assets</b>			
Trade and other receivables	11,987	8,201	9,538
Taxation recoverable	11,349	-	11,327
Cash and cash equivalents	54,461	60,927	39,764
	<u>77,797</u>	<u>69,128</u>	<u>60,629</u>
<b>TOTAL ASSETS</b>	<u><u>232,699</u></u>	<u><u>230,255</u></u>	<u><u>212,716</u></u>
<b>EQUITY AND LIABILITIES</b>			
<b>Capital and reserves</b>			
Share capital	141	141	141
Share premium	74,044	73,838	74,044
Translation reserve	13,279	8,035	9,921
Other reserves	-42,889	-42,889	-42,889
Profit and loss account	91,516	69,616	81,517
<b>TOTAL EQUITY</b>	<u>136,091</u>	<u>108,741</u>	<u>122,734</u>
<b>Non-current liabilities</b>			
Deferred tax liabilities	1,946	3,528	2,048
Borrowings	-	60,140	-
	<u>1,946</u>	<u>63,668</u>	<u>2,048</u>
<b>Current liabilities</b>			
Trade and other payables	28,459	26,327	24,205
Customer Balances	29,964	23,707	28,305
Tax liabilities	14,887	-	14,021
Borrowings	21,352	7,812	21,403
	<u>94,662</u>	<u>57,846</u>	<u>87,934</u>
<b>Total liabilities</b>	<u>96,608</u>	<u>121,514</u>	<u>89,982</u>
<b>TOTAL EQUITY AND LIABILITIES</b>	<u><u>232,699</u></u>	<u><u>230,255</u></u>	<u><u>212,716</u></u>

**STATEMENT OF CHANGES IN EQUITY**  
**GBP '000**

	<b>Unaudited</b>	<b>Unaudited</b>	<b>Audited</b>
	<b>Q1</b>	<b>Q1</b>	<b>Full Year</b>
	<b>2010</b>	<b>2009</b>	<b>2009</b>
Opening balance	122,734	100,678	100,678
<b>Comprehensive income</b>			
Profit for the period	9,511	9,965	26,766
Other comprehensive income:			
Translation adjustment	3,358	-2,022	-136
	<u>12,869</u>	<u>7,943</u>	<u>26,630</u>
<b>Transactions with owners</b>			
Share Options - value of employee services	165	120	659
Exercise of share options	-	-	206
Disposal of buy-back shares	323	-	988
Dividend paid	-	-	-6,427
	<u>488</u>	<u>120</u>	<u>-4,574</u>
Closing balance	<u>136,091</u>	<u>108,741</u>	<u>122,734</u>

**STATEMENT OF COMPREHENSIVE INCOME**  
**GBP '000**

	<b>Unaudited</b>	<b>Unaudited</b>	<b>Audited</b>
	<b>Q1</b>	<b>Q1</b>	<b>Full Year</b>
	<b>2010</b>	<b>2009</b>	<b>2009</b>
<b>Profit for the period</b>	9,511	9,965	26,766
<b>Other comprehensive income</b>			
Translation adjustment (as above)	3,358	-2,022	-136
<b>COMPREHENSIVE INCOME</b>	<u>12,869</u>	<u>7,943</u>	<u>26,630</u>

Profit and comprehensive income are wholly attributable to the owners of the company.

The translation adjustment relates primarily to foreign currency retranslation of goodwill and acquired intangibles and the net investment in subsidiaries to the closing exchange rate for each period.

**CONSOLIDATED CASHFLOW STATEMENT**  
**GBP 000**

	Unaudited Q1 2010	Unaudited Q1 2009	Audited Full Year 2009
<b>OPERATING ACTIVITIES</b>			
Profit from operations	10,567	10,864	32,751
Adjustments for:			
Depreciation of property, plant and equipment	424	487	1,741
Amortisation of intangible assets	1,894	2,035	7,400
Loss on disposal of fixed assets	-	-	99
Share-based payment	165	120	659
Operating cashflows before movements in working capital	<u>13,050</u>	<u>13,506</u>	<u>42,650</u>
(Increase)/decrease in receivables	-2,449	726	630
Increase /(decrease) in payables	5,106	-52	3,107
Cash generated from operations	<u>15,707</u>	<u>14,180</u>	<u>46,387</u>
Income taxes paid	-63	-	-1,992
<b>NET CASH GENERATED FROM OPERATING ACTIVITIES</b>	<u>15,644</u>	<u>14,180</u>	<u>44,395</u>
<b>INVESTING ACTIVITIES</b>			
Acquisition of subsidiaries, net of cash acquired and debt assumed	-	-	354
Interest received	57	128	480
Interest paid	-47	-68	-6,132
Purchases of property, plant and equipment	-417	-95	-837
Development costs of intangible assets	-1,188	-586	-2,642
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<u>-1,595</u>	<u>-621</u>	<u>-8,777</u>
<b>FINANCING ACTIVITIES</b>			
Dividends paid	-	-	-6,427
Proceeds of issue of new shares for share options	-	-	206
Disposal of buy back shares	-	-	988
Bond buy back	-	-4,483	-64,266
Proceeds from borrowings	-	-	21,602
Repayment of borrowings	-88	-	-
<b>NET CASH USED IN FINANCING ACTIVITIES</b>	<u>-88</u>	<u>-4,483</u>	<u>-47,897</u>
<b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>	13,961	9,076	-12,279
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD</b>	<b>39,764</b>	<b>53,383</b>	<b>53,383</b>
Effect of foreign exchange rate changes	736	-1,532	-1,340
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<u><b>54,461</b></u>	<u><b>60,927</b></u>	<u><b>39,764</b></u>

**KEY RATIOS****This table is unaudited**

	<b>Q1 2010</b>	<b>Q1 2009</b>	<b>Full Year 2009</b>
Operating margin, % (Profit from operations/revenue for the period)	25.31%	30.09%	23.68%
Return on total assets, % (Profit after tax/average of opening and closing assets for the period)	4.3%	4.4%	12.2%
Return on average equity, % (annualised) (EBIT/average of opening and closing equity for the period)	32.7%	41.5%	29.3%
Equity/assets ratio, %	58%	47%	58%
EBITDA margin, %	31%	37%	30%
Net cash (debt)/EBITDA (rolling 12 months basis)	0.076	-0.492	-0.237
Employees at period end	476	446	465
Gross cash per share (GBP) (cash at end of period/number of shares at end of period)	1.927	2.157	1.407
Net cash less debt per share (GBP) (total cash at period end less customer liabilities and borrowings/number of shares at end of period)	0.111	-0.812	-0.352
Operating cashflow before movements in working capital per share (GBP)	0.465	0.483	1.526
Earnings per share (GBP)	0.339	0.357	0.957
Fully diluted earnings per share (GBP)	0.338	0.357	0.956
Number of shares at period end	28,258,038	28,241,092	28,258,038
Fully diluted number of shares at period end	28,408,189	28,500,669	28,322,407
Average number of shares	28,047,792	27,943,192	27,955,464
Average number of fully diluted shares	28,179,441	27,943,192	27,989,238

The total of 28,258,038 shares includes the balance of 190,975 shares that were bought back by the company in 2007 and the intention of the Board is either to cancel the shares (requires further shareholder approval), use as consideration for an acquisition or issue to employees under Share Option programmes. During Q1 2010, 25,695 of the shares originally bought by the company in 2007 were used in connection with the exercise of share options by employees.