



Intensive period for Scania's city bus sales

Scania has received several large orders for city buses in recent months. A total of 460 buses will be delivered to Singapore, Australia and Great Britain. Good environmental and fuel performance as well as high vehicle and service quality were crucial factors behind the choice of Scania as a bus supplier.

These transactions demonstrate that Scania is highly trusted by leading public transport operators. Delivering to these operators not only requires good products with solid performance but – at least equally importantly – the ability to live up to the high standards of maintenance and other services they impose on their suppliers to ensure cost-effective public transport and high uptime, says Melker Jernberg, Senior Vice President and head of Scania Buses and Coaches.

The single largest order is from Singapore, where operator SBS transit has ordered 200 more buses for delivery between November 2009 and May 2010. Since 2007, SBS Transit has ordered a total of 1,100 city buses from Scania, making the company one of Scania's biggest bus customers in the world today.

In Australia, over the next four years Scania will deliver a total of 160 buses to Adelaide for service on the O-Bahn, a part of that city's public transport system featuring streets with special high passenger capacity bus lanes that improve accessibility and facilitate rapid, environmentally sound transport.

Stagecoach – Britain's leading bus operator – has ordered 100 Scania buses for service on various routes around the country. Deliveries will take place during 2009. Scania's contract with Stagecoach also includes options for 100 more buses in 2010.

All 460 buses will be equipped with Scania's inline 5-cylinder, 9-litre engines featuring exhaust gas recirculation (EGR) technology that meets Euro 5 emission requirements and the stricter enhanced environmentally friendly vehicle (EEV) standard. Bodywork will be supplied by local bus bodybuilders.

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Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. A growing proportion of the company's operations consists of products and services in the financial and service sectors, assuring Scania customers of cost-effective transport solutions and maximum uptime. Employing 35,000 people, Scania operates in about 100 countries. Research and development activities are concentrated in Sweden, while production takes place in Europe and South America, with facilities for global interchange of both components and complete vehicles. In 2008, invoiced sales totalled SEK 89 billion and net income amounted to SEK 8.9 billion. Scania press releases are available at www.scania.com

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