

Huawei Recognized as a Leader in Softswitch and IMS Solutions

Stockholm, 31 August, 2009: Huawei, a leader in providing next-generation telecommunications network solutions for operators around the world, today announced that it has been placed in the Leaders Quadrant in Gartner's Magic Quadrant for Softswitch Architecture Report¹, demonstrating its strong capability and vision in delivering world-class and reliable softswitch and IMS solutions to telecommunications operators.

Huawei is one of three vendors to be placed in the Leaders Quadrant in Gartner's latest report. As described in the report: "Leaders are high-viability vendors with a broad portfolio, significant market share, broad geographic coverage, a clear vision for how service providers' needs will evolve, and a proven track record for delivering products. They are well-positioned with their current product portfolio and are likely to continue to deliver leading products. While leaders do not necessarily offer the best solution for every customer requirement, and their products may not be 'best of breed' throughout their portfolio, overall they provide solutions that offer relatively low risk and high quality".

"Huawei is honored to be placed in the Leaders Quadrant and rated favorably in terms of 'completeness of vision' in such an established industry report. We believe this is a result of our efforts in providing operators with proven All-IP convergence solutions to accelerate their network transformation," said Mr. Cai Liquan, President of Core Network, Huawei. "As a partner providing full support in All-IP network transformation for operators worldwide, Huawei is able to listen and understand operator's needs, and shape its products and services to meet their requirements."

Huawei's leadership in softswitch and IMS solutions is built on its solid financial growth across its complete product portfolio. The company also continues to drive industry development through the launch of innovative products that enable operators to simplify

¹ Source: Gartner, Inc., "Magic Quadrant for Softswitch Architecture" by Deborah Kish et al., 26 June 2009

their networks, enhance productivity and protect initial investment. To date, over 160 operators in 100 countries have adopted Huawei's mobile and fixed softswitch, and IMS solutions.

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About the Magic Quadrant

The Magic Quadrant is copyrighted 26 June 2009 by Gartner, Inc. and is reused with permission. The Magic Quadrant is a graphical representation of a marketplace at and for a specific time period. It depicts Gartner's analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product or service depicted in the Magic Quadrant, and does not advise technology users to select only those vendors placed in the "Leaders" quadrant. The Magic Quadrant is intended solely as a research tool, and is not meant to be a specific guide to action. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

About Huawei

Huawei is a leader in providing next generation telecommunications networks, and now serves 36 of the world's top 50 operators, along with over one billion users worldwide. The company is committed to providing innovative and customized products, services and solutions to create long-term value and growth potential for its customers.

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