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Allgon signs distributor agreement with ZDK Net in China

Allgon Microwave signs an agreement with Chinese ZDK Net. An initial order worth SEK 9 million has been placed.

The agreement is a distributor agreement regarding Allgon's PDH Microwave Radio products including the Ethernet Radio Switch.

- This agreement means a very important step for Allgon Microwave in entering the Chinese market for microwave radios, which is expected to grow rapidly. ZDK Net has very good possibilities of becoming a leading System Integrator in the Chinese market and the Allgon Microwave Radio product is an important link for data and telephone transmissions, says Stefan Wellenstam, President Allgon Microwave.
- ZDK Net has a strong technical cooperation with the prominent Chinese university, Zhongshan University, and a well established sales network in China. Our partner, Allgon is a technology orientated company, the cooperation can put us both in a competitive position in the marketplace, says Mr. Lin Dan, CEO ZDK Net.

ZDK Net will be offering Allgon's Ethernet solution to companies and local authorities requiring wireless broadband access of data and telephony.

With the Ethernet Radio Switch from Allgon ZDK Net will be able to offer their customers direct contacting of LAN networks into the radio terminal. This enables a very price competitive solution for merging LAN's and PBX's. The capacity for Ethernet can be flexibly assigned up to 36 Mbit per second and supports port-based VLAN with up to 4 channels.

Allgon's business concept is to develop, manufacture and market radio-based solutions and other products for wireless telephony and data communications. Allgon's product range consists of antenna systems for infrastructure in mobile telephone networks; filters, combiners and similar products for base stations; repeater networks; microwave equipment; mobile telephone antennas; wireless local networks and Bluetooth products. Allgon's invoiced sales amounted to SEK 2,696 million in 2000. The number of employees at the end of 2000

amounted to 1,335. Allgon was founded in 1946.

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