



Press release from Getinge Industrier and invitation to conference call

Getinge acquires ALM – world leader in surgical lighting systems

- **Global leader in surgical lighting equipment**
- **Significant synergies**
- **Strong distribution capabilities in US, France and UK**

Getinge has acquired 100 % of ALM, situated at Orléans France. ALM designs and manufactures equipment for operating rooms, intensive care units, emergency rooms and recovery rooms. The equipment includes surgical lights, operating tables and ceiling service units.

Expansion

The acquisition is in line with previously communicated strategy that Getinge is going to take an active part in the consolidation of the global market for surgical systems equipment. This market is estimated to amount to 8 billion SEK. Getinge will through the acquisition of ALM hold a market share of 40% in surgical tables, 20% in surgical lights and appr. 5-10% of ceiling service units.

ALM with headquarters and final assembly facility at Ardon near Orléans has sales of 490 million FRF and employs appr. 300 persons

ALM's global market share for surgical lights amounts to 20%, the surgical tables market share is 7 – 8% and the market share for ceiling service units is 5 – 10 %. ALM has own sales companies in UK, US, France, Italy, Spain and China and operates elsewhere through a network of distributors and agents in more than 50 countries.

Integration and synergies

ALM will form the group's center of excellence for principally surgical lighting equipment and ceiling service units, within the newly established business area **Surgical Systems**. Significant synergies are expected in the field of sales and marketing. ALM's world leading lighting products will be distributed through the existing sales channels of recently acquired Maquet.

“Through the acquisition of ALM, Getinge is adding a world class company to its surgical systems dominion”, says CEO Johan Malmquist. “ALM’s lighting products are recognised as industry standard and the combination of ALM, Maquet and Getinge will constitute the world’s biggest player in the field of surgical workplaces with sales of 2 billion SEK”.

The acquisition is expected to have a positive impact on Getinge’s earnings per share during 2001.

Financing the acquisition

The acquisition of ALM will together with the recent acquisition of Maquet be financed by external loans and by a new share issue.

Getinge, 24th January 2001
Johan Malmquist
President and CEO

CONFERENCE CALL TODAY

A conference call hosted by Johan Malmquist and CFO Ulf Grunander will take place today at 09.00 CET. To participate in the conference, call

+44 (0)20 8240 8242

Password: Getinge

A recorded version of the conference can be accessed for 5 working days on
+44 (0)20 8288 4459 access code 605262

Getinge Internet address <http://www.getinge.com>

***GETINGE** is a leading provider of equipment and systems to customers within health care, extended care and pharmaceutical industries/laboratories.*

*Equipment, services and technologies for infection control, operating theatres, patient hygiene, patient handling and wound care are supplied to customers throughout the world. **GETINGE** represents sales of 7 billion SEK with 5 500 employees.*

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