

# **Kreatel and Billiant join forces on expansive market**

Kreatel and Billiant have initiated cooperation around a system, which enables actors on the broadband market to charge for their services via Kreatel's service terminal system Tornado in an easy and safe way. By complementing each other, the two companies offer an overall solution on one of the most exciting fields in the market.

Kreatel develops and markets flexible service terminal systems that enable operators and service providers to offer services in the telephony and broadband networks. Last autumn, Kreatel was the first company in the world to present a terminal system for broadband services; Tornado/K5. The system enables operators and service providers to create and deliver services via the broadband network to the customer's TV. Customers will be able to order music, films and products, surf on the Internet and use e-mail etc, via their TV.

– By co-operating with Billiant we will offer our customers the possibility to charge their services in an easy way. Billiant's system enables a flexible pricing and pave the way for fast implementation of new services, says Lars Bengtsson, CEO Kreatel Communications AB.

Billiant designs, develops, and markets billing solutions for services in packet-based data networks. Billiant offers a complete solution for e.g., GPRS- and UMTS operators, portals and broadband operators.

 We are, of course, very pleased to strengthen Kreatel in their expansion, says Jesper Ingre, VP Partner Relations Billiant AB.
Content providers are now given the opportunity to, in practice, try new exciting business- and pricing models.



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## **About Billiant AB**

Billiant AB designs, develops, and markets leading edge billing software and services. The target customers are packet-based communication service providers, like Broadband Operators and Mobile Service Providers, as well as portals. Billiant has a very solid ownership backing. Main investors are WireEdge Ventures (<a href="www.wireedge.com">www.wireedge.com</a>) and Northzone Ventures (<a href="www.venture.no">www.venture.no</a>). Today Billiant employs approximately 25 people, and will during 2001 expand to around 50. Billiant is operating on the European market with headquarters in Stockholm, a design center in Gothenburg, a local sales office in Madrid, and is now aggressively expanding through establishing more offices in Europe.

For further information: www.billiant.com

### **About Kreatel**

Kreatel Communications AB, founded in 1995, develops and markets system solutions within the area of intelligent service terminals, which enables to use the fast growing range of services in the telecom and broadband networks. The product portfolio contains a spectrum of products with high software content that enables additional value for the fixed telephony network, the GSM network and the new broadband networks. Kreatel is present with headquarters in Linköping and an office in Gothenburg. In January 2001 the company employs approximately 90 persons and had the last 12 months, a turnover of around 85 million SEK.

For further information: www.kreatel.se