

## **47 % of Aspiro's orders for 2000 consisted of long-term contracts (78 % including SMS contracts)**

***A clarification of Aspiro's year-end report: 47 % – or 78 % including SMS contracts – of Aspiro's orders during 2000 consisted of sales contracts that will generate income streams for the company over periods of 24 months or longer.***

Aspiro's sales during 2000, calculated as the number of orders received, amounted to SEK 90.6 million. 47 % of these sales consisted of so-called long-term contracts. This means that almost half of all Aspiro's orders during 2000 will generate income streams over periods of 24 months or longer. If the number of SMS contracts, which have a period of 24 months or more, are also included, this figure climbs to 78 %.

In Aspiro's year-end report published today, it was stated that the orders received during 2000 were distributed as follows: SMS 45 %, system sales 32 % and turnkey solutions 23 %. As Aspiro has commented previously, Aspiro's system solutions and SMS in general provide income over the coming year, whereas turnkey solutions are normally billed over longer periods of time, at least 24 months.

During 2000, most of Aspiro's system sales consisted of long-term contracts, which means that the majority of Aspiro's system sales shall be billed and paid for over a 24-month period or longer.

### **For more information, please contact:**

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### **About Aspiro**

Aspiro provides mobile Internet services, promoting life in motion, using cutting-edge knowledge and technologies. Aspiro offers operators, content providers and mobile organizations a wide range of solutions, from pre-packaged portal services to industry-specific solutions.

Founded in 1998, Aspiro is today an important player in the global mobile Internet market. 133 people currently work for the company, which has offices in Sweden, Luxembourg and USA. Aspiro's business concept, organization and operations are based on many years of experience gained in the mobile telecommunications and IT industries.

For further information about Aspiro, please visit [www.aspiro.com](http://www.aspiro.com)