## TIETOENATOR CORPORATION PRESS RELEASE 26 FEBRUARY 2001 3.30 PM 1(2)

## TietoEnator strengthens its co-operation in Sweden with Capella and sells its operations within graphical services

TietoEnator has decided to refine its data operations services and sells its graphical production to Capella in Sweden. The parties have signed a co-operation contract in which they have agreed on a joint objective for the transfer of the entire output data operations to Capella during the spring of 2001. Capella will conduct the operations in existing facilities at TietoEnator in Älvsjö.

The co-operation contract with Capella is valid for five years with the option of an extension. The extent of the operations is estimated to SEK 300M during the contract period.

The co-operation with Capella is an offensive concentration from TietoEnator's side to be able to offer a broader concept within output data production. From this co-operation the customers will receive a greater range of output data services.

Output data production is Capella's core business and by means of the co-operation, TietoEnator and its customers will, among other factors, have access to Capella's alternative production facilities which enables both shorter lead times and access to backup possibilities. This will also mean access to Capella's marketing organization that, in collaboration with TietoEnator, can better safeguard the customers' total requirements for output data services.

- We at TietoEnator are very satisfied with the coming co-operation with Capella. From having offered our customers graphical production as a limited part of our services, we can now offer them even better developed output data production through a professional operator who continually develops the service quality. At the same time we can concentrate our resources on developing even more advanced outsourcing solutions for our customers, says Gunnar Strömberg, MD of TietoEnator Processing & Network Support Sweden.
- Capella and TietoEnator have co-operated within the output data area for many years. This acquisition further strengthens and develops this co-operation. We will now be able to offer TietoEnator's customers our entire spectrum of services within our BIZCOM range (business communication of electronic and physical documents), says Ingmar Wedar, MD/President of the Capella Group.

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With a staff of 10,000 and annual net sales of 1.1 billion euros, **TietoEnator** is a leading supplier of high value-added IT services in Europe. TietoEnator provides consulting, systems development and integration, operation and support, product development services for customers, and software services. The Group has in-depth knowledge of its customers' businesses in areas such as telecommunications, banking and finance, the public sector and the forest industry. www.tietoenator.com

**Capella** is a know-how and service company in the IT branch with over 27 years of experience. Capella Group AB conducts, through its subsidiary Capella AB, operations in Sweden, Norway and

Denmark for the handling of physical and electronic documents in large volumes, primarily from computer systems, for example, the printout of invoices, account statements, price lists, etc. In addition to printouts, documents are handled for archiving and retrieval on different media, such as microfilm and optical disk systems. The services also include so-called Demand Publishing, DP, that means the electronic printing of publications such as training material, manuals, etc. The Capella Group has a turnover of ca SEK 230M.

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