

PRESS RELEASE 27 February 2001

Semcon signs outsourcing agreement with Besam of Landskrona

Semcon and Besam Production AB have signed an outsourcing agreement regarding the production of Besam's customer documentation. The agreement signals a deeper partnership between the two businesses, with Semcon taking over activities in this area.

Besam is a world leader in door automation and carousel doors, with sales in over 70 countries. The partnership means that Semcon will take over primary responsibility for producing all of Besam's technical documentation for customers. The agreement will run for three years initially.

- "For us it is important to select a partner that can develop over the long term our technical documentation for customers on a global scale. Semcon has the technical competence that is needed to develop the IT solutions that will be required in our information management of the future," says Peter Bergman, Managing Director of Besam Production AB.
- "At Semcon we consider it is very positive that Besam selected us to be their partner.
 Extending relations with Besam is a good example of our concept whereby the customer selects outsourcing in the form of a partnership with a single strong supplier. Our knowledge within technical information, together with our development of IT tools for efficient information management create a stable platform for the partnership," says Joakim Zetterlund of Informatic Design.

Semcon is a market leader within technical information in the Nordic region, where the internet and multimedia are gaining in prominence. Operations are conducted primarily on a consultancy basis, although an increasing number of customers are outsourcing all production of technical information to Semcon. Semcon's vision is to be a world leader within interactive technical information.

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Semcon is a leader in design and development in the Nordic region, with sales of SEK 1,000 million in 2000 and over 1,600 employees. Semcon's consultants develop products, processes and people for the leading businesses in Sweden. The combination of profitable growth for 20 years and long-term relationships with leading businesses, forms the basis for continued success. Semcon AB (publ) is listed on the O list of the OM Stockholm Exchange.