

Support for airship contract helps Coventry company hit new heights

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SUPPORT for a major airship building project has helped a Coventry technology company hit new heights after a phenomenal year of growth.

Business at Netmetix, in Birmingham Road, Allesley, Coventry, has surged by 120 per cent in the last year, helped by a series of major contract wins.

In the last year, Netmetix has secured an order for a major upgrade of the entire IT systems of long standing client, Hybrid Air Vehicles. It came after an order worth more than 500 million U.S. Dollars from the U.S. Department of Defence for Hybrid Air Vehicles, in cooperation with Northrop Grumman as prime, to build up to three new hybrid airship weapons systems. Netmetix's IT systems upgrade contract with Hybrid Air Vehicles will support the detailed design and manufacture of these new vehicles.

Earlier this year Netmetix was also selected by Nuneaton-based Accountants, Stewart, Fletcher & Barrett to upgrade their IT systems and infrastructure and provide ongoing network support and maintenance services to its Nuneaton and Hinckley offices.

Paul Blore, managing director of Netmetix, said: One of the keys to our success is our flexibility in being able to deliver the most effective IT solutions, tailored to individual client requirements. We have built up strong relationships with our clients, based on the exceptional level of service we deliver and this has helped fuel our growth, particularly in the last year. This will provide the ideal platform from which we can develop the business further and deliver the high levels of service and expertise our existing and new customers expect.

Netmetix's services range from basic telephone support, consultancy and training through to fully managed or hosted IT systems. It also provides a full and detailed installation and implementation service for everything it sells.

The company is also the leading UK re-seller of groundbreaking Talari Adaptive Private Networking technology, which it has recently used to significantly increase effective bandwidth and reduce costs for Warwickshire accountancy firm Burgis & Bullock.

Mr Blore added: We've looked after all of Burgis & Bullock's IT systems for about 18 months and have turned it round into something much more robust and fit for purpose.

By implementing Talari Adaptive Private Networking, we were able to replace existing costly managed SDSL circuits with much cheaper multiple basic ADSL services, whilst also providing increased bandwidth and greater resilience. The benefits and cost savings were compelling enough to justify rolling it out across all their offices.

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Editor's Note:

Netmetix is based in Birmingham Road, Allesley, Coventry. Netmetix is a service focused provider of IT services for small and medium sized businesses ranging from basic telephone support,

consultancy and training through to fully managed or hosted IT systems. It also provides a full and detailed installation and implementation service for everything the company sells. Netmetix provides sensible, reliable and professional advice at both a business and a technical level. It works closely with manufacturers to bring effective and innovative solutions to its customers.

Netmetix holds high level accreditations with some of the industry s leading software and hardware vendors.

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