



## Interim report

January – September 2010



### THIRD QUARTER OF 2010

- Net sales were SEK 482.1 million (478.3)
- Operating loss was SEK -5.3 million (0.5)
- Loss after tax was SEK -9.5 million (-3.6)
- Earnings per share after tax totaled SEK -0.75 (-0.28)
- Cash flow after investments amounted to SEK -54.7 million (-3.9)
- During the quarter PartnerTech has opened its ultramodern plant for sheet metal working and systems integration in Myslowice, Poland

### FIRST NINE MONTHS OF 2010

- Net sales were SEK 1 563.5 million (1,592.0)
- Operating loss was SEK -21.8 million (-5.0)
- Loss after tax was SEK -28.4 million (-16.8)
- Earnings per share after tax totaled SEK -2.24 (-1.33)
- Cash flow after investments amounted to SEK -91.4 million (-4.7)
- The equity/assets ratio was 36.8% (41.8) on September 30

PartnerTech develops and manufactures products under contract for leading companies, primarily in Defense and Maritime, Industry, Information Technology, MedTech and Instrumentation, CleanTech and Point of Sale Applications. With upwards of 1,300 employees at its plants in Sweden, Norway, Finland, Poland, the UK, the United States and China, PartnerTech reports annual sales of more than SEK 2 billion. PartnerTech AB ([www.partnertech.com](http://www.partnertech.com)), the parent company, has its head office in Vellinge, Sweden, and is listed on the Nasdaq OMX Stockholm Exchange.

The disclosures in this report have been sent to the Swedish Financial Supervisory Authority (Finansinspektionen).



## A WORD FROM THE CEO

A number of developments at PartnerTech during the period strengthened our competitiveness and ability to satisfy the needs of our customers. In September, I had the privilege to open our new, ultramodern plant in Myslowice, Poland. The unit is now in the midst of a ramp-up phase that includes a series of new products, which means a great deal for both PartnerTech and our customers. Myslowice is among the most state-of-the-art, best equipped European plants for sheet metal working and systems integration, which has meant an investment of about SEK 60 millions. As a result, we have streamlined our Sieradz plant to specialize in skills and machinery for the production of electronic components. Now that we have a complete manufacturing base in Eastern Europe, both we and our customers enjoy an additional competitive advantage.

I announced after the end of the quarter that we had strengthened our organization by dividing it into two areas of expertise: Systems Integration & Enclosures and Electronics. The move is a development in order for us to maintain sharper focus and leading-edge technological know-how in our core skills. However, our sales structure is unaffected – our customer centers are still core to our business and responsible for selling our total offer in their individual markets. Proximity to customers in strategic markets is vital to our service offering.

A challenge during the quarter has been the shortages of strategic electronic components leading to long lead-times for materials. This situation has resulted in increased inventory levels, which has also impacted cash-flow negatively. During October we see some improvements of the situation.

During the quarter, we increased our restructuring effort in the UK to support a turnaround for our customer center there. Notices of termination were issued for approximately 40 King's Lynn employees. The terminations were charged to third quarter earnings and will have an impact in the fourth quarter. Given that the UK is a key market, we must complete the restructuring effort in order to expand and better satisfy the needs of our customers. I remain optimistic about our prospects in the UK.

We also charged costs for possible bad debt losses, most of which were provisions due to the customer's financial position, to third quarter earnings. The extraordinary costs for possible bad debt losses and UK terminations totaled approximately SEK 10 million.

Previously announced challenges at the Karlskoga plant continued to weigh on earnings early in the quarter. But situation looked much brighter by the end of the quarter. We recovered some sales volume and saw additional impact from measures we had taken earlier. While the unit faces uncertain near-term prospects, I am cautiously upbeat about its future.

Third quarter earnings make it clear that we still have a lot to do before we can reach sustainable profitability and growth, but my confidence is undeterred. With the Myslowice plant up and running, we have an excellent industrial structure, not to mention a broad, competitive offering. Most of our units are performing well, and for the others we have taken action to ensure development in the right direction.

Leif Thorwaldsson  
President and CEO



## NET SALES, EARNINGS AND PROFITABILITY IN THE THIRD QUARTER

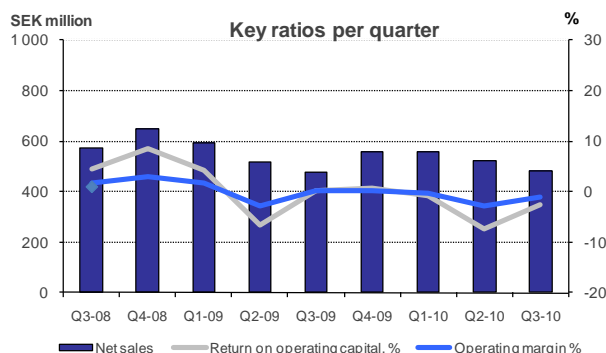
Third quarter net sales totaled SEK 482.1 million (478.3). Excluding exchange rate differences of SEK -7.4 million, sales increased by SEK 11.2 million or 2.3%. The MedTech & Instrumentation and CleanTech market areas accounted for most of the improvement.

Operating loss for the third quarter was SEK -5.3 million (0.5). Exchange rate differences boosted earnings by SEK 1.3 million. The loss was due primarily to costs associated with restructuring in the UK and provisions for possible bad debt losses due to the customer's financial position. The costs totaled approximately SEK 10 million. Ongoing challenges at our Karlskoga plant continued to weigh on earnings early in the quarter. Given that previous measures began to have an impact by the end of the quarter and we recovered some sales volume, the unit now faces brighter prospects.

Return on operating capital was -2.6% (0.2) in the third quarter.

Loss after tax was SEK -9.5 million (-3.6), generating earnings per share after tax of SEK -0.75 (-0.28).

Due primarily to higher inventory, caused by component shortages, cash flow after investments for the third quarter was SEK -54.7 million (-3.9).



### Net sales, earnings and profitability

SEK million	Q3-08	Q4-08	Q1-09	Q2-09	Q3-09	Q4-09	Q1-10	Q2-10	Q3-10
Net sales	571.1	651.2	594.2	519.5	478.3	556.1	557.4	524.0	482.1
Operating profit/loss	10.2	19.4	9.5	-14.9	0.5	1.5	-1.7	-14.7	-5.3
Operating margin, %	1.8	3.0	1.6	-2.9	0.1	0.3	-0.3	-2.8	-1.1
Rate of capital turnover (multiple)	2.5	2.9	2.7	2.3	2.2	2.6	2.8	2.6	2.4
Return on operating capital, %	4.5	8.6	4.2	-6.7	0.2	0.7	-0.9	-7.3	-2.6
Return on equity %	3.4	4.8	0.4	-10.1	-2.6	-3.5	-3.9	-10.6	-7.5

## NET SALES, EARNINGS AND PROFITABILITY FOR THE FIRST NINE MONTHS

The group reported net sales for the first nine months of SEK 1 563.5 million (1,592.0). Excluding exchange rate differences of SEK -28.2 million, sales were very close to the same period of 2009. The corresponding increase for comparable units (i.e., excluding divestments) was SEK 5.3 million or 0.3%. Sales rose substantially for the MedTech & Instrumentation and CleanTech market areas, while Defense & Maritime experienced a particularly sharp decline, correlated with poorer sales for metal-cutting machining.

The group's gross profit for the quarter was SEK 42.9 million (64.5). The arbitration ruling in the case against Swe-Dish AB reduced the previous year's gross profit by SEK 8.6 million, while selling expenses were favorably impacted by the same amount. Operating profit was unaffected.

The group's operating loss for the first nine months of the year was SEK -21.8 million (-5.0). Exchange rate differences boosted earnings by SEK 3.7 million. The previous year's operating profit benefited from non-recurring effects of SEK 2 million, partially due to divestment of the Poole, UK plant and the mechanics unit in Åtvidaberg. The loss was attributable to the sharp sales decline for metal-cutting machining, primarily in the first half of 2010, and costs related to startup of the Myslowice plant. Third quarter earnings were particularly affected by costs associated with restructuring in the UK and provisions for possible bad debt losses. The costs totaled approximately SEK 10 million.

Return on operating capital was -5.4% (-2.4) during the first nine months.

Loss after tax was SEK -28.4 million (-16.8), generating earnings per share after tax of SEK -2.24 (-1.33).



## SALES TRENDS FOR THE MARKET AREAS

Sales for the Defense and Maritime market area declined sharply from the first nine months of 2009 to SEK 80.4 million (168.1). Third quarter sales were SEK 25.4 million (44.7). The trend was directly correlated with the downturn for metal-cutting machining. Nevertheless, there are indications that the market area faces brighter prospects.

Due to uncertainty about the business cycle, some customers of our Industry market area remained cautious. Sales for the first nine months totaled SEK 334.8 million (360.5). Third quarter sales rose slightly from the same period of 2009 to SEK 107.4 million (104.7).

Within the area of Information Technology demand rose from a number of customers but declined from others. Sales for the market area fell slightly from the first nine months of 2009 to SEK 396.6 million (404.2). A similar tendency was evident in the third quarter, with sales of SEK 128.3 million (130.2).

Sales for the MedTech & Instrumentation market area rose substantially from the first nine months of 2009 to SEK 323.8 million (281.0). The improvement was primarily attributable to a number of big customers. Third quarter sales were SEK 91.8 million (83.5).

Interest in products manufactured by the CleanTech market area has been strong throughout 2010 and continued to rise in the third quarter. Sales for the first nine months were SEK 293.3 million (218.0). Third quarter sales were SEK 94.5 million (63.9).

Sales trends for the Point of Sale Applications market area were weak during the first nine months. Third quarter sales declined from 2009 to SEK 34.7 million (51.3). Net sales for the first nine months of 2010 were SEK 134.6 million (160.2).

### DEFENSE AND MARITIME MARKET AREA

Typically assignment within the area manufactures components that are subject to stringent security and quality requirements, as well as products for use by the oil and other industries. The area is characterized by long-term relationships.



### INDUSTRY MARKET AREA

The Industry market area largely manufactures components and products for operator terminals, power & range control units. The established supply chain is highly suitable for production in this area, which requires high-quality components to meet stringent durability and service cost criteria.



### INFORMATION TECHNOLOGY MARKET AREA

The area often obtains major contracts for advanced, encapsulated electronic components (box build assembly). Products within the Information Technology market area are frequently suited to large-scale production.



### MEDTECH & INSTRUMENTATION MARKET AREA

The market area offers a vital combination of technical, regulatory and market expertise. PartnerTech meets basic standards such as ISO 9001:2000 Quality Management and ISO 14001:2004 Environmental Management, as well as industry-specific standards such as ISO 13485 for the production of medical devices.



### CLEANTECH MARKET AREA

The expanding CleanTech market area reflects the direction of public policy. Comprising both components and complete systems, the area often utilizes the expertise surrounding each of the company's disciplines. The company's mechanical and electronic skills provide a solid foundation for production in this area.



### POINT OF SALE APPLICATIONS MARKET AREA

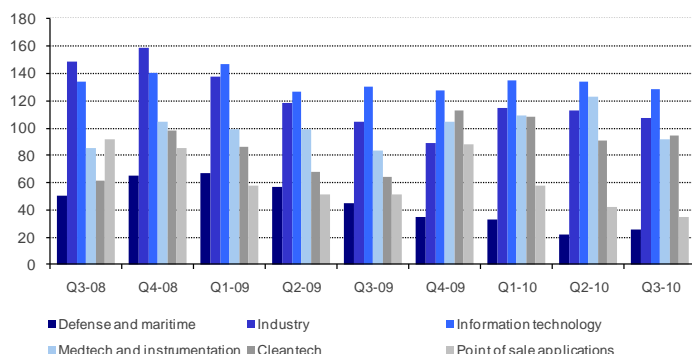
PartnerTech has many years of experience when it comes to products within this area. The company possess advanced, far-reaching product development skills and is often contracted for high-level outsourcing. Customers in this area frequently outsource production of complete systems and modules.



Net sales by market area

SEK million	2010 Jul-Sep	2009 Jul-Sep	2010 Jan-Sep	2009 Jan-Sep	Last 12 months	2009 Jan-Dec
Defense and maritime	25.4	44.7	80.4	168.1	115.2	202.9
Industry	107.4	104.7	334.8	360.5	423.6	449.3
Information technology	128.3	130.2	396.6	404.2	524.4	532.0
Medtech and instrumentation	91.8	83.5	323.8	281.0	428.1	385.3
Cleantech	94.5	63.9	293.3	218.0	406.0	330.6
Point of sale applications	34.7	51.3	134.6	160.2	222.3	247.9
<b>Total</b>	<b>482.1</b>	<b>478.3</b>	<b>1,563.5</b>	<b>1,592.0</b>	<b>2,119.5</b>	<b>2,148.0</b>

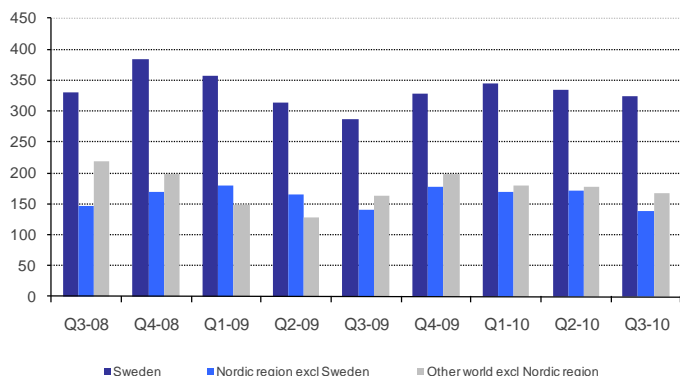
SEK million



Net sales by region

SEK million	2010 Jul-Sep	2009 Jul-Sep	2010 Jan-Sep	2009 Jan-Sep	Last 12 months	2009 Jan-Dec
Sweden	325.1	286.0	1,004.7	956.0	1,332.6	1,283.9
Nordic region excl Sweden	138.8	139.9	479.3	485.5	656.6	662.7
Other world excl Nordic region	167.0	162.5	523.7	438.8	720.8	635.9
Eliminations	-148.8	-110.1	-444.2	-288.3	-590.4	-434.5
<b>Total</b>	<b>482.1</b>	<b>478.3</b>	<b>1,563.5</b>	<b>1,592.0</b>	<b>2,119.5</b>	<b>2,148.0</b>

SEK million



## PERFORMANCE BY REGION

Sales for the Swedish region amounted to SEK 1,004.7 million (956.0) during the first nine months of 2010. Third quarter sales were SEK 325.1 million (286.0). The improvement indicated that the decline for metal-cutting machining had been offset by higher sales at other Swedish units. Metal-cutting machining recovered some volume late in the quarter, which explains the larger increase during the quarter. Operating loss for the first nine months was SEK -3.7 million (-7.8). Third quarter profit was SEK 5.5 million (-6.9). The loss for the period as a whole stemmed from the sharp decline for metal-cutting machining, primarily in the first half of the year. The ability of the region to operate in the black for the third quarter despite provisions for possible bad debt losses was due to the impact of cost-effectiveness measures at the Karlskoga plant toward the end of the period and the recovery of some sales volume. The other Swedish units continued to improve.

Sales for the Nordic region excluding Sweden amounted to SEK 479.3 million (485.5) during the first nine months of 2010. Sales totaled SEK 138.8 million (139.9) for the first quarter. Operating earnings were SEK 8.5 million (5.3) for the first nine months and SEK -1.4 million (1.8) for the third quarter. The third quarter loss reflected planned transfer of sales volumes from the Norwegian unit to our new Polish plant.

The Rest of the World region consists of units in the United States, UK, China and Poland. Sales totaled SEK 523.7 million (438.8) for the period. Third quarter sales were SEK 167.0 million (162.5). Operating loss amounted to SEK -20.1 million (1.2). Third quarter loss was SEK -10.0 million (5.6). The loss was due to startup costs for the new unit in Myslowice, particularly in the first half of the year, as well as for restructuring in the UK.

## FINANCIAL POSITION AND LIQUIDITY

Working capital increased from the beginning of the year by SEK 0.9 million to SEK 474.6 million (509.3) on September 30.

Operating capital totaled SEK 819.1 million (843.1) on September 30. Operating capital turned over at an annual rate of 2.6 (2.4) in the first nine months of 2010.

Cash flow after investments amounted to SEK -91.4 million (-4.7) in the first nine months. Investments came to SEK 58.9 million (15.7) and were for startup of the new unit in Poland.

Net borrowing, i.e., interest-bearing liabilities less liquid assets, was SEK 376.8 million (321.8) at the end of September 2010.

Equity came to SEK 475.5 million (527.9) on September 30. Since the beginning of the year, equity fell by SEK 58.6 million, of which translation differences in other comprehensive income amounted to SEK -32.7 million. The rest of the change was due to earnings during the year.

The equity/assets ratio was 36.8% (41.8) on September 30.

### Financial position

SEK million	Q3-08	Q4-08	Q1-09	Q2-09	Q3-09	Q4-09	Q1-10	Q2-10	Q3-10
Working capital	544.6	518.2	561.2	509.7	509.3	473.7	480.5	447.1	474.6
Operating capital	908.6	877.6	910.0	859.9	843.1	810.3	807.2	798.0	819.1
Net borrowing	349.8	328.7	359.5	319.7	321.8	293.8	302.8	325.4	376.8
Equity (Closing balances)	568.5	550.6	550.8	544.1	527.9	534.1	522.7	498.5	475.5

## HUMAN RESOURCES

The number of full-time equivalent employees averaged 1,347 (1,406) for the first nine months. The group had 1,324 (1,320) full-time employees on September 30. Notices of termination for approximately 40 UK employees will have an impact in the fourth quarter. The group is gradually increasing its workforce in Eastern Europe and Asia in view of the new Polish plant and restructuring of the sourcing organization, while adjusting the number of employees at our customer centers.

## TRANSACTIONS WITH RELATED PARTIES

There were no transactions with related parties during the period.

## PARENT COMPANY

PartnerTech AB, which is the parent company in the PartnerTech Group, serves primarily as a holding and management company. The parent company's 22 (25) employees include both group management and some staff positions. All sales are either billing for services or group fees. In addition, the parent company employs six people who belong to the new central sourcing organization. As a result, the number of people employed by this function at our Nordic customer centers has decreased.

## OPTION PROGRAM

Pursuant to a decision of the April 25, 2007 annual general meeting, an option program for senior executives and other key employees of the group ran through May 31, 2010. No shares were subscribed for during the subscription period. The group has no option program at the moment.

## SIGNIFICANT RISKS AND UNCERTAINTIES

Events related to operating activities during the first nine months are not deemed to represent any decisive change in terms of essential risks or uncertainties for the PartnerTech Group. A detailed description of PartnerTech's risks and uncertainties, as well as their management, appears in the group's 2009 annual report.

## ACCOUNTING POLICIES

The same accounting policies and calculation methods have been used in this interim report as in the 2009 annual report.

This interim report has been prepared in accordance with IAS 34, Interim Financial Reporting, and the Swedish Annual Accounts Act. For the parent company, the Annual Accounts Act and Recommendation RFR 2.3, Accounting for Legal Entities, of the Swedish Financial Reporting Board have been followed.

## SIGNIFICANT EVENTS DURING THE PERIOD

The new plant in Myslowice, Poland opened on September 22. The day included seminars and a

guided tour for customers and reporters. The event was well-attended and highly appreciated.

## EVENTS AFTER THE ACCOUNTING DATE

PartnerTech announced the following reorganization on October 11.

Our operations will consist of two areas of expertise: Systems Integration & Enclosures and Electronics. Each customer center and production unit will belong to one of the two areas. The change will take effect on November 1, 2010. As of the fourth quarter, the reorganization will affect segment reporting and new operating segments will be used.

Jan Johansson, currently Vice President Operations, took over as Executive Vice President Market & Sales on October 11.

PartnerTech's nominating committee announced on October 25 that the following members have been appointed to this year's nominating committee:

Henrik Blomquist, Bure Equity AB  
Petter Stillström, Traction AB  
Philip Wendt, Länsförsäkringar fondförvaltning AB  
Patrik Tigerschiöld, Chairman of the Board

The selection was made in accordance with the instructions concerning principles for the composition of the nominating committee adopted by the annual general meeting. Shareholders wishing to propose Board members to the nominating committee may e-mail to [info@partnertech.com](mailto:info@partnertech.com).

## UPCOMING FINANCIAL REPORTING

February 18, 2011      Year-end report for 2010

May 5, 2011              January-March interim report  
Annual general meeting

PartnerTech AB, October 26, 2010

Leif Thorwaldsson  
President and CEO

The company's auditors have reviewed this interim report.

### For additional information, feel free to call:

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## AUDITORS' REVIEW REPORT

### Introduction

We have reviewed the interim report of PartnerTech AB (publ) as per September 30, 2010 and the nine-month period that ended on that date. The Board of Directors and the Chief Executive Officer are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

### Focus and scope of the review

We conducted our review in accordance with the Standard on Review Engagements SÖG 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review has a different focus and significantly less scope than an audit in accordance with Auditing Standards in Sweden, RS, and other generally accepted auditing practices. The procedures performed in a review do not enable us to obtain a level of assurance that would make us aware of all significant matters that would have been identified if an audit had been conducted. Accordingly, the conclusion expressed based on a review does not give the same level of assurance as a conclusion expressed based on an audit.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report has not, in all material respects, been prepared for the group in accordance with IAS 34 and the Annual Accounts Act and for the parent company in accordance with the Annual Accounts Act.

Malmö, October 26, 2010

Deloitte AB

Per-Arne Pettersson  
Authorized Public Accountant



## Income Statements, Comprehensive Income and Equity, Group

Income statement, in summary Group (SEK million)	2010 Jul-Sep	2009 Jul-Sep	2010 Jan-Sep	2009 Jan-Sep	Rolling 12 month	2009 Jan-Dec
<b>Net sales</b>	482.1	478.3	1,563.5	1,592.0	2,119.5	2,148.0
Cost of goods and services sold	-469.8	-454.6	-1,520.6	-1,527.4	-2,048.8	-2,055.6
<b>Gross profit/loss</b>	<b>12.3</b>	<b>23.6</b>	<b>42.9</b>	<b>64.5</b>	<b>70.7</b>	<b>92.4</b>
Gross margin	2.5%	4.9%	2.7%	4.1%	3.3%	4.3%
Selling expenses	-13.1	-15.7	-47.8	-52.3	-65.6	-70.1
Administrative expenses	-6.2	-8.0	-23.9	-23.2	-32.4	-31.6
Other operating revenue	2.3	1.1	9.2	7.9	9.7	8.3
Other operating expenses	-0.6	-0.7	-2.2	-1.9	-2.7	-2.5
<b>Operating profit/loss</b>	<b>-5.3</b>	<b>0.5</b>	<b>-21.8</b>	<b>-5.0</b>	<b>-20.3</b>	<b>-3.5</b>
Operating margin	-1.1%	0.1%	-1.4%	-0.3%	-1.0%	-0.2%
Net interest income/expense	-6.3	-4.6	-13.7	-14.1	-19.0	-19.3
<b>Profit/Loss after financial items</b>	<b>-11.6</b>	<b>-4.1</b>	<b>-35.5</b>	<b>-19.0</b>	<b>-39.3</b>	<b>-22.8</b>
Profit margin	-2.4%	-0.9%	-2.3%	-1.2%	-1.9%	-1.1%
Taxes	2.1	0.5	7.1	2.2	6.2	1.3
<b>Profit/Loss for the period</b>	<b>-9.5</b>	<b>-3.6</b>	<b>-28.4</b>	<b>-16.8</b>	<b>-33.1</b>	<b>-21.5</b>
Net margin	-2.0%	-0.7%	-1.8%	-1.1%	-1.6%	-1.0%

Depreciation/Amortization, fixed assets	10.2	12.6	34.2	34.7	44.3	44.8
Earnings per share before dilution, SEK	-0.75	-0.28	-2.24	-1.33	-2.17	-1.70
Earnings per share after dilution, SEK	-0.75	-0.28	-2.24	-1.33	-2.17	-1.70

The majority owner's share of the result is 100%

Statement of comprehensive income Group (SEK million)	2010 Jul-Sep	2009 Jul-Sep	2010 Jan-Sep	2009 Jan-Sep	Rolling 12 month	2009 Jan-Dec
<b>Profit/Loss for the period</b>	<b>-9.5</b>	<b>-3.6</b>	<b>-28.4</b>	<b>-16.8</b>	<b>-33.1</b>	<b>-21.5</b>
Exchange rate differences arising on translation of foreign operations	-14.4	-13.8	-32.7	-7.6	-23.3	1.8
Cash flow hedges	0.9	1.2	2.3	1.8	3.5	3.0
<b>Other comprehensive income, net of tax</b>	<b>-13.5</b>	<b>-12.7</b>	<b>-30.3</b>	<b>-5.8</b>	<b>-19.7</b>	<b>4.8</b>
<b>Total comprehensive income for the period</b>	<b>-23.0</b>	<b>-16.2</b>	<b>-58.7</b>	<b>-22.6</b>	<b>-52.9</b>	<b>-16.8</b>

The majority owner's share of the result is 100%

Changes in equity Group (SEK million)	2010 Jul-Sep	2009 Jul-Sep	2010 Jan-Sep	2009 Jan-Sep	Rolling 12 month	2009 Jan-Dec
<b>Opening balance</b>	<b>498.5</b>	<b>544.1</b>	<b>534.1</b>	<b>550.6</b>	<b>527.9</b>	<b>550.6</b>
<b>Changes in equity</b>						
Option program	0.0	0.0	0.1	0.0	0.4	0.3
Comprehensive income for the period	-23.0	-16.2	-58.7	-22.6	-52.9	-16.8
<b>Closing balance</b>	<b>475.5</b>	<b>527.9</b>	<b>475.5</b>	<b>527.9</b>	<b>475.5</b>	<b>534.1</b>

The majority owner's share of the equity is 100%

The opening balance in equity for the third quarter has been adjusted with SEK -10 million. In the January - June interim report equity and financial assets were reported with SEK 10 million too high amounts. Key ratios that are impacted have been adjusted in this report.

Per Share Data Group	2010 Jul-Sep	2009 Jul-Sep	2010 Jan-Sep	2009 Jan-Sep	Rolling 12 month	2009 Jan-Dec
Number of shares at end of period (thousands)	12,665	12,665	12,665	12,665	12,665	12,665
Average number of shares in the period (thousands)	12,665	12,665	12,665	12,665	12,665	12,665
Earnings per share before dilution, SEK	-0.75	-0.28	-2.24	-1.33	-2.17	-1.70
Earnings per share after dilution, SEK	-0.75	-0.28	-2.24	-1.33	-2.17	-1.70
Cash flow per share, SEK	-1.24	0.51	-1.30	0.32	-1.74	-0.14
Net worth per share, SEK	37.54	41.68	37.54	41.68	37.54	42.17

The majority owner's share of the equity is 100%

## Balance Sheets and Key Ratios, Group

Balance sheet, in summary Group (SEK million)	2010 30 Sep	2009 30 Sep	2009 31 Dec
<b>Assets</b>			
Intangible assets	148.9	142.6	161.0
Property, plant and equipment	203.0	198.2	182.6
Financial assets	36.8	16.9	25.5
<b>Total non-current assets</b>	<b>388.7</b>	<b>357.7</b>	<b>369.2</b>
Inventories	472.8	429.8	440.6
Accounts receivable	362.1	381.0	396.3
Other current assets	49.5	52.1	45.8
Liquid assets	19.3	41.6	35.8
<b>Total current assets</b>	<b>903.6</b>	<b>904.5</b>	<b>918.5</b>
<b>Total assets</b>	<b>1,292.3</b>	<b>1,262.2</b>	<b>1,287.7</b>
<b>Liabilities and shareholders' equity</b>			
<b>Shareholders' equity</b>	<b>475.5</b>	<b>527.9</b>	<b>534.1</b>
<b>Provisions</b>	<b>7.4</b>	<b>7.1</b>	<b>7.1</b>
Interest-bearing liabilities	44.7	68.5	60.5
<b>Total long-term liabilities</b>	<b>44.7</b>	<b>68.5</b>	<b>60.5</b>
Interest-bearing liabilities	355.1	305.2	276.9
Accounts payable	252.1	190.2	274.1
Other current liabilities	157.5	163.4	134.9
<b>Total current liabilities</b>	<b>764.7</b>	<b>658.8</b>	<b>686.0</b>
<b>Total liabilities and shareholders' equity</b>	<b>1,292.3</b>	<b>1,262.2</b>	<b>1,287.7</b>

The majority owner's share of the equity is 100%

Key Ratios Group	2010 Jul-Sep	2009 Jul-Sep	2010 Jan-Sep	2009 Jan-Sep	Rolling 12 month	2009 Jan-Dec
Gross margin, %	2.5	4.9	2.7	4.1	3.3	4.3
Operating margin, %	-1.1	0.1	-1.4	-0.3	-1.0	-0.2
Profit margin, %	-2.4	-0.9	-2.3	-1.2	-1.9	-1.1
Return on operating capital, %	-2.6	0.2	-3.6	-0.8	-2.5	-0.4
Return on shareholders' equity, %	-7.5	-2.6	-7.4	-4.2	-6.4	-4.0
Equity/assets ratio, %	36.8	41.8	36.8	41.8	36.8	41.5

\*The profitability ratios are calculated based on the average of each quarter's balances.

5-year summary Group	2010 Jan-Sep	2009	2008	2007	2006
Net sales	1,563.5	2,148.0	2,529.0	2,643.6	3,057.2
Profit/loss for the period	-28.4	-21.5	5.2	-24.8	122.6
Operating capital	819.1	810.3	877.6	927.0	997.5
Interest bearing net debt	376.8	293.8	328.7	378.5	403.5
Shareholders' equity	475.5	534.1	550.6	558.7	598.8
Return on operating capital, %	-3.6	-0.4	3.1	-1.8	20.0
Return on shareholders' equity, %	-7.4	-4.0	0.9	-4.1	23.2
Equity/assets ratio, %	36.8	41.5	39.6	38.4	36.6

## Cash Flow Statements and Segment Reporting, Group

Cash flow statement, in summary Group (SEK million)	2010 Jul-Sep	2009 Jul-Sep	2010 Jan-Sep	2009 Jan-Sep	Rolling 12 month	2009 Jan-Dec
Operating profit/loss	-5.3	0.5	-21.8	-5.0	-20.3	-3.5
Items not affecting cash flow in operating profit/loss	10.6	14.3	33.9	36.1	44.9	47.1
Paid interest and similar items	-6.3	-4.6	-13.7	-14.1	-18.8	-19.2
Paid taxes	0.3	-5.5	-6.9	-21.3	-0.4	-14.8
Change in funds tied up in operations	-45.8	-3.2	-23.9	15.2	2.2	41.3
<b>Cash flow operating activities</b>	<b>-46.5</b>	<b>1.5</b>	<b>-32.4</b>	<b>11.0</b>	<b>7.6</b>	<b>50.9</b>
Cash flow investing activities	-8.1	-5.3	-58.9	-15.7	-67.5	-24.3
<b>Cash flow after investments</b>	<b>-54.7</b>	<b>-3.9</b>	<b>-91.4</b>	<b>-4.7</b>	<b>-60.0</b>	<b>26.6</b>
Cash flow financing activities	39.3	11.1	75.7	9.6	38.4	-27.7
Translation differences in liquid assets	-0.3	-0.7	-0.7	-1.0	-0.4	-0.7
<b>Change in liquid assets</b>	<b>-15.7</b>	<b>6.5</b>	<b>-16.4</b>	<b>4.0</b>	<b>-22.0</b>	<b>-1.8</b>

Segment information Group (SEK million) Jul-Sep 2010	Sweden	Nordic region excl Sweden	Other world excl Nordic region	Other	Eliminations	Total
External sales	301.3	132.2	48.6	0.0	-	482.1
Internal sales	23.8	6.7	118.4	0.0	-148.8	0.0
<b>Total sales</b>	<b>325.1</b>	<b>138.8</b>	<b>167.0</b>	<b>0.0</b>	<b>-148.8</b>	<b>482.1</b>
<b>Operating profit/loss</b>	<b>5.5</b>	<b>-1.4</b>	<b>-10.0</b>	<b>0.7</b>	<b>0.0</b>	<b>-5.3</b>
Operating assets	588.4	274.0	423.2	11.4	-60.8	1,236.2
Operating liabilities	233.6	80.5	150.4	13.4	-60.8	417.1
<b>Operating capital, Sep 30, 2010</b>	<b>354.8</b>	<b>193.4</b>	<b>272.8</b>	<b>-1.9</b>	<b>0.0</b>	<b>819.1</b>

Segment information Group (SEK million) Jul-Sep 2009	Sweden	Nordic region excl Sweden	Other world excl Nordic region	Other	Eliminations	Total
External sales	281.1	139.8	57.4	0.0	-	478.3
Internal sales	4.9	0.1	105.1	0.0	-110.1	0.0
<b>Total sales</b>	<b>286.0</b>	<b>139.9</b>	<b>162.5</b>	<b>0.0</b>	<b>-110.1</b>	<b>478.3</b>
<b>Operating profit/loss</b>	<b>-6.9</b>	<b>1.8</b>	<b>5.6</b>	<b>-0.1</b>	<b>0.0</b>	<b>0.5</b>
Operating assets	595.0	312.5	321.7	21.0	-46.4	1,203.7
Operating liabilities	209.6	92.4	89.5	15.6	-46.4	360.7
<b>Operating capital, Sep 30, 2009</b>	<b>385.4</b>	<b>220.1</b>	<b>232.2</b>	<b>5.4</b>	<b>0.0</b>	<b>843.1</b>

## Segment Reporting, Group (cont'd)

Segment information Group (SEK million) Jan-Sep 2010	Sweden	Nordic region exkl Sweden	Other world excl Nordic region	Other	Eliminations	Total
External sales	956.0	463.1	144.4	0.0	-	1,563.5
Internal sales	48.7	16.3	379.3	0.0	-444.2	0.0
<b>Total sales</b>	<b>1,004.7</b>	<b>479.3</b>	<b>523.7</b>	<b>0.0</b>	<b>-444.2</b>	<b>1,563.5</b>
<b>Operating profit/loss</b>	<b>-3.7</b>	<b>8.5</b>	<b>-20.1</b>	<b>-6.4</b>	<b>0.0</b>	<b>-21.8</b>

Segment information Group (SEK million) Jan-Sep 2009	Sweden	Nordic region exkl Sweden	Other world excl Nordic region	Other	Eliminations	Total
External sales	935.9	483.7	172.3	0.0	-	1,592.0
Internal sales	20.1	1.8	266.4	0.0	-288.3	0.0
<b>Total sales</b>	<b>956.0</b>	<b>485.5</b>	<b>438.8</b>	<b>0.0</b>	<b>-288.3</b>	<b>1,592.0</b>
<b>Operating profit/loss</b>	<b>-7.8</b>	<b>5.3</b>	<b>1.2</b>	<b>-3.6</b>	<b>0.0</b>	<b>-5.0</b>



## Income Statements, Comprehensive Income and Balance Sheets, Parent Company

Income statement, in summary Parent company (SEK million)	2010 Jan-Sep	2009 Jan-Sep	2009 Jan-Dec
<b>Net sales</b>	51.2	53.0	75.8
Cost of goods and services sold	-26.6	-20.0	-33.5
<b>Gross profit/loss</b>	<b>24.6</b>	<b>33.0</b>	<b>42.4</b>
Selling expenses	-9.2	-14.8	-18.5
Administrative expenses	-17.5	-14.1	-21.6
<b>Operating profit/loss</b>	<b>-2.1</b>	<b>4.1</b>	<b>2.3</b>
Net interest income/expense	12.0	-9.0	-36.1
<b>Profit/Loss after financial items</b>	<b>9.9</b>	<b>-4.9</b>	<b>-33.9</b>
Taxes	-3.6	-0.7	-3.9
<b>Profit/Loss for the period</b>	<b>6.3</b>	<b>-5.6</b>	<b>-37.8</b>
<b>Statement of comprehensive income Parent company (SEK million)</b>	<b>2010 Jan-Sep</b>	<b>2009 Jan-Sep</b>	<b>2009 Jan-Dec</b>
<b>Profit/Loss for the period</b>	<b>6.3</b>	<b>-5.6</b>	<b>-37.8</b>
Other comprehensive income, net of tax:			
Fair value reserve	-2.9	-5.6	-8.8
Group contributions	-	-	-2.3
<b>Total comprehensive income for the period</b>	<b>3.4</b>	<b>-11.2</b>	<b>-49.0</b>
<b>Balance sheet, in summary Parent company (SEK million)</b>	<b>2010 30 Sep</b>	<b>2009 30 Sep</b>	<b>2009 31 Dec</b>
<b>Assets</b>			
Property, plant and equipment	1.8	2.7	2.4
Financial assets	609.5	605.4	582.1
<b>Total non-current assets</b>	<b>611.3</b>	<b>608.2</b>	<b>584.5</b>
Other current assets	327.7	74.9	120.1
Liquid assets	12.8	20.8	4.6
<b>Total current assets</b>	<b>340.5</b>	<b>95.7</b>	<b>124.7</b>
<b>Total assets</b>	<b>951.8</b>	<b>703.9</b>	<b>709.2</b>
<b>Liabilities and shareholders' equity</b>			
<b>Shareholders' equity</b>	<b>373.1</b>	<b>407.5</b>	<b>369.7</b>
Interest-bearing liabilities	0.7	3.0	1.1
Other long-term liabilities	10.1	-	-
<b>Total long-term liabilities</b>	<b>10.8</b>	<b>3.0</b>	<b>1.1</b>
Interest-bearing liabilities	63.1	49.6	4.6
Accounts payable	3.1	1.1	2.7
Other current liabilities	501.7	242.6	331.2
<b>Total current liabilities</b>	<b>567.9</b>	<b>293.4</b>	<b>338.4</b>
<b>Total liabilities and shareholders' equity</b>	<b>951.8</b>	<b>703.9</b>	<b>709.2</b>