

# Gatespace Announces Alliance with Digital Pockets

Strategic relationship to accelerate service gateway deployments in the connected home market

**Seattle, Connections 2001 – May 10, 2001 –** Gatespace, a provider of open standards based distributed service platforms for designing, developing, and delivering network-based services, announced today a strategic alliance with Digital Pockets, Inc., an industry-recognized provider of technology solutions for intelligent communities and residences.

This alliance allows Gatespace and Digital Pockets to jointly develop service gateway applications for single-family home and multi-dwelling units in the United States. Homebuilders of 'intelligent communities' and service providers to those residences will benefit from Gatespace's Distributed Service Platform, delivering applications in conjunction with Digital Pockets' Application Integration System—a powerful standards-based service process and deployment engine.

Through shared research and development and marketing activities, the two companies provide end-toend solutions for the service gateway market that address the four major gaps in the deployment of intelligent systems for the residential market: application development, vendor-neutral O&M system integration, back-end support and installation.

"Gatespace is committed to working with industry pioneers such as Digital Pockets in the development and implementation of service gateway applications that facilitate intelligent connectivity in the home," says Staffan Truvé, CEO of Gatespace. "By combining Gatespace's OSGi-based software platform with Digital Pockets' application integration technology, we can provide a powerful solution for the connected home market."

"There has been a lot of talk in the market about applications and products that will revolutionize the way we live and work. The alliance between Gatespace and Digital Pockets provides the necessary channel for real estate owners and service providers to begin offering value-added services to their clients," explains Chase Galbraith, vice president of business development for Digital Pockets.

Building on top of Gatespace's framework and application components, the companies can offer valueadded services such as energy management, security monitoring, and home automation to homebuilders and service providers.

Gatespace Inc. (USA) 720 San Antonio Road, Palo Alto, CA 94303, USA Phone: +1 650 846 6580, Fax: +1 650 846 9345 Gatespace AB (Sweden) Stora Badhusgatan 18-20, 411 21 Göteborg, Sweden Phone: +46 31-743 98 00, Fax: +46 31-711 64 16

E-mail: info@gatespace.com

Web: www.gatespace.com



### **About Gatespace**

Gatespace provides open standards based distributed service platforms for designing, developing, and delivering network based services. Gatespace products are designed to be compliant with OSGi (Open Services Gateway Initiative), and support full interoperability between service providers, network operators, and service gateway manufacturers. This provides for secure and reliable end-to-end services for consumers on the residential markets, among others. Gatespace was founded jointly by Ericsson and the Swedish research company CR&T, and is privately funded by Ericsson, Morgan Stanley Dean Witter, Fuqua Venture Partners, European Equity Partners, Pythagoras Participations, T-bolaget and Bure Equity and CR&T. The company is based in Palo Alto, CA and Gothenburg, Sweden. Visit www.gatespace.com for more information.

#### About Digital Pockets, Inc.

Digital Pockets, Inc., ("DPI"), headquartered in Dallas, Texas, is an industry recognized provider of technology solutions for intelligent communities and residences. Their offering benefits communities of multi-dwelling units, hospitality and single-family homes by providing a single point of contact for the design and installation of the technology infrastructure and the integration of next-generation Internet applications developed by Digital Pockets and its partners.

#### About OSGi

The OSGi is a non-profit corporation formed to provide a forum for the creation of open specifications for the delivery of multiple services over wide-area networks to local networks and devices, and to accelerate the demand for products and services based on these specifications worldwide through the sponsorship of market and user education programs. The San Ramon, California, USA-based consortium comprises more than 80 member organizations from around the globe. Membership is open to any interested party, including Internet Service Providers, Network Operators, Original Equipment Manufacturers, Independent Software Vendors, end users, academic institutions, government agencies, and non-profit organizations. Visit www.osgi.org for more information.

## For more information please contact:

Theresia Qwist, 1.415.908.0463, tqwist@pr-vantage.com Ulf Corné, 1.650.846.6580, ulf.corne@gatespace.com Birgitta Elm-Dahlman, 011.46.70.661.3094, birgitta@gatespace.com Chase Galbraith 1.214.522.9090, cgalbraith@digitalpockets.com

Gatespace Inc. (USA) 720 San Antonio Road, Palo Alto, CA 94303, USA Phone: +1 650 846 6580, Fax: +1 650 846 9345 Gatespace AB (Sweden)

Stora Badhusgatan 18-20, 411 21 Göteborg, Sweden Phone: +46 31-743 98 00, Fax: +46 31-711 64 16

E-mail: info@gatespace.com

Web: www.gatespace.com