

# Financial restructuring and satisfactory operational development

#### Financial restructuring secures position

- New equity of NOK 1.2 1.5 bn
- Reduced debt level and increased duration
- Improved covenant requirements
- Attractive interest levels maintained
- Strong bank relations key for successful outcome

#### Satisfactory operational performance

- After tax result still negative due to value adjustments
- Stable rental income first half 2009 year adjusted for sales
- Good cost control operations
- Prolonged lease with DnB NOR to 2013 at attractive CBD terms
- Recruitment process of new CEO progressing according to plan



# Financial results

#### Result before value adjustments of MNOK 114.8 (70.0)

- Stable rental income year on year adjusted for sales. Growth in office segment neutralized by reduced income for Norgani
- Close customer follow up, vacancy levels maintained at 0.8 per cent of total portfolio
- Good operational cost control
- One-off effects of MNOK 6 gave increased administrative expenses
- Finance costs at MNOK 260.4, down MNOK 83 from 2Q last year

#### Strong operational performance before value adjustments

- Operational cash flow at MNOK 368.9 (357.9)
- CAPEX down MNOK 53.8 to MNOK 21.9 (75.7)
- Adjusted cash flow from operations (after net finance) at MNOK 111.1 (24.5)

#### Negative value adjustments at 2.1 per cent from last quarter

- Hotels down 3.3 per cent and office down 1.3 per cent
- Few real estate transactions and continued uncertainty related to financial development



# Results Q2 2009

|  | Q2     | Q2       | Full year |
|--|--------|----------|-----------|
| NOK million  | 2009   | 2008     | 2008      |
| Gross rental income  | 446.8  | 474.1    | 1 866.8   |
| Maintenance and property related cost                          | -35.6  | -36.4    | -152.2    |
| Administrative and group expenses                              | -38.7  | -37.1    | -131.6    |
| Operating result before value adjustment                       | 372.5  | 400.6    | 1 583.1   |
| Net financial items excluding derivatives and currency effects | -235.4 | -269.1   | -1 063.4  |
| Profit before value adjustments and acq. Financing             | 137.2  | 131.5    | 519.6     |
| Net financial items , acquisition financing                    | -22.3  | -61.4    | -207.4    |
| Profit before value adjustments                                | 114.8  | 70.0     | 312.2     |
| Net gain on disposals  | 0.0    | 5.8      | 34.4      |
| Currency gains / loss (unrealised)                             | -2.2   | -2.9     | -55.6     |
| Net gain/loss on value adjustements, investment properties     | -557.6 | -1 688.0 | -3 987.5  |
| Impairment of goodwill   | -74.5  | 0.0      | -221.0    |
| Change in market value of financial derivatives                | 80.0   | 543.2    | -1 201.4  |
| Profit before income tax                                       | -439.5 | -1 071.8 | -5 118.9  |
| Income tax   | 45.4   | 300.7    | 928.2     |
| Profit for the period  | -394.0 | -771.2   | -4 190.7  |
| Earnings per share (NOK)                                       | -1.95  | -6.47    | -26.65    |



# Result by business segment **Q2 2009**

- Stable revenues year on year
- Positive development net financials
- Still negative value adjustments

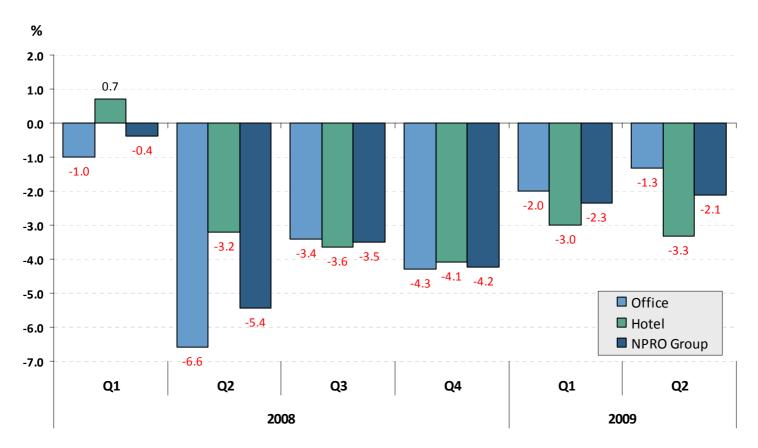
|  | NPRO    | NPRO     | Norgani | Norgani | OP      | TOTAL   | TOTAL    |
|--|---------|----------|---------|---------|---------|---------|----------|
| NOK million  | Q2-2009 | Q2-2008  | Q2-2009 | Q2-2008 | Q2-2009 | Q2-2009 | Q2-2008  |
| Gross rental income                                    | 259.1   | 267.8    | 187.7   | 206.4   | 0.0     | 446.8   | 474.1    |
| Maintenance and property related cost                  | -15.7   | -19.8    | -19.8   | -16.6   | 0.0     | -35.6   | -36.4    |
| Administrative and group expenses                      | -19.5   | -16.9    | -19.1   | -19.9   | -0.1    | -38.7   | -37.1    |
| Operating result before value adjustment               | 223.9   | 231.1    | 148.7   | 169.9   | -0.1    | 372.5   | 400.6    |
| Net financial items excluding derivatives and currency | -152.8  | -184.3   | -82.6   | -84.8   | 0.0     | -235.4  | -269.1   |
| Net financial items, acquisition financing             | 0.0     | 0.0      | 0.0     | 0.0     | -22.3   | -22.3   | -61.4    |
| Profit before value adjustments, gains and tax         | 71.1    | 46.8     | 66.2    | 85.0    | -22.4   | 114.8   | 70.0     |
| Net gain on disposals                                  | 0.0     | 7.0      | 0.0     | -1.2    | 0.0     | 0.0     | 5.8      |
| Net gain/loss value adjustments, investment properties | -199.5  | -1 337.8 | -358.1  | -350.2  | 0.0     | -557.6  | -1 688.0 |
| Currency gain / loss                                   | -0.9    | -2.9     | -1.3    | 0.0     | 0.0     | -2.2    | -2.9     |
| Impairment of goodwill                                 | 0.0     | 0.0      | -74.5   | 0.0     | 0.0     | -74.5   | 0.0      |
| Change in market value of financial derivatives        | 59.2    | 369.9    | 20.8    | 173.3   | 0.0     | 80.0    | 543.2    |
| Profit before income tax                               | -70.1   | -917.0   | -346.9  | -93.0   | -22.4   | -439.5  | -1 071.8 |



<sup>\*</sup>Comparable figures, adjusted for transactions

## Valuation of investment properties **Q2 2009**

- Negative fair value adjustment of 2.1 per cent on group level
- Accumulated 4.3 per cent by 2Q in 2009 compared to 13.3 per cent in 2008





# Cash flow Q2 2009

| MNOK  | Q2     | Q2       | Full year       |
|---|--------|----------|-----------------|
|   | 2009   | 2008     | 2008            |
| Profit before income tax and interest                                     | -439.5 | -1 071.8 | -5 118.9        |
| Non cash items and reclassification                                       | 774.3  | 1 473.1  | 6 695.2         |
| Changes in short term items   | 34.1   | -43.3    | 139.4           |
| Cash flow from operating activities                                       | 368.9  | 357.9    | 1 715.7         |
| Net financial items (ex. market value adjustments and currency gain/loss) | -257.7 | -333.4   | -1 270.8        |
| Adjusted cash flow from operating activitites                             | 111.1  | 24.5     | 444.9           |
| Cash received from sale of assets   | 0.0    | 1 267.5  | 1 311.0         |
| Purchase of tangible assets   | -21.9  | -75.7    | -308.3          |
| Purchase of subsidiaries  | 0.0    | 0.0      | -155.5          |
| Cash flow from investment activites                                       | -21.9  | 1 191.9  | 847.2           |
| Net change in interest bearing debt                                       | -84.5  | -1 141.0 | -3 843.5        |
| Capital increases   | 0.0    | 0.0      | 2 345.9         |
| Dividend payments   | 0.0    | -263.7   | -263.7          |
| Other financing activities  | 0.0    | 0.0      | 0.0             |
| Adjusted cash flow from financing activities                              | -84.5  | -1 404.7 | -1 761.3        |
| Not change in each  | 4.7    | -188.4   | -469.3          |
| Net cash at and of pariod   | 231.2  |          | -409.3<br>174.2 |
| Net cash at end of period   | 251.2  | 323.9    | 1/4.2           |



# Balance sheet Q2 2009

| MNOK  | 30-Jun-09 | <b>30-Jun-09</b> Est. aft. restr. 3) | 30-Jun-08 | 31-Dec-08 |
|---|-----------|--------------------------------------|-----------|-----------|
| Investment properties 1)                            | 24 442.6  | 24 442.6                             | 28 166.5  | 27 312.6  |
| Goodwill  | 704.0     | 704.0                                | 1 065.0   | 885.6     |
| Market value financial derivatives (net)            | -700.1    | -700.1                               | 1 026.2   | -631.3    |
| Unpaid capital                                      | 0.0       | 0.0                                  | 2 340.0   | 0.0       |
| Cash and cash equivalents (including equity issue)  | 231.2     | 231.2                                | 323.9     | 174.2     |
| Equity  | 3 647.2   | 5 085.2                              | 8 048.5   | 5 001.2   |
| Long term interest bearing debt                     | 19 644.2  | 18 144.2                             | 21 161.4  | 21 022.0  |
| Short term interest bearing debt                    | 647.6     | 647.6                                | 761.6     | 818.6     |
| Short term debt to owner's of Oslo Properties AS 2) | 0.0       | 0.0                                  | 1 647.7   | 0.0       |
| Deferred tax liability                              | 413.4     | 413.4                                | 1 110.4   | 565.5     |
| Net other assets                                    | 325.2     | 387.2                                | 192.1     | 333.9     |
| Equity ratio  | 14.2 %    | 19.8 %                               | 24.1 %    | 17.3 %    |
| Net asset value per share (NOK)                     | 18.09     | 11.22                                | 39.51     | 24.80     |
| Net asset value per share (NOK), EPRA               | 23.26     | 13.52                                | 39.65     | 30.14     |

<sup>1)</sup> Net of deferred tax at acquisition.



<sup>2)</sup> Majority of minorities in Oslo Properties AS classified as debt due to put / call arrangements

<sup>3)</sup> Estimated based on gross equity issue of MNOK 1 500

## **Ongoing financial restructuring**

#### Goals

- Improve financial position
- Reduce debt, improve LTV and improve covenants
- Solve refinancing needs and prolong maturing loans
- Maintain economic value of debt financing

#### Achievements

- Total private Placement of NOK 1.2 1.5 bn
  - NOK 1.2 bn June Rights issue 1.6x oversubscribed in 6 ½ hours
  - Up to MNOK 300 August Repair Issue
- Loan extensions and covenants reliefs achieved
- Covenant release and renegotiation of existing bank facilities
- Maintained competitive cost of capital, debt margin increase limited to 11 bps (assuming MNOK 300 repair issue)
- Improved group LTV by approximately 6 % -points
- Secured the financial stability



## A stronger financial position after restructuring

| Interest bearing debt and hedging                     | 30.06.2009 | 30.06.2009 Estimated after restructuring (equity issue 1,500 million) |
|---|------------|---|
| Total interest bearing debt (MNOK)                    | 20 323     | 18 823  |
| Hedging ratio (%)                                     | 101 %      | 109 %   |
| Unused committed credit facilities                    | 361        | 416   |
| Average time to maturity, hedging (years)             | 3.5        | 3.5   |
| Average interest rate (incl. margin)                  | 4.99 %     | 5.16 %  |
| Average margin  | 0.90 %     | 1.01 %  |
| Average remaining duration, borrowing (years)         | 2.8        | 3.1   |
| Property value (gross of deferred tax at acquisition) | 24 656     | 24 656  |
| Loan / Value  | 82.4 %     | 76.3 %  |
| Debt to be refinanced within next two years (MNOK)    | 2 391      | 302   |

The column with pro forma calculations shows the financial ratios as if the renegotiated terms were applicable from 31.03.2009



### **Debt maturity profile** Securing financial stability

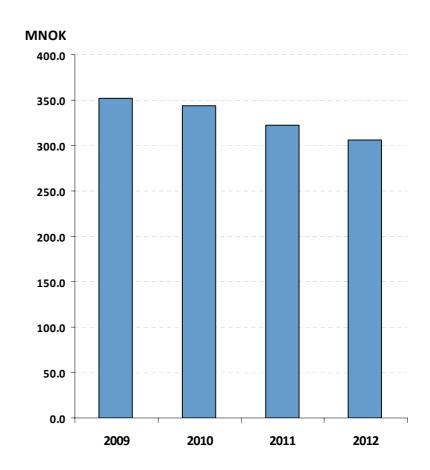
#### Debt maturity profile (pre and post bank package)

#### **BnNOK** 12.0 Pre bank-package 11.0 ■ Post bank-package 10.0 9.0 8.0 7.0 6.0 5.0 4.0 3.0 2.0 1.0 0.0 2009 2010 2011 2012 2013 2014 >2014

Assuming a total share emission of MNOK 1 500.

2009 includes downpayments of MNOK 931 due to sale of assets

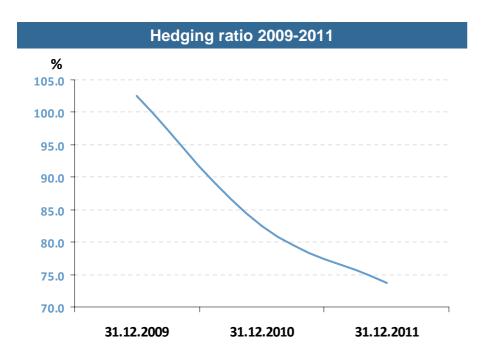
#### Yearly amortisation schedule (post bank package)

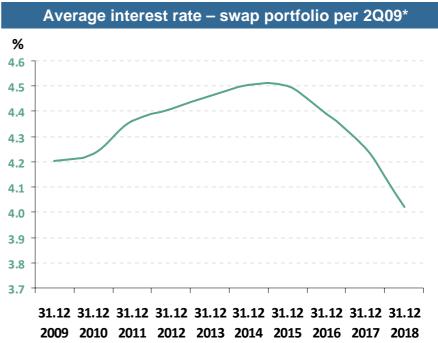




## Interest rate hedging

- Policy to hedge interest rate exposure and ensure stable financial expenses
- A slight over hedge position Q409 after debt down payment
- Hedging ratio to be reduced to 88 per cent in January 2010
  - this is likely to reduce overall interest expenses as floating interest rates are expected to be lower than the average rate in hedge portfolio





(\*) Interest rate on swap portfolio only. A decreasing hedging ratio over time imply that an increasing part of the total interest cost paid will be determined by floating interest rates



## Overview of portfolio

## - commercial properties, excluding hotels

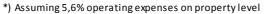








| Run rate per 30 June 2009         |         |
|-----------------------------------|---------|
| Portfolio                         |         |
| Number of properties              | 48      |
| Total size (m²)                   | 634 587 |
| Average size per property (m²)    | 13 221  |
| Average value per m² (NOK)        | 23 607  |
| Average value per property (MNOK) | 312     |
| Average rent per gross m² (NOK)   | 1 660   |
| Valuation                         |         |
| Market value (MNOK)               | 14 981  |
| Gross rent (MNOK)                 | 1 053.3 |
| Opex (MNOK) *)                    | 59.0    |
| Net rent (MNOK)                   | 994.3   |
| Gross yield, contractual rent     | 7.0 %   |
| Net yield, contractual rent       | 6.6 %   |
| Gross yield, market rent **)      | 7.6 %   |
| Net yield, market rent **)        | 7.2 %   |
| Duration (years)                  | 5.2     |
| CPI adjustment (2009)             | 97.0 %  |
| Vacancy (excl. warehouse/parking) | 0.8 %   |



<sup>\*\*)</sup> Market rent is assessed by DTZ Realkapital and Akershus Eiendom to be 8.1% (weighted average) above current contractual rents











# Office portfolio tenants Top 25 tenants accounting for 73 per cent of office revenue

| Tenant                             | Rent<br>(MNOK) | Duration<br>(years) | Share<br>of total | Public sector participation | Listed at group level |
|------------------------------------|----------------|---------------------|-------------------|-----------------------------|-----------------------|
| EDB Business Partner ASA           | 83.6           | 9.7                 | 7.9 %             | ٧                           | ٧                     |
| Aker Solutions ASA                 | 82.7           | 9.8                 | 7.9 %             | ٧                           | <b>√</b>              |
| DnB NOR ASA                        | 73.4           | 3.6                 | 7.0 %             | ٧                           | ٧                     |
| StatoilHydro ASA                   | 48.4           | 3.2                 | 4.6 %             | ٧                           | ٧                     |
| Nordea                             | 46.1           | 4.6                 | 4.4 %             | ٧                           | ٧                     |
| SAS Scandinavian Airlines Norge AS | 42.4           | 7.4                 | 4.0 %             | <b>√</b>                    | ٧                     |
| If Skadeforsikring                 | 40.6           | 3.3                 | 3.9 %             |                             | ٧                     |
| Aker Offshore Partner AS           | 33.9           | 5.5                 | 3.2 %             | <b>√</b>                    | ٧                     |
| Total E&P Norway AS                | 30.4           | 8.3                 | 2.9 %             |                             | ٧                     |
| Höegh Autoliners Management AS     | 28.0           | 10.7                | 2.7 %             |                             |                       |
| Get AS                             | 27.3           | 1.9                 | 2.6 %             |                             |                       |
| Telenor Eiendom Holding AS         | 27.2           | 6.2                 | 2.6 %             | <b>√</b>                    | ٧                     |
| NetCom AS                          | 24.1           | 3.3                 | 2.3 %             | <b>√</b>                    | ٧                     |
| Skanska Norge AS                   | 22.0           | 5.8                 | 2.1 %             |                             | ٧                     |
| Fokus Bank                         | 21.0           | 3.6                 | 2.0 %             | <b>√</b>                    | ٧                     |
| Atea ASA                           | 18.7           | 3.2                 | 1.8 %             |                             | ٧                     |
| TDC AS                             | 16.1           | 2.0                 | 1.5 %             |                             | ٧                     |
| NAV                                | 15.4           | 2.2                 | 1.5 %             | <b>√</b>                    |                       |
| YX Energi Norge AS                 | 14.8           | 2.1                 | 1.4 %             |                             | ٧                     |
| Tieto Norway AS                    | 13.2           | 3.2                 | 1.3 %             |                             | ٧                     |
| BW Offshore AS                     | 11.7           | 4.4                 | 1.1 %             |                             | ٧                     |
| Simonsen Advokatfirma DA           | 11.6           | 3.5                 | 1.1 %             |                             |                       |
| Økokrim                            | 11.4           | 17.2                | 1.1 %             | √                           |                       |
| ErgoGroup AS                       | 10.6           | 2.2                 | 1.0 %             | <b>√</b>                    |                       |
| Schibsted Eiendom AS               | 9.5            | 4.5                 | 0.9 %             |                             | ٧                     |
| Total 25 largest tenants           | 764.1          | 5.9                 | 72.5 %            | 13 / 25                     | 19 / 25               |
| Total other tenants                | 289.2          | 3.4                 | 27.5 %            |                             |                       |
| TOTAL ALL TENANTS                  | 1053.3         | 5.2                 | 100.0 %           |                             |                       |

- High degree of public and/or private sector tenants with direct or indirect public sector ownership
- Top 25 tenants' average lease duration 5.9 years
- Limited risk related to tenant default/near term renewal
- A total of only 322 tenants gives room for close customer followup



## DnB NOR – lease contract extension at Aker Brygge

- Extension of existing contract at Aker Brygge to 31.03.2013
- Extended on 'as-is'-terms, i.e. no investments for Norwegian Property
- 23,015 m² office at NOK/m² 3,300 (2009 index)
- 2,428 m² storage at NOK/m² 1,600 (2009 index)
- MNOK 10.1 (+14.5%) yearly rental uplift (2009 figures) from 28 9 2011
- Full index regulation from 15.6.2009, which gives approximately NOK/m² 3,430 for office from 2011 with 2% annual CPI





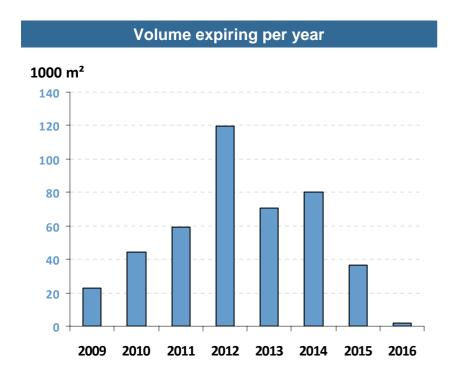
This extension and the rent level constitute a benchmark for a large office contract at Aker Brygge



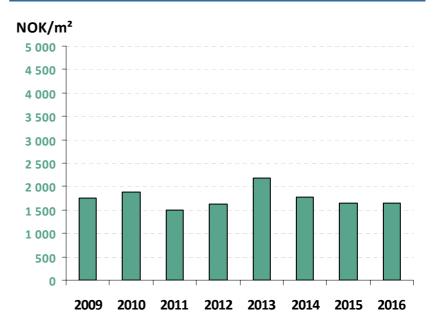
The prolongation of approximately 25,500 m<sup>2</sup> from expiry in 2011 to 2013 adds positive value to the expiry profile of the office portfolio\_\_\_\_\_

## Office lease maturity profile

- 5.2 year duration of leases
- Average current rent of NOK 1 660 per m²
- 97 per cent of lease volume are CPI adjusted (cash flow inflation hedge)



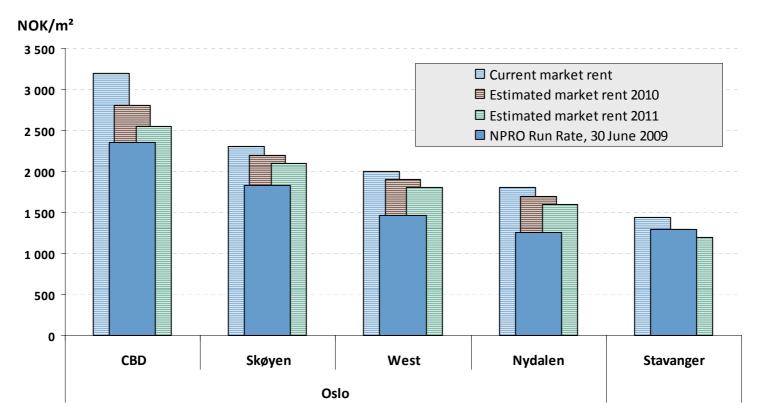
#### Average existing rent by year of lease maturity





## **Uplift potential (office)**

- Limited exposure to 'spot market' for office space
  - only MNOK 123 up for renegotiation over next one and a half years (2009 and 2010)
- Recent third-party forecasts confirms uplift potential from existing contractual rent levels



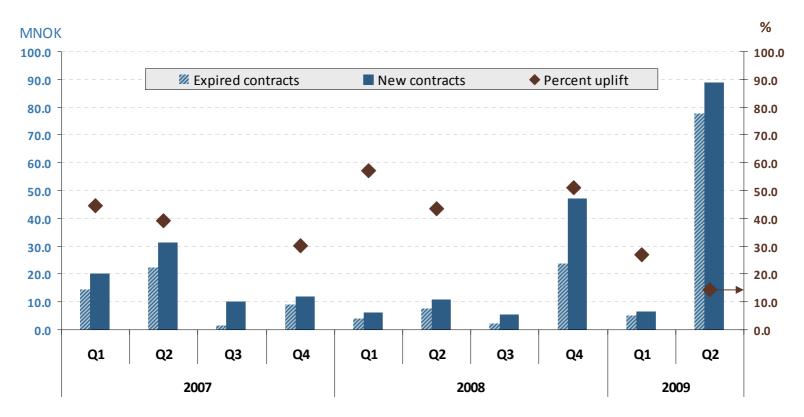
Source: SEB Enskilda, Akershus Eiendom, Union, DnB NOR Næringsmegling



### Positive net leasing

#### Uplift potential delivered

- New leases resulted in an uplift of 15 per cent over existing rent level
- DnB NOR contract on Aker Brygge accounts for most of volume through Q2
- Vacancy still very low at 0.8 per cent of total portfolio area





## Office portfolio – operational highlights

- The DnB NOR extension solid benchmark deal and good rental levels with 14.5 per cent uplift
- Aker Brygge: Market rent and demand slightly down, some vacancy, still positive sentiment
- Nydalen: Solid rents achieved compared to anticipated market rents no/low vacancies
- Positive net leasing and uplift gained on new leases, extensions and renegotiations
- Very low vacancy levels at 0.8 per cent limited cash flow exposure due to weaker markets
- Full cost control through the NEAS agreement and outsourcing of FS/FM:
  - Financial implications as forecasted
  - Implementation according to plan
  - Guaranteed cost level, also for unexpected maintenance
- Technical audit of all properties (NO: "Byggsertifisering")
  - Improved maintenance control and reduced insurance costs
  - No negative findings and/or significant costs realised or expected for NPRO

#### Tenant focus

 Satisfied tenants are a crucial factor in achieving best possible rent in new leases and lease renewals



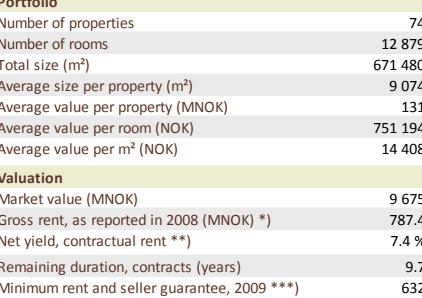
## Overview of hotel portfolio

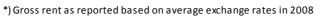






| As of 30 June 2009                           |         |
|--|---------|
| Portfolio                                    |         |
| Number of properties                         | 74      |
| Number of rooms                              | 12 879  |
| Total size (m²)                              | 671 480 |
| Average size per property (m²)               | 9 074   |
| Average value per property (MNOK)            | 131     |
| Average value per room (NOK)                 | 751 194 |
| Average value per m² (NOK)                   | 14 408  |
| Valuation                                    |         |
| Market value (MNOK)                          | 9 675   |
| Gross rent, as reported in 2008 (MNOK) *)    | 787.4   |
| Net yield, contractual rent **)              | 7.4 %   |
| Remaining duration, contracts (years)        | 9.7     |
| Minimum rent and seller guarantee, 2009 ***) | 632     |





<sup>\*\*)</sup> As reported in 2008 in local currency but calculated with exchange rates as of 30 June



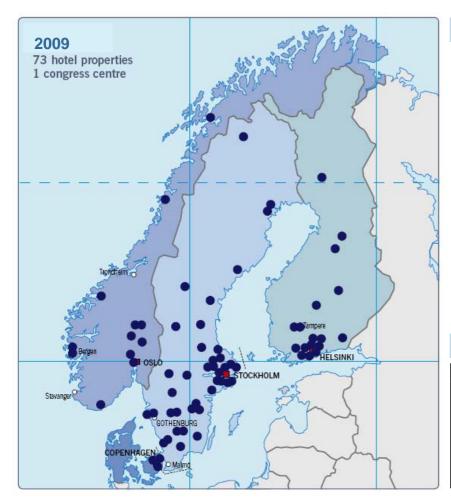






<sup>\*\*\*)</sup> Based on budget currency rates, EURNOK (8.40), SEKNOK (0.86) and DKKNOK (1.13)

#### Norgani Hotels - the Nordic region's number one hotel owner



Intra-Nordic travel accounts for ~ 80% of all travellers

#### **Traditional Nordic lease contract structure**

- Except for one hotel (fixed lease), the contracts are turnoverbased leases, mostly with differentiated rates between lodging and food/beverages, which is the most common contract type in the Nordic region
- There are no management contracts (which are common in other regions)
- The majority of the contracts have defined consumer price index (CPI) adjusted minimum leases
- Mainly domestic travellers which is positive for the Norgani hotels since it could be expected that the Nordic region in total offers a soft landing in today's market environment.

#### Domestic travellers main source of income in Nordic (2008)

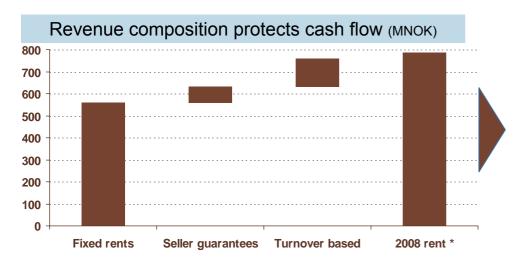
|               | Nomusu       | Curadan      | Finley d     | A.v.o.v.o.v.o.* |
|---------------|--------------|--------------|--------------|-----------------|
|               | Norway       | Sweden       | Finland      | Average*        |
| Business      | 54% <b>▼</b> | 53% <b>T</b> | 44% <b>v</b> | 50% ▼           |
| Vacation      | 46% 🔺        | <b>47%</b> ▲ | <b>56%</b> ▲ | 50% 🔺           |
|               |              |              |              |                 |
| Domestic      | 73% 🔺        | <b>77%</b> ▲ | 71% 🔺        | <b>74%</b> ▲    |
| Other Nordic  | 7% ▲         | 7% ▲         | 4% ▼         | 6% ▲            |
| Rest of world | 20% ▼        | 16% ▼        | 25% ▼        | 20% ▼           |

\* non-weighted (arithmetic) average

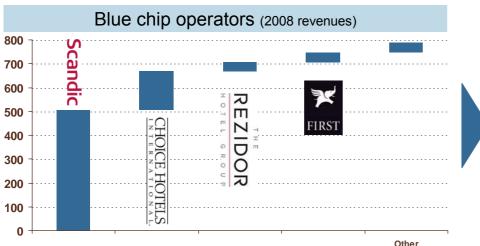
Red and green arrows indicate the year-on-year trend based on Jan-June 09 vs. 08



# Hotel portfolio revenue is protected through credit worthy operators and a high degree of minimum rents



- Due to fixed rent component and seller guarantees, the following will apply to further RevPAR reductions:
  - 5 per cent reduction in RevPAR to give
     3 per cent reduction in Norgani income
- 80 per cent of income is fixed and not influenced by market conditions



- Scandic/Hilton (63 per cent) and Choice (22 per cent) account for 85 per cent of 2008 revenues, and 84 per cent YTD June (Scandic/Hilton 63 per cent and Choice 21 per cent)
- Scandic and Choice are the leading hotel operators in the Nordic market, with more than 300 hotels under operations combined
- Average duration for the whole portfolio is 9.7 years, securing visible cash flows

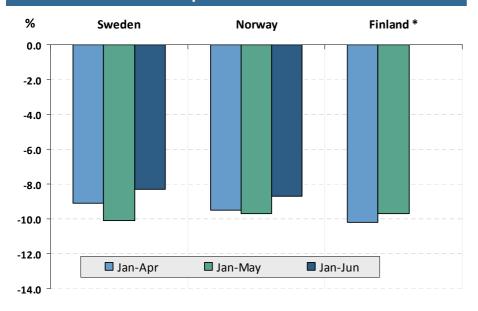


<sup>\*</sup> Gross rent as reported based on average exchange rate in 2008

## **RevPAR** development

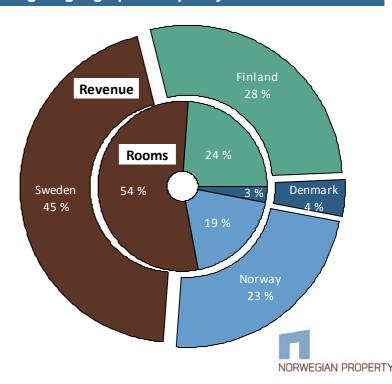
- Negative RevPAR development, but rate of decline seems to improve during the summer season, especially in Sweden
- There is still a somewhat bigger drop in occupancy than the market expected, but the rate of decline seems to improve
- Room rates are fairly stable, but marginally up in Norway and somewhat down in Sweden
- Norgani YTD 2009 revenues were 6.8 per cent lower than YTD 2008, fixed rents limiting the RevPAR downside
- Sweden and Norway still stronger than Finland
  - Finnish properties are mainly located in the harder-hit Helsinki region

#### **RevPAR** development in the Nordic market



<sup>\*</sup> Market data for Finland not yet available

#### Norgani geographical split by rooms and revenue



## Among the 50 most liquid property stocks in Europe

- Trading volumes strong and increasing, currently at 1.5 million shares per day
  - Based on three-month rolling daily average
- NPRO is among the 50 most liquid property stocks in Europe
  - Based on Global Property Research 250 Index
- Shareholder base increased to ~2700 shareholders
- Key shareholders:
  - Norwegian: Awilhelmsen Capital, Morud,
     Folketrygdfondet, Fram (Tvenge), Vital/DnB Nor,
     Canica (Hagen)
  - International: Fortis, Alpine Woods, Brevan
     Howard, QVT and Fidelity



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## **Summary**

- Successful Private Placement of NOK 1.2 bn and debt restructuring securing financial stability
- Focus on the MNOK 300 repair emission offered to existing shareholders not participating in the initial private placement
- Good operational performance, cost control and predictable cash flow in a challenging market
- Management focus and priorities:
  - Further strengthening of the financial position
  - Operational excellence
  - Maintaining low vacancy and a solid tenant base
  - Managed reduction of costs and capex
- Emphasis on long term value creation, and on maintaining a leading role in the Nordic property markets





## Negotiated Bank package - key amendments and waivers

| Facility   | Current financial terms and covenants  | Negotiated financial terms and covenants   |
|--|--|--|
| NOK 11 bn term<br>loan and<br>revolving credit<br>facility | <ul> <li>NIBOR plus a margin of 60 bps</li> <li>LTV term loan of 85per cent (inclunused revolving credit facility in calculation)</li> <li>LTV Group of 85 per cent (inclunused revolving credit facility)</li> <li>ICR of at least 1.40x and 1.50x from Q3 2009</li> </ul>  | <ul> <li>NIBOR plus a margin of 80 bps</li> <li>LTV term loan of 85 per cent (allowed to exclude unused revolving credit facility from calculation)</li> <li>LTV Group waiver up until Q211 (allowed to exclude unused revolving credit facility from calculation), 85 per cent thereafter</li> <li>ICR of at least 1.40x until maturity</li> <li>Unused revolving credit facility may be used for repayment of 2<sup>nd</sup> priority bond loan maturing in March 2010</li> <li>Dividend restriction if ICR&lt;1.60x and/or LTV&gt;70 per cent for term loan and/or Group</li> </ul> |
| NOK 1.7 bn<br>OPAS facility                                | <ul> <li>NIBOR plus a margin of 250 bps</li> <li>Repayment in full at maturity 2         October 2010 (no amortisations)</li> <li>LTV OPAS Group 90 per cent until         2 Oct 2009, 75 per cent thereafter</li> <li>LTV Norgani and NPRO Group of         85 per cent</li> <li>Cash sweep on all cash flow in         Norgani Hotels group</li> <li>ICR Group of at least 1.40x and         1.50x from Q3 2009</li> </ul> | <ul> <li>Margin of 300 bps annually up to principal amount of NOK 700m / 400 bps annually on principal amount in excess of NOK 700m</li> <li>Amortisation of NOK 12.5m per quarter in 2010 and 2011, and NOK 25m per quarter in first half of 2012</li> <li>LTV OPAS group waived up until Q2 2011, 90 per cent thereafter</li> <li>LTV Group waived up until Q2 2011, 85 per cent thereafter</li> <li>ICR of at least 1.40x until maturity</li> <li>Maturity date June 2012</li> <li>Dividend restriction on NPRO ASA/OPAS as long as OPAS facility remains outstanding</li> </ul>    |
| SEK 565 million stand-alone                                | <ul><li>STIBOR plus a margin of 175 bps</li><li>Maturity date 30 September 2009</li></ul>  | <ul> <li>STIBOR plus margin of maximum 250 bps</li> <li>Maturity date extended for three years</li> </ul>  |



#### The office portfolio offers exposure to prime locations in Oslo...





#### ... and strategic locations in Stavanger; the oil and gas cluster in Norway

Finnestadveien 44

■ Office: 22,032 m²

■ Total: 22,032 m²



Badehusgaten 33-39

■ Office: 16,673 m²

■ Total: 21,528 m²



Maskinveien 32

■ Office: 4,561 m²

■ Total: 5,086 m<sup>2</sup>



Strandsvingen 10

■ Office: 2,059 m²

■ Total: 2,059 m²



Svanholmen 2

■ Office/Retail: 2,883/6,580 m²

■ Total: 9,463 m<sup>2</sup>



Forusbeen 25

■ Office: 17,674 m²

■ Total: 21,424 m²



Grenseveien 21

Office: 27,721 m²

■ Total: 27,721 m<sup>2</sup>



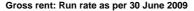
berge

Grenseveien 19

■ Office: 5,390 m²

■ Total: 5,390 m<sup>2</sup>





kuleberget

Stavang

Sandnes

Kristianslyst



## Norgani has a large and diversified hotel portfolio

| Hotel                            | Operator         | Municipality | No. rooms | m2      |
|----------------------------------|------------------|--------------|-----------|---------|
| Sweden                           |                  |              |           |         |
| Scandic Alvik                    | Scandic          | Stockholm    | 325       | 12 075  |
| Scandic Malmen Stockholm         | Scandic          | Stockholm    | 327       | 15 130  |
| Scandic Star Sollentuna          | Scandic          | Stockholm    | 269       | 18 573  |
| Scandic Kungens Kurva            | Scandic          | Stockholm    | 257       | 11 581  |
| Scandic Helsingborg Nord         | Scandic          | Helsingborg  | 237       | 9 399   |
| Scandic Backadal                 | Scandic          | Göteborg     | 234       | 9 397   |
| Scandic Elmia                    | Scandic          | Jönköping    | 220       | 9 576   |
| Scandic Örebro Väst              | Scandic          | Örebro       | 204       | 7 621   |
| Scandic Gävle Väst               | Scandic          | Gävle        | 200       | 7 382   |
| Scandic Uppsala Nord             | Scandic          | Uppsala      | 184       | 7 518   |
| Scandic Västerås                 | Scandic          | Västerås     | 174       | 7 285   |
| Scandic Ferrum                   | Scandic          | Kiruna       | 171       | 11 100  |
| Scandic Umeå Syd                 | Scandic          | Umeå         | 161       | 5 955   |
| Scandic Segevång                 | Scandic          | Malmö        | 166       | 6 284   |
| Scandic Luleå                    | Scandic          | Luleå        | 160       | 5 565   |
| Scandic Sundsvall Nord           | Scandic          | Sundsvall    | 159       | 4 948   |
| Scandic Linköping Väst           | Scandic          | Linköping    | 150       | 6 105   |
| Scandic Norrköping Nord          | Scandic          | Norrköping   | 150       | 6 768   |
| Scandic Kalmar Väst              | Scandic          | Kalmar       | 148       | 5 485   |
| Scandic Bromma                   | Scandic          | Stockholm    | 144       | 6 800   |
| Scandic Klarälven                | Scandic          | Karlstad     | 143       | 5 694   |
| Scandia Uplandia                 | Scandic          | Uppsala      | 133       | 5 402   |
| Scandic Södertälje               | Scandic          | Södertälje   | 131       | 5 630   |
| Scandic Östersund                | Scandic          | Östersund    | 129       | 4 019   |
| Scandic Växiö                    | Scandic          | Växjö        | 123       | 3 982   |
| Scandic Hasselbacken             | Scandic          | Stockholm    | 112       | 10 025  |
| Scandic Bollnäs                  | Scandic          | Bollnäs      | 111       | 5 150   |
| Quality Hotel Luleå              | Choice           | Luleå        | 209       | 12 166  |
| Quality Hotel Prince Philip      | Choice           | Stockholm    | 201       | 7 400   |
| Quality Hotel Ekoxen             | Choice           | Linköping    | 190       | 14 671  |
| Quality Hotel Grand Kristianstad | Choice           | Kristianstad | 149       | 7 524   |
| Quality Hotel Winn, Göteborg     | Choice           | Göteborg     | 121       | 5 800   |
| Quality Hotel Prisma             | Choice           | Skövde       | 107       | 3 687   |
| First Hotel Linköping            | First/Tribe      | Linköping    | 133       | 6 540   |
| First Hotel Mårtenson            | First/Tribe      | Halmstad     | 103       | 6 657   |
| First Hotel Royal Star           | First/Cadhotels  | Stockholm    | 103       | 4 900   |
| Best Western Royal Corner        | Revhaken Hotels  | Växjö        | 158       | 7 112   |
| Best Western Mora Hotell & Spa   | BW               | Mora         | 135       | 9 161   |
| Ibis Stockholm Syd               | Accor Hotels     | Stockholm    | 190       | 8 339   |
| Radisson SAS Hotell, Linköping   | Radisson/SAS     | Linköping    | 91        | 6 354   |
| Stadshotellet Princess Sandviken | Stadshotellet AB | Sandviken    | 84        | 7 003   |
| 3 Total Sweden                   | Stausholellet AB | Sanuviken    | 6 896     | 321 763 |
| i otal sweden                    |                  |              | 0 090     | 321 /63 |

| Hotel                               | Operator     | Municipality | No. rooms | m:     |
|-------------------------------------|--------------|--------------|-----------|--------|
| lorway                              |              |              |           |        |
| Quality Hotel & Resort Kristiansand | Choice       | Kristiansand | 210       | 9 94   |
| Quality Hotel & Resort Hafjell      | Choice       | Öyer         | 210       | 9 94   |
| Comfort Hotel Börsparken            | Choice       | Oslo         | 198       | 7 90   |
| Quality Hotel Alexandra             | Choice       | Molde        | 163       | 17 03  |
| Comfort Hotel Holberg               | Choice       | Bergen       | 149       | 5 72   |
| Quality Hotel & Resort Fagernes     | Choice       | Fagernes     | 139       | 10 31  |
| Clarion Collection Hotel Bastionen  | Choice       | Oslo         | 99        | 4 68   |
| Quality Hotel Articus               | Choice       | Harstad      | 75        | 3 54   |
| Radisson SAS Lillehammer Hotel      | Franchise    | Lillehammer  | 303       | 18 00  |
| Radisson SAS Hotel Bodø             | Radisson/SAS | Bodö         | 191       | 1554   |
| Scandic Bergen Airport              | Scandic      | Bergen       | 197       | 9 65   |
| Scandic KNA                         | Scandic      | Oslo         | 189       | 11 21  |
| Rica Hotel Hamar                    | Rica         | Ringsaker    | 176       | 9 25   |
| Rica Hotel Bodö                     | Rica         | Bodö         | 113       | 7 98   |
| Total Norway                        |              |              | 2 412     | 140 72 |
| Denmark                             |              |              |           |        |
| Comfort Hotel Europa                | Choice       | Copenhagen   | 230       | 8 00   |
| Clarion Collecion Hotel Myfair      | Choice       | Copenhagen   | 106       | 3 80   |
| Comfort Hotel Excelsior             | Choice       | Copenhagen   | 100       | 3 60   |
| Total Denmark                       |              |              | 436       | 15 40  |
| Finland                             |              |              |           |        |
| Scandic Continental                 | Scandic      | Helsinki     | 512       | 30 00  |
| Scandic Grand Marina                | Scandic      | Helsinki     | 462       | 23 66  |
| Scandic Tampere City                | Scandic      | Tampere      | 263       | 14 45  |
| Scandic Kajunus                     | Scandic      | Kajaani      | 191       | 10 46  |
| Scandic Rosendahl                   | Scandic      | Tampere      | 213       | 14 66  |
| Scandic Jyväskylä                   | Scandic      | Jyväskylä    | 150       | 7 36   |
| Scandic Kuopio                      | Scandic      | Kuopio       | 137       | 7 11   |
| Scandic Espoo                       | Scandic      | Espoo        | 96        | 5 24   |
| Scandic Luosto                      | Scandic      | Luosto       | 59        | 4 23   |
| Scandic Marina Congress Center      | Scandic      | Helsinki     |           | 11 50  |
| Hilton Helsinki Kalastajatorpaa     | Hilton       | Helsinki     | 238       | 23 29  |
| Hilton Helsinki Strand              | Hilton       | Helsinki     | 192       | 10 25  |
| Airport Bonus Inn                   | Private      | Vantaa       | 211       | 8 41   |
| Serena Korpilampi                   | Savonlinnan  | Espoo        | 150       | 9 77   |
| Comfort Hotel Pilotti               | Choice       | Vantaa       | 112       | 3 06   |
| Imatran Valtionhotelli              | Rantasipi    | Imatra       | 149       | 10 09  |
| Total Finland                       | •            |              | 3 135     | 193 59 |
|                                     |              |              | _         |        |
| Total Norgani Group                 |              |              | 12 879    | 671 48 |

## Shareholder base

Top 20 Shareholders (VPS)

| Name                                      | Ownership (%) | Shares held | Acc Type | Nationality |
|---|---------------|-------------|----------|-------------|
| AWILHELMSEN CAPITAL OMLØP                 | 11.53         | 23 254 334  |          | NOR         |
| CANICA AS                                 | 4.59          | 9 246 467   |          | NOR         |
| CREDIT SUISSE SECURI (EUROPE) PRIME BROKE | 3.95          | 7 955 885   | NOM      | GBR         |
| TRONDHEIM KOMMUNALE                       | 3.07          | 6 199 700   |          | NOR         |
| VITAL FORSIKRING ASA OMLØPSMIDLER         | 3.02          | 6 089 907   |          | NOR         |
| REKA AS                                   | 2.98          | 6 000 000   |          | NOR         |
| SEB ENSKILDA ASA EGENHANDELSKONTO         | 2.76          | 5 574 172   |          | NOR         |
| FRAM HOLDING AS                           | 2.73          | 5 500 000   |          | NOR         |
| AWECO INVEST AS                           | 2.72          | 5 486 765   |          | NOR         |
| BANK OF NEW YORK MEL S/A ALPINE INTL REAL | 2.70          | 5 434 187   |          | USA         |
| BANK OF NEW YORK MEL S/A ALPINE GLOBAL PR | 1.80          | 3 639 516   |          | USA         |
| SKAGEN VEKST                              | 1.76          | 3 558 000   |          | NOR         |
| FRAM REALINVEST AS                        | 1.74          | 3 500 000   |          | NOR         |
| OPPLYSNINGSVESENETS                       | 1.47          | 2 962 731   |          | NOR         |
| FGCS NV RE TREATY FORTIS GLOBAL CUSTOD    | 1.41          | 2 833 283   | NOM      | NLD         |
| VERDIPAPIRFOND ODIN                       | 1.26          | 2 539 500   |          | NOR         |
| MP PENSJON                                | 1.14          | 2 302 819   |          | NOR         |
| ARCTIC SECURITIES AS MEGLERKONTO          | 1.08          | 2 175 900   | MEG      | NOR         |
| WENAASGRUPPEN AS                          | 1.01          | 2 032 219   |          | NOR         |
| OBOS FORRETNINGSBYGG V/NILS BØHLER        | 0.91          | 1 830 232   |          | NOR         |

53.63 108 115 617

