

## **Bergen Energi picks Princes Exchange for expansion**

Energy experts Bergen Energi has moved its UK headquarters into the heart of Leeds as it looks to build for the future with a new city centre location.

This month the UK's leading energy service provider transferred its management team, sales staff and customer liaison operations from its former site at Thorpe Park to the award winning Princes Exchange building.

The company which specialises energy procurement, risk management, contract negotiation and consultancy has taken a Regus suite in the eight floor glass sky scraper designed by Carey Jones Architects to support its 20 percent turnover growth in 2010 and rapidly expanding team.

John Daynes, Vice President for the UK and Ireland at Bergen Energi UK, who spearheaded the move on behalf of the firm said he feels the new space reflects the firms professionalism perfectly and will provide an excellent platform for its ambitious 2011 expansion plans.

Mr Daynes said: "The Princes Exchange is a really remarkable building that has set the standard for Leeds office space since it was built in 1999. It's a very impressive facility with easy access for our clients and a great water front location. We believe it will make an excellent new home for us and being in the thick of the city's business community can only help us thrive even further.

"Bergen Energi UK has gone from strength to strength in the last couple of years in what has been a very challenging and increasingly competitive marketplace.

"We have managed to grow during the recession thanks to a major restructure of how we operate, recruitment of some very talented sales and customer support staff, by recognising the need to investment in the latest technical support facilities and to develop and strengthen our service offer with diversifications and innovations like our new sustainability solutions.

"All of these things combined with our commitment to remaining the industry's independent experts, recognising the importance of added value products and focussing on customer relationships has meant that our client retention and referral rates are excellent and we have experienced strong organic growth in an energy environment dominated by mergers and acquisitions.

"Over the last 12 months Bergen Energi UK has utilised the company's global experience and analysis capabilities to expand into new sectors. We now have retail and automotive clients as well as well as winning additional work with a major pharmaceutical firm to name just a few.

"It's an incredibly exciting time for the company and we are planning a big recruitment drive off the back of this sustained success. We are confident that our focus on efficient delivery, bespoke energy products and truly global energy management and data reporting solutions will enable us to stay ahead of our competitors and continue to grow even further."

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