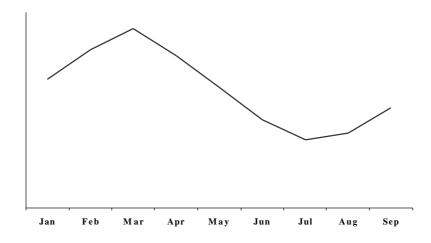
## ElektronikGruppen BK AB (publ)

# JANUARY - SEPTEMBER 2001

#### ORDERS RECEIVED BY MONTH



- Profit after net financial items MSEK 39.3 (50.3)
- Net sales MSEK 564 (495)
- Earnings per share totalled 5.06 (6.55)
- Increased orders received during the third quarter

The Group's profit after net financial items was MSEK 39.3 (50.3).

#### The market

The market in the first part of the third quarter showed a weakening trend relative to the previous quarter. However, higher activity among ElektronikGruppen's customers in the last month of the quarter generated an increase in orders received due to gradually declining stocks among the customers

The telecom industry in Europe and Asia has a strong influence on ElektronikGruppen's development, although this dependency has been reduced through the acquisition of Sincotron and Henaco in 2001. ElektronikGruppen has intensified its focus on electronics manufacturers outside the telecom sector and the new product area for Samsung's TFT-Displays and memory circuits offers potential for volume growth. The sales of product eqiupment for microelectronics has increased considerably during 2001. ElektronikGruppen has a strong position in new devices for the telecom and electronics industries, motivating strong optimism about the future. Orders received during the period amounted to MSEK 437 (520).

#### **Operations**

Sales in the **EG Electronic Components** business reached MSEK 346 (353). Orders received amounted to MSEK 283 (383), a decrease explained by a standstill in orders for the passive components used in Ericsson's terminals during the period. On the other hand, an increase in orders was noted in the microwave and fiber-optic segments, although to a lesser extent than anticipated. Profit in the business area remained strong but was somewhat lower than the figure for last year.

#### The EG Magnetic Technology Components

business area reported sales of MSEK 42 (48) during the period. Orders received amounted to MSEK 30 (58), a decrease attributable to the general downturn in the computer and telecom markets. The business area has received approval for several new customer applications that will result in rising volumes in late 2001 and 2002. Profit in the business area was on par with the preceding year.

The **EG Communication** business area reported invoiced sales of MSEK 129 (113), an increase that refers primarily to splicing of optical fiber and equipment for fiber production. Fiber operations suffered a sharp drop in sales during the quarter due to a stock pile-up situation among the customers. The business area's focus on broadening the customer

base is expected to generate volume growth in the fourth quarter. Orders received during the period totalled MSEK 105 (131). Profit was down somewhat on the year-earlier figure.

The **EG Production Technology** business area reported invoiced sales of MSEK 92 (46), an increase attributable to production equipment, service and training in the Swedish and Polish markets. Orders for production equipment increased during the month of September. Earnings were up on the previous year and made a positive contribution to consolidated profit. Orders received during the period reached MSEK 55 (45).

Intra-Group sales amounted to MSEK 64 (39).

#### **Investments**

The period's net investments in tangible and financial fixed assets totalled MSEK 54.0 (8.9), most of which pertained to the acquisitions of Sincotron and Henaco.

#### **Equity ratio and liquidity**

The Group's financial position remains strong. The equity ratio on 30 September was 64 (52) per cent and liquid assets amounted to MSEK 41 (32).

#### **Personnel**

Dramatic staff cuts were made in Manila, reducing the personnel to around 450, in order to adapt capacity to the prevailing market situation. In other operations, minor adjustments were made primarily during the second quarter. The number of employees on 30 September was 760 (1,067).

#### **Future outlook**

The rise in orders received towards the end of the third quarter is expected to continue into the fourth quarter. This is applicable for Scandinavia while Finland is more difficult to evaluate.

#### Financial calendar

Year-end report, 19 February 2002.

Vällingby, 18 October 2001

#### ElektronikGruppen BK AB (publ)

Johnny Alvarsson President & CEO

Jun-Sep

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#### Quarterly values (Group)

-	Operating income			Orders received			Profit after net financial items		
(MSEK)	01	00	99	01	00	99	01	00	99
Quarter 1	231	131	113	188	187	110	23.1	12,1	6,8
Quarter 2	203	177	123	152	168	120	14.9	19,9	6,1
Quarter 3	130	187	124	97	165	119	1.3	18,3	8,5
Quarter 4		205	141		205	119		19,8	10,7
		700	501		725	468	•	70.1	32.1

### The Group in Summary

Operating income	<u>2001</u>	<u>2000</u>	<u>2001</u>	<u>2000</u>	<u>2000</u>
Operating income Net sales	123.7	170.3	531.1	458.2	645.8
Other operting income	<u>6.9</u>	<u>16.4</u>	33.2	<u>36.9</u>	<u>53.7</u>
	130.6	186.7	564.3	495.1	699.5
Operating expenses					
Goods for resale, raw materials and	-85.9	-118.0	-369.3	-319.7	- 452.4
consumables Other external costs	-10.2	-13.6	-51.6	-37.5	- 56.6
Personnel costs	-31.1	-31.1	-95.4	-78.7	- 105.7
Depreciation of tangible and intangible fixed					
assets	-4.4	-3.1	-13.4	-8.3	- 11.5
Other operating expenses  Operating profit	<u>0.0</u> <b>1.0</b>	<u>-1.1</u> <b>19.8</b>	<u>0,0</u> <b>34.6</b>	<u>-1.3</u> <b>49.6</b>	<u>- 2.7</u> <b>70.6</b>
Operating profit	1.0	19.0	34.0	45.0	70.0
Result from financial investments					
Interest income and similar profit/loss items	2.2	2.2	5.4	4.5	3.2
Interest expense and similar profit/loss items  Profit after financial items	<u>0.1</u>	<u>-3.7</u>	<u>-0.7</u>	<u>-3.8</u>	<u>- 3.7</u> 70.1
Profit after financial items	1.3	18.3	39.3	50.3	70.1
Tax on net profit for the period	-0.3	-4.9	-11.1	-14.1	- 19.4
Minority share in profit	<u>-0.1</u>	<u>-0.4</u>	<u>-0.3</u>	<u>-0.9</u>	<u>- 1.1</u>
Net profit for the period	0.9	13.0	27.9	35.3	49.6
BALANCE SHEETS , MSEK		3(	0/09/01	30/09/00	31/12/00
Intangible fixed assets		<u> </u>	46.6	6.5	6.3
Tangible and financial fixed assets					
To a set office			50.6	37.4	39.5
Inventories Accounts receivables			96.7 103.4	84.6 128.0	82.2 123.0
Other current receivables			17.0	22.9	123.0
Cash and bank balances			41.5	32.0	<u>57.1</u>
Total assets			345.8	311.4	319.8
Shareholders' equity (Note 1)			218.6	157.6	172.8
Minority interest			1.3	2.0	2.2
Interest-bearing liabilities			11.8	0.0	0.0
Operating liabilities and provisions			<u>114.1</u>	<u>151.8</u>	<u>144.7</u>
Total shareholders' equity and liabilities			345.8	311.4	319.8
CASH FLOW STATEMENTS, MSEK		.la	n- Sep	Jan-Sep	Full year
ONOTH LOW OTHER LINE IN TO, INDEED		00	2001	2000	2000
Cash flow before change in working capital			41.6	46.1	67.3
Change in working capital			<u>-33.8</u>	<u>-32.9</u>	<u>- 25.2</u>
Cash flow from operating activities Cash flow from investing activities			7.8 -53.9	13.2 -8.9	42.1 - 16.0
Cash flow from financing activities			-33.9 <u>30.5</u>		- 10.0 -1.3
Total shareholders' equity and liabilities			-15.6	-4.7 - <b>0.4</b>	24.8
Note 1 Change in charabolders' activity	Share	Restricted	Unrestricted		Total
Note 1 Change in shareholders' equity Opening balance	capital 27.0	reserves 43.1	ļ	reserves 102.7	172.8
Dividend ElektronikGruppen BK	21.0	40.1		-7.0	-7.0
New share issue	1.0	20.0			21.0
Equity method reserve		0.7		-0.7	0
Transfer between restricted and non-restricted		-0.3			
equity Change in translation difference				3.9	3.9
Net profit for the period				27.9	27.9
Closing balance	28.0	63.8		126.8	218.6

## Three year summary, MSEK

	Jan-Sep <u>2001</u>	Jan-Sep <u>2000</u>	Jan-Sep <u>1999</u>	Full year <u>2000</u>	Full year <u>1999</u>	Full year <u>1998</u>
INCOME STATEMENTS						
Operating income	564.3	495.1	359.8	699.5	500.9	456.7
Operating profit Profit before tax	34.6 39.3	49.6 50.3	20.7 21.4	70.6 70.1	30.7 32.1	33.9 36.0
Tax	-11.1	-14.1	-5.4	-19.4	-10.3	-10.9
Minority share in profit	<u>-0.3</u>	<u>-0.9</u>	-0.2	-1.1	<u>-0.3</u>	<u>-1.3</u>
Net profit for the period	27.9	35.3	15.8	49.6	21.5	23.8
ASSETS						
Intangible fixed assets Tangible and financial	36.6	6.5	7.0	6.3	7.3	5.2
fixed assets	50.6	37.4	34.5	39.5	33.9	33.7
Liquid assets	41.5	32.0	30.8	57.1	32.4	37.9
Other current assets	<u>217.1</u>	<u>235.5</u>	<u>136.0</u>	<u>216.9</u>	<u>143.1</u>	<u>113.6</u>
Total assets	345.8	311.4	208.3	319.8	216.7	190.4
Shareholders' equity	218.6	157.6	119.8	172.8	126.4	108.7
Minority interest	1.3	2.0	3.8	2.2	2.0	3.7
Interest-bearing liabilities	11.8	0.0	0.2	0.0	0.0	1.7
Operating liabilities and provisions	<u>114.1</u>	<u>151.8</u>	<u>84.5</u>	144.7	<u>88.3</u>	<u>76.3</u>
Total shareholders' equity and liabilities	345.8	311.4	208.3	319.8	216.7	190.4
KEY RATIOS						
Gross margin, %	9.0	12.6	7.9	12.7	8.3	9.6
Operating margin, %	6.5 7.4	10.8	6.0	10.9	6.4	7.6
Profit margin, %	7.4	11.0	6.2	10.9	6.7	8.0
Return on equity, %	14.2	24.8	13.9	33.3	18.3	24.2
Return on capital employed, %	20.8	39.8	19.9	52.4	28.9	38.5
Return on total capital, %	12.0	20.5	11.1	27.7	16.1	20.3
Equity ratio, %	63.6	51.3	59.4	54.5	59.3	59.1
Debt/equity, times	0.05	0.0	0.0	0.0	0.0	0.0
Share of risk-weighted capital, %	67.1	53.9	63.3	57.8	63.1	63.4
Interest coverage ratio, times	60.1	14.3	36.3	17.6	50.7	66.6
Earnings per share, SEK Earnings per share	5.06	6.55	2.95	9.19	3.99	4.45
After dilution, SEK	4.76			-	-	
Number of shares on closing day	5597			5 408	5 384	5 359
Equity per share, SEK	39.05	29.27	22.25	31.96	23.48	20.29
Share price at year-end, SEK	53			119	83	60
Net investments in fixed assets						
- tangible	18.5	8.9	2.6	12.5	3.7	15.9
- financial	35.4	0.0	7.2	3.5	7.2	3.6
Investments as a % of net sales	9.6	1.8	2.7	2.2	2.2	4.3

The same accounting principles as in the annual report has been applied. The interim report has not been examined by the Auditors.

## ElektronikGruppen BK AB

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