

**PRESS RELEASE**  
**March 12, 2002**

## **Miotec and SecGo Solutions in technological cooperation**

### **SECGO SOLUTIONS' VPN PRODUCT FAMILY SUPPORTS MIOTEC'S SMART CARDS**

**Information security companies Miotec and SecGo Solutions have signed a partnership agreement that includes technological interoperability as well as cooperation in marketing and developing reseller networks.**

SecGo Solutions' SecGo® Crypto IP VPN products offer a versatile information security solution for secure remote connections. SecGo® VPN products enable certificate-based user identification and secure and encrypted data communications between a company's remote and mobile users, both partners and customers, and its own network services. Version 3.0, to be introduced in March, supports Miotec's PKI cards and Hybrid cards, contactless cards with PKI functionality.

"Our product strategy aims for wide interoperability with the VPN and PKI products of other developers. The interoperability of Miotec smart cards with our VPN products offers our customers a new, alternative way to secure user identification," says Helena Salmi, CEO of SecGo Solutions.

"The main marketing area for both Miotec and SecGo Solutions is Europe. In addition, we share similar customer segments, that is, operators, corporations and government. Having interoperable technologies and common marketing tactics benefits both partners," adds Miotec's CEO Timo Friman.

#### **For further information, please contact**

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**Miotec Oy** markets, develops and manufactures plastic cards and chip-related software. Our product range comprises basic and memory cards, smart cards, the MioCOS card operating system and chip-related software. In its smart cards, Miotec makes use of Public Key Infrastructure (PKI), identification based on physical characteristics (biometrics) and Radio Frequency Identification (RFID). Miotec's turnover for the financial year 2001 amounted to 10.6 million euros (15 months) and the number of employees averaged 105. In the beginning of 2002, staff numbered 120. About 65 per cent of the company's turnover comes from exports. The most important customers are trading companies and businesses with extensive loyalty programmes, banks and credit institutions, unions and operators. For more information [www.miotec.fi](http://www.miotec.fi).

**SecGo Solutions Oy** is an information security software company that provides advanced VPN solutions for secure remote connections. The versatile SecGo Crypto IP VPN product family enables secure, flexible, and cost-effective connections to the company network services for the company's remote and mobile users, partners, and customers. It is a reliable solution for secure extranet, intranet, and Internet connections, as well as secure remote work and service provisioning. SecGo products are widely used in both private and public sectors by industrial and service companies, banks, service providers, healthcare organisations, ministries, and the military. SecGo Solutions is a part of the IT security group SecGo Group. For more information [www.secgo.com](http://www.secgo.com).