## Pressrelease from Tele Danmark InterNordia 2002-06-19

## Tele Danmark InterNordia has received a multimillion-kronor order together with Song Networks

Together with the Swedish company Song Networks AB as subcontractor, Tele Danmark InterNordia has received an order from Sweco AB for delivery of a group-wide telephony solution for both fixed and mobile telephony. It is a five-year contract, and the deal is worth SEK 20 million each for Tele Danmark InterNordia and Song Networks.

Sweco is a consultancy company in the fields of technology, the environment and architecture. Its domestic market is Sweden, with the other Nordic countries and the Baltic region as its neighbouring market. There are also extensive and growing foreign operations, focusing on Eastern Europe, Asia, Africa, the Middle East and Latin America. Sweco has offices in around 40 locations, of which 30 are in Sweden, and has approximately 5,000 customers and approximately 2,500 connections.

They are all interconnected via one main switchboard for fixed and mobile telephony. Tele Danmark InterNordia and Song Networks are behind the solution. The contract provides a uniform, group-wide number scheme and one main switchboard which administrates the whole group. Using unique mobile integration via mobile extension, it is possible to supply every mobile number with a connection in the switchboard, which allows the users to access all the functions which have hitherto only existed for fixed connections. Customer accessibility increases significantly, and at the same time Sweco gets a more flexible and cost-effective solution.

"Our switchboard solution together with Song Networks' network for data and telephony gives Sweco a multifunctional and cost-effective telephony solution," says Kim Hyrzkov, Managing Director of Tele Danmark InterNordia.

"Our collaboration with Tele Danmark InterNordia means that Sweco is now getting a state-of-the-art telephony solution," says Mats Almgren, Sales Director of Song Networks AB.

## About Tele Danmark InterNordia

Tele Danmark InterNordia is a Swedish company which is 100 percent-owned by Tele Danmark AS. In spring 2002 Tele Danmark InterNordia bought the Tele Office telecom company. Together, the companies are becoming an increasingly important player on the Nordic market for communication solutions. The new company is expected to achieve a turnover for the year of approximately SEK 600 million, and it will have around 300 employees all over the country. Tele Danmark InterNordia works with well-known suppliers such as Ericsson, Nortel Networks and Cisco Systems. Its customers include SAS, Tetra Pak, Östgöta Enskilda Bank and the Swedish Civil Aviation Administration. The head office is located in Solna, and there are regional offices in Gothenburg, Malmö and Sundsvall. Read more at: http://www.internordia.se

About Song Networks, formerly Tele1 Europe, (NASDAQ: SONW, Stockholmsbörsen: SONW) Song Networks is a data and telecommunications operator with activities in Sweden, Finland, Norway and Denmark. The Company's business concept is to offer the best broadband solution for data communication, internet and voice to businesses in the Nordic region. This means that Song Networks supplies communication solutions that are attractively customized for each corporate customer. Song Networks is currently the only pan Nordic operator investing in local access networks with broadband capacity. The Company has built local access networks in the largest cities in the Nordic region. The

access networks, which are linked by a long-distance network is one of the fastest data and internet super-highways in Europe, with an initial capacity for customers of up to one gigabit. The Company was founded in 1995 in Sweden and has approximately 1,000 employees. The head office is located in Stockholm and there are an additional 34 offices located in the Nordic region. For further information, please visit our website at <a href="https://www.songnetworks.net">www.songnetworks.net</a>

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